# City & Guilds Level 3 Awards / Certificates / Diplomas in Beauty Therapy (3003)



**Qualification handbook for centres** 

www.cityandguilds.com August 2023 Version 6.2



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# City & Guilds Level 3 Awards / Certificates / Diplomas in Beauty Therapy (3003)



## **Qualification handbook for centres**

		www.cityandguilds.com August 2023 Version 6.2
Level 3 Diplomas		
City & Guilds Level 3 Diploma in Beauty Therapy Techniques	3003-70	500/8957/2
City & Guilds Level 3 Diploma in Body and Spa Therapy	3003-71	500/8954/7
City & Guilds Level 3 Diploma in Nail Technology	3003-72	500/8941/9
City & Guilds Level 3 Diploma in Hair and Media Make-up	3003-73	500/9001/X
City & Guilds Level 3 Diploma in Theatrical, Special Effects, Hair and Media Make-Up	3003-74	600/2649/2
City & Guilds Level 3 Diploma in Beauty Therapy	3003-36	601/0560/4
Level 3 Certificate		
City & Guilds Level 3 Certificate in Beauty Therapy	3003-35	600/2747/2
City & Guilds Level 3 Certificate in Artificial Nail Structures	3003-93	500/8641/8
Level 3 Awards		
City & Guilds Level 3 Award in Body Massage	3003-93	500/8631/5
City & Guilds Level 3 Award in Indian Head massage	3003-93	500/8643/1
City & Guilds Level 3 Award in Permanent Lashes	3003-93	500/8649/2

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Version and date	Change detail	Section
3.2 Mar 2012	Remove reference to platinum in the range for outcome 2 in unit 308	Units
4.0 August 2012	Added 2 Structures – 3003-83 Additional information in sections 3 and 5	Qualification Structure Sections 3 and 5
5.0 September 2013	Added one structure – 3003-36 updated structure page in section 1 and 2 Amend 3003-30/70 structure	Structure
5.1 March 2014	Registration and certification end dates deleted	Introduction
5.2 October 2014	Range added to unit 336 attachment methods (p173)	Units
5.3 September 2017	Added GLH and TQT details	Qualification Structure
6.0 March 2022	Qualification titles updated with 'City & Guilds' City & Guilds address updated Removed references to GOLA and updated to Evolve	Throughout
6.1 Nov. 2022	GLH for 3003-34/36 updated	Qualification Structure Total Qualification Time
6.2 August 2023	Removal of qualification no longer available	Qualification Titles and Qualification Structure

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Unit 330	Media make-up	146
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# 1 Introduction to the qualifications

This document contains the information that centres need to offer the following qualifications:

Qualification titles and level	City & Guilds qualification numbers	Ofqual accreditation numbers
Level 3 Diploma in Beauty Therapy Techniques	3003-70	500/8957/2
Level 3 Diploma in Body and Spa Therapy	3003-71	500/8954/7
Level 3 Diploma in Nail Technology	3003-72	500/8941/9
Level 3 Diploma in Hair and Media Make-up	3003-73	500/9001/X
Level 3 Diploma in Theatrical, Special Effects, Hair and Media Make-Up	3003-74	600/2649/2
Level 3 Certificate in Beauty Therapy	3003-35	600/2747/2
Level 3 Certificate in Artificial Nail Structures	3003-93	500/8641/8
Level 3 Award in Body Massage	3003-93	500/8631/5
Level 3 Award in Indian Head Massage	3003-93	500/8643/1
Level 3 Award in Permanent Lashes	3003-93	500/8649/2
Level 3 Diploma in Beauty Therapy	3003-36	601/0560/4

Consult the Walled Garden/Online Catalogue for last registration and certification dates.

#### **Qualifications summary**

These qualifications are based on the National Occupational Standards. They are preparation for work qualifications which require learners to develop the skills and knowledge required in the beauty industry.

#### **Opportunities for progression**

The Level 3 Diplomas/Certificates/Awards in Beauty Therapy are suitable for people who have taken a level 2 or level 3 qualification, and/or have been working in the industry and are looking to accredit their skills and knowledge. These qualifications provide progression opportunities for those with intentions of progressing into a supervisory or more technical role or onto another level 3 qualification.

#### Age restrictions

These qualifications have been identified as **not** suitable for candidates under the age of 16.

Centres and candidates should be fully aware of minimum age requirements and any implications on completing assessments.

The following documents contain essential information on City & Guilds qualifications and should be referred to in conjunction with this handbook. These documents are available on line from **www.cityandguilds.com**.

Publication	Content
Providing City & Guilds qualifications — a guide to centre and qualification approval	This provides detailed information about the processes which must be followed and requirements which must be met for a centre to achieve 'approved centre' status, or to offer a particular qualification.
Ensuring quality	This has updates on City & Guilds assessment and policy issues
Walled Garden	This contains details of the qualification structure, registration and certification procedures and fees.

# 2 Qualification structure

## 3003-70 Level 3 Diploma in Beauty Therapy Techniques with Evolve

A minimum of **58** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **44** credits and a minimum of **14** credits from the optional units. **521** guided learning hours are recommended.

Mandatory	Generic Units (all must be completed)	GLH	Credits
Unit 301	Working with colleagues within the beauty related industries	14	2
Unit 302	Monitor and maintain health and safety practice in the salon	29	4
Unit 303	Client care and communication in beauty related industries	28	3
Unit 304	Promote and sell products and services to clients	34	4
Mandatory	Technical Units (all must be completed)		
Unit 305	Provide body massage	84	9
Unit 306	Provide facial electrotherapy treatments	104	11
Unit 307	Provide body electrotherapy treatments	104	11
Optional U	nits (minimum 14 credits required)		_
Unit 308	Provide electrical epilation	88	11
Unit 309	Provide massage using pre-blended aromatherapy oils	65	7
Unit 311	Provide Indian head massage	49	6
Unit 312	Provide UV tanning	20	2
Unit 313	Provide self tanning	25	3
Unit 317	Apply Individual permanent lashes	38	4
Unit 318	Intimate waxing for male clients	37	4
Unit 319	Intimate waxing for female clients	37	4
Unit 321	Apply micro-dermabrasion	39	4
Unit 322	Apply stone therapy massage		9

Unit 331	Maintain personal health and wellbeing	60	7
Unit 332	Explore technological developments within hair, beauty and associated areas	60	7
Unit 333	Camouflage make up	60	7

#### 3003-71 Level 3 Diploma in Body and Spa Therapy with Evolve

A minimum of **53** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **41** credits and a minimum of **12** credits from the optional units. **454** guided learning hours are recommended.

Mandatory	Generic Units (all must be completed)	GLH	Credits
Unit 301	Working with colleagues within the beauty related industries	14	2
Unit 302	Monitor and maintain health and safety practice in the salon	29	4
Unit 303	Client care and communication in beauty related industries	28	3
Unit 304	Promote and sell products and services to clients	34	4
Mandatory	Technical Units (all must be completed)		
Unit 305	Provide body massage	84	9
Unit 309	Provide massage using pre-blended aromatherapy oils	65	7
Unit 325	Monitor and maintain spa area	45	5
Unit 326	Provide spa treatments	48	7
Optional U	nits (minimum 12 credits required)		
Unit 306	Provide facial electrotherapy treatments	104	11
Unit 307	Provide body electrotherapy treatments	104	11
Unit 311	Provide Indian head massage	49	6
Unit 312	Provide UV tanning	20	2
Unit 313	Provide self tanning	25	3
Unit 317	Apply Individual permanent lashes	38	4
Unit 322	Apply stone therapy massage	75	9
Unit 331	Maintain personal health and wellbeing	60	7

## 3003-72 Level 3 Diploma in Nail Technology with Evolve

A minimum of **57** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **44** credits and a minimum of **13** credits from the optional units. **444** guided learning hours are recommended.

Mandatory	Generic Units (all must be completed)	GLH	Credits
Unit 301	Working with colleagues within the beauty related industries	14	2
Unit 302	Monitor and maintain health and safety practice in the salon	29	4
Unit 303	Client care and communication in beauty related industries	28	3
Unit 304	Promote and sell products and services to clients	34	4
Mandatory	Technical Units (all must be completed)	_	_
Unit 314	Apply and maintain nail enhancements	111	15
Unit 328	Airbrush design for nails	22	4
Unit 329	Design and apply nail art	39	5
Unit 334	Nail enhancements and advanced hand and nail art techniques	60	7
Optional U	nits (minimum 13 credits required)		
Unit 212	Create an image based on a theme within the hair and beauty sector	60	7
Unit 213	Display stock to promote sales in salon	24	3
Unit 216	Salon reception duties	24	3
Unit 320	Enhance nails using electrical files	29	3
Unit 332	Explore technological developments within hair, beauty and associated areas	60	7

#### 3003-73 Level 3 Diploma in Hair and Media Make-up with Evolve

A minimum of **56** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **38** credits and a minimum of **18** credits from the optional units. **452** guided learning hours are recommended.

Mandatory	Units (all must be completed)	GLH	Credits
Unit 301	Working with colleagues within the beauty related industries	14	2
Unit 302	Monitor and maintain health and safety practice in the salon	29	4
Unit 316	Creative hairdressing design skills	60	8
Unit 323	Design and apply face and body art	51	6
Unit 324	Fashion and photographic make-up	66	7
Unit 327	Apply airbrush make-up to the face	27	4
Unit 333	Camouflage make-up	60	7
Optional U	nits (minimum 18 credits required)		
Unit 209	Apply make-up	41	5
Unit 210	Provide eyelash and brow treatments	36	4
Unit 226	The art of colouring hair	60	7
Unit 313	Provide self tanning	25	3
Unit 317	Apply Individual permanent lashes	38	4
Unit 330	Media make-up	60	7
Unit 335	Style and fit postiche	60	7
Unit 336	Provide hair extension services	45	5
Unit 337	Style and dress hair using a variety of techniques	60	7
Unit 338	Studio photography	70	10
Unit 339	Principles of studio photography	60	8

# 3003-74 Level 3 Diploma in Theatrical, Special Effects, Hair and Media Make-up with Evolve

A minimum of **58** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **44** credits and a minimum of **14** credits from the optional units. **447** guided learning hours are recommended.

		GLH	Credits
Unit 301	Units (all must be completed)  Working with colleagues within the beauty related industries (L/601/3993)	14	2
Unit 302	Monitor and maintain health and safety practice in the salon (R/600/8780)	29	4
Unit 316	Creative hairdressing design skills (H/600/8637)	60	8
Unit 323	Design and apply face and body art (J/601/5466)	51	6
Unit 324	Fashion and photographic make-up (M/601/5509)	66	7
Unit 327	Apply airbrush make-up to the face (R/601/3932)	27	4
Unit 330	Media make-up (T/601/3566)	60	7
Unit 340	Apply prosthetic pieces and bald caps (M/601/9432)	40	6
Optional Uni	its (minimum 14 credits required)		
Unit 209	Apply make-up (J/601/4222)	41	5
Unit 210	Provide eyelash and brow treatments (F/601/3554)	36	4
Unit 226	The art of colouring hair (T/600/8626)	60	7
Unit 313	Provide self tanning (R/601/4465)	25	3
Unit 317	Apply Individual permanent lashes (D/601/3562)	38	4
Unit 335	Style and fit postiche (R/601/5339)	60	7
Unit 333	Camouflage make-up (D/601/4355)	60	7
Unit 336	Provide hair extension services (A/600/9034)	45	5
Unit 337	Style and dress hair using a variety of techniques (R/600/8634)	60	7
Unit 338	Studio photography (J/600/1972)	70	10
Unit 339	Principles of studio photography (F/600/1954)	60	8
Unit 341	Create and cast small prosthetic pieces and bald caps (R/601/9441)	40	6

## 3003-35 Level 3 Certificate in Beauty Therapy

A minimum of **35** credits is required to achieve this qualification. **All** mandatory units must be achieved which total **17** credits and a minimum of **18** credits from the optional units.

Mandatanı	Units (all must be completed)	GLH	Credits
Unit 302	Monitor and maintain health and safety practice in the salon	29 4	
Unit 304	Promote and sell products and services to clients		4
Unit 305	t 305 Provide body massage		9
Optional U	nits (minimum 18 credits required)	_	<del></del> ,
Unit 303	Client care and communication in beauty related industries 28		3
Unit 306	Provide facial electrotherapy treatments	104 11	
Unit 307	Provide body electrotherapy treatments	104	11
Unit 308	Provide electrical epilation	88	11
Unit 309	Provide massage using pre-blended aromatherapy oils	65	7
Unit 311	Provide Indian head massage	49	6
Unit 312	Provide UV tanning	20	2
Unit 313	Provide self tanning 25		3
Unit 317	Apply Individual permanent lashes 38		4
Unit 318	Intimate waxing for male clients 37		4
<b>Unit 319</b>	Intimate waxing for female clients	37	4
Unit 321	Apply micro-dermabrasion	39	4
Unit 322	nit 322 Apply stone therapy massage		9
Unit 331	Maintain personal health and wellbeing	60	7
Unit 332	Explore technological developments within hair, beauty and associated areas	60	7
Unit 333	Camouflage make up	60	7

## 3003-36 Level 3 Diploma in Beauty Therapy - 601/0560/4

A minimum of 39 credits is required to achieve this qualification. All mandatory units must be achieved which total 17 credits and a minimum of 22 credits from the optional units.

Mandatory Units (all must be completed)		Credits	GLH
302	Monitor and maintain health and safety practice in the salon	4	29
304	Promote and sell products and services to clients	4	34
305	Provide body massage	9	84
Optiona	l Units – minimum of 26 credits required		
303	Client care and communication in beauty related industries	3	28
306	Provide facial electrotherapy treatments	11	104
307	Provide body electrotherapy treatments	11	104
308	Provide electrical epilation	11	88
309	Provide massage using pre-blended aromatherapy oils	7	65
311	Provide Indian head massage	6	49
312	Provide UV tanning	2	20
313	Provide self tanning	3	25
317	Apply Individual permanent lashes	4	38
318	Intimate waxing for male clients	4	37
319	Intimate waxing for female clients	4	37
321	Apply micro-dermabrasion	4	39
322	Apply stone therapy massage	9	75
331	Maintain personal health and wellbeing	7	60
332	Explore technological developments within hair, beauty and associated areas	7	60
333	Camouflage make up	7	60

# 3003-93 Level 3 Awards/Certificate in Beauty 3003-81 Level 3 Beauty Therapy online tests only (not full qualifications)

The unit included in each qualification is shown below.

If a candidate has not completed any previous accredited related qualification or has not got prior work experience within the beauty therapy/nail services then the Level 2 Award in Health and Safety must be taken along side the technical award.

Level 3 Award in Body Massage	GLH	Credits
Unit 305 Provide body massage	84	9
Level 3 Award in Indian Head Massage		
Unit 311 Provide Indian head massage	49	6
Level 3 Certificate in Artificial Nail Structures		
Unit 314 Apply and maintain nail enhancements	111	15
Level 3 Award in Permanent Lashes		
Unit 317 Apply individual permanent lashes	38	4

## **Total Qualification Time**

Total Qualification Time (TQT) is the total amount of time, in hours, expected to be spent by a Learner to achieve a qualification. It includes both guided learning hours (which are listed separately) and hours spent in preparation, study and assessment.

Title and level	GLH	TQT
Level 3 Diploma in Beauty Therapy Techniques	510	580
Level 3 Diploma in Body and Spa Therapy	447	530
Level 3 Diploma in Nail Technology	445	570
Level 3 Diploma in Hair and Media Make-up	437	560
Level 3 Diploma in Theatrical, Special Effects, Hair and Media Make-Up		580
Level 3 Certificate in Beauty Therapy	295	350
Level 3 Certificate in Artificial Nail Structures		150
Level 3 Award in Body Massage	84	90
Level 3 Award in Indian Head Massage		60
Level 3 Award in Permanent Lashes		40
Level 3 Diploma in Beauty Therapy	331	390

# 2.1 Qualification support materials

City & Guilds also provides the following publications and resources specifically for this qualification:

Description	How to access		
Assessment Pack	Downloadable from our website		
Fast track approval forms	Please contact your regional office direct.		
	Downloadable from our website		
Smart Screen	www.smartscreen.co.uk		

The Assessment pack is password protected, the password is available on Walled Garden.

#### 3 Centre requirements

Only approved organisations can offer City & Guilds qualifications. Organisations approved by City & Guilds are referred to as centres.

This section outlines the approval processes for Centres to offer these qualifications and any resources that Centres will need in place to offer the qualifications including qualification-specific requirements for Centre staff.

Centres must meet a set of quality criteria including:

- provision of adequate resources, both physical and human
- clear management information systems
- effective assessment and quality assurance procedures including candidate support and reliable recording systems

#### 3.1 New centres to City & Guilds qualifications in this subject area

An organisation that has not previously offered City & Guilds qualifications must apply for approval to become a centre. This is known as the centre approval process (CAP). Centres also need approval to offer a specific qualification. This is known as the qualification approval process (QAP), (previously known as scheme approval). In order to offer this qualification, organisations which are not already City & Guilds centres must apply for centre and qualification approval at the same time. Existing City & Guilds centres will only need to apply for qualification approval for these particular qualifications.

Full details of the procedures and forms for applying for centre and qualification approval are given in *Providing City & Guilds Qualifications - a guide to centre and qualification approval* is downloadable from the City & Guilds website.

Regional/national offices will support new centres and appoint a Quality Systems Consultant to guide the centre through the approval process. They will also provide details of the fees applicable for approvals.

Assessments must not be undertaken until qualification approval has been obtained.

City & Guilds reserves the right to withdraw qualification or centre approval for reasons of debt, malpractice or non-compliance with City & Guilds' policies, regulations, requirements, procedures and guidelines, or for any reason that may be detrimental to the maintenance of authentic, reliable and valid qualifications or that may prejudice the name of City & Guilds.

Further details of reasons for suspension and withdrawals, procedures and timescales, are contained in Providing City & Guilds Qualifications.

#### 3.2 Centres already offering City & Guilds qualification in this subject area

Centres approved to offer 6903 Diplomas in Beauty Therapy, NVQ Level 3 in Beauty Therapy, Nail Services or Spa Therapy (3023/3024/3025) may apply for approval for the 3003 Level 3 Awards/Certificates/Diplomas in Beauty Therapy using the fast track approval form, available from the City & Guilds website – www.cityandguilds.com

- providing there have been no changes to the way the qualifications are delivered,
   and
- if they meet all of the approval criteria specified in the fast track form guidance notes

Fast track approval is available for 12 months from the launch of the qualification. After this time, the qualification is subject to the standard qualification approval process. It is the centre's responsibility to check that fast track approval is still current at the time of application.

#### 3.3 Resource requirements

#### **Physical resources**

Centres must have access to the range of services, professional products, tools, materials and equipment in the centre or workplace to ensure learners have the opportunity to cover all of the practical activities.

The equipment must meet industry standards and be capable of being used under normal working conditions.

#### Use of simulation (head block and fake body parts)

From September 2012 the use of head blocks and fake body parts for summative assessment may **only** be used for the following units.

- Level 2 Unit Perm and Neutralise Hair
- Level 2 Unit The Art of Colouring Hair
- Level 2 Unit Provide Nail Art
- Level 3 Unit Design and apply Nail Art
- Level 3 Unit Perm to create a variety of looks

Simulation for these units should only be used once the use of models, peers and clients has been exhausted (the best form of assessment would always be on a real person, as this is a preparation for employment qualification) If a head block or fake body part has been used in a summative assessment then this needs to be recorded by the Assessor

#### Realistic learning environment requirements (RLE)

All City & Guilds VRQs must be assessed in facilities that meet acceptable, current industry standards for the specific qualification area. Example resource lists for each qualification area are being developed.

Centres must ensure that access to the range of services or treatments and required professional products, tools, materials and equipment is maintained in the centre and / or workplace to meet the qualification needs and enable candidates' to cover all of the required practical activities.

The learning and assessment setting should incorporate a real, or simulated but realistic learning environment. These facilities must provide candidates with experience of working in and under realistic commercial conditions during assessment.

The learning environment must meet any bye-laws, legislation or legal authority requirements that would affect a similar commercial establishment as well as meeting the requirements of a vocational education establishment.

For the purpose of City & Guilds VRQs **clients** are defined as people seeking the service or treatment being assessed, which can include friends, peers, models and family members. There is no requirement for these clients to pay.

A suitable, controlled area for testing must be provided and arrangements must be made for the secure storage of assessment materials and records. Acceptable facilities for Evolve online testing must be maintained where the VRQ requires online testing of knowledge and understanding.

#### **Centre staff**

Centre staff must satisfy the requirements for occupational expertise for these qualifications. Quality assurance coordinators and assessors must:

- 1. Have verifiable and relevant current or real industry experience and competence of the occupational working area at or above the level being assessed and evidence of the quality of occupational experience to ensure the credibility of the assessment judgements. Appropriate evidence will include:
  - curriculum vitae and references
  - achievement of a relevant qualification
  - continuing professional development (CPD)
- 2. only assess in their acknowledged area of occupational competence
- 3. participate in training activities for their continued professional development
- 4. be competent in making accurate assessment decisions: : it is recommended, but **not** mandatory, that assessors hold Learning and Development unit A1; or hold units D32 and D33 and assess to A1 standard.

Internal quality assurers (IQAs – previously called IVs) and assessors must have verifiable and relevant current industry experience and competence of the occupational working area at or above the level being assessed, and evidence of the quality of occupational experience to ensure the credibility of the assessment judgements. Newly qualified hairdressers, barbers, therapists, make-up artists and nail technicians must have gained significant post qualification commercial experience before commencing these roles. For the avoidance of doubt, those who have no occupational experience cannot asses these VRQs. Appropriate evidence will include CVs, References, Qualification Certificates, CPD records, Product Evidence, Video Evidence. This list is not exhaustive and other relevant methods may be considered. Please contact your Qualification Consultant for guidance.

- 1. Staff must only assess or quality assure in their acknowledged area of occupational competence.
- 2. Staff must participate in relevant training activities for their continued professional development (see CPD requirements).

Assessors and quality assurers of VRQs must be competent and experienced in making accurate assessment decisions; it is therefore highly recommended that the assessor and quality assurance qualification have been obtained or that they are being worked towards. It is highly recommended that new VRQ assessors work towards or hold either the Learning and Development unit A1 or the relevant TAQA unit.

#### Assessor and verifier requirements

While the Assessor/Verifier (A/V) units are valued as qualifications for centre staff, they are not currently a requirement for the qualifications.

#### Continuous professional development (CPD) in VRQs

For City & Guilds VRQs centre staff must continue to meet the requirements for occupational expertise for the specific qualification(s) they assess or quality assure.

Assessors and quality assurers must be able to demonstrate how they keep their technical skills and knowledge up-to-date and to the occupational level in which they are assessing and/or quality assuring

Continuing Professional Development (CPD) must take place throughout the careers of assessors and quality assurers

This **must** include the completion of a minimum number of **30** hours CPD in each twelve month period using activities approved for CPD which do not have to be consecutive. (see below).

The CPD requirement must be carried out on **one or a combination of** the types of activities listed below. **No activity will carry a 'double hours' allowance.** 

- 'hands on' delivery of relevant services/treatments to fee paying clients in a commercial salon that can be shown to develop individual skill and knowledge levels
- undertaking technical training that develops new and/or updates existing skills and/or knowledge levels
- further relevant qualifications.

The following activities will not count towards CPD:

- reading the trade press and books
- listening to tapes and watching DVDs.

Individuals must provide relevant and suitable evidence that CPD has taken place within each 12 month period to be measured from 1 September - 31 August.

#### **CALCULATING CPD HOURS**

- a) CPD for existing assessors and quality assurers is measured within each 12 month period, taken from 1 September 31 August each year.
- b) CPD hours for new assessors and quality assurers shall be measured from the date their duties commence.
- c) Assessors and quality assurers who take leave from assessment or quality assurance duties during any twelve month period will be able to collect CPD pro rata.
- d) The CPD hours for part time assessors and quality assurers will be calculated pro rata based on a nominal 37 hour week. However, a minimum of 5 hours CPD in any twelve month period must be carried out by all part time assessors and quality assurers.
  - For example, an assessor contracted for 7 hours/week:  $7 \div 37 \times 100 = \text{approx}$ . 20% of a full time assessor. 20% x 30 hours = 6 hours CPD in any 12 month period.
- e) A nominal time of 30 hours per technical unit achieved has been set, regardless of the unit.
- f) If you are an assessor **and** quality assurer, you only have to do the minimum of 30 hours CPD, **not** 60 hours.

#### 3.4 Candidate entry requirements

There are no formal entry requirements for candidates undertaking these qualifications. However, centres must ensure that candidates have the potential and opportunity to gain the qualification successfully. The qualifications are not suitable for pre-16 candidates.

#### 3.5 Quality Assurance

#### Internal quality assurance

Approved centres must have effective quality assurance systems to ensure optimum delivery and assessment of qualifications.

Quality assurance includes initial centre approval, qualification approval and the centre's own internal procedures for monitoring quality. Centres are responsible for internal quality assurance, and City & Guilds is responsible for external quality assurance.

Full details and guidance on the internal and external quality assurance requirements and procedures are provided in *Providing City & Guilds Qualifications*. This document also explains the tasks, activities and responsibilities of quality assurance staff.

#### **External quality assurance**

External verifiers are appointed by City & Guilds to approve centres, and to monitor the assessment and internal quality assurance carried out by centres. External verification is carried out to ensure that there is validity, reliability and good practice in centres.

To carry out their quality assurance role, external verifiers/moderators must have appropriate occupational and verifying knowledge and expertise. City & Guilds external verifiers attend training and development designed to keep them up-to-date, to facilitate standardisation between verifiers and to share good practice.

#### **External verifiers:**

The role of the external verifier is to:

- provide advice and support to centre staff
- ensure the quality and consistency of assessments within and between centres by the use of systematic sampling
- visit centres regularly to ensure they continue to meet the centre and qualification approval criteria
- Provide feedback to centres and City & Guilds.

External quality assurance for the qualifications will be provided by the usual City & Guilds quality assurance process.

Further details of the role of external verifiers are given in *Providing City & Guilds Qualifications*.

#### 3.6 Registration and certification

Full details of City & Guilds' administrative procedures for these qualifications are provided online to City & Guilds registered centres via the Walled Garden. This information includes details on:

- registration
- enrolment numbers
- fees
- entry for examinations
- certification

These details are also available on Walled Garden.

Centres should follow all guidance carefully, particularly noting that fees, registration and certification end dates for the qualifications are subject to change.

Centres should be aware of time constraints regarding the registration and certification periods for the qualifications, which are specified in the City & Guilds Walled Garden.

## 4 Course design and delivery

#### **Recommended delivery strategies**

Centre staff should familiarise themselves with the structure, content and assessment requirements of the qualifications before designing a course programme.

In particular, staff should consider the skills and knowledge related to the National Occupational Standards.

Provided that the requirements for the qualification are met, centres may design course programmes of study in any way that they feel best meets the needs and capabilities of their candidates. Centres may wish to include topics as part of the course programme, which will not be assessed through the qualifications.

#### Relationship to other qualifications and wider curriculum

City & Guilds recommends centres address the wider curriculum, where appropriate, when designing and delivering the course. Centres should also consider links to the National Occupational Standards, Key/Core Skills and other related qualifications.

The following relationship tables are provided to assist centres with the design and delivery of the qualifications:

- relationship to National Occupational Standards can be found in Appendix 1
- opportunities to address social, moral, spiritual and cultural issues during the delivery of the qualifications have been identified, and can be found in Appendix 3.

#### Health and safety

The requirement to follow safe working practices is an integral part of all City & Guilds qualifications and assessments, and it is the responsibility of centres to ensure that all relevant health and safety requirements are in place before candidates start practical assessments.

Should a candidate fail to follow health and safety practice and procedures during an assessment (for example, practical assessment, assignment) the assessment must be stopped and the candidate advised of the reasons why. The candidate should be informed that they have failed the assessment. Candidates may retake the assessment at a later date, at the discretion of the centre. In any cases of doubt, guidance should be sought from the external verifier.

#### Data protection and confidentiality

Centres offering these qualifications may need to provide City & Guilds with personal data for staff and candidates. Guidance on data protection and the obligations of City & Guilds and centres are explained in *Providing City & Guilds Qualifications*.

#### Initial assessment and induction

Centres will need to make an initial assessment of each candidate prior to the start of their programme to ensure they are entered for an appropriate type and level of qualification.

The initial assessment should identify any specific training needs the candidate has, and the support and guidance they may require when working towards their qualifications.

City & Guilds recommends that centres provide an induction programme to ensure the candidate fully understands the requirements of the qualifications they will work towards, their responsibilities as a candidate, and the responsibilities of the centre. It may be helpful to record the information on a learning contract.

#### **Equal opportunities**

It is a requirement of centre approval that centres have an equal opportunities policy (see *Providing City & Guilds Qualifications*).

The regulatory authorities require City & Guilds to monitor centres to ensure that equal opportunity policies are being followed.

The City & Guilds equal opportunities policy is set out on the City & Guilds website, in *Providing City & Guilds Qualifications*, in the *Directory of Qualifications*, and is also available from the City & Guilds Customer Relations department.

#### Access to assessment

City & Guilds' guidance and regulations on access to assessment are designed to facilitate access to assessments and qualifications for candidates who are eligible for adjustments to assessment arrangements. Access arrangements are designed to allow attainment to be demonstrated. For further information, please see *Access to assessment and qualifications*, available on the City & Guilds website.

#### **Appeals**

Centres must have their own, auditable, appeals procedure that must be explained to candidates during their induction. Appeals must be fully documented by the quality assurance co-ordinator and made available to the external verifier or City & Guilds.

Further information on appeals is given in *Providing City & Guilds Qualifications*. There is also appeals information for centres and learners on the City & Guilds website or available from the Customer Relations department.

#### 5 Assessment

The summative assessments for the qualifications require the candidates to undertake:

- practical tasks, and/or
- knowledge and understanding task(s) in an assignment or an on-line test.

NB Candidates can use either the on-line test or knowledge tasks in the assignments. Candidates are **not** required to undertake both for a unit, but can use a combination to achieve the qualification.

#### **Assignments**

Please refer to the Assessment pack for details of the practical and knowledge tasks required for the Level 3 qualifications.

#### On-line tests (Evolve)

City & Guilds have produced on-line tests for each unit to cover the knowledge and understanding assessment requirements. The on-line assessments are available via the Global On-line Assessment (Evolve) system. Information on how to become an Evolve centre can be found on our website www.cityandguilds.com/Evolve.

To register your candidates on the qualification and Evolve, it is important to use the correct number. Please refer to the Walled Garden for these numbers. It is important to remember that once a candidate has registered onto the qualification (including Evolve) there is the flexibility to use either Evolve or the knowledge tasks in the assignments. A combination of both is acceptable.

Centres are required to set up an Evolve profile in order to offer online examinations to candidates. Setting up an Evolve profile is a simple process that need only be completed once by the centre. Details of how to set up the profile and Evolve technical requirements are available on the City & Guilds website (www.cityandguilds.com/Evolve). The Evolve section of the website also has details of the Evolve helpline for technical queries and downloads for centres and candidates about Evolve examinations.

#### Service / Treatment times in VRQs

Service times in VRQs are not generally specified; however the overall 'preparation for work' objective of City & Guilds VRQs requires that all practical assessments, unless specifically stated should be completed within commercially acceptable times relevant to the level of qualification involved.

The relevant N/SVQ maximum service times may be used as a guide, although these should not be applied strictly. Assessors should use their professional discretion, particularly for situations where client factors would require additional time in normal commercial practice.

To ensure consistency across assessors centres should develop agreed maximum service times for use within their centre.

#### Glossary of terms & Guidance notes:

Technical training - external and internal workshops and training sessions can be used..

Commercial salon - this is defined as a salon where the majority of stylists/therapists are already qualified and the main function of the salon is **not** training and assessment. If a training salon in a centre is closed and reopened as a commercial salon e.g. during holiday periods, then this is an acceptable location for CPD to be undertaken

Qualification work - the aim of this option is to encourage assessors and quality assurers to gain new knowledge and skills. Work undertaken for this option must lead to a formally assessed and accredited qualification

30 hours can be claimed on the achievement of any technical unit qualification in any one CPD year.

#### 6 Units

The qualifications comprise of a number of **units.** A **unit** describes what is expected of a candidate in particular aspects of his/her job.

Each unit is divided into **learning outcomes** which describe in further detail the skills and knowledge that a candidate should possess.

Each **learning outcome** has a set of **assessment criteria** (performance, and knowledge and understanding) which specify the desired criteria that have to be satisfied before an individual can be said to have performed to the agreed standard.

**Range** statements define the breadth or scope of a **learning outcome** and its **assessment criteria** by setting out the various circumstances in which they are to be applied.

#### Structure of units

The units in these qualifications are written in a standard format and comprise the following:

- title
- unit reference
- rationale, aim and any entry requirements (where specified)
- list of learning outcomes for the unit
- statement of guided learning hours
- connections with other qualifications, eg NOS
- assessment details
- learning outcomes in detail expressed as practical skills and underpinning knowledge.

# Unit 301 Working with colleagues within beauty related industries

Level: 3 Credit value: 2

**UAN number: L/601/3993** 

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in working with colleagues. Colleagues can be internal or external. The knowledge and skills gained in this unit includes methods of communication, the ways of forming good relationships and working effectively with colleagues.

#### **Learning outcomes**

There is one learning outcome to this unit. The learner will:

1. Be able to work with colleagues within beauty related industries

#### **Guided learning hours**

It is recommended that **14** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit G8

#### Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

This unit will be assessed by:

• knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 301 Working with colleagues within beauty related

industries

Outcome 1 Be able to work with colleagues in beauty related

industries

#### **Practical Skills**

The learner can:

- 1. communicate effectively with colleagues and clients
- 2. **behave** in a professional manner
- 3. assist others to resolve problems
- 4. give clear instruction to colleagues
- 5. provide support and guidance to colleagues
- 6. provide clear and timely feedback to colleagues
- 7. follow safe and hygienic working practices

#### Underpinning knowledge

The learner can:

- 1. describe roles and responsibilities of team members in a salon
- 2. describe the benefits of effective team working and working with colleagues
- 3. describe the different methods of communication
- 4. describe how to adapt communication techniques for different situations
- 5. explain the importance of giving instruction, support and guidance and timely feedback
- 6. describe the processes of giving instruction, support and guidance and timely feedback
- 7. describe the effects of negative attitude and behaviour on others
- 8. state when and whom to refer problems to

#### Range

#### Communicate

Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology, verbal ,written and non verbal

#### Behave

Working cooperatively with others, following salon requirements

#### Safe and hygienic working practices

Methods of sterilization, disposal of contaminated waste, legislation

#### **Roles**

Junior therapist, beauty therapist, nails technician, manicurist/pedicurist, masseur/masseuse, receptionist, salon manager, salon owner

#### Methods of communication

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expression

Use of: visual aids, client records

#### **Effects**

Ineffective working relationships, loss of business, unpleasant working atmosphere

#### Whom to refer

Senior therapist, senior nail technician, senior make-up artist, senior spa therapist, manager

# Unit 302 Monitor and maintain health and safety practice in the salon

Level: 3 Credit value: 4

**UAN Number: R/600/8780** 

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about making sure that statutory and work place instruction are being carried out in order to monitor the operation of health and safety procedures

This unit applies to hairdressing, beauty and barbering salons.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to carry out a risk assessment
- 2. Be able to monitor health and safety in the salon

#### **Guided learning hours**

It is recommended that **29** guided learning hours should be allocated for this unit. This may be on a full-time or part-time basis.

#### Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the Beauty Therapy NOS, unit G22

#### Endorsement of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### Assessment

This unit will be assessed by:

• knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 302 Monitor and maintain health and safety practice in the salon

Outcome 1 Be able to carry out a risk assessment

#### **Practical skills**

The learner can:

1. carry out risk assessments and take necessary actions.

#### Underpinning knowledge

The learner can:

- 1. state the reason for carrying out risk assessments
- 2. describe the procedures for carrying out a risk assessment
- 3. describe when risk assessments should be carried out
- 4. outline **necessary actions** to take following a risk assessment.

#### Range

#### Reason for carrying out risk assessments

To ensure safety in the salon

#### When risk assessments should be carried out

Change to salon environment, new service or product, personal circumstances

#### **Necessary actions**

Record the risk assessment, report to salon manager or owner, update risk assessment information, inform staff

# Unit 302 Monitor and maintain health and safety practice in

the salon

## Outcome 2 Be able to monitor health and safety in the salon

#### **Practical skills**

The learner can:

1. monitor and **support** the work of others to ensure compliance with health and safety requirements.

#### **Underpinning knowledge**

The learner can:

- 1. outline the health and safety support that should be provided to staff
- 2. outline procedures for dealing with different types of security breaches
- 3. explain the need for insurance.

#### Range

#### Support

Clarification of existing requirements, induction for new staff, updating of information, specific training

#### Insurance

Public liability, product and treatment liability, employer's liability

# Unit 303 Client care and communication in beauty related industries

Level: 3 Credit value: 3

UAN number: T/601/4457

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about client care and communication in beauty-related industries. Learners will develop the ability to adapt their provision of client care and their communication skills to the needs of different clients, as well as how to manage client expectations.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to communicate and behave in a professional manner when dealing with clients
- 2. Be able to manage client expectations

#### **Guided learning hours**

It is recommended that **28** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 303 Client care and communication in beauty related industries

# Outcome 1 Be able to communicate and behave in a professional manner when dealing with clients

#### **Practical Skills**

The learner can:

- 1. **behave** in a professional manner within the workplace
- 2. use effective communication techniques when dealing with clients
- 3. adapt methods of communication to suit different situations and client needs
- 4. use effective consultation techniques to identify treatment objectives
- 5. provide clear recommendations to the client
- 6. assess the advantages and disadvantages of different types of communication used with clients

#### Underpinning knowledge

The learner can:

- 1. describe how to adapt methods of communication to suit the client and their needs
- 2. explain what is meant by the term 'professionalism' within beauty related industries
- 3. explain the importance of respecting a client's 'personal space'
- 4. describe how to use suitable consultation techniques to identify treatment objectives
- 5. explain the importance of providing clear recommendations to the client.

## Range

#### **Behave**

Working cooperatively with others, following salon requirements, respect colleagues and clients

#### **Communication techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

# Unit 303 Client care and communication in beauty related industries

# Outcome 2 Be able to manage client expectations

#### **Practical skills**

The learner can:

- 1. maintain client confidentiality in line with legislation
- 2. use retail sales techniques to meet client requirements
- 3. evaluate client feedback

## Underpinning knowledge

The learner can:

- 1. evaluate measures used to maintain client confidentiality
- 2. explain the importance of adapting retail sales techniques to meet client requirements
- 3. identify methods of improving own working practices
- 4. describe how to resolve client complaints

## Range

## Legislation

Data protection act, supply of goods and services act, consumer protection act, sale of goods

## Sales techniques

To meet client requirements, registering interest, identifying need, discuss features and benefits of product/service, closing the sale

# Unit 304 Promote and sell products and services to clients

Level: 3 Credit value: 4

**UAN number:** J/601/5337

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about the promoting and selling products to clients, in order to give advice on services and products

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to promote and sell hair and beauty products
- 2. Be able to understand how to evaluate the promotion of products and services.

## **Guided learning hours**

It is recommended that **34** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy and Hairdressing NOS, unit G18/H32.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 304 Promote and sell products and services to clients

# Outcome 1 Be able to promote and sell hair and beauty products

#### **Practical skills**

The learner can:

- 1. identify selling opportunities
- 2. use effective communication techniques
- 3. interpret buying signals and the client's intentions
- 4. manage clients expectations to achieve a realistic objective
- 5. Introduce products and/or services to clients
- 6. use effective selling techniques to close a sale

## Underpinning knowledge

The learner can:

- 1. explain the benefits to the salon of promoting services and products to the client
- 2. explain the importance of product and service knowledge when selling
- 3. explain communication techniques used to promote products and services
- 4. explain the differences between the terms 'features' and 'benefits'
- 5. describe the stages of the sale process
- 6. describe how to manage client expectations
- 7. explain how to interpret buying signals
- 8. explain the legislation that affects the selling of services or products

#### Range

#### **Communication techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Benefits**

Increased sales, productivity and business

## Stages of the sales process

Identify need, identify product to meet the need, demonstrating product, overcoming obstacles, closing sales.

#### Manage

Setting manageable and realistic parameters

## Legislation

Data protection act, trades descriptions acts, sale and supply of goods act, consumer protection act, consumer safety act, prices act.

# Unit 304 Promote and sell products and services to clients

Outcome 2 Be able to understand how to evaluate the promotion of products and services

## **Practical skills**

The learner can:

1. review effectiveness of selling techniques

## Underpinning knowledge

The learner can:

- 1. explain the importance of reviewing selling techniques
- 2. explain different methods of evaluating selling techniques
- 3. describe how to implement improvements in their own selling techniques
- 4. evaluate the effectiveness of advertising services and products to a target audience
- 5. explain the importance of how to set and agree sales target/objectives

## Range

## Methods of evaluation

Visual, verbal, written feedback, repeat business

# Unit 305 Provide body massage

Level: 3 Credit value: 9

**UAN number:** D/601/3559

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about providing body massage treatments. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for a body massage treatment
- 2. Be able to provide for a body massage treatment.

## **Guided learning hours**

It is recommended that **84** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B20.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 305 Provide body massage

# Outcome 1 Be able to provide for a body massage treatment.

## **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for body massage treatment
- 2. use suitable consultation techniques to identify treatment objectives
- 3. advise the client on how to prepare for the treatment
- 4. provide clear recommendations to the client
- 5. select products and tools to suit client treatment needs, skin types and conditions

## Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for body massage treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- describe how to select products and tools to suit client treatment needs, skin types and conditions
- 5. describe the different skin types and conditions
- 6. explain the contra-indications that prevent or restrict body massage treatments
- 7. state the objectives of massage treatments
- 8. state the **benefits** derived from massage treatments
- 9. identify general body types
- 10. describe the different types of body fat
- 11. outline common postural faults

## Range

#### **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Objectives**

Relaxation, stimulation, invigoration, sedation, assist in weight reduction, sense of wellbeing

#### **Products and tools**

**Products:** oil, talc, cream **Tools:** G5 and infra-red

#### Skin types and conditions

**Skin types:** normal, dry, oily, combination

**General conditions:** sensitive, dehydrated, moist, oedematous *Difference related to gender:* hairiness, muscle bulk, fat distribution

Difference related to age: thinness of skin, elasticity, poor muscle tone, brittle bones

Distinction between non-medical treatable skin conditions and those which should be referred

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma, lighting

## Contra-indications

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, dysfunction of the muscular system, dysfunction of the nervous system, eye infections, deep vein thrombosis, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent fractures and sprains, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings

#### **Benefits**

Relaxation, improved blood and lymph circulation, stimulating/sedating nerves, improves skin texture, improves muscle tone, aids digestion, improves underlying structures

## **General body types**

Ectomorph, endomorph, mesomorph

## Types of body fat

Hard fat, soft fat, cellulite

#### **Postural faults**

Kyphosis, lordosis, winged scapulae, unbalanced pelvis, short limbs, scoliosis, knock knees, bow legs, flat feet, dowager hump, pigeon chest

## Unit 305 Provide body massage

# Outcome 2 Be able to provide for a body massage

## **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, tools and techniques to suit clients treatment needs, skin types and conditions
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools** and **techniques** to suit clients treatment needs, **skin types** and **conditions**
- 5. Describe the benefits and uses of mechanical massage and pre-heat treatments
- 6. describe how treatments can be adapted to suit client treatment needs, skin types and conditions
- 7. state the contra-actions that may occur during and following treatments and how to respond
- 8. explain the importance of completing the treatment to the satisfaction of the client
- 9. explain the importance of completing treatment records
- 10. describe the methods of evaluating the effectiveness of the treatment
- 11. describe the aftercare advice that should be provided
- 12. describe the structure and the main functions of the following body systems in relation to massage:
  - skin
  - skeletal
  - muscular
  - cardio-vascular
  - lymphatic
  - nervous
  - digestive
  - urinary
  - endocrine
- 13. describe the main diseases and disorders of body systems
- 14. describe the effects of massage on the body
- 15. describe the uses of the five classical massage movements
- 16. describe the uses of different massage mediums
- 17. describe the legislation relating to the provision of massage treatments

#### Range

#### Communicate and behave

Communicate: Speaking, listening, body language, reading, recording, following instructions, using a

range of related terminology, **Behave:** Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

#### Aftercare advice

12-24 hours following treatment: no physical exercise, ensure light food intake, no alcohol, rest, increase water intake.

Suggest further treatment, recommend products, and recommend lifestyle changes, postural awareness

#### **Products and Tools**

**Products:** oil, talc, cream **Tools:** G5 and infra-red

#### **Techniques**

Massage movements: Effleurage, petrissage, tapotement, frictions, vibration

#### **Skin Types and Conditions**

**Skin Types:** normal, dry, oily, combination

**General conditions:** sensitive, dehydrated, moist, oedematous *Difference related to gender:* hairiness, muscle bulk, fat distribution

Difference related to age: thinness of skin, elasticity, poor muscle tone, brittle bones

Distinction between non-medical treatable skin conditions and those which should be referred

#### **Contra-actions**

Lethargy, headache, muscle ache, nausea, emotional, frequent urination, bruising, allergy to massage medium.

## Methods of evaluating

Visual, verbal, written feedback, repeat business

## Legislation

Health and Safety at Work Act, local bylaws

# Unit 306 Provide facial electrotherapy treatments

Level: 3 Credit value: 11

UAN number: L/601/3962

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The unit is about providing particular skills for facial electrotherapy to include EMS, lymphatic drainage, Galvanic, High Frequency and Micro current. The knowledge gained in this unit includes preparing and providing facial electrotherapy treatments.

To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for facial treatments using electrotherapy
- 2. Be able to provide facial treatments using electrotherapy

## **Guided learning hours**

It is recommended that **104** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B14

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 306 Provide facial electrotherapy treatments

# Outcome 1 Be able to prepare for facial treatments using electrotherapy

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for facial electrotherapy treatments
- 2. use suitable **consultation techniques** to identify treatment objectives
- 3. carry out skin analysis and relevant tests
- 4. provide clear recommendations to the client
- select products, tools and equipment to suit client treatment needs, skin types and conditions

## Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for facial electrotherapy treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a detailed skin analysis and relevant tests
- 5. describe how to select **products**, tools and **equipment** to suit client treatment needs, **skin types and conditions**
- 6. describe the different skin types, conditions and characteristics
- 7. explain the contra-indications that prevent or restrict facial electrotherapy treatments

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Products**

Cleansers, toners, exfoliators, oils, masks, moisturisers, massage cream, massage oil, oxygenating cream/serum, galvanic products, high frequency products.

## Equipment

High frequency – indirect, high frequency – direct, galvanic – desincrustation, galvanic – iontophoresis, EMS (faradic), vacuum suction, micro-current

## Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

## **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent fractures and sprains, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings, metal pins/plates

## Unit 306 Provide facial electrotherapy treatments

# Outcome 2 Be able to provide facial treatments using electrotherapy

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment** and techniques to suit clients treatment needs, **skin type and conditions**
- 5. complete the treatment to the satisfaction of the client
- 6. evaluate the results of the treatment
- 7. provide suitable aftercare advice

#### Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products**, tools, **equipment** and techniques to suit clients treatment needs, **skin type and conditions**
- 5. describe the **effects and benefits** of electrotherapy equipment and products on the skin and underlying structures
- 6. explain the principles of electrical currents
- 7. describe how treatments can be adapted to suit client treatment needs, **skin types and** conditions
- 8. state the contra-actions that may occur during and following treatments and how to respond
- 9. explain the importance of completing the treatment to the satisfaction of the client
- 10. explain the importance of completing treatment records
- 11. describe the methods of evaluating the effectiveness of the treatment
- 12. describe the aftercare advice that should be provided
- 13. describe the structure, growth and repair of the skin
- 14. describe **skin types**, **conditions**, diseases and disorders
- 15. describe the structure, function, position and action of the head, neck and shoulder muscles
- 16. describe the location, function and structure of the bones of the head, neck and shoulder
- 17. describe the structure and function of the circulatory and lymphatic systems for the head, neck and shoulder
- 18. explain how the ageing process, lifestyle and environmental factors affect the condition of skin and underlying structures

## Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories, duration of equipment usage, intensity of current, equipment testing

## Products, tools and equipment

**Products:** Cleansers, toners, exfoliators, oils, masks, moisturisers, massage cream, massage oil, oxygenating cream/serum, galvanic products, high frequency products.

**Tools and equipment::** High frequency – indirect, high frequency – direct, galvanic – desincrustation, galvanic – iontophoresis, EMS (faradic), vacuum suction, micro-current

## Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### Effects and benefits

Improves skin texture, improves muscle contour and condition, lymphatic drainage, relaxation

## **Contra-actions**

Galvanic burn, bruising, irritation, allergic reaction, excessive erythema, muscle fatigue/cramping

#### Aftercare advice

24 hours following treatment: no heat treatments. 12 hours following treatment: avoid make-up, avoid touching the area. Homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions

# Unit 307 Provide body electrotherapy treatments

Level: 3 Credit value: 11

**UAN number:** K/601/3953

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge the unit is about providing particular skills for body electrotherapy to include EMS, lymphatic drainage, Galvanic, G5 and Micro current. The knowledge gained in this unit includes preparing and providing body electrotherapy treatments

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for body treatments using electrotherapy
- 2. Be able to provide body treatments using electrotherapy

## **Guided learning hours**

It is recommended that **104** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B13

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 307 Provide body electrotherapy treatments

# Outcome 1 Be able to prepare for body treatments using electrotherapy

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for body electrotherapy treatments
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out body analysis and relevant tests
- 4. provide clear recommendations to the client
- select products, tools and equipment to suit client treatment needs, body types and conditions

## **Underpinning knowledge**

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for body electrotherapy treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a detailed body analysis and relevant tests
- describe how to select products, tools and equipment to suit client treatment needs, body types and conditions
- 6. describe the different **body types**, **conditions** and characteristics
- 7. explain the contra-indications that prevent or restrict body electrotherapy treatments

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

## **Objectives**

Improve skin conditions, the appearance of underlying muscle tissue, body contours, circulation, and the appearance of cellulite

#### **Tests**

Heat sensitivity, tactile sensation

## Products, tools and equipment

**Products:** Cleansing products, exfoliators, massage cream, massage oil, galvanic products, high frequency products.

**Tools and equipment::** High frequency – indirect, high frequency – direct, galvanic – desincrustation, galvanic – iontophoresis, EMS (faradic), vacuum suction, micro-current, infra-red, mechanical massagers

## **Body types and conditions**

Body types: Ectomorph, endomorph, mesomorph

Conditions: Hard fat, soft fat, cellulite

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

## **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, deep vein thrombosis, during chemotherapy, during radiotherapy

**Restrict treatment:** broken bones, recent fractures and sprains, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings, metal pins/plates

# Unit 307 Provide body electrotherapy treatments

# Outcome 2 Be able to provide body treatments using electrotherapy

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. Follow health and safety working practices.
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment** and techniques to suit clients treatment needs, **body type** and conditions
- 5. complete the treatment to the satisfaction of the client
- 6. evaluate the results of the treatment
- 7. provide suitable aftercare advice

## **Underpinning knowledge**

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. describe different body types and conditions
- 5. explain the importance of using **products**, tools, equipment and techniques to suit clients treatment needs, **body type and conditions**
- 6. explain the **effects and benefits** of electrotherapy equipment and products on the skin and underlying structures
- 7. explain the principles of electrical currents
- 8. describe how treatments can be adapted to suit client treatment needs, body types and conditions
- 9. state the contra-actions that may occur during and following treatments and how to respond
- 10. explain the importance of completing the treatment to the satisfaction of the client
- 11. explain the importance of completing treatment records
- 12. describe the **methods of evaluating** the effectiveness of the treatment
- 13. describe the aftercare advice that should be provided
- 14. describe the structure, growth and repair of the skin
- 15. describe body types, conditions, diseases and disorders
- 16. describe the structure, function, position and action of the muscles of the body
- 17. describe the location, function and structure of the bones of the body
- 18. describe the structure and function of the circulatory and lymphatic systems for the body
- 19. outline the structure and function of the digestive system
- 20. outline the structure and function of endocrine system
- 21. describe the structure and function of the nervous system for the body
- 22. explain how the ageing process, lifestyle and environmental factors affect the **skin**, **body conditions** and underlying structures

#### Range

#### Communicate and behave

Communicate: Speaking, listening, body language, reading, recording, following instructions, using a

range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories, duration of equipment usage, intensity of current, equipment testing

## **Body types and conditions**

Body types: Ectomorph, endomorph, mesomorph

Conditions: Hard fat, soft fat, cellulite

#### Aftercare advice

24 hours following treatment: no heat treatments, no strenuous exercise.

12 hours following treatment: avoid touching the area.

Dietary advice, homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions

## Products, tools and equipment

**Products:** Cleansing products, exfoliators, massage cream, massage oil, galvanic products, high frequency products

**Tools and equipment::** High frequency – indirect, high frequency – direct, galvanic – desincrustation, galvanic – iontophoresis, EMS (faradic), vacuum suction, micro-current, infra-red, mechanical massagers

#### **Effects and benefits**

Improved skin and body condition, improves muscle contour and tone, improved circulation, induces relaxation

#### **Contra-actions**

Galvanic burn, bruising, irritation, allergic reaction, excessive erythema, muscle fatigue/cramping

## Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 308 Provide electrical epilation

Level: 3 Credit value: 11

**UAN number:** Y/601/4452

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The unit is about providing short wave diathermy and blend epilation.

To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are two learning outcomes to this unit. The learner will:

- 1. Be able to prepare for electrical epilation
- 2. Be able to provide electrical epilation

## **Guided learning hours**

It is recommended that **88** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B29.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 308 Provide electrical epilation

# Outcome 1 Be able to prepare for electrical epilation

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for electrical epilation treatments
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out skin and hair analysis
- 4. select products, tools and equipment to suit client treatment needs, skin types and conditions
- 5. provide clear recommendations to the client

#### Underpinning knowledge

The learner can:

- 1. describe the different consultation techniques used to identify treatment objectives
- 2. explain the contra-indications that prevent or restrict electrical epilation treatment
- 3. describe health and safety working practices
- 4. explain the importance of carrying out a detailed hair and skin analysis
- 5. describe how to select products, tools and equipment to suit client needs
- 6. describe the environmental conditions suitable for electrical epilation treatments

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions Use of: visual aids, client records

## **Products**

Pre-treatment cleanser, soothing product, anti-septic cream

## **Equipment**

Magnifying lamp, epilation unit, electrode, selection of needle types, sizes and lengths, sterilising fluids, autoclave, tweezers and wide range of disposable accessories, tissues, gloves, cotton wool, couch roll

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin-allergies, cuts and abrasions, epilepsy, diabetes, heart disease/conditions, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies, respiratory conditions, dysfunction of the nervous system, piercings, metal pins and plates and pregnancy

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

## Unit 308 Provide electrical epilation

## Outcome 2 Be able to provide electrical epilation

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and the clients correctly throughout treatment
- 4. use products, tools, equipment and techniques to suit clients treatment needs
- 5. correctly insert the needle into the hair follicle with regard to depth and angle
- 6. complete the treatment to the satisfaction of the client
- 7. record and evaluate the results of the treatment
- 8. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. describe how to select the **needle type** and size to suit hair and skin types
- 2. describe how to work on different hair growth patterns and treatment areas
- 3. explain the consequences of inaccurate probing
- 4. explain the principles, uses and benefits of galvanic, short wave diathermy and blend
- 5. describe how treatments can be adapted to suit client treatment needs, **skin**, **hair types and conditions**
- 6. describe how moisture gradient in the skin affects the electrical epilation treatment
- 7. state the **contra-actions** that may occur during and following treatments
- 8. describe the methods of evaluating the effectiveness of the treatment
- 9. describe the aftercare advice that should be provided
- 10. describe the suitable methods of dealing with regrowth between treatments
- 11. describe different skin types, conditions, diseases and disorders
- 12. describe the structure, growth and repair of the skin
- 13. describe the structure and function of the hair
- 14. describe the hair types, growth patterns and causes of hair growth
- 15. describe the structure and function of the endocrine system and its effect on hair growth
- 16. describe the structure and function of circulatory and lymphatic systems

#### Range

## Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories, duration of equipment usage, intensity of current, equipment testing, types of electrical current used

#### **Techniques**

Two-way stretch, three-way stretch, treatment working patterns

## Aftercare advice

Hair growth management to maintain treatment progress, suitable antiseptic products to soothe and protect, avoid heat and UV exposure for 24 hours, avoid make-up and perfume for 24 hours.

#### Needle type

Stainless steel, insulated steel, gold, two piece, one piece

#### **Treatment areas**

Lip, chin, face, eyebrow, underarm, breast, bikini, abdomen, legs

## Skin, hair types and conditions

**Skin type:** normal, dry, oily, combination

Hair type: vellus, terminal

Conditions: sensitive, mature, dehydrated

#### **Contra-actions**

Severe erythema, swelling, irritation, hyper or hypo pigmentation, blood spots, weeping follicles, pitting, scarring, bruising

## Methods of evaluating

Visual, verbal, written feedback, repeat business

## Causes of hair growth

Hereditary, topical stimulation, normal systemic changes, abnormal systemic changes, surgical changes, severe emotional trauma, medication

# Unit 309 Provide massage using pre-blended aromatherapy oils

Level: 3 Credit value: 7

**UAN number:** Y/601/3558

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about providing massage using pre-blended aromatherapy. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for massage using pre-blended aromatherapy oils
- 2. Be able to carry out massage using pre-blended aromatherapy oils

## **Guided learning hours**

It is recommended that **65** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B24.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 309 Provide massage using pre-blended aromatherapy

oils

Outcome 1 Be able to prepare for massage using pre-blended

aromatherapy oils

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for body massage treatment using pre-blended aromatherapy oils
- 2. use suitable consultation techniques to identify treatment objectives
- 3. advise the client on how to prepare for the treatment
- 4. provide clear recommendations to the client
- 5. select products and tools to suit client treatment needs, skin types and conditions

## Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for body treatments using pre-blended aromatherapy oils
- 3. describe the different consultation techniques used to identify treatment objectives
- describe how to select products and tools to suit client treatment needs, skin types and conditions
- 5. outline the safety precautions associated with the range of pre blended aromatherapy oils
- 6. explain the contra-indications that prevent or restrict aromatherapy treatments

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Objectives**

Relaxation, uplifting, sense of well-being, stimulation

## **Products**

Pre-blended aromatherapy oils, pre-blended massage cream, cleansers, toners (relaxation, uplifting, sense of well-being, stimulating)

#### Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

## **Environmental Conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

## Safety precautions

Correct storage, toxicity, over exposure, sensitivity, ventilation, using appropriate products, patch testing, allergies

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy. **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin-allergies, cuts and abrasions, epilepsy, diabetes, heart disease/conditions, high and low blood pressure, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies, respiratory conditions, circulatory conditions, dysfunction of the nervous system, dysfunction of the muscular system, phlebitis and pregnancy

# Unit 309 Provide massage using pre-blended aromatherapy oils

# Outcome 2 Be able to carry out massage using pre-blended aromatherapy oils

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. Use products and techniques to suit clients treatment needs, skin types and conditions
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products**, tools and **techniques** to suit clients treatment needs, **skin types and conditions**
- 5. describe how treatments can be adapted to suit client treatment needs, **skin types and conditions**
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure and the main functions of the following body systems in relation to massage:
  - skin
  - skeletal
  - muscular
  - cardio-vascular
  - lymphatic
  - nervous
  - digestive
  - urinary
  - endocrine
- 12. describe the main diseases and disorders of body systems

#### Range

#### Communicate and behave

Communicate: Speaking, listening, body language, reading, recording, following instructions, using a

range of related terminology, **Behave:** Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

#### **Products and techniques**

**Products:** Pre-blended aromatherapy oils, pre-blended massage cream, cleansers, toners (relaxation, uplifting, sense of well-being, stimulating)

Techniques: Effleurage, petrissage, lymphatic drainage, neuromuscular, frictions, vibrations

#### Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### Aftercare advice

12-24 hours following treatment: no physical exercise, ensure light food intake, no alcohol, rest, increase water intake, care when driving

Suggest further treatment, recommend lifestyle changes, recommend aromatherapy oils for home use, postural awareness, recommend to counsellor/lifestyle coach/alternative therapist, leave oils on for up to eight hours

## **Contra-actions**

Allergies, depression, insomnia, hallucination, respiratory reactions, headache, nausea, muscle aches, skin irritations, increased secretions, lethargy, heightened emotions

#### Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 311 Provide Indian head massage

Level: 3 Credit value: 6

**UAN number:** D/601/4095

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The knowledge gained in this unit includes preparing for and providing Indian head massage. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for Indian head massage
- 2. Be able to provide Indian head massage

#### **Guided learning hours**

It is recommended that **49** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B23.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 311 Provide Indian head massage

## Outcome 1 Be able to prepare for Indian head massage

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for Indian head massage
- 2. use suitable consultation techniques to identify treatment objectives
- 3. provide clear recommendations to the client
- 4. select products and equipment to suit client treatment needs

#### Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for Indian head massage
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out relevant tests
- 5. describe how to select products and equipment to suit client treatment needs
- 6. explain the contra-indications that prevent or restrict Indian head massage

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Objectives**

Relaxation, stimulation, invigoration, sedation

## **Products and equipment:**

Products: Talc, carrier oils: grapeseed, almond, sesame, mustard

**Equipment:** Stool, chair, trolley

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Relevant tests**

Patch test/sensitivity test to check for any reactions to products

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, epilepsy, diabetes, heart disease/conditions, high and low blood pressure, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies, respiratory conditions, circulatory conditions, dysfunction of the nervous system, dysfunction of the muscular system, osteoporosis, whiplash, pregnancy

## Unit 311 Provide Indian head massage

## Outcome 2 Be able to provide Indian head massage

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, equipment and techniques to suit clients treatment needs
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. explain health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, equipment** and techniques to suit clients treatment need
- 5. explain the effects and benefits of Indian head massage
- 6. describe how treatments can be adapted to suit client treatment needs
- 7. state the contra-actions that may occur during and following treatments and how to respond
- 8. explain the importance of completing the treatment to the satisfaction of the client
- 9. explain the importance of completing treatment records
- 10. describe the methods of evaluating the effectiveness of the treatment
- 11. describe the aftercare advice that should be provided
- 12. describe the structure and functions of the skin
- 13. describe skin types, conditions, diseases and disorders
- 14. describe the structure and function of the hair
- 15. describe the structure of the head, neck, upper back and arms
- 16. outline the position and actions of the muscles in the head, neck, upper back and arms
- 17. describe the structure, function and supply of the blood and lymph to the head
- 18. describe the location and function of chakras

## Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

## **Products and equipment:**

Products: Talc, carrier oils: grapeseed, almond, sesame, mustard

Equipment: Stool, chair, trolley

Aftercare advice

12-24 hours following treatment: no physical exercise, ensure light food intake, no alcohol, rest,

increase water intake, care when driving

Suggest further treatment, recommend lifestyle changes, recommend aromatherapy oils for home use, postural awareness, recommend to counsellor/lifestyle coach/alternative therapist, leave oils on

for up to eight hours

## Effects and benefits of Indian head massage

Effects: Physical, physiological, psychological

**Benefits:** Relaxation, improved blood and lymph circulation, improved skin and hair texture, improved scalp condition, improved muscle tone, improves memory, reduces tension headaches, improved concentration, improved sleep patterns, improves sinus problems, reduces tinitus

#### **Contra-actions**

Allergies, depression, insomnia, hallucination, respiratory reactions, headache, nausea, muscle aches, skin irritations, increased secretions, lethargy, heightened emotions

## Methods of evaluating

Visual, verbal, written feedback, repeat business

## Skin types and conditions:

**Skin types:** Normal, dry, oily, combination **General conditions:** Sensitive, dehydrated

Differences related to age: Thinness of skin, elasticity

Distinction between non-medical treatable skin conditions and those which should be referred

# Unit 312 Provide UV tanning

Level: 3 Credit value: 2

**UAN number:** Y/601/4466

#### **Unit aim**

This unit is a preparation for work unit, which is based on capability and knowledge. This unit is about providing UV tanning. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for UV tanning
- 2. Be able to provide UV tanning treatments

## **Guided learning hours**

It is recommended that **20** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B21.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

## Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 312 Provide UV tanning

# Outcome 1 Be able to prepare for UV tanning

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for UV tanning
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out a skin analysis
- 4. provide clear recommendations to the client
- 5. select products and equipment to suit client treatment needs, skin types and conditions

#### Underpinning knowledge

The learner can:

- 1. describe workplace requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for UV tanning
- 3. describe the different **consultation techniques** used to identify objectives
- 4. explain the importance of carrying out a skin analysis to determine skin type and condition
- 5. describe how to select **products and equipment** to suit client treatment needs, **skin type and condition**
- 6. describe the effects and benefits of different types of UV tanning equipment
- 7. explain the contra-indications that prevent or restrict UV tanning

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Product and equipment**

Products: Tanning accelerators, moisturisers, tan enhancer, sanitising products, sterilising products,

make-up removal products

**Equipment:** Upright pod, sunbed, eye protection, floor covering

## Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, privacy, volume and type of music/sounds, pleasant aroma

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy.

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin disorders, recent fractures and sprains, product allergies, respiratory conditions, dysfunction of the nervous system, recent botox, facial piercing, metal pins and plates and pregnancy

## Unit 312 Provide UV tanning

# Outcome 2 Be able to provide UV tanning treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. use products and equipment to suit clients treatment needs, skin type and condition
- 4. complete the treatment to the satisfaction of the client
- 5. record and evaluate the results of the treatment
- 6. provide suitable aftercare advice

#### Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. state the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products and equipment** to suit clients treatment needs, **skin type and condition**
- 5. state the contra-actions that may occur during and following treatments and how to respond
- 6. state how to calculate session times and correct exposure times
- 7. explain how the principles of radiation and the electro-magnetic spectrum apply to the use of light irradiation equipment
- 8. describe the structure and function of the skin
- 9. describe the effects of UVA, UVB and UVC rays on the skin and risks of overexposure
- 10. explain the importance of completing the treatment to the satisfaction of the client
- 11. explain the importance of completing treatment records
- 12. describe the methods of evaluating the effectiveness of the treatment
- 13. describe the aftercare advice that should be provided

#### Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of disinfecting, disposal of contaminated waste, legislation, positioning of client, removal of accessories, duration of equipment usage

#### **Product and equipment**

**Products:** Tanning accelerators, moisturisers, tan enhancer, sanitising products, sterilising products,

make-up removal products

**Equipment:** Upright pod, sunbed, eye protection, floor covering

# Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

# Aftercare advice

24 hours following treatment: no heat treatments, avoid waxing.

Moisturising and enhancing products, showering/bathing, future treatment needs

# **Contra-actions**

Burning, heat rash, excessive erythema, skin irritation, dizziness, nausea

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 313 Provide self tanning

Level: 3 Credit value: 3

**UAN number:** R/601/4465

#### **Unit aim**

This unit is a preparation for work unit, which is based on capability and knowledge. This unit is about providing self-tanning treatments and aftercare advice to clients. This unit is also about the application, use and benefits of self-tanning treatments.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for self tanning treatments
- 2. Be able to provide self tanning treatments

# **Guided learning hours**

It is recommended that **25** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B25.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

## Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 313 Provide self tanning

# Outcome 1 Be able to prepare for self tanning treatments

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for self tanning treatments
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out a skin analysis
- 4. provide clear recommendations to the client
- 5. select self tanning products and equipment to suit client treatment needs and skin conditions

## Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for self tanning treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a skin analysis
- describe how to select products and equipment to suit client treatment needs and skin conditions
- 6. explain the contra-indications that prevent or restrict self tanning treatments
- 7. compare the benefits of self tanning treatments with UV tanning treatments

#### Range

# **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

# **Products and equipment**

**Products:** Skin cleansing products, exfoliation products, tanning products, spray tan, moisturisers, sterilising solution, sanitising solution.

**Equipment**: Gun, compressors, tanning tent

# **Skin conditions**

Sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds

## **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin-allergies, cuts and abrasions, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies, respiratory conditions and pregnancy

# Unit 313 Provide self tanning

# Outcome 2 Be able to provide self tanning treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, equipment and techniques to suit clients treatment needs and skin conditions
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety practices
- 3. explain the importance of positioning themselves and client correctly throughout the treatment
- 4. explain the importance of using **products, equipment and techniques** to suit clients treatment needs and **skin condition**
- 5. describe the effects and benefits of self tanning treatments and products on the skin
- 6. describe the structure and function of the skin
- 7. describe the **contra-actions** which might occur during or following treatments and how to respond
- 8. explain the importance of completing the treatment to the satisfaction of the client
- 9. explain the importance of completing treatment records
- 10. describe the methods of evaluating the effectiveness of the treatment
- 11. describe the aftercare advice that should be provide

# Range

### Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilising, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories, following manufacturer's instructions, ventilation, equipment testing, PPE

## Products, equipment and techniques

**Products:** Skin cleansing products, exfoliation products, tanning products, spray tan, moisturisers, sterilising solution, sanitising solution.

Equipment: Gun, compressors, tanning tent

**Techniques:** Applying cream or lotion self-tanning products, application of spray tan following manufacturer's instructions

# **Skin conditions**

Sensitive, mature, dehydrated

#### Aftercare advice

Loose dark clothing, avoid touching the skin, moisturising products, showering/bathing advice, exfoliation, product recommendations, possible staining to fabric

# **Contra-actions**

Skin irritation, skin allergies, and undesirable skin/hair discolouration

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 314 Apply and maintain nail enhancements

Level: 3 Credit value: 15

UAN number: A/601/4444

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in preparing for and applying nail enhancements. The knowledge and skills gained in this unit includes the preparation for, application, maintenance and removal of UV gel, wraps and liquid and powder nail enhancement systems

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for nail enhancements services
- 2. Be able to provide nail enhancement services

# **Guided learning hours**

It is recommended that **111** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, units N6, N7 and N8.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 314 Apply and maintain nail enhancements

# Outcome 1 Be able to prepare for nail enhancements services

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for nail enhancement services
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out nail and skin analysis
- 4. provide clear recommendations to the client
- 5. select **products, tools and equipment** to suit client treatment needs, **skin types** and nail conditions

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and the work area
- 2. describe the environment conditions suitable for nail enhancement services
- 3. describe different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a detailed nail and skin analysis
- 5. describe how to select **products, tools and equipment** to suit client treatment needs, **skin types** and nail conditions
- 6. describe the different skin and nail conditions
- 7. explain the **contra-indications** that prevent or restrict manicure treatments

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

# **Objectives**

Provide protection for natural nail, extend the free edge, improve the appearance of the hands and nails.

# Products, tools and equipment

**Products:** Adhesives, tips, powders, primer oils, UV gels, natural nail cleansers and dehydrators, resins, setting agents, fibre glass, silk, polish, polish remover, acrylic liquid, sanitisers.

Tools: Brushes, tip cutters, cuticle tools, files, buffers, dappen dish, consumables, scissors

Equipment: Table, hand support, UV lamp, light, air filter, extractor

# Skin types

Normal, dry, oily, combination

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# Skin and nail conditions

**Skin conditions:** conditions present on skin and nails, moles, scar tissue, broken capillaries, **Nail conditions:** Pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges,

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe nail separations, severe eczema, severe psoriasis, severe skin conditions

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin/nail disorders, recent fractures and sprains, product allergies, respiratory conditions

# Unit 314 Apply and maintain nail enhancements

# Outcome 2 Be able to provide nail enhancement services

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices and industry Code of Practice for nail services
- 3. position themselves and client correctly throughout the service
- 4. use **products, tools, equipment and techniques** to suit client's service needs, **nail and skin conditions**
- 5. complete the service to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices and industry Code of Practice for nail services
- 3. explain the importance of positioning themselves and the client correctly throughout the service
- 4. explain the importance of using **products, tools, equipment and techniques** to suit clients service needs, **nail and skin conditions**
- 5. describe how services can be adapted to suit client service needs, nail and skin conditions
- 6. describe how to maintain and remove nail enhancements
- 7. state the contra-actions that may occur during and following service and how to respond
- 8. explain the importance of completing the service to the satisfaction of the client
- 9. explain the importance of completing the treatment records
- 10. describe the methods of evaluation the effectiveness of the treatment
- 11. describe the chemical process involved in the nail enhancement systems
- 12. describe the structure and functions of the nail and skin
- 13. describe the different natural nail shapes

## Range

# **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, ventilation, manufacturer's instructions, positioning of client and nail technicians, removal of accessories, PPE, ventilation

# Products, tools, equipment and techniques

**Products:** Adhesives, tips, powders, primer oils, UV gels, natural nail cleansers and dehydrators, resins, setting agents, fibre glass, silk, polish, polish remover, acrylic liquid, sanitisers.

Tools: Brushes, tip cutters, cuticle tools, files, buffers, dappen dish, consumables, scissors

Equipment: Table, hand support, UV lamp, light, air filter, extractor

**Techniques:** Natural nail overlay, tip and overlay maintenance and removal for gel, acrylic and fiberglass/silk.

#### Nail and skin conditions

**Skin conditions:** Conditions present on skin and nails, moles, scar tissue, broken capillaries, **Nail conditions:** Pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges,

#### Aftercare advice

Suitable aftercare products, maintenance and removal of enamel, care of the nails, future treatments

#### **Contra-actions**

Natural nail is infected, erythema, swelling, irritation

# Methods of evaluation

Visual, verbal, written feedback, repeat business

# **Nail shapes**

Oval, tapered, square, squoval, claw, fan, pointed

# Unit 316 Creative hairdressing design skills

Level: 3 Credit value: 8

**UAN number:** H/600/8637

#### **Unit aim**

The aim of this unit is allow the learner to develop their personal creativity by exploring, researching and demonstrating a variety of complex creative dressing techniques, incorporating a range of temporary hair extensions, accessories and ornamentation. The learner will then be able to develop a plan and incorporate their hair extensions, accessories and ornamentation into a creative hair design, to achieve different, finished looks.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to plan an image
- 2. Be able to create an image

# **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit. This may be on a full-time or part-time basis.

# Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the Hairdressing NOS, unit GH21.

# Endorsement of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 316 Creative hairdressing design skills

# Outcome 1 Be able to plan an image

#### **Practical skills**

The learner can:

- 1. identify opportunities for creating a total look
- 2. research ideas for developing the **image** of the total look
- 3. create and provide a detailed design plan for the total look
- 4. agree **design plan** with others involved in a manner which promotes good working relationships
- 5. evaluate the design plan.

# Underpinning knowledge

The learner can:

- 1. explain how to research and develop ideas for creating an image for a total look
- describe ways of combining styling, dressing and finishing techniques to create the completed total look
- 3. explain ways of presenting a created image and look effectively
- 4. describe methods of evaluating the design plan
- 5. describe the potential commercial benefits of developing and creating design work
- 6. state the importance of accurate planning, attention to detail and working to timescales
- 7. explain how the venue could affect design plans
- 8. describe how to remedy **problems** that may occur with the different **opportunities** for creating an **image.**

# Range

#### **Opportunities**

Hairdressing competition work, hair show, photographic session

# **Image**

Avant-garde, based on a theme, commercial

# **Design Plan**

Creative techniques, combination of styling, dressing and finishing techniques, clothes, make-up, accessories, tools and equipment, products, media and budget

# Styling, dressing and finishing techniques

Pin-curling, finger-waving, twisting, knotting, plaiting, weaving and incorporation of temporary hair extensions (wefts, pin-curls, ringlets, switches, wiglets), accessories and ornamentation

# **Problems**

Availability of models, space limitations, venue restriction, budget, availability of resources

# Unit 316 Creative hairdressing design skills

# Outcome 2 Be able to create an image

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. select other **services** to complement the image and look
- 3. select and use products, tools and equipment required to achieve the image
- 4. use and combine techniques and skills to present the image
- 5. create the finished image to the requirements of the final design plan
- 6. evaluate the finished result
- 7. follow safe and hygienic working practices.

# **Underpinning knowledge**

The learner can:

- 1. explain the safety considerations that must be taken into account
- 2. outline the skills required for presenting the image
- 3. explain how other services can develop and complement the image and look
- 4. outline safe and hygienic working practices
- 5. state how to **communicate** and behave within a salon environment.

#### Range

# **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

#### **Services**

Colouring, perming, cutting, styling and dressing, adding hair, shaving

#### **Image**

Avant-garde, based on a theme, commercial

## Design plan

Creative techniques, combination of styling, dressing and finishing techniques, clothes, make-up, accessories, tools and equipment, products, media, budget

# Safe and hygienic working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and stylist, removal of accessories, relevant Health & Safety

## Safety considerations

Client preparation, personal protective equipment, COSHH, manufacturer's instructions, client/self positioning, visual checks of electrical equipment, sterilising tools/equipment, first aid procedures, protection from infection and cross infection

# Skills required for presenting the image

Verbal, visual, body language, multi media

# Unit 317 Apply individual permanent lashes

Level: 3 Credit value: 4

**UAN number:** D/601/3562

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing single eyelash extension treatments. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for individual permanent lash treatments
- 2. Be able to provide individual permanent lash treatments

# **Guided learning hours**

It is recommended that **38** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B15.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 317 Apply individual permanent lashes

# Outcome 1 Be able to prepare for individual permanent lash treatments

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for individual permanent lash extension treatment
- 2. use suitable consultation techniques to identify treatment objectives
- 3. interpret and accurately record the results of tests carried out prior to treatments
- 4. provide clear recommendations to the client
- 5. select products, tools and equipment to suit client treatment needs

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for individual permanent lash extension treatments
- 3. describe the different **consultation techniques** used to identify treatment objectives
- 4. describe the types of **tests** that are carried out before providing lash extension treatments
- 5. explain the importance of carrying out **tests** prior to the treatment and accurately recording the results
- 6. explain the **contra-indications** that prevent or restrict individual permanent lash extension treatments
- 7. describe how to select products, tools and equipment to suit client treatment needs
- 8. describe the types of eyelash treatments available and their benefits
- 9. explain the importance of assessing facial characteristics prior to carrying out eyelash treatments

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Tests**

Patch test/sensitivity test for adhesive and solvents

# Products, tools and equipment

**Products:** lashes, glue, eye make-up remover, cleansing product

Tools: tweezers, orange wood stick, spatula

Equipment: couch, stool, trolley, magnifying lamp, mirror

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma, light

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy **Restrict treatment:** inflamed eye area, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings

# **Eyelash treatments**

Tinting, perming, semi-permanent

Lashes: flared lashes, strip lashes

Individual permanent lashes: single lash system, Y type lashes, coloured lashes, varying curls of single lashes, varying thickness of single lashes

# Unit 317 Apply individual permanent lashes

# Outcome 2 Be able to provide individual permanent lash treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, tools, equipment and techniques to suit clients treatment needs
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment** and techniques to suit clients treatment needs and facial characteristics
- 5. describe how treatments can be adapted to suit client treatment needs and facial characteristics
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure of the hair and hair growth cycle
- 12. describe the main diseases and disorders of the hair

# Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist

#### Products, tools and equipment

**Products:** lashes, glue, eye make-up remover, cleansing product

Tools: tweezers, orange wood stick, spatula

Equipment: couch, stool, trolley, magnifying lamp, mirror

# **Aftercare Advice**

Care of single eyelashes, suitable products, maintenance routine, and importance of professional removal

# **Contra-actions**

Stinging, watery eyes, allergic reaction

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 318 Intimate waxing for male clients

Level: 3 Credit value: 4

UAN number: R/601/3560

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing male intimate waxing services. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for intimate waxing for male clients
- 2. Be able to provide for intimate waxing for male clients

# **Guided learning hours**

It is recommended that **37** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B27.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

# Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 318 Intimate waxing for male clients

# Outcome 1 Be able to prepare for intimate waxing for male clients

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for male intimate waxing treatment
- 2. use suitable **consultation techniques** to identify treatment objectives
- 3. carry out necessary **tests** prior to the treatment
- 4. provide clear recommendations to the client
- select products, tools and equipment to suit client treatment needs, skin and hair types and conditions
- 6. use correct **terminology** when carrying out male intimate waxing treatment

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for intimate male waxing treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the types of **tests** that are carried out prior to waxing treatment
- 5. describe how to select **products, tools and equipment** to suit client treatment needs, **skin and hair types and conditions**
- 6. explain the contra-indications that prevent or restrict waxing treatments
- 7. state the advantages and disadvantages of alternative methods of hair removal
- 8. describe the effects alternative methods of hair removal may have on the skin and waxing treatments

# Range

# **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions.

Use of: visual aids, client records

# **Tests**

Patch test/sensitivity test

# **Products tools and equipment**

**Products**: hot wax, pre-waxing products, soothing products

Tools: spatula, tweezers

**Equipment:** wax heaters, trolley, couch, magnifying lap

#### Skin and hair types and conditions

**Skin types:** normal, dry, oily, combination. **General conditions:** sensitive, dehydrated

Differences related to gender: hairiness, muscle bulk, fat distribution

Differences related to age: thinness of skin, elasticity

Distinction between non-medical treatable skin conditions and those which should be referred

Hair types: vellus, terminal

# Terminology

Male genitalia: penis, scrotum, testes, urethra, anus

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, diabetes, heart disease/conditions, high and low blood pressure, skin disorders, undiagnosed lumps and swellings, product allergies, circulatory conditions, dysfunction of the nervous system

# Alternative methods of hair removal

Shaving, razoring, depilatory cream, electrolysis, IPL

# Unit 318 Intimate waxing for male clients

# Outcome 2 Be able to provide for intimate waxing for male clients

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices and industry Code of Practice for Waxing Services
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment and techniques** to suit clients treatment needs, **skin and hair types and conditions**
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment and techniques** to suit clients treatment needs and **skin and hair types and conditions**
- 5. describe how treatments can be adapted to suit client treatment needs, skin and hair types conditions
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure, growth and repair of the skin
- 12. explain skin types, conditions, diseases and disorders
- 13. describe the structure and function of the hair
- 14. describe the hair types, growth patterns and causes of hair growth
- 15. describe the structure of the male genitalia
- 16. describe the normal response of the skin to waxing treatments

#### Range

# **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and therapist

## Products, tools, equipment and techniques

**Products**: hot wax, pre-waxing products, soothing products

Tools: spatula, tweezers

Equipment: wax heaters, trolley, couch, magnifying lap

**Techniques:** Boyzilian - hair is removed from pubic area, leaving a strip 2.5cm wide up and over pubic mound, Total intimate hair removal - hair is removed from lower back, buttocks, anus, scrotum and

penis

# Skin and hair types and conditions

**Skin types:** normal, dry, oily, combination. **General conditions:** sensitive, dehydrated

Differences related to gender: hairiness, muscle bulk, fat distribution.

Differences related to age: thinness of skin, elasticity

Distinction between non-medical treatable skin conditions and those which should be referred

**Hair types:** vellus, terminal

#### Aftercare advice

24 hours following treatment: no heat treatments. 12 hours following treatment: avoid using products other than those recommended for after care, avoid touching the area. Homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions.

#### **Contra-actions**

Bruising, bleeding, and removal of skin

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# **Normal response**

Erythema, swelling

# Unit 319 Intimate waxing for female clients

Level: 3 Credit value: 4

**UAN number:** Y/601/3561

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing female intimate waxing services. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for intimate waxing for female clients
- 2. Be able to provide intimate waxing for female clients

## **Guided learning hours**

It is recommended that **37** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards (if appropriate)

This unit is linked to the Beauty Therapy NOS, unit B26.

# Support of the unit by a sector or other appropriate body (if required)

This unit is endorsed by Habia.

## **Assessment**

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 319 Intimate waxing for female clients

# Outcome 1 Be able to prepare for intimate waxing for female clients

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for female intimate waxing treatment
- use suitable consultation techniques to identify treatment objectives
- 3. carry out necessary **tests** prior to the treatment
- 4. provide clear recommendations to the client
- 5. select **products, tools and equipment** to suit client treatment needs, **skin and hair types and conditions**
- 6. use correct terminology when carrying out female intimate waxing treatment

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for intimate female waxing treatments
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the types of tests that are carried out prior to waxing treatment
- 5. describe how to select products, tools and equipment to suit client treatment needs, **skin and** hair types and conditions
- 6. explain the **contra-indications** that prevent or restrict waxing treatments
- 7. state the advantages and disadvantages of alternative methods of hair removal
- describe the effects alternative methods of hair removal may have on the skin and waxing treatments

# Range

# **Consultation techniques**

Verbal: questioning techniques, language used tone of voice.

Non-verbal: listening techniques, body language, eye contact, facial expressions.

Use of: visual aids, client records

#### **Tests**

Patch test/sensitivity test

# Products, tools and equipment

Products: hot wax, pre-waxing products, soothing products

Tools: spatula, tweezers

Equipment: wax heaters, trolley, couch, magnifying lap

## Skin and hair types and conditions

**Skin types:** normal, dry, oily, combination. **General conditions:** sensitive, dehydrated

Differences related to gender: hairiness, muscle bulk, fat distribution.

Differences related to age: thinness of skin, elasticity

Distinction between non-medical treatable skin conditions and those which should be referred **Hair types:** vellus, terminal

# Terminology

Female genitalia: Vagina, labia, clitoris, anus

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, diabetes, heart disease/conditions, high and low blood pressure, skin disorders, undiagnosed lumps and swellings, product allergies, circulatory conditions, dysfunction of the nervous system

#### Alternative methods of hair removal

Shaving, razoring, depilatory cream, electrolysis, IPL

# Unit 319 Intimate waxing for female clients

# Outcome 2 Be able to provide intimate waxing for female clients

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices and industry Code of Practice for Waxing Services
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment and techniques** to suit clients treatment needs, **skin and hair types and conditions**
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- describe health and safety working practices and industry Code of Practice for Waxing Services
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment and techniques** to suit clients treatment needs, **skin and hair types and conditions**
- 5. describe how treatments can be adapted to suit client treatment needs, skin and hair types and conditions
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure, growth and repair of the skin
- 12. describe skin types, conditions, diseases and disorders of the skin
- 13. describe the structure and function of the hair
- 14. describe the hair types, growth patterns and causes of hair growth
- 15. describe the structure of the female genitalia
- 16. describe the **normal response** of the skin to waxing treatments

## Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and therapist

## Products, tools, equipment and techniques

Products: hot wax, pre-waxing products, soothing products

Tools: spatula, tweezers

**Equipment**: wax heaters, trolley, couch, magnifying lap

**Techniques:** Hollywood – all hair removed from both the pubic and anal area, Brazilian – hair removed from pubic area leaving a strip of approximately 2.5 cm wide up and over pubic mound, Playboy – hair

removed from pubic and anal area leaving a pencil wide strip of hair up and over pubic mound

# Skin and hair types and conditions

**Skin types:** normal, dry, oily, combination. **General conditions:** sensitive, dehydrated

Differences related to gender: hairiness, muscle bulk, fat distribution.

Differences related to age: thinness of skin, elasticity

Distinction between non-medical treatable skin conditions and those which should be referred

Hair types: vellus, terminal

#### Aftercare advice

24 hours following treatment: no heat treatments. 12 hours following treatment: avoid using products other than those recommended for after care, avoid touching the area. Homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions

#### **Contra-actions**

Bruising, bleeding, removal of skin

# Methods of evaluating

Visual, verbal, written feedback, repeat business

### Normal response

Erythema, swelling

# Unit 320 Enhance nails using electric files

Level: 3 Credit value: 3

**UAN number:** T/601/5334

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about preparing and finishing nail overlays using electric files. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for enhance nails using electric files
- 2. Be able to provide for enhance nails using electric files

# **Guided learning hours**

It is recommended that **29** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit N12.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

# Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 320 Enhance nails using electric files

# Outcome 1 Be able to prepare for enhance nails using electric files

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for enhancing nails using electric files
- 2. use suitable **consultation techniques** to identify treatment objectives
- 3. carry out skin analysis and any relevant tests
- 4. provide clear recommendations to the client
- 5. select electric nail files, attachments and **equipment** to suit client treatment needs, **nail types** and conditions

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for nail services using electric files
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. describe how to select products, equipment and techniques to suit client **nails types and** conditions
- 5. identify the range of **equipment** used for nail services using electric files
- 6. describe the correct use of different types of electric filing **equipment**
- 7. explain the contra-indications that prevent or restrict nail services using electric files

# Range

# **Consultation techniques**

Verbal: questioning techniques, language used tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

## **Equipment:**

Electric files, attachment heads, compressor, nail table, stools, light, extractor

# Nail types and conditions

Pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges, Nail shapes: oval, tapered, square, squoval, claw, fan, pointed

# **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe nail separations, severe eczema, severe psoriasis, severe skin conditions

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin/nail disorders, recent fractures and sprains, product allergies, respiratory conditions

# Unit 320 Enhance nails using electric files

Outcome 2 Be able to provide for enhance nails using electric files

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. position themselves and client correctly throughout the treatment
- 3. use suitable techniques, products, tools, and equipment
- 4. complete the treatment to the satisfaction of the client
- 5. evaluate the results of the treatment
- 6. provide suitable aftercare advice
- 7. follow health and safety working practices and industry Code of Practice for nail services

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. explain the importance of positioning themselves and the client correctly throughout the treatment
- 3. identify tools and equipment used with nail service using electric files
- 4. describe the structure of the nail
- 5. describe the main diseases and disorders of the nail
- 6. describe the dangers of incorrect use of electric files
- 7. state the **contra-actions** which might occur during and following treatment and how to respond
- 8. describe safe and hygienic working practices

## Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

## **Equipment:**

Electric files, attachment heads, compressor, nail table, stools, light, extractor

#### Aftercare advice

Suitable aftercare products, maintenance and removal of enamel, care of the hand and nails, future treatments

# Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, manufacturer's instructions, positioning of client and nail technicians, removal of accessories, PPE (dust mask, safety glasses, uniform), ventilation

## **Contra-actions**

Severe erythema, allergic reaction

# Unit 321 Apply micro-dermabrasion

Level: 3 Credit value: 4

**UAN number:** K/601/5329

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing micro-dermabrasion treatments. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for skin treatment using micro dermabrasion
- 2. Be able to provide skin treatment using micro dermabrasion

# **Guided learning hours**

It is recommended that **39** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B13 and B14.

# Support of the unit by a sector or other appropriate body (if required)

This unit is endorsed by Habia.

# Assessment

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 321 Apply micro-dermabrasion

# Outcome 1 Be able to prepare for skin treatment using microdermabrasion

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for micro-dermabrasion skin treatment
- 2. use suitable consultation techniques to identify treatment objectives
- 3. advise the client on how to prepare for the treatment
- 4. carry out a skin analysis
- 5. provide clear recommendations to the client
- 6. select products and tools to suit client treatment needs, skin types and conditions

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for micro-dermabrasion skin treatment
- 3. describe the different consultation techniques used to identify treatment objectives
- describe how to select products and tools to suit client treatment needs, skin types and conditions
- 5. describe known **contra-indications** that may restrict or prevent micro-dermabrasion treatment
- 6. describe the importance of carrying out a skin analysis
- 7. describe the effects and **benefits** of a micro-dermabrasion treatment

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Products**

Cleansers, toners, moisturisers, specialist products

# Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy. **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies

#### **Benefits**

Improved skin texture and condition

# Unit 321 Apply micro-dermabrasion

# Outcome 2 Be able to provide skin treatment using micro dermabrasion

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, tools and techniques to suit clients treatment needs, skin types and conditions
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products**, tools and techniques to suit clients treatment needs, **skin types and conditions**
- 5. describe how treatment can be adapted to suit client treatment needs
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the **methods of evaluating** the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure and function of the skin
- 12. describe the main diseases and disorders of the skin
- 13. describe skin types, conditions and characteristics
- 14. describe the growth cycle and repair of the skin
- 15. explain how natural ageing, lifestyle and environmental factors affect the condition of the skin

## Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories, duration of equipment usage, equipment testing

#### **Products**

Cleansers, toners, moisturisers, specialist products

Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### Aftercare advice

24 hours following treatment: no heat treatments. 12 hours following treatment: avoid make-up, avoid touching the area. Homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions.

# Methods of evaluating

Visual, verbal, written feedback, repeat business.

# Unit 322 Apply stone therapy massage

Level: 3 Credit value: 9

UAN number: H/601/4454

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge the unit is about providing stone therapy massage using hot and cold stones.

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for stone therapy massage
- 2. Be able to carry out stone therapy massage

#### **Guided learning hours**

It is recommended that **75** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B28.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

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# Unit 322 Apply stone therapy massage

# Outcome 1 Be able to prepare for stone therapy massage

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for stone therapy massage
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out body analysis and relevant tests
- 4. provide clear recommendations to the client
- 5. select **products**, tools and equipment to suit client treatment needs

#### Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing themselves, the client and work area
- 2. describe the **environmental conditions** suitable for stone therapy massage
- 3. describe the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a detailed body analysis and relevant tests
- 5. describe how to select products, tools and equipment to suit client treatment needs
- 6. explain the contra-indications that prevent or restrict stone therapy massage
- 7. describe the **types of stones**, their properties and uses
- 8. describe the historical and cultural background for stone therapy massage
- 9. describe how stones should be stored

## Range

#### **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Objectives**

Relaxing, balancing, uplifting, sense of wellbeing, relief from muscular tension

#### Tests

Tactile sensation and heat sensitivity test

# Products, tools and equipment

**Products:** massage media, oils, creams

**Tools:** stones

**Equipment:** professional stone heater, cooling system, couch, trolley

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, dysfunction of the muscular system, dysfunction of the nervous system, eye infections, deep vein thrombosis, during chemotherapy, during radiotherapy. **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin-allergies, cuts and abrasions, varicose veins, epilepsy, diabetes, heart disease, high and low blood pressure, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies, respiratory conditions, circulatory conditions, phlebitis and pregnancy.

#### Types of stones

Basalt, marine, marble, semi-precious stones

# Unit 322 Apply stone therapy massage

# Outcome 2 Be able to carry out stone therapy massage

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, tools, equipment and techniques to suit clients treatment needs
- 5. complete the treatment to the satisfaction of the client
- 6. evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment and techniques** to suit clients treatment needs
- 5. describe how treatments can be adapted to suit client treatment needs
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure, function, position and action of the muscles of the body
- 12. describe the location, function and structure of the bones of the body
- 13. describe the location, function and structure and function of the circulatory and lymphatic systems for the body.
- 14. describe the physical and psychological effects of the hot and cold stone therapy

#### Range

## **Communicate and behave**

Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology, working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

## Products, tools equipment and techniques

Products: massage media, oils, creams

Tools: stones

**Equipment:** professional stone heater, cooling system, couch, trolley

Stone therapy techniques: rotation of stones, alternation of hot and cold stones, use of hot or cold

stones only, combination of stone types and sizes

Treatment techniques: effleurage, petrissage, friction, tapping, tucking, placement, trigger point

#### Aftercare advice

12-24 hours following treatment: no physical exercise, ensure light food intake, no alcohol, rest, increase water intake.

Suggest further treatment, recommend products, recommend lifestyle changes, postural awareness.

#### Methods of evaluating

Visual, verbal, written feedback, repeat business.

# Physical and psychological effects

Psychological: stress relief, relaxation, uplifting, stimulating

Physical: improving blood and lymph circulation, stimulating or sedating nerve endings, improving skin texture and condition

# Unit 323 Design and apply face and body art

Level: 3 Credit value: 6

**UAN number:** J/601/5466

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge The unit is about design and application of face and body art. The knowledge and practical skill achieved in this unit include research and design for face and body art make up application to include manual and airbrush techniques. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to plan and prepare for face and body art design
- 2. Be able to apply face and body art design

## **Guided learning hours**

It is recommended that **51** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 323 Design and apply face and body art

Outcome 1 Be able to plan and prepare for face and body art design

#### **Practical skills**

The learner can:

- 1. use research methods to create the design plan
- 2. prepare themselves client and work area for the application
- 3. use suitable techniques to identify the design objective
- 4. carry out skin sensitivity test, if required
- 5. select **products**, **tools** and equipment to suit the design objectives, client/model **skin type and condition**

#### Underpinning knowledge

# The learner can:

- 1. explain the importance of preparing and developing a design plan
- 2. describe the **environmental conditions** suitable for face and body art design.
- 3. describe the different consultation techniques used to identify design objectives
- 4. explain the importance of carrying out sensitivity tests
- 5. describe how to select products, tools and equipment to suit the design objectives
- 6. explain the contra-indications which may prevent or restrict face and body art design

#### Range

#### Design plan

Creative techniques, make-up, accessories, tools and equipment, products, media, budget

#### **Products and tools**

Coloured inks, water based paints, oil based paints, aqua paints, translucent powder, body gems, glitter, sequins, transfer tattoos and other adornment, brushes, sponges

#### Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma, light

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe eczema, severe psoriasis, and severe skin conditions.

**Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies

# Unit 323 Design and apply face and body art

# Outcome 2 Be able to apply face and body art design

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety work practices
- 3. position themselves and client correctly throughout the application
- 4. use **products**, **tools**, equipment and techniques to suit the design objective, client **skin type** and condition
- 5. complete the make up to meet design objectives
- 6. record and evaluate the results of the application
- 7. provide suitable aftercare advice

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools,** equipment and techniques to meet the design objectives, client **skin type and condition**
- 5. describe how application can be adapted to suit the design plan, client **skin type and condition**
- 6. state the contra-actions that may occur during and following application and how to respond
- 7. explain the importance of completing the make-up to meet the design
- 8. explain the importance of recording and evaluating the results of the make up design
- 9. describe the aftercare advice that should be provided
- 10. describe the structure and function of the skin
- 11. describe the diseases and disorders of the skin
- 12. describe skin types and conditions

#### Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

#### **Products and tools**

Coloured inks, water based paints, oil based paints, aqua paints, translucent powder, body gems, glitter, sequins, transfer tattoos and other adornment, brushes, sponges

# Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

# Aftercare advice

Methods of removal, product recommendations and maintenance advice

# Contra-actions

Severe erythema, swelling, irritation

# Unit 324 Fashion and photographic make-up

Level: 3
Credit value: 7

UAN number: M/601/5509

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge The unit is about designing and apply fashion and photographic make up to include current fashion trends and associated make up, historical/period and special occasion make up. The unit will also require evidence of monochrome and black and white images. The knowledge gained in this unit includes preparing for and providing to fashion and photographic. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for fashion and photographic make-up
- 2. Be able to apply fashion and photographic make-up

#### **Guided learning hours**

It is recommended that **66** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B11.

#### Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 324 Fashion and photographic make-up

Outcome 1 Be able to prepare for fashion and photographic make-up

#### **Practical skills**

The learner can:

- 1. use a range of research methods to create the design plan
- 2. prepare themselves, client and work area for fashion and photographic make up
- 3. use suitable techniques to identify the design objective
- 4. Carry out skin sensitivity test, if required
- 5. select **products, tools and equipment** to suit the design objectives, client **skin type and condition**

# Underpinning knowledge

The learner can:

- 1. describe the importance of working to a budget
- 2. describe ways of effectively presenting a design plan
- 3. explain the importance of preparing and developing a design plan
- 4. describe the environmental conditions suitable for fashion and photographic make up
- 5. describe the **consultation techniques** used to identify design objectives
- 6. explain the importance of carrying skin sensitivity tests
- 7. describe how to select **products**, tools and equipment to suit the design objectives
- 8. explain the **contra-indications** that may prevent or restrict make up application

#### Range

#### **Design Plan**

Physical images of media and special effects, make-up undertaken, record of techniques, tools, equipment and products used to achieve the effects.

#### Skin sensitivity test

Glue, adhesives

#### Products, tools and equipment

**Products:** concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lipsticks, lip gloss, false eyelashes, liquid latex, liquid 'blood', coloured cosmetics, pancake, petroleum jelly, powders, spirit gum, spirit remover, food colourings, cereals, other texturising materials

**Tools and equipments:** Brushes, fingers, sponges, velour puffs, cotton wool, disposable spatulas, modelling tools, mixing palette, palette, spatula, headband, gown, disposable applicators, mirrors, towels

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions Use of: visual aids, client records

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe eczema, severe psoriasis, and severe skin conditions.

**Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies

# Unit 324 Fashion and photographic make-up

# Outcome 2 Be able to apply fashion and photographic make-up

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the make up application
- 4. use **products, tools, equipment** and techniques to suit the design objective, client **skin type** and condition
- 5. record and evaluate the effectiveness of the application
- 6. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the design
- 4. explain the importance of using **products, tools, equipment** and techniques to meet the design objectives, client skin type and condition
- 5. describe how application can be adapted to suit the design plan, client **skin type and condition**
- 6. state the **contra-actions** that may occur during and following the application and how to respond
- 7. explain the importance of completing the design application to meet the design objectives
- 8. explain the importance of recording and evaluating the make up design
- 9. describe the aftercare advice that should be provided
- 10. describe the structure and functions of the skin
- 11. describe skin types, conditions, diseases and disorders

#### Range

#### Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

#### Products, tools and equipment

**Products:** concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lipsticks, lip gloss, false eyelashes, liquid latex, liquid 'blood', coloured cosmetics, pancake, petroleum jelly, powders, spirit gum, spirit remover, food colourings, cereals, other texturising materials

**Tools and equipments:** Brushes, fingers, sponges, velour puffs, cotton wool, disposable spatulas, modelling tools, mixing palette, palette, spatula, headband, gown, disposable applicators, mirrors, towels

# Skin types and conditions

**Skin types:** Normal, dry, oily, combination **Conditions:** Sensitive, mature, dehydrated

# **Contra-actions**

Severe erythema, swelling, irritation

#### Aftercare advice

Methods of removal, product recommendations and maintenance advice

# Unit 325 Monitor and maintain spa area

Level: 3 Credit value: 5

UAN number: D/601/4212

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge the unit is about monitoring and maintaining the spa area. The knowledge and practical skill achieved in this unit includes monitoring and maintaining spa equipment to include a range of spa equipment sauna, steam, hydro therapy and flotation to carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare and monitor the spa area
- 2. Be able to maintain the spa area

## **Guided learning hours**

It is recommended that **45** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit S2.

#### Support of the unit by a sector or other appropriate body (if required)

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

City & Guilds Level 3 Awards / Certificates / Diplomas in Beauty Therapy

# Unit 325 Monitor and maintain spa area

# Outcome 1 Be able to prepare and monitor the spa area

#### **Practical skills**

The learner can:

- 1. prepare spa area and equipment
- 2. carry out relevant **tests** on **equipment** and record results according to organisational requirements and manufacturers instructions
- 3. monitor the spa **environment** and **equipment** according to organisational requirements and manufactures instructions
- 4. monitor client safety and well being

# Underpinning knowledge

The learner can:

- 1. describe salon requirements for preparing spa equipment and treatment area
- 2. describe environmental conditions suitable for the spa treatment area
- 3. explain the importance of carrying out detailed relevant **tests** according to organisational requirements and manufactures instructions
- 4. explain the importance of monitoring the spa environment and equipment according to organisational requirements and manufactures instructions.
- 5. explain the importance of monitoring clients safety and well being in the spa area

#### Range

# **Equipment**

Sauna, steam, hydro-therapy, flotation

#### **Tests**

Water testing, chemical testing

#### **Environmental conditions**

Lighting, heating, ventilation, suitable noise level, appropriate music

# Unit 325 Monitor and maintain spa area

# Outcome 2 Be able to maintain the spa area

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- use products, tools and equipment according to organisational requirements and manufactures instructions
- 4. evaluate and record the results of the spa equipment tests

# Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of using **products, tools and equipment** according to organisational requirements and manufactures instructions
- 4. describe the effects and benefits of regular spa equipment maintenance
- 5. explain the importance of completing spa equipment tests and keeping relevant records
- 6. explain the importance of completing treatment records
- 7. describe the methods of evaluating the effectiveness of the spa equipment tests
- 8. explain why the spa area should be maintained following a spa session

#### Range

# **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, manufacturer's instructions, positioning of client, removal of accessories, ventilation

#### Products, tools and equipment

**Products**: cleaning products

**Tools**: tools for testing equipment

Equipment: sauna, steam hydro-therapy, flotation

# Methods of evaluating

Visual, verbal, written feedback, repeat business.

# Unit 326 Provide spa treatments

Level: 3 Credit value: 7

**UAN number:** K/601/4116

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The unit is about providing spa treatments. The knowledge gained in this unit includes preparing and providing spa treatments. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for spa treatments
- 2. Be able to provide spa Treatments

## **Guided learning hours**

It is recommended that **48** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit S3.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 326 Provide spa treatments

# Outcome 1 Be able to prepare for spa treatments

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for spa treatments
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out body assessment and relevant tests
- 4. provide clear recommendations to the client
- 5. select **products**, tools and equipment to suit client's treatment needs

#### Underpinning knowledge

The learner can:

- 1. explain salon requirements for preparing themselves, the client and work area
- 2. explain the environmental conditions suitable for spa treatments
- 3. explain the different consultation techniques used to identify treatment objectives
- 4. explain the importance of carrying out a detailed body assessment and relevant tests
- 5. explain how to select products, tools and equipment to suit client's treatment needs
- 6. explain the contra-indications that prevent or restrict spa treatments

#### Range

#### Spa treatments

Sauna, steam, body wraps

#### **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

# **Objectives**

Improve skin condition, the appearance of underlying muscle tissue, body contours, circulation, the appearance of cellulite

#### Tests

Patch test/sensitivity test

# Products, tools and equipment

**Products:** Body wrap products (to include seaweed, thermal and cryo-based products), cleansing and exfoliation products, body masks

**Tools and equipment:** Body wrapping materials, heat blankets/heat wraps, body contour wrapping, couch, trolley, bowls, spatulas, and body brush, sauna, steam bath

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy. **Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin disorders, recent fractures and sprains, product allergies, respiratory conditions, dysfunction of the nervous system, recent botox, facial piercing, metal pins and plates and pregnancy

# Unit 326 Provide spa treatments

# Outcome 2 Be able to provide spa treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use products, tools, equipment and techniques to suit client's treatment needs
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. explain health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment** and techniques to suit clients treatment needs
- 5. describe the effects and benefits of spa equipment and products on the skin and underlying structures
- 6. describe how treatments can be adapted to suit client treatment needs
- 7. explain the importance of keeping clients under observation while using spa equipment
- 8. state the contra-actions that may occur during and following treatments and how to respond
- 9. explain the importance of completing the treatment to the satisfaction of the client
- 10. explain the importance of completing treatment records
- 11. explain the **methods of evaluating** the effectiveness of the treatment
- 12. describe the aftercare advice that should be provided
- 13. explain the structure, growth and repair of the skin
- 14. explain skin conditions, diseases and disorders
- 15. explain the structure and function of the circulatory and lymphatic systems for the body
- 16. explain the structure and function of the nervous system for the body
- 17. explain how the ageing process, lifestyle and environmental factors affect the skin, body conditions and underlying structures

#### Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

**Behave:** Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

# Products, tools and equipment

Products: Body wrap products, cleansing and exfoliation products

**Tools and equipment:** Body wrapping materials, heat blankets/heat wraps, body contour wrapping, couch, trolley, bowls, spatulas, and body brush

#### Aftercare advice

24 hours following treatment: no heat treatments, no strenuous exercise.12 hours following treatment: avoid touching the areaDietary advice, homecare advice, lifestyle changes, future treatment needs, product recommendations, possible reactions

#### Contra-actions

Severe erythema, swelling, irritation

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 327 Apply airbrush make-up to the face

Level: 3 Credit value: 4

**UAN number:** R/601/3932

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in planning and applying airbrush make-up to the face. The knowledge gained in this unit includes airbrush make-up techniques and the research and design of make-up plans.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to plan and prepare for airbrush make-up
- 2. Be able to provide airbrush make-up application

# **Guided learning hours**

It is recommended that **27** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

# Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B12

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

## Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 327 Apply airbrush make-up to the face

# Outcome 1 Be able to plan and prepare for airbrush make-up

#### **Practical skills**

The learner can:

- 1. develop airbrush make-up design plans using research material and resources
- 2. prepare themselves, client and work area for airbrush make-up
- 3. use suitable consultation techniques to identify treatment objectives
- 4. carry out skin analysis
- 5. provide clear recommendations to the client
- 6. select **products, tools and equipment** to suit client treatment needs, **skin types and conditions**

## Underpinning knowledge

The learner can:

- 1. explain the importance of preparing and developing airbrush make-up design plans
- 2. describe salon requirements for preparing themselves, the client and work area
- 3. describe the environmental conditions suitable for airbrush make-up treatment
- 4. describe the different consultation techniques used to identify treatment objectives
- 5. explain the importance of carrying out a detailed skin analysis and relevant tests
- 6. describe how to select **products, tools and equipment** to suit client treatment needs, **skin type and conditions**
- 7. explain the contra-indications that prevent or restrict airbrush make-up

# Range

#### **Consultation techniques**

Verbal questioning techniques, language used, tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions Use of visual aids, client records

#### **Objectives**

Day make-up, evening make-up, special occasion make-up

## Products, tools and equipment:

**Products:** cleansers, toners, moisturisers, concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lipsticks, lip gloss

**Equipment**: sponges, palette, spatula, headband, gown, brushes, disposable applicators, compressor, airbrush guns

#### Skin types and conditions

**Skin types**: normal, dry, oily, combination **Conditions:** sensitive, mature, dehydrated

# **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe eczema, severe psoriasis, and severe skin conditions.

**Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies

# Unit 327 Apply airbrush make-up to the face

# Outcome 2 Be able to provide airbrush make up application

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment** and techniques to meet design plan and to suit clients treatment needs, **skin types and conditions**
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment** and techniques to meet design plan and to suit clients treatment needs, **skin types and conditions**
- 5. describe how treatment can be adapted to suit client treatment needs
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the different skin types and conditions
- 12. describe the structure and function of the skin

#### Range

#### Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

# Health and safety working practices

Methods of sterilisation, legislation, positioning of client and therapist, removal of accessories

#### Products, tools and equipment:

**Products:** cleansers, toners, moisturisers, concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lip sticks, lip gloss.

**Equipment**: sponges, palette, spatula, headband, gown, brushes, disposable applicators, compressor, airbrush guns

# Skin types and conditions

**Skin types**: normal, dry, oily, combination **Conditions:** sensitive, mature, dehydrated

#### Aftercare advice

Methods of removal, product recommendations, further treatment needs, maintenance advice

# **Contra-actions**

Perspiration, irritation, swelling, excessive erythema, watery eyes

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 328 Airbrush design for the nails

Level: 3 Credit value: 4

**UAN number:** L/601/3931

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in planning and applying airbrush nail art designs. The knowledge gained in this unit includes airbrush nail art techniques and the research and design of nail art plans

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to plan and prepare for airbrush nail art services
- 2. Be able to provide airbrush nail art services

## **Guided learning hours**

It is recommended that **22** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit N11.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 328 Airbrush design for the nails

# Outcome 1 Be able to plan and prepare for airbrush nail art services

#### **Practical skills**

The learner can:

- 1. develop airbrush nail art design plans using research material and resources
- 2. prepare themselves, client and work area for airbrush nail art services
- 3. use suitable consultation techniques to identify treatment objectives
- 4. carry out a nail and skin analysis
- 5. provide clear recommendations to the client
- 6. select products, tools and equipment to suit client treatment needs, skin and nail conditions

#### Underpinning knowledge

The learner can:

- 1. explain the importance of developing nail art design plans
- 2. describe salon requirements for preparing themselves, the client and work area
- 3. describe the environmental conditions suitable for airbrush nail treatment
- 4. describe the different consultation techniques used to identify treatment objective
- 5. explain the importance of carrying out a detailed nail and skin analysis
- 6. describe how to select **products, tools and equipment** to suit client treatment needs, **skin and nail conditions.**
- 7. explain the **contra-indications** that prevent or restrict airbrush nail treatment

# Range

#### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions Use of: visual aids, client records

#### Products, tools and equipment

**Products**: paints

**Tools:** stencils, airbrush gun **Equipment:** compressor

#### Skin and nail conditions

**Skin conditions:** conditions present on skin and nails, moles, scar tissue, broken capillaries **Nail conditions:** Pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges,

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe nail separations, severe eczema, severe psoriasis, severe skin conditions and eye infections. **Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin disorders, recent fractures and sprains, product allergies, respiratory conditions, dysfunction of the nervous system, recent botox, facial piercing, metal pins and plates and pregnancy.

# Unit 328 Airbrush design for the nails

# Outcome 2 Be able to provide airbrush nail art services

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment** and techniques to meet design plan and to suit clients treatment needs **nail and skin conditions**
- 5. complete the treatment to the satisfaction of the client
- 6. record and evaluate the results of the treatment
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment** and techniques to meet design plan and to suit clients treatment needs, **nail and skin conditions**
- 5. describe how treatment can be adapted to suit client treatment needs
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. explain the importance of completing the treatment to the satisfaction of the client
- 8. explain the importance of completing treatment records
- 9. describe the methods of evaluating the effectiveness of the treatment
- 10. describe the aftercare advice that should be provided
- 11. describe the structure and function of the nail and skin
- 12. describe the different skin types and conditions
- 13. describe the different natural nail shapes

#### Range

#### Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, legislation, manufacturer's instructions, positioning of client and nail technicians, removal of accessories, PPE, ventilation

## Products, tools and equipment

Products: paints

Tools: stencils, airbrush gun

**Equipment:** compressor

# Nail and skin conditions

**Skin conditions**: conditions present on skin and nails, moles, scar tissue, broken capillaries **Nail conditions**: pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges

#### Aftercare advice

Suitable products, care of hand and nails, future treatment needs

# **Contra-actions**

Severe erythema, allergic reaction

# Methods of evaluating

Visual, verbal, written feedback, repeat business

# Skin types

Normal, dry, oily, combination

# **Nail shapes**

Oval, tapered, square, squoval, claw, fan, pointed

# Unit 329 Design and apply nail art

Level: 3 Credit value: 5

UAN number: K/601/4794

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in planning, designing and applying nail art. The knowledge gained in this unit includes nail art techniques and the research and design of nail art plans.

To carry out this unit the learner will need to maintain effective health safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare, design and plan for nail art
- 2. Be able to provide the nail art service

#### **Guided learning hours**

It is recommended that **39** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, units N9 and N10.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 329 Design and apply nail art

# Outcome 1 Be able to prepare, design and plan for nail art

#### **Practical skills**

The learner can:

- 1. develop nail art design plans
- 2. prepare themselves, client and work area for nail art
- 3. use suitable consultation techniques to identify service objectives
- 4. carry out nail and skin analysis
- 5. provide clear recommendations to the client
- 6. select products, tools and equipment to suit client service needs, skin and nail conditions

#### Underpinning knowledge

The learner can:

- 1. explain the importance of developing nail art design plans
- 2. describe salon requirements for preparing themselves, the client and work area
- 3. describe the environmental conditions suitable for nail art
- 4. describe the different consultation techniques used to identify service objectives
- 5. explain the importance of carrying out a nail and skin analysis
- 6. describe how to select **products, tools and equipment** to suit client service needs, **nail and skin conditions.**
- 7. explain the contra-indications that prevent or restrict nail art

## Range

#### Design plan

Physical images of media and special effects, design, record of techniques, tools, equipment and products used to achieve the effects

#### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### Products, tools and equipment

Products: colour polishes, polish secure (rhinestones, flatstones, pearls), base coat, glitters, topcoat,

transfers, foil, tape, striping pen **Tools**: brushes, jewellery tool

Equipment: table, hand support, light, training hand

#### Skin and nail conditions

Skin conditions: conditions present on skin and nails, moles, scar tissue, broken capillaries,

Nail conditions: Pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or

horizontal ridges,

Nail shapes: oval, tapered, square, squoval, claw, fan, pointed

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

## Contra-indications

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, during chemotherapy, during radiotherapy

**Restrict treatment:** broken bones, recent fractures and sprains, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings

# Unit 329 Design and apply nail art

## Outcome 2 Be able to provide the nail art service

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the service
- 4. use **products, tools, equipment and techniques** to meet **design plan** and to suit clients service needs and **nail and skin conditions**
- 5. complete the service to the satisfaction of the client
- 6. evaluate the results of the service
- 7. provide suitable aftercare advice

## Underpinning knowledge

The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the service
- 4. explain the importance of using **products**, tools, equipment and techniques to meet design plan and to suit clients service needs, nail and skin conditions
- 5. describe how the service can be adapted to suit client needs
- 6. state the contra-actions that may occur during and following services and how to respond
- 7. explain the importance of completing the service to the satisfaction of the client
- 8. explain the importance of completing service records
- 9. describe the **methods of evaluating** the effectiveness of the service
- 10. describe the aftercare advice that should be provided
- 11. describe the structure and functions of the nail and skin
- 12. describe the different skin and nail conditions
- 13. describe the different natural nail shapes

#### Range

### Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

## Health and safety working practices

Methods of sterilisation, legislation, manufacturer's instructions, positioning of client and nail technicians, removal of accessories, PPE, ventilation

## Products, tools, equipment and techniques

**Products:** colour polishes, polish secure (rhinestones, flatstones, pearls), base coat, glitters, topcoat,

transfers, foil, tape, striping pen **Tools**: brushes, jewellery tool

Equipment: table, hand support, light, training hand

Techniques: polishing, dotting, striping, marbling, enamelling, foiling, blending

### Skin and nail conditions

**Skin conditions:** conditions present on skin and nails, moles, scar tissue, broken capillaries, **Nail conditions:** pterygium, onychopaghy, weak, dry, brittle, split nails, hang nails, longitudinal or horizontal ridges,

Nail shapes: oval, tapered, square, squoval, claw, fan, pointed

## Aftercare advice

Suitable products, care of hand and nails, future treatment needs

## **Design plans**

Physical images of media and special effects, make-up undertaken, record of techniques, tools, equipment and products used to achieve the effects

### **Contra-actions**

Severe erythema, allergic reaction

## Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 330 Media make-up

Level: 3 Credit value: 7

**UAN number:** T/601/3566

#### **Unit aim**

This unit is about providing media make-up service. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for media make-up
- 2. Be able to provide media make-up

## **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B11 and B22

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

## Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 330 Media make-up

# Outcome 1 Be able to prepare for media make-up

#### **Practical skills**

The learner can:

- 1. prepare themselves, the model and work area for media make-up
- 2. use suitable **consultation techniques** to identify service objectives
- 3. identify influencing factors
- 4. provide clear recommendations based on factors
- 5. develop a mood board including **components** for media/character/special effect make-up techniques
- 6. present a mood board

## Underpinning knowledge

The learner can:

- 1. describe requirements for client preparation, preparing themselves and the work area
- 2. describe different consultation techniques used to identify service objectives
- describe the factors that need to be considered when selecting techniques, products and equipment
- 4. explain the environmental conditions suitable for media make-up
- 5. explain the safety considerations that must be taken into account when providing media make-up
- 6. identify the range of tools and equipment used for media make-up
- 7. identify products used and their key ingredients
- 8. explain how to develop a **mood board** to include **components** of media/character/special effects make-up techniques
- 9. describe the aims and limitations of media and special effects make-up
- 10. explain the principles of colour theory
- 11. describe the skin types and characteristics
- 12. explain the importance of skin compatibility checks prior to using media and special effects make-up
- 13. describe how to carry out compatibility tests
- 14. describe adverse skin reactions to products
- 15. explain known contra-indications that prevent or restrict media make-up

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

## Components

Scars, burns, bruises and other 'casualty' effects, skin aging, facial contouring alterations

#### **Mood board**

Physical images of media and special effects, make-up undertaken, record of techniques, tools, equipment and products used to achieve the effects

#### **Client preparation**

Correct positioning on a suitable chair to ensure comfort for themselves and the individual, protecting clothing, removing accessories, consideration of suitable lighting, comfortable temperature

### Products, tools and equipment

**Products:** liquid latex, liquid 'blood', coloured cosmetics, pancake, petroleum jelly, powders, spirit gum, spirit remover, food colourings, cereals, other texturising materials **Tools and equipments:** Brushes, fingers, sponges, velour puffs, cotton wool, disposable spatulas, modelling tools, mixing palette, palette, spatula, headband, gown, disposable applicators, mirrors, towels

#### Aims and limitations

Consistency, coverage, how colours can be altered in different types of lighting, stability, its variance on different skin types, environment in which it is worn, limitations of colours available

## **Colour theory**

Colour selection, effective blending of a range of media, special effects make-up, the colour wheel

## Skin type and characteristics

Oily, dry, combination, different culture, skin tones

#### Adverse skin reactions

Erythema, skin irritation, swelling

#### Contra-indications

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, dysfunction of the muscular system, dysfunction of the nervous system, eye infections, deep vein thrombosis, during chemotherapy, during radiotherapy **Restrict treatment:** broken bones, recent fractures and sprains, cuts and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings

## Unit 330 Media make-up

## Outcome 2 Be able to provide media make-up

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. position themselves and the model correctly throughout the service
- select and use products, tools, equipment and techniques taking into account identified factors
- 4. apply media and special effects make-up to age a **character** using **components** and **prosthetic pieces**
- 5. record the techniques and products used
- 6. follow safe and hygienic working practices
- 7. identify contra-actions and take appropriate action during service
- 8. provide suitable advice on the removal of products
- 9. complete the service to the satisfaction of the client
- 10. evaluate the results of the service

#### **Underpinning knowledge**

The learner can:

- 1. describe how to communicate and behave in a professional manner
- 2. describe the importance of positioning themselves and the model correctly throughout the service
- 3. explain safe and hygienic working practices
- 4. explain contra-actions which might occur during and following the service and how to respond
- 5. explain the advice on the removal of products that should be provided
- 6. describe the importance of completing the service to the satisfaction of the client
- 7. describe the **methods of evaluating** the effectiveness of the service
- 8. explain how to carry out media and special effects make-up techniques to create characters using products
- describe how to apply, preserve, maintain and safely remove small ready made prosthetic pieces
- 10. explain the importance of accurately recording the techniques and products used and of making a physical recording of the results

#### Range

## Communicate and behave

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

#### Products, tools and equipment

**Products:** liquid latex, liquid 'blood', coloured cosmetics, pancake, petroleum jelly, powders, spirit gum, spirit remover, food colourings, cereals, other texturising materials

**Tools and equipment:** Brushes, fingers, sponges, velour puffs, cotton wool, disposable spatulas, modelling tools, mixing palette, palette, spatula, headband, gown, disposable applicators, mirrors, towels

#### **Characters**

Witches, tramps, monsters, aging a character, scars, burns, bruises and other 'casualty' effects, using liquid latex, liquid 'blood' and coloured cosmetics

## Components

Scars, burns, bruises and other 'casualty' effects, skin aging, facial contouring alterations

## **Prosthetic pieces**

Ear tips, noses and chins

## Safe and hygienic working practices

Methods of sterilisation, legislation, manufacturer's instructions, positioning of client and nail technicians, removal of accessories, PPE, ventilation

#### **Contra-actions**

Severe erythema, allergic reaction

## Methods of evaluating

visual, verbal, written feedback, repeat business

# Unit 331 Maintain personal health and wellbeing

Level: 3 Credit value: 7

**UAN number:** D/600/8779

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about maintaining personal health and wellbeing to include health eating and lifestyle choices and monitoring weight management

This unit applies to both hairdressing and barbering salons.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to maintain personal health and wellbeing
- 2. Be able to monitor weight management

## **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

This unit will be assessed by:

• knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 331 Maintain personal health and wellbeing

# Outcome 1 Be able to maintain personal health and wellbeing

#### **Practical skills**

The learner can:

- 1. access sources of information on health and wellbeing
- 2. compare own dietary intake with recommended daily intake

## Underpinning knowledge

The learner can:

- 1. state sources of information available on personal health and wellbeing
- 2. describe the **components** that contribute to a balanced diet
- 3. describe how nutrients are absorbed within the human body
- 4. describe the effects of nutrients on the human body
- 5. describe the influencing factors that effect food intake and choice
- 6. state the principles of healthy eating choices
- 7. describe how to interpret retail food labelling
- 8. describe the considerations that need to be identified when looking at body image
- 9. describe how lifestyle choices affect personal health and wellbeing

#### Range

#### Sources of information

The Internet, NHS guidelines, government

#### **Components**

Fibre and water, and how nutrients are absorbed and their effects within the human body

## **Factors**

Food intake, age, food allergies, pregnancy, eating disorders, cholesterol levels, salt intake, fat and sugar content

## **Choices**

Budgetary constraints, cooking abilities and facilities, time restrictions, food preferences, cultural and religious beliefs

#### **Considerations**

Basal metabolic rate, body shape and type (endomorph, ectomorph and mesomorph), posture and weight. How to establish a person's body mass index, measure weight accurately and interpret reference tables and guides

#### Lifestyle choices

Sleep quality and patterns, working environments, shift patterns, work-life balance, smoking, drug, alcohol and substance abuse, stress levels and ways of coping with stress

# Unit 331 Maintain personal health and wellbeing

# Outcome 2 Be able to monitor weight management

#### **Practical skills**

The learner can:

- 1. evaluate weight management programmes
- 2. evaluate safe exercise methods
- 3. communicate and behave in a professional manner
- 4. follow safe and hygienic working practices

### Underpinning knowledge

The learner can:

- 1. explain the principles of figure analysis
- 2. describe how to identify and analyse good posture
- 3. describe the effects of poor posture on the body
- 4. explain the principles of safe exercise on the human body
- 5. describe the benefits that regular activities have on fitness
- 6. describe how to measure and improve personal fitness
- 7. outline safe and hygienic working practices

#### Range

#### Safe exercise methods

Aerobic, isotonic, isometric and yoga

## Communicate

Speaking, listening, body language, reading, recording, following instructions, presentation

### Safe and hygienic working practices

Methods of sterilization, disposal of contaminated waste, legislation, PPE, relevant Health & Safety, instructions to others and own responsibility

#### Effects of poor posture

Hereditary and degenerative postural and figure faults, for example body fat and spinal curvatures (lordosis, scoliosis and kyphosis)

# Unit 332 Explore technological developments within the hair, beauty and associated areas

Level: 3 Credit value: 7

**UAN number:** F/601/3568

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The aim of this unit is allow the learner to research the technological innovations within hair, beauty and associated areas in recent years.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to research and produce a report on technological developments
- 2. Be able to present research results on technological developments

### **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

### Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

## **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 332 Explore technological developments within the

hair, beauty and associated areas

# Outcome 1 Be able to research and produce a report on

technological developments

#### **Practical skills**

The learner can:

- 1. research into technological developments in hair, beauty and associated areas
- 2. produce a report on technological developments

## Underpinning knowledge

The learner can:

- 1. describe the technological developments within hair, beauty and associated areas
- 2. describe the benefits and drawbacks of technological developments
- 3. describe details of the qualifications relevant to each technological developments
- 4. describe the licensing and monitoring regulations that apply to each **technological development**
- 5. outline the popularity of each technological developments
- 6. outline the average innovation
- 7. describe the consumer demand for technological developments

### Range

## **Technological developments**

Micro-pigmentation – enhancement to eyebrows, eyes, lips, beauty spots

Hair transplants – strips to follicle unit transportation

Hair extensions – clipped in, sewn in, glued or bonded in

Laser and light pulsed equipment – vascularity, pigmentation, removal of epidermal layers/wrinkles, photo-rejuvenation, hair removal

Injectables - dermal fillers, Botox

Chemical skin peeling – developments in chemical solutions

Tooth whitening – professional, home kits

Facial cosmentic surgery – rhinoplasty (nose surgery), otoplasty (ear surgery), rhytidectomy (face lift)

#### Explore technological developments within the **Unit 332**

hair, beauty and associated areas

Be able to present research results on technological Outcome 2

developments

#### **Practical skills**

The learner can:

1. present research results into technological developments using a variety of presentation methods, including ICT

## Underpinning knowledge

The learner can:

1. describe different presentation methods

#### Range

## **Technological developments**

Micro-pigmentation – enhancement to eyebrows, eyes, lips, beauty spots

Hair transplants – strips to follicle unit transportation

Hair extensions - clipped in, sewn in, glued or bonded in

Laser and light pulsed equipment – vascularity, pigmentation, removal of epidermal layers/wrinkles, photo-rejuvenation, hair removal

Injectables - dermal fillers, Botox

Chemical skin peeling - developments in chemical solutions

Tooth whitening - professional, home kits

Facial cosmetic surgery – rhinoplasty (nose surgery), otoplasty (ear surgery), rhytidectomy (face lift)

## **Presentation methods**

Using ICT, handouts, visual aid, verbal, diagrams, charts

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# Unit 333 Camouflage make-up

Level: 3 Credit value: 7

**UAN number:** D/601/4355

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing camouflage make-up.

To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for camouflage make-up
- 2. Be able to provide the application of camouflage make-up

## **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B22.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 333 Camouflage make-up

# Outcome 1 Be able to prepare for camouflage make-up

#### **Practical skills**

The learner can:

- 1. prepare themselves, the client and work area for a camouflage make-up
- 2. use suitable consultation techniques to identify treatment objectives
- 3. advise the client on how to prepare for the treatment
- 4. identify influencing factors
- 5. provide clear recommendations to the client based on **factors**

#### Underpinning knowledge

The learner can:

- 1. describe salon's requirement for client preparation, preparing themselves and the work area
- 2. identify different consultation techniques used to identify treatment objectives
- describe the factors that need to be considered when selecting techniques, products tools and equipment
- 4. describe the environmental conditions suitable for camouflage make-up
- 5. describe the safety considerations that must be taken into account when providing camouflage make-up
- 6. identify the range of **equipment** used for camouflage make-up
- 7. identify products used and their key ingredients, their qualities and limitations
- 8. describe contra-indications that prevent or restrict camouflage make-up

## Range

#### **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Factors**

Hyper and hypo pigmentation, erythema, scar tissue, birth marks, tattoos, skin types, dilated capillaries, client wishes

### Preparation

Correct positioning on a suitable chair to ensure comfort for themselves and the individual, protecting clothing, removing accessories, client wishes, consideration of suitable lighting, comfortable temperature

#### Products, tools and equipment

**Products:** Creams, powders, setting products

**Tools and equipment:** Brushes, sponges, palettes, cotton wool, fingers, velour puffs, disposable spatulas, mixing palette

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## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma.

## **Qualities and limitations**

Density of product, duration, waterproof.

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis and severe skin conditions.

**Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin-allergies, cuts and abrasions, skin disorders and product allergies.

# Unit 333 Camouflage make-up

# Outcome 2 Be able to provide the application of camouflage make-up

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. position themselves and the client correctly throughout the treatment
- 3. select and use **products, tools, equipment** and techniques taking into account identified factors
- 4. follow safe and hygienic working practices
- 5. identify contra-actions and take appropriate action during treatment
- 6. provide suitable aftercare advice
- 7. complete the treatment to the satisfaction of the client
- 8. evaluate the results of the treatment with the client

## **Underpinning knowledge**

The learner can:

- 1. describe how to communicate and behave in a professional manner
- 2. state the importance of positioning themselves and the client correctly throughout the treatment
- 3. describe safe and hygienic working practices
- 4. describe **contra-actions** which might occur during and following the treatment and how to respond
- 5. describe the aftercare advice that should be provided
- 6. state the importance of completing the treatment to the satisfaction of the client
- 7. state the **methods of evaluating** the effectiveness of the treatment
- 8. describe the origins of camouflage make-up
- 9. describe the principles of colour theory
- 10. describe different types of light
- 11. describe the structure and function of the skin
- 12. describe different skin types, conditions and tones

#### Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

**Behave:** Working cooperatively with others, following salon requirements, adjusting behaviour to support an individual, adopting a tactful and patient manner, applying empathy, being non-judgemental, being non-discriminatory

## Products, tools and equipment

Products: Creams, powders, setting products

**Tools and equipment:** Brushes, sponges, palettes, cotton wool, fingers, velour puffs, disposable spatulas, mixing palette

## Safe and hygienic working practices

Methods of sterilization, disposal of contaminated waste, legislation, PPE, positioning of client and therapist, removal of accessories, relevant Health & Safety

#### **Contra-actions**

Irritation, swelling, erythema

#### Aftercare advice

Preserving and removing products, further guidance and treatment requirements, product recommendations

## Methods of evaluating

Visual, verbal, written feedback, repeat business

#### **Origins**

Plastic surgeons in World War II, the present day position, inter-relationship of camouflage make-up in beauty and allied healthcare sectors, ethical considerations when liaising with other professionals

## **Colour theory**

Colour selection, effective blending of a range of media, special effects make-up, the colour wheel

## Skin types and conditions

**Skin types**: normal, dry, oily, combination **Conditions:** sensitive, mature, dehydrated

# Unit 334 Nail enhancements and advanced hand and nail art techniques

Level: 3 Credit value: 7

**UAN number:** M/601/3565

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing nail enhancement treatments. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for nail enhancements and hand and nail art treatments
- 2. Be able to provide nail enhancements and hand and nail art treatments

## **Guided learning hours**

It is recommended that **60** hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, units N6, N7, N8, N9, N10, N11 and N12.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 334 Nail enhancements and advanced hand and nail art techniques

Outcome 1 Be able to prepare for nail enhancements and hand and nail art treatments

#### **Practical skills**

The learner can:

- 1. prepare themselves, the client and work area for a nail enhancement treatment
- 2. use suitable consultation techniques to identify treatment objectives
- 3. identify influencing factors
- 4. provide clear recommendations to the client based on factors
- 5. develop a **mood board** that demonstrates the ideas and concepts that can be used to reflect themes

### **Underpinning Knowledge**

The learner can:

- 1. describe salon's requirement for client **preparation**, preparing themselves and the work area
- 2. describe different consultation techniques used to identify treatment objectives
- 3. describe the **factors** that need to be considered when selecting **techniques**, **products and equipment**
- 4. explain the environmental conditions suitable for nail enhancement treatments
- 5. explain the safety considerations that must be taken into account when providing nail enhancement treatments
- 6. describe the range of tools and equipment used for nail enhancement treatments
- 7. describe **products** used and their key ingredients
- 8. describe how to prepare and use nail art products, tools, equipment and techniques
- 9. describe how to plan and develop free-hand designs for hand and arm decoration
- 10. explain the importance of preparation procedures for natural nails and nail enhancement systems
- 11. explain the principles of general nail care
- 12. describe methods of selecting and using natural nail overlays, nail repairs and nail enhancement systems
- 13. explain known contra-indications that prevent or restrict nail enhancement

#### Range

## **Consultation techniques**

Verbal: questioning techniques, language used tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

## **Factors**

Length, shape and strength of the nail, adverse skin or nail conditions, nail growth rate, occasion, durability, fashion trends and cultural factors

#### Mood board

Images of nail art used, record of techniques, tools, equipment and products used to achieve the effects

### **Preparation**

Correct positioning on a suitable chair to ensure comfort for themselves and the individual, protecting clothing, removing accessories, client wishes, consideration of suitable lighting, comfortable temperature

## Products, tools, equipment and techniques

**Products:** adhesives, tips, powders, primer oils, UV gels, natural nail cleansers and dehydrators, resins, setting agents, fibreglass, silk, polish, polish remover, acrylic liquid, sanitisers colour polishes, polish secure (rhinestones, flatstones, pearls), base coat, glitters, topcoat, transfers, foil, tape, striping pen **Tools:** brushes, tip cutters, cuticle tools, files, buffers, dappen dish, consumables, scissors, jewellery tool

Equipment: table, hand support, UV lamp, light, training hand

Techniques: embedding, airbrushing, 3D, cut-outs and free-hand application

#### **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

#### **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe nail separations, severe eczema, severe psoriasis, severe skin conditions and eye infections

**Restrict treatment:** broken bones, recent scar tissue, skin-allergies, cuts and abrasions, skin disorders, recent fractures and sprains, product allergies, respiratory conditions, dysfunction of the nervous system, recent botox, facial piercing, metal pins and plates and pregnancy

# Unit 334 Nail enhancements and advanced hand and nail art techniques

Outcome 2 Be able to provide nail enhancements and hand and nail art treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. position themselves and the client correctly throughout the treatment
- 3. select and use **products, techniques, tools and equipment** correctly taking into account identified **factors**
- 4. carry out a nail enhancement treatment using suitable techniques
- 5. carry out planned free hand designs to the nail, hand and arm using a suitable medium
- 6. follow safe and hygienic working practices
- 7. identify contra-actions and take appropriate action during treatment
- 8. provide suitable aftercare advice
- 9. complete the treatment to the satisfaction of the client
- 10. evaluate the results of the treatment with the client

## Underpinning knowledge

The learner can:

- 1. describe how to communicate and behave in a professional manner
- 2. describe the importance of positioning themselves and the client correctly throughout the treatment
- 3. explain safe and hygienic working practices
- 4. explain **contra-actions** which might occur during and following the treatment and how to respond
- 5. explain the aftercare advice that should be provided
- 6. describe the importance of completing the treatment to the satisfaction of the client
- 7. describe the **methods of evaluating** the effectiveness of the treatment
- 8. describe the importance of the correct maintenance, removal and aftercare advice

#### Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

### Products, tools, equipment and techniques

**Products:** adhesives, tips, powders, primer oils, UV gels, natural nail cleansers and dehydrators, resins, setting agents, fibreglass, silk, polish, polish remover, acrylic liquid, sanitisers colour polishes, polish secure (rhinestones, flatstones, pearls), base coat, glitters, topcoat, transfers, foil, tape, striping pen **Tools:** brushes, tip cutters, cuticle tools, files, buffers, dappen dish, consumables, scissors, jewellery tool

Equipment: table, hand support, UV lamp, light, training hand

Techniques: embedding, airbrushing, 3D, cut-outs and free-hand application

#### **Factors**

Length, shape and strength of the nail, adverse skin or nail conditions, nail growth rate, occasion, durability, fashion trends and cultural factors

## Nail enhancement techniques

Natural nail overlay, nail repair, one nail enhancement system

## Safe and hygienic working practices

Methods of application and removal of products, sterilization, disposal of contaminated waste, legislation, PPE, relevant Health & Safety, instructions to others, own responsibility

### **Contra-actions**

Severe erythema, allergic reactions to products, tissue damage resulting in blood loss

### Aftercare advice

Correct maintenance, aftercare, correct removal of the selected nail enhancements

## Methods of evaluating

Visual, verbal, written feedback, repeat business

# Unit 335 Style and fit postiche

Level: 3 Credit value: 7

UAN number: R/601/5339

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about the particular skills involved in fitting, styling, dressing postiche. It also includes the cleaning and maintenance of the postiche.

To carry out this unit the learner will need to maintain effective health safety and hygiene procedures throughout their work.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare and fit different types of postiche
- 2. Be able to style postiche

### **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### Assessment

This unit will be assessed by:

- practical task, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 335 Style and fit postiche

# Outcome 1 Be able to prepare and fit different types of postiche

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for styling and fitting postiche
- 2. use suitable consultation techniques to identify service objectives
- 3. provide clear recommendations to the client
- 4. select products, tools and equipment to suit service objectives
- 5. clean and condition postiche
- 6. fit and adjust postiche

## Underpinning knowledge

The learner can:

- 1. describe the requirements for preparing themselves, the client and work area
- 2. describe the environmental conditions suitable for styling and fitting postiche
- 3. describe the different consultation techniques used to identify service objectives
- 4. describe how to select products, tools and equipment to suit service objectives

#### Range

### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, work room order, client patch/skin test

### **Objectives**

To add volume, texture, length, colour

## Products, tools and equipment

**Products:** Conditioning spray, moustache wax (if including facial postiche), wig tape (if doing finger waves), setting lotion, finishing sprays, gel, dressing cream, adhesive and solvents, foundation cleaner/postiche shampoo

**Tools:** Combs, hairdryer, rollers and postiche pins, hair grips, added hair (padding), section clips, Tpins, hair brushes, hair net, wig cap, crepe hair

Equipment: Malleable block and polythene covering, clamp, postiche oven/hood drier, hand dryer

## **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds

## Unit 335 Style and fit postiche

# Outcome 2 Be able to style postiche

#### **Practical skills**

#### The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the service
- 4. use **products, tools, equipment and techniques** to set and style the postiche to suit client and service **objectives**
- 5. evaluate the results of the service

## **Underpinning knowledge**

#### The learner can:

- 1. explain how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the service
- 4. explain the importance of using **products, tools, equipment and techniques** to meet service objectives
- 5. explain the importance of completing service records
- 6. describe the **methods of evaluating** the effectiveness of the service
- 7. describe the **techniques** used for styling and dressing postiche
- 8. explain the importance of using finishing products when styling postiche
- 9. explain the importance of controlling and securing long hair effectively
- 10. explain the importance of considering tension in hair-up styles
- 11. explain the effects of incorrect use of heat on the postiche
- 12. state the purposes of backcombing and back brushing when dressing postiche
- 13. describe the methods used to secure ornamentation in hair-up styles

#### Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology,

Behave: Working cooperatively with others, following salon requirements

#### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and stylist, removal of accessories, relevant Health & Safety

## Products, tools, equipment and techniques

**Products:** Conditioning spray, moustache wax (if including facial postiche), wig tape (if doing finger waves), setting lotion, finishing sprays, gel, dressing cream, adhesive and solvents, foundation cleaner/postiche shampoo

**Tools:** Combs, hairdryer, rollers and postiche pins, hair grips, added hair (padding), section clips, Tpins, hair brushes, hair net, wig cap, crepe hair

Equipment: Malleable block and polythene covering, clamp, postiche oven/hood drier, hand dryer

### **Techniques**

Styling techniques: Setting, blow drying, finger-drying, pin curling, finger waving, use of heated styling equipment, waving, smoothing, straightening.

Curling: point to root, root to point.

Dressing techniques: Backcombing, back brushing, shaping, moulding, rolls, knots, twists, plaits, curls, woven effects, frames, Marcel waving

## **Objectives**

To add volume, texture, length, colour

## Methods of evaluating

Visual, verbal, written feedback, repeat business, photographs

#### Effects of incorrect use of heat

Temperature, direction of air flow, frequency of use

## Purposes of backcombing and back brushing

Styling duration, shape, securing

## Hair-up styles

Plaiting, rolls, braiding, twists, knots, barrel curls, weaving, period, historical, character, commercial, avantgarde

## Unit 336 Provide hair extension services

Level: 3 Credit value: 5

UAN number: A/600/9034

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The unit is about creating a variety of styles using a variety of techniques for attaching hair extensions. The knowledge gained in this unit includes use of products and hair attachments, methods of attaching the added hair, health and safety.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able prepare for hair extensions services
- 2. Be able to attach and remove hair extensions

## **Guided learning hours**

It is recommended that **45** guided learning hours should be allocated for this unit. This may be on a full-time or part-time basis.

### Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the Hairdressing NOS, unit GH23.

## Endorsement of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 336 Provide hair extension services

## Outcome 1 Be able prepare for hair extensions services

#### **Practical skills**

The learner can:

- 1. prepare themselves, the client and the work area for hair extensions services
- 2. use suitable **consultation techniques** to identify service objectives
- 3. evaluate the hair and scalp for suitability of hair extension services
- 4. provide clear recommendations based on factors
- 5. prepare hair extensions

#### **Underpinning knowledge**

The learner can:

- 1. explain the influencing **factors** that need to be considered when preparing for hair extension services
- 2. explain the safety considerations that must be taken into account
- 3. describe the different consultation techniques used to identify service objectives
- 4. describe the salon's requirements for client preparation, preparing themselves and the work area.

#### Range

#### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions Use of: visual aids, work room order

#### **Factors**

Attachment method, direction and fall of hair extensions, the quantity of added hair, the need to blend clients' hair and hair extensions, hair growth pattern, clients' own hair length, hair texture, density, elasticity, evident hair damage, traction alopecia, lifestyle, hairstyle

## Safety considerations

Handling and maintaining equipment, checks before use, protection from infection and cross infection, deportment, first aid procedures

## Unit 336 Provide hair extension services

## Outcome 2 Be able to attach and remove hair extensions

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. prepare the hair in suitable sections allowing the hair to fall into direction required
- 3. use suitable hair **extension methods** to meet the hair type being worked on, taking into account influencing **factors** and following manufacturers' instructions
- 4. position themselves and the client appropriately throughout the service
- 5. check the balance and shape throughout the service
- 6. use suitable tension throughout the service
- 7. provide hair extensions to the satisfaction of the client
- 8. monitor and make adjustments throughout the service
- 9. remove hair extensions following manufacturers' instructions
- 10. follow safe and hygienic work practices
- 11. provide suitable aftercare advice

### Underpinning knowledge

The learner can:

- 1. describe how to remedy problems that may occur during the service
- 2. describe the aftercare advice that should be provided
- 3. outline safe and hygienic working practices
- 4. state how to communicate and behave in a salon environment

#### Range

#### **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

## **Extension methods**

Bonded, plaited, sewing, taped wefts, micro ring or loops.

## **Factors**

Attachment method, direction and fall of hair extensions, the quantity of added hair, the need to blend clients' hair and hair extensions, hair growth pattern, clients' own hair length, hair texture, density, elasticity, evident hair damage, traction alopecia, lifestyle, hairstyle

#### Safe and hygienic working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and stylist, removal of accessories, relevant Health & Safety

## Aftercare advice

Suitable homecare products, tools and equipment, hair care, how to maintain their style, types of problems that can arise and courses of action

## **Problems**

Traction alopecia, matting, dreadlocks, discomfort/sensitivity, glue burns, allergy, ineffective bonding

# Unit 337 Style and dress hair using a variety of techniques

Level: 3 Credit value: 7

UAN number: R/600/8634

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. The unit is about creating a variety of styles for women using a variety of techniques. A high degree of manual dexterity will be required.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for styling service
- 2. Be able to provide styling service

## **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit. This may be on a full-time or part-time basis.

### Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the Hairdressing NOS, unit GH19.

## Endorsement of the unit by a sector or other appropriate body

This unit is endorsed by Habia

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 337 Style and dress hair using a variety of techniques

# Outcome 1 Be able to prepare for styling service

#### **Practical skills**

The learner can:

- 1. prepare themselves, the client and work area for styling services
- 2. use suitable consultation techniques to identify service objectives
- 3. evaluate the potential of the hair to achieve the desired style by identifying the influencing factors
- 4. provide clear recommendations to the client based on factors

#### **Underpinning knowledge**

The learner can:

- 1. explain the **safety considerations** that must be taken into account when styling and dressing hair
- 2. describe the factors that need to be considered when styling and dressing hair
- 3. describe the physical effects of styling on the hair
- 4. describe the effect humidity has on the hair during setting
- 5. state the importance of planning hair-up styles for special occasions
- 6. describe a range of styles for women
- 7. describe the different consultation techniques used to identify service objectives
- 8. describe the salon's requirement for client preparation, preparing themselves and the work area

## Range

## **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, work room order

#### **Factors**

Hair: wet, dry, curly, straight

Head and face shape, growth patterns, hair density, hair length, image, occasion, haircut, elasticity, hair texture, contra-indications

### Safety considerations

Handling and maintaining equipment, checks before use, protection from infection and cross infection, deportment, first aid procedures.

## **Physical effects**

Appearance of the hair, structural changes

## Hair up styles

Plaiting, braiding, twists, knots, barrel curls, weaving

# Unit 337 Style and dress hair using a variety of techniques

# Outcome 2 Be able to provide styling service

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. select and use products, tools and equipment to achieve the desired effect
- 3. position them self and the client correctly throughout the service
- 4. combine and adapt styling techniques to achieve the desired effects
- 5. personalise **dressing techniques** to take account of influencing **factors**
- 6. create a finished style that is to the satisfaction of the client
- 7. provide suitable aftercare advice
- 8. follow safe and hygienic working practices

## Underpinning knowledge

The learner can:

- 1. describe the correct use and routine maintenance of styling equipment and tools
- 2. describe the techniques used for styling and dressing
- 3. explain the importance of using styling and finishing products on the hair
- 4. explain the importance of controlling and securing long hair effectively
- 5. explain the importance of considering tension in hair-up styles
- 6. explain the effects of incorrect use of heat on the hair and scalp
- 7. state the purposes of backcombing and back brushing when dressing hair
- 8. describe the methods used to secure ornamentation in hair-up styles
- 9. describe the **aftercare advice** that should be provided
- 10. outline safe and hygienic working practices
- 11. state how to communicate and behave within a salon environment

#### Range

## **Communicate and behave**

**Communicate:** Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Tange of related terminology

Behave: Working cooperatively with others, following salon requirements

### Products, tools and equipment

**Products:** Styling: lotions, mousses, gels, heat protectors Finishing: sprays, waxes, gels, serums, dressing creams, oils

**Tools and equipment:** Hand held dryer, hood dryer, diffuser, nozzle, rollers secured with pins, pin curl clips, round brushes, flat brushes, straighteners, curling tongs, heated rollers

## Styling techniques

Setting, blow drying, finger-drying, pin curling, finger waving, use of heated styling equipment, waving, smoothing, straightening, curling (point to root, root to point)

## **Dressing techniques**

Backcombing, back brushing, shaping, moulding, rolls, knots, twists, plaits, curls, woven effects

#### **Factors**

Hair: wet, dry, curly, straight.

Head and face shape, growth patterns, hair density, hair length, image, occasion, haircut, elasticity, hair texture, contra-indications

### Aftercare advice

How to maintain the look, suitable styling and finishing products to use, identifying additional services

## Safe and hygienic working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and stylist, removal of accessories, relevant Health & Safety

### Hair-up styles

Plaiting, braiding, twists, knots, barrel curls, weaving

### Effects of incorrect use of heat

Temperature, direction of air flow, frequency of use

## Purposes of backcombing and back brushing

Styling: duration, shape, securing

# Unit 338 Studio photography

Level: 3 Credit value: 10

**UAN number:** J/600/1972

#### **Unit aim**

The aim of this unit is to provide the learner with the knowledge and skills to coordinate studio photography.

The skills developed by the learner include technical, visual and interpersonal. The learner will develop technical skills required for preparing and coordinating studio photography.

The knowledge acquired by the learner will enable them to understand how photographic studio work is coordinated and undertaken.

### **Guided learning hours**

It is recommended that **70** guided learning hours should be allocated for this unit. This may be on a full time or part time basis.

#### **Learning outcomes**

There are **two** outcomes to this unit. The candidate will:

- 1. Be able to prepare and use studio equipment effectively
- 2. Be able to manage the imaging process to achieve predetermined results

#### Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the NOS and Level 3 N/SVQ in Photo Imaging, units PI 1, PI 2, PI 3, PI 4, PI 7, PI 11, PI 12, PI 15, PI 16, PI 17, PI 18, PI 19, PI 20, PI 22, PI 25, PI 26, PI 28, PI 37, PI 38, PI 40, PI 42, PI 45, F1, F2, X1, X2, X3

#### Assessment

This unit will be assessed by:

- a practical task
- a knowledge and understanding task

Please note that there is no on-line test available for this unit.

# Unit 338 Studio photography

# Outcome 1 Prepare and use studio equipment effectively

## **Practical skills**

The learner can:

- 1. monitor and maintain the studio environment
- 2. prepare for studio photography
- 3. undertake a risk assessment
- 4. coordinate the selection, set up, handling, dismantling and storage of studio equipment
- 5. use a range of studio equipment safely
- 6. work effectively with others

## **Underpinning knowledge**

The learner can:

- describe the main health and safety hazards and risks when preparing for and managing photography
- 2. describe how the studio environment should be monitored and maintained
- 3. describe the roles and relationships of the **main personnel** involved in the **preparation and management** of a studio shoot
- 4. describe the steps in the preparation and management of studio photography
- 5. describe how to select, handle and store **studio equipment** safely
- 6. explain how to carry out a risk assessment
- 7. outline basic set construction principles
- 8. outline the principles of lighting and lighting balance
- 9. describe how to work effectively with others

#### Range

#### Studio equipment

Cameras, camera accessories, storage media, cardreaders, computers, lighting, lighting accessories, studio accessories, studio stands/tripods, background systems, exposure meters, security of equipment and environment

#### Work effectively

Communicate with and instruct personnel, oversee the care of staff, minors, clients and visitors

#### Hazards and risks

Slips, trips, spillages, manual handling, faulty electrical equipment, working at heights, airborne hazards, fire emergencies, working with liquids and electricity, obstruction to access and egress, working with lights, noise, equipment

#### How the studio environment should be monitored and maintained

Security of equipment and environment, safe and secure storage and retrieval of equipment and materials, health and safety in the workplace (temperature, ventilation, physical hazards, cleanliness, tidiness). Specialised maintenance, repairs, instruct and monitor the first line maintenance

### Main personnel

Lead photographer, senior assistant photographer, designer, client, art director, model, stylist, set builder, specialist support staff

## **Preparation and management**

Assessment of concepts/self initiated ideas/client briefs, assessment of facilities, monitor the provision and preparation of studio space, provision and checking of equipment and materials, provision of facilities for involved personnel

#### How to carry out a risk assessment

Published procedures relating to controlling risks

- Step 1 Look for and identify the hazards
- Step 2 Decide who might be harmed and how
- Step 3 Evaluate the risks and decide whether the existing precautions are appropriate, reasonable and practicable or should more be done
- Step 4 Record your findings and implement them
- Step 5 Review your assessment and revise if necessary

(see guidance)

# Basic set construction principles

Construction of small and large sets

## Principles of lighting and lighting balance

Photographic studio lighting quality, colour temperature, use of gels/filters, lightshapers, lighting balance to control image contrast, camera exposure, brief

# Unit 338 Studio photography

# Outcome 2 Manage the imaging process to achieve predetermined results

#### **Practical skills**

The learner can:

- 1. coordinate the efficient preparation and application of materials, equipment and processes
- 2. capture and quality check images
- 3. coordinate the safe and secure handling, processing and storage of captured images
- 4. complete relevant documentation

### Underpinning knowledge

The learner can:

- 1. describe materials, equipment and processes
- 2. explain how to capture images
- 3. describe how to quality check the captured image
- 4. outline the role of external image processors
- 5. explain how to document and store finished images securely
- 6. explain the process of storing images safely and securely
- 7. describe the legal and ethical considerations
- 8. outline the **documentation** associated with studio photography

#### Range

#### Materials, equipment and processes

Silver-based materials and processing, digital capture materials (storage media, card readers, image-processing programmes, hardware, software)

#### **Quality check**

Suitability of images against brief/client requirements

#### **Documentation**

Image/file cataloguing, model release forms, copyright assignment forms, delivery notes, receipts

#### How to capture images

Techniques, camera settings, exposure measurement, latitude, image quality, using histograms effectively

#### **External image processors**

Processing laboratories, digital bureaux, methods of instruction and terminology

# Legal and ethical considerations

Freedom to photograph, privacy, copyright ownership and assignation, image ownership, model release, photography of minors, use of picture libraries, obscenity, insurance, confidentiality

# Unit 339 Principles of studio photography

Level: 3 Credit value: 8

**UAN number:** F/600/1954

#### **Unit aim**

The aim of this unit is to introduce the learner to studio photography.

The skills developed by the learner include technical, visual and interpersonal. These skills will include setting up, using, dismantling and storing equipment and materials.

The knowledge acquired by the learner will enable them to understand how photographic studio work is prepared, organised, carried out and concluded.

## **Learning outcomes**

There are two outcomes to this unit. The candidate will:

- 1. Be able to prepare, set up, use, dismantle and store equipment safely
- 2. Be able to contribute to the imaging process in order to achieve predetermined results

### **Guided learning hours**

It is recommended that **60** guided learning hours should be allocated for this unit. This may be on a full time or part time basis.

### Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the NOS and Level 2 N/SVQ Photo Imaging, units PI 1, PI 2, PI 3, PI 4, PI 6, PI 7, PI 11, PI 12, PI 15, PI 16, PI 17, PI 18, PI 19, PI 20, PI 25, PI 40, X1, X2, X3

### **Assessment**

This unit will be assessed by:

- a practical task
- a knowledge and understanding task

Please note that there is no on-line test available for this unit.

# Unit 339 Principles of studio photography

Outcome 1 Prepare, set up, use, dismantle and store equipment safely

#### **Practical skills**

The learner can:

- 1. maintain the studio environment
- 2. contribute to the preparation and management of studio photography
- 3. select, set up, prepare, handle and dismantle studio equipment safely
- 4. use a range of studio equipment safely
- 5. store studio equipment according to the studio procedures
- 6. work effectively with others

## Underpinning knowledge

The learner can:

- 1. outline the main health and safety **hazards and risks** when preparing for and managing photography
- 2. describe how the studio environment should be maintained
- 3. outline the roles and relationships of the **main personnel** involved in the **preparation and management** of a studio shoot
- 4. outline the steps in the preparation and management of studio photography
- 5. describe how to select, handle and store studio equipment safely
- 6. outline basic set construction principles
- 7. outline the principles of lighting and lighting balance
- 8. describe how to work effectively with others

#### Range

# **Preparation and management**

Assessment of concepts/self initiated ideas/client briefs, assessment of facilities, provision and preparation of studio space, provision and checking of equipment and materials, provision of facilities for involved personnel

#### Studio equipment

Cameras, camera accessories, storage media, cardreaders, computers, lighting, lighting accessories, studio accessories, studio stands/tripods, background systems, exposure meters

#### Work effectively

Communicate, co-operate and assist with personnel involved, contribute to care of: staff, minors, clients and visitors

#### Hazards and risks

Slips, trips, spillages, manual handling, faulty electrical equipment, working at heights, airborne hazards, fire, emergencies, working with liquids and electricity, obstruction to access and egress, noise, working with lights, equipment

### How the studio environment should be maintained

Safe and secure storage and retrieval of equipment and materials, health and safety in the workplace (temperature, ventilation, physical hazards, cleanliness, tidiness)

# Main personnel

Lead photographer, senior assistant photographer, designer, client, art director, model, stylist, set builder, specialist support staff

# **Basic set construction principles**

Construction of small and large sets

# Principles of lighting and lighting balance

Photographic studio lighting quality, colour temperature, use of gels/filters, lightshapers, lighting balance to control image contrast, camera exposure, brief

# Unit 339 Principles of studio photography

# Outcome 2 Contribute to the imaging process in order to achieve predetermined results

#### **Practical skills**

The learner can:

- 1. contribute to the efficient preparation and application of materials, equipment and processes
- 2. capture and assess images
- 3. handle, process and store captured images safely and securely
- 4. complete relevant documentation

# **Underpinning knowledge**

The learner can:

- 1. identify materials, equipment and processes
- 2. describe how to capture images
- 3. describe how to assess the captured image
- 4. outline the role of external image processors
- 5. explain how to document and store finished images securely
- 6. outline legal and ethical considerations
- 7. identify the **documentation** associated with studio photography

#### Range

#### Materials, equipment and processes

Silver-based materials and processing, digital capture materials (storage media, card readers, image processing programmes, hardware, software)

#### **Documentation**

Delivery notes, receipts, model release forms

## **Capture images**

Techniques, camera settings, exposure measurement, latitude, image quality, using histograms effectively

## **External image processors**

Processing laboratories, digital bureaux, methods of instruction and terminology

# Legal and ethical considerations

Freedom to photograph, privacy, copyright ownership and assignation, image ownership, model release, photography of minors, use of picture libraries, obscenity, insurance, confidentiality

Level: 3

Credit value: 6

UAN number: M/601/9432

#### **Unit aims**

This unit is about the knowledge and skills required to apply prosthetic pieces and bald caps. It covers the preparation, application, recording information, storage and cleaning required for prosthetics and equipment and an understanding of removal techniques.

## **Learning outcomes**

There are **five** learning outcomes to this unit. The learner will:

- 1. be able to prepare for the application of small prosthetic pieces and bald caps
- 2. be able to apply small prosthetic pieces and bald caps
- 3. be able to maintain records, store and clean prosthetics and equipment
- 4. understand the requirements of a design brief
- 5. understand procedures for safe application and removal of prosthetics.

### **Guided learning hours**

It is recommended that **40** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

### Details of the relationship between the unit and relevant national standards

This unit is linked to the CCSkills NOS, Unit HM13, HM14, HM16.

## Endorsement of the unit by a sector or other appropriate body (if required)

This unit is endorsed by CCSkills.

#### **Assessment**

This unit will be assessed by:

• an assignment, which will be graded Pass, Merit or Distinction.

# Outcome 1 Be able to prepare for the application of small prosthetic pieces and bald caps

### **Practical skills**

The learner can:

- 1. agree the design brief requirements
- 2. **prepare** the skin and hair for **prosthetic** application
- 3. perform skin tests and take action in the event of adverse reaction
- 4. check for known skin allergies and compatibility of cosmetic ingredients, and adhesives
- 5. position the performer correctly to achieve desired effect and minimise discomfort
- 6. communicate professionally and explain the application stages to the performer.

# Range

### **Prepare**

Make-up free skin, use bald cap, cleanse skin (if not using bald cap).

## **Prosthetics**

25% of face, full face - can be multiple pieces put together to create a full face design.

#### Communicate

Verbal, body language, visual.

Outcome 2 Be able to apply small prosthetic pieces and bald caps

### **Practical skills**

The learner can:

- 1. apply adhesives using correct application to ensure durability and mobility
- 2. select the appropriate block release agents, sealers and adhesive removers
- 3. apply prosthetics to meet design briefs
- 4. apply the correct **make-up** to the prosthetic to meet the design brief
- 5. apply prosthetics to meet the requirements of the production schedule
- 6. apply and remove prosthetics using techniques to minimise discomfort to the performer.

# Range

# Make-up:

#### **Prosthetic**

Skin illustrators, water-based, oil-based, coloured inks, airbrush make-up, alternative texturising materials.

# Bald cap:

Flesh coloured, fantasy.

Outcome 3 Be able to maintain records, store and clean prosthetics and equipment

# **Practical skills**

The learner can:

- 1. store **prosthetics** correctly
- 2. maintain records of the formula, procedure and process for future replication
- 3. use appropriate materials and techniques to clean tools and equipment.

### Range

### **Prosthetics**

Gel foam, silicon, latex (dependant on organisational health and safety procedures), bald cap.

# Materials and techniques

UV cabinets, sterile fluid, brush cleaner, disposal of equipment and materials safely and hygienically.

# Outcome 4 Understand the requirements of a design brief

# **Underpinning knowledge**

The learner can:

- 1. identify the features and characteristics of the required prosthetics for the performers' roles
- 2. describe the importance of time management and working within a budget.

# Outcome 5 Understand procedures for safe application and removal of prosthetics

#### Underpinning knowledge

The learner can:

- 1. explain safe and hygienic working practices
- 2. describe possible adverse skin reactions to products and cosmetic ingredients
- 3. explain the known contra-indications that can prevent or restrict the application of prosthetics
- 4. describe the appropriate action to take in the event of adverse skin reaction
- 5. describe the importance of safe storage of chemicals, solvents and flammable materials
- 6. describe the importance of the correct disposal of **materials** used in the application and removal of prosthetics.

### Range

#### Adverse skin reactions

Skin irritation, blisters, skin sensitivity, latex (dependant on organisational health and safety procedures).

#### **Contra-indications**

**Prevent:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, dysfunction of the muscular system, dysfunction of the nervous system, eye infection, deep vein thrombosis, during chemotherapy, during radiotherapy.

**Restrict:** broken bones, recent fractures and sprains, cut and abrasions, recent scar tissue, skin disorders, skin allergies, product allergies, epilepsy, diabetes, high/low blood pressure, undiagnosed lumps and swellings.

### Chemicals, solvents and flammable materials

Bald cap plastic, skin illustrators, activators, adhesive remover, adhesives, surgical spirit, acetone, brush cleaner, shellac, releasing agents.

#### **Materials**

Acetone, adhesives, removers.

# Unit 341 Create and cast small prosthetic pieces and bald caps

Level: 3

Credit value: 6

UAN number: R/601/9441

#### **Unit aims**

This unit is about the knowledge and skills required to create and cast prosthetics and bald caps. It covers preparation requirements and a range of techniques, methods and materials.

## **Learning outcomes**

There are three learning outcomes to this unit. The learner will:

- 1. understand the process of creating small prosthetic pieces and bald caps
- 2. be able to prepare for creating and casting small prosthetic pieces and bald caps
- 3. be able to create and cast small prosthetic pieces and bald caps.

#### **Guided learning hours**

It is recommended that **40** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national standards

This unit is linked to the CCSkills NOS, Unit HM13, HM14, HM16

# Endorsement of the unit by a sector or other appropriate body (if required)

This unit is endorsed by CCSkills.

### Assessment

This unit will be assessed by:

• an assignment, which will be graded Pass, Merit or Distinction.

# Unit 341 Create and cast small prosthetic pieces and bald caps

Outcome 1 Understand the process of creating small prosthetic pieces and bald caps

# **Underpinning knowledge**

The learner can:

- 1. describe the importance of the **preparation techniques** for making small **prosthetic pieces** and bald caps
- 2. describe the **products and key ingredients** used in casting prosthetics
- 3. explain the importance of positioning and joining sections, and trimming and marking of the positive impression
- 4. explain the importance of using correct techniques, materials and methods to create **small prosthetic pieces that do not require casting, sculpting or moulding**
- 5. describe the importance of correctly measuring patterns to fit individual performers' heads
- 6. explain the importance of using the correct techniques to create bald caps
- 7. explain the importance of using the correct techniques to remove bald caps from the blocks.

#### Range

### **Preparation techniques**

**General**: initial research/design of a character, PPE, performer positioning, preparation of performer's skin and hair, preparing a design plan/workroom order.

**Prosthetic pieces:** preparation of performer's facial hair, nostrils clear, checking performer is well/not of ill health, face cast.

Bald caps: preparation of hair (gel or soap), head template, head measurements, prepare the block.

## **Prosthetic pieces**

25% of face, full face – can be multiple pieces put together to create a full face design.

# **Products and key ingredients**

**Prosthetic pieces:** alginate, bandages, plaster of Paris, cold water, clay, modelling and texturising tools, petroleum jelly.

**Bald caps:** cap plastic, head blocks, cling film, petroleum jelly.

# Small prosthetic pieces that do not require casting, sculpting or moulding

Alternative products, alterative shapes, alternative surfaces.

# Unit 341 Create and cast small prosthetic pieces and bald caps

# Outcome 2 Be able to prepare for creating and casting small prosthetic pieces and bald caps

#### **Practical skills**

The learner can:

- 1. assess for skin allergies and compatibility of cosmetic ingredients and solvents for performers
- 2. check for medical conditions that could preclude performers from having a cast taken
- 3. gain medical advice and other medical supervision where necessary
- 4. **prepare** performers skin, hair, facial hair and clothing for having a cast taken
- 5. position the performer for casting and to minimise discomfort
- 6. use **communication** and interpersonal skills to explain the preparation, casting and removal process to performers
- 7. provide advice to performers on the actions to take in the event of an emergency.

# Range

#### **Medical conditions**

Common cold, bruising, open wounds, swollen lips/glands etc, head lice, last stages of pregnancy, contact lenses, general healthcare.

# Prepare

General: PPE, performer positioning.

**Prosthetic pieces:** preparation of performer's facial hair, nostrils clear, checking performer is well/not of ill health, face cast.

Bald caps: preparation of hair (gel or soap), head template, head measurements, prepare the block.

#### Communication

Verbal, body language, visual.

# Unit 341 Create and cast small prosthetic pieces and bald

caps

# Outcome 3 Be able to create and cast small prosthetic pieces

and bald caps

#### **Practical skills**

The learner can:

- 1. use **techniques** to obtain replication of performers features without defects or distortion of the cast
- 2. select the appropriate block release agents, sealers and adhesive removers
- 3. remove casts and restore performers skin and hair to its original condition
- 4. use techniques, materials and methods to create sculptures and moulds
- 5. use techniques, **materials** and methods to create small prosthetic pieces that can be applied directly onto the skin
- 6. confirm with clients that sculptures and moulds meet all technical requirements of design briefs
- 7. develop patterns that fit the individual head shapes of performers
- 8. transfer patterns to head blocks
- 9. use techniques, materials and methods to create bald caps
- 10. use techniques, materials and methods to remove bald caps from blocks.

#### Range

Techniques (PS1)

**Prosthetics:** on a performer.

Bald caps: on a block.

## Materials and methods (PS3)

Negative/Positive - Plaster of Paris, alginate, plaster, bandage

Moulding and sculpting - Clay, modelling tools, petroleum jelly.

**Negative (not for latex)** - build wall, clay, any other forms, Plaster of Paris.

#### Materials (PS4)

**Prosthetics:** petroleum jelly, shellac, mould release, foam gelatine, silicon, latex (dependant on organisational health and safety procedures), sealant spray, translucent powder, alginate.

### Materials (PS8)

Head blocks, block preparation materials, template making materials, gel or soap.

#### Materials (PS9)

Translucent powder.

# Unit 209 Apply make-up

Level: 2 Credit value: 5

**UAN number:** J/601/4222

#### **Unit aim**

This is a preparation for work unit, which is based on capability and knowledge. The unit is about make-up application. To carry out this unit the learner will need to maintain effective health, safety and hygiene procedures throughout their work.

#### **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for make-up
- 2. Be able to apply make-up

## **Guided learning hours**

It is recommended that **41** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B8.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 209 Apply make-up

# Outcome 1 Be able to prepare for make-up

#### **Practical skills**

The learner can:

- 1. prepare themselves, client and work area for make-up
- 2. use suitable consultation techniques to identify treatment objectives
- 3. carry out a skin analysis
- 4. provide clear recommendations to the client
- 5. select **products, tools and equipment** to suit client treatment needs, **skin types and conditions**

## Underpinning knowledge

The learner can:

- 1. describe workplace requirements for preparing themselves, the client and work area
- 2. state the **environmental conditions** suitable for make-up
- 3. describe different consultation techniques used to identify treatment objectives
- 4. describe the importance of carrying out a detailed skin analysis
- 5. describe how to select **products, tools and equipment** to suit client treatment needs, **skin types and conditions**
- 6. identify **skin types, conditions** and characteristics
- 7. describe the **contra-indications** which prevent or restrict make-up application

#### Range

### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice Non-verbal: listening techniques, body language, eye contact, facial expressions Use of: visual aids, client records

# **Objectives**

Day make-up, evening make-up, special occasion make-up

## Products, tools and equipment

**Products:** cleansers, toners, moisturisers, concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lipsticks, lip gloss

Tools: sponges, palette, spatula, headband, gown, brushes, disposable applicators

**Equipment:** Make-up chair/couch, trolley, light, mirror

## Skin types and conditions

**Skin types:** normal, dry, oily, combination **Conditions:** sensitive, mature, dehydrated

#### **Environmental conditions**

Warmth, ventilation, privacy, volume and type of music/sounds, pleasant aroma, light

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, severe eczema, severe psoriasis, and severe skin conditions.

**Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, skin disorders, recent fractures and sprains, undiagnosed lumps and swellings, product allergies

# Unit 209 Apply make-up

# Outcome 2 Be able to apply make-up

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and client correctly throughout the treatment
- 4. use **products, tools, equipment** and techniques to suit clients treatment needs, **skin types and conditions**
- 5. complete the treatment to the satisfaction of the client to suit a range of occasions
- 6. record the results of the treatment
- 7. provide suitable aftercare advice

# **Underpinning knowledge**

The learner can:

- 1. state how to **communicate and behave** in a professional manner
- 2. describe health and safety working practices
- 3. state the importance of positioning themselves and the client correctly throughout the treatment
- 4. state the importance of using **products, tools, equipment** and techniques to suit clients treatment needs, **skin type and conditions**
- 5. describe how to use **corrective methods** to suit client treatment needs, **skin types and conditions**
- 6. state the contra-actions that may occur during and following treatments and how to respond
- 7. state the importance of completing the treatment to the satisfaction of the client
- 8. state the importance of completing treatment records
- 9. state the aftercare advice that should be provided
- 10. describe the structure and functions of the skin
- 11. describe diseases and disorders of the skin
- 12. explain how natural ageing, lifestyle and environmental factors affect the condition of the skin and muscle tone
- 13. state the position and action of the muscles of the head, neck and shoulders
- 14. state the names and position of the bones of the head, neck and shoulders
- 15. describe the structure and function of the blood and lymphatic system for the head, neck and shoulders

#### Range

#### Communicate and behave

**Communicate**: Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

# Products, tools and equipment

**Products:** cleansers, toners, moisturisers, concealers, foundations, powders, highlighters/shaders, eye shadows, blushers, eye pencils, lip pencils, lipsticks, lip gloss.

**Tools:** sponges, palette, spatula, headband, gown, brushes, disposable applicators.

Equipment: Make-up chair/couch, trolley, light, mirror

# Skin types and conditions

**Skin types:** normal, dry, oily, combination **Conditions:** sensitive, mature, dehydrated

#### Aftercare advice

Methods of removal, product recommendations, further treatment needs, maintenance advice

#### **Corrective methods**

Methods that take into account age, face shape, eye and lip shape, glasses and contact lens wearers

#### Contra-actions

Severe erythema, swelling, allergic reactions to products, tissue damage resulting in blood loss.

# Unit 210 Provide eyelash and brow treatments

Level: 2 Credit value: 4

**UAN number:** F/601/3554

#### **Unit aim**

This is a preparation for work unit which is based on capability and knowledge. This unit is about providing eyelash and eyebrow treatments. To carry out this unit, the learner will need to maintain effective health, safety and hygiene procedures throughout their work

# **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare for eyelash and eyebrow treatments
- 2. Be able to provide eyelash and eyebrow treatments

# **Guided learning hours**

It is recommended that **36** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

### Details of the relationship between the unit and relevant national standards

This unit is linked to the Beauty Therapy NOS, unit B15.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment or an on-line test.

# Unit 210 Provide eyelash and brow treatments

# Outcome 1 Be able to prepare for eyelash and brow treatments

#### **Practical skills**

The learner can:

- 1. prepare themselves, the client and work area for eyelash and eyebrow treatments
- 2. use suitable consultation techniques to identify treatment objectives
- 3. interpret and accurately record the results of tests carried out prior to treatments
- 4. provide clear recommendations to the client
- 5. select **products**, tools and equipment to suit client treatment needs

#### **Underpinning knowledge**

The learner can:

- 1. describe salon requirements for preparing themselves, the client and the work area
- 2. describe the environmental conditions suitable for eyelash and eyebrow treatments
- 3. describe different consultation techniques used to identify treatment objectives
- describe the types of tests that are carried out before providing eyelash and eyebrow treatments
- 5. state the importance of carrying out **tests** prior to the treatment and accurately recording the results
- 6. describe the contra-indications that prevent or restrict eyelash and eyebrow treatments
- 7. describe how to select products, tools and equipment to suit client treatment needs
- 8. describe the types of eyelash and eyebrow treatments available and their benefits
- 9. outline the types of **tests** that are carried out before providing an eyelash and eyebrow tinting treatment
- 10. state the importance of assessing facial characteristics prior to carrying out **eyelash and eyebrow treatments**

#### Range

## Eyelash and eyebrow treatments

Depilatory waxing, electrolysis, IPL (intense pulse light), threading, semi-permanent make-up, lash extensions, perming

## **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice

Non-verbal: listening techniques, body language, eye contact, facial expressions

Use of: visual aids, client records

#### **Objectives**

Eyelash/eyebrow tint: to enhance facial features, to change colour of natural hair

Eyebrow shape: to add definition, to enhance facial features

#### **Tests**

Sensitivity test: tint and glue

#### Products, tools and equipment

**Products:** oil-free eye make-up remover, petroleum jelly, witch hazel liquid/gel, cold water, stain

remover, lotion, hydrogen peroxide, tint

**Tools:** tweezers (slant, claw, pointed, automatic), brushes, wood sticks **Equipment:** eye shield, paper, cotton wool, ice packs, warming devices

# **Environmental conditions**

Warmth, ventilation, lighting, privacy, volume and type of music/sounds, pleasant aroma

# **Contra-indications**

**Prevent treatment:** fungal infection, bacterial infection, viral infection, infestations, severe eczema, severe psoriasis, severe skin conditions, eye infections, during chemotherapy, during radiotherapy. **Restrict treatment:** broken bones, recent scar tissue, hyper-keratosis, skin allergies, cuts and abrasions, epilepsy, diabetes, high and low blood pressure, skin disorders, undiagnosed lumps and swellings, product allergies

# Unit 210 Provide eyelash and brow treatments

# Outcome 2 Be able to provide eyelash and eyebrow treatments

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. follow health and safety working practices
- 3. position themselves and the client correctly throughout the treatment
- 4. use products, tools, equipment and techniques to suit clients treatment needs
- 5. complete the treatment to the satisfaction of the client
- 6. record the results of the treatment
- 7. provide suitable aftercare advice

# **Underpinning knowledge**

The learner can:

- 1. state how to communicate and behave in a professional manner
- 2. describe health and safety working practices
- 3. explain the importance of positioning themselves and the client correctly throughout the treatment
- 4. explain the importance of using **products, tools, equipment and techniques** to suit clients treatment needs
- 5. describe how treatments can be adapted to suit client treatment needs and facial characteristics
- 6. describe the **normal reaction of the skin** to eyebrow shaping treatments
- 7. state the contra-actions that may occur during and following treatments and how to respond
- 8. describe the chemical reaction which creates the tinting effect
- 9. state the importance of completing the treatment to the satisfaction of the client
- 10. state the importance of completing treatment records
- 11. state the aftercare advice that should be provided
- 12. describe the structure and function of the skin and hair
- 13. describe diseases and disorders of the skin and hair

## Range

### **Communicate and behave**

**Communicate**: Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

### Health and safety working practices

Methods of sterilisation, disposal of contaminated waste, legislation, positioning of client and therapist, removal of accessories

### Products, tools, equipment and techniques

**Products:** oil-free eye make-up remover, petroleum jelly, witch hazel liquid/gel, cold water, stain remover, lotion, hydrogen peroxide, tint

**Tools:** tweezers (slant, claw, pointed, automatic), brushes, wood sticks **Equipment:** eye shield, paper, cotton wool, ice packs, warming devices

# **Techniques**

Tinting, shaping, false lash application

# Aftercare advice

*To avoid*: sun, heat, perfumed products, make-up, UV light, not to perm lashes for 24 hours. *To apply*: soothing and antiseptic products

# Normal reaction of the skin

Swelling, erythema

# **Contra-actions**

Severe erythema, allergic reactions to products, tissue damage resulting in blood loss

# Unit 212 Create an image based on a theme

Level: 2 Credit value: 5

**UAN number:** T/601/5642

#### **Unit aim**

The aim of this unit is to introduce the learner to the development of a theme based image, linking their ideas to research undertaken via media images related to advertising. Learners will develop skills to prepare and implement a mood board, so demonstrating their imaginative and creative skills. Throughout this unit, they must also demonstrate the ability to work on their own initiative and/or as part of a team, and produce a written evaluation report.

## **Learning outcomes**

There are two outcomes to this unit. The learner will:

- 1. Be able to plan an image
- 2. Be able to create an image

## **Guided learning hours**

It is recommended that **60** guided learning hours are allocated for this unit. This may be on a fulltime or part time basis.

# Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 212 Create an image based on a theme

# Outcome 1 Be able to plan an image

### **Practical skills**

The learner can:

1. create a mood board based on a theme

## Underpinning knowledge

The learner will be able to:

- 1. outline how to identify media images to create a theme
- 2. outline the purpose of a mood board
- 3. outline how to present a mood board to others
- 4. describe the concepts of advertising to a target audience
- 5. describe the salon's requirements for **client preparation**, **preparing themselves and the work** area

### Range

#### Mood board based on a theme

Demonstrates thought process, progression; resulting in own concept to generate their theme based image for the target audience

### Purpose of a mood board

Creativity, linked themes

# **Preparation requirements**

Protective clothing and materials

# Unit 212 Create an image based on a theme

# Outcome 2 Be able to create an image

### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. use technical skills to create a theme based image
- 3. evaluate the effectiveness of the theme based image
- 4. follow safe and hygienic working practices

## Underpinning knowledge

The learner can:

- 1. state how to communicate in a salon environment
- 2. describe the technical skills required for creating a theme based image
- 3. describe methods of evaluating the effectiveness of the creation of a theme based image
- 4. outline safe and hygienic working practices

# Range

#### **Communicate and behave**

**Communicate**: Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

#### **Technical skills**

Hair styling, make-up, nail art and nail enhancement

# Safe and hygienic working practices

Methods of sterilization, disposal of contaminated waste, legislation, PPE, relevant Health & Safety

### Methods of evaluating

Verbal feedback, written feedback, photographic evidence, self evaluation

# Unit 213 Display stock to promote sales in a salon

Level: 2 Credit value: 3

**UAN number:** J/600/8761

#### **Unit aims**

The aim of this unit is to provide the learner with the knowledge and skills to display stock to promote sales.

The skills developed by the learner include how to identify, select and assemble and maintain a display to promote stock.

The knowledge acquired by the learner will enable them to understand how to plan a display effectively that can attract attention and increase sales, including legal requirements, affecting the display and sale of goods.

## **Learning outcomes**

There are **two** learning outcomes to this unit. The learner will:

- 1. Be able to prepare the display area
- 2. Be able to maintain and dismantle the display area

## **Guided learning hours**

It is recommended that **24** guided learning hours should be allocated for this unit. This may be on a full-time or part-time basis.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

## Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 213 Display stock to promote sales in a salon

# Outcome 1 Be able to prepare the display area

### **Practical skills**

The learner can:

- 1. select the materials, equipment and stock to use
- 2. determine the location of the display to maximise its impact
- 3. assemble the display carefully and safely
- 4. label the displayed products clearly, accurately and in a manner consistent with **legal** requirements

# Underpinning knowledge

The learner can:

- 1. state the purpose of a display
- 2. list the type of information required in order to plan a display effectively
- 3. state how the location and design of the display can attract attention and increase sales
- 4. describe how the location and design-related promotional materials can influence the effectiveness
- 5. describe safety considerations when assembling a display

#### Range

#### **Legal requirements**

Data Protection, Legislation, Trades Descriptions Act, Sales and Supply of Goods Act, Consumer Protection Act, Consumer Safety Act, Prices Act

# Safety considerations

Manufacturers' instructions, COSHH, PPE, safe working and hygienic practices, display positioning, handling equipment, manual handling

# Unit 213 Display stock to promote sales in a salon

# Outcome 2 Be able to maintain and dismantle the display area

#### **Practical skills**

The learner can:

- 1. maintain the display area for the duration of the display period
- 2. dismantle the display, restore the area and return stock to storage

# **Underpinning knowledge**

The learner can:

- 1. describe the maintenance needs of a promotional display
- 2. outline the **safety considerations** when dismantling a display, disposing of materials and returning stock to storage
- 3. explain the key legal requirements affecting the display and sales of goods

## Range

### **Safety considerations**

Manufacturers' instructions, COSHH, PPE, safe working and hygienic practices, display positioning, handling equipment, manual handling

### **Legal requirements**

Data Protection Legislation, Trades Description Acts, Sales and Supply of Goods Act, Consumer Protection Act, Consumer Safety Act, Prices Act

# Unit 216 Salon reception duties

Level: 2 Credit value: 3

**UAN number:** A/600/8773

#### **Unit aims**

The aim of this unit is to provide the learner with the knowledge and skills to fulfil salon reception duties. The skills developed by the learner include handling enquiries, scheduling and recording appointments and handling payments.

The knowledge acquired by the learner will enable them to understand how to handle confidential information, the importance of recording appointments and secure payment methods.

### **Learning outcomes**

There are three learning outcomes to this unit. The learner will:

- 1. Be able to carry out reception duties
- 2. Be able to book appointments
- 3. Be able to deal with payments

## **Guided learning hours**

It is recommended that **24** guided learning hours should be allocated for this unit, although patterns of delivery are likely to vary.

## Details of the relationship between the unit and relevant national occupational standards

This unit is linked to the Beauty Therapy NOS, unit G4.

### Endorsement of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### Assessment

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

# Unit 216 Salon reception duties

# Outcome 1 Be able to carry out reception duties

### **Practical skills**

The learner can:

- 1. deal with a variety of enquiries
- 2. communicate and behave in a professional manner
- 3. identify the nature of the enquiry
- 4. maintain appropriate levels of reception stationery
- 5. maintain a hygienic and tidy reception area

### Underpinning knowledge

The learner can:

- 1. describe procedures for taking messages for a variety of enquiries
- 2. state how to communicate and behave within a salon environment
- 3. list salon services available, their duration and cost
- 4. outline the importance of dealing with enquiries promptly and politely
- 5. explain how to deal with enquiries that cannot be dealt with promptly

#### Range

### Variety of techniques

In person, by telephone, electronically

#### **Communicate and behave**

**Communicate**: Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

### Nature of the enquiry

Client, non-client, internal, external

# Unit 216 Salon reception duties

# Outcome 2 Be able to book appointments

#### **Practical skills**

The learner can:

- 1. schedule appointments to meet with salon policy and client requirements
- 2. confirm and record client appointment details
- 3. deal with confidential information to meet salon and legal requirements

#### **Underpinning knowledge**

The learner can:

- 1. describe how to make and record appointments
- 2. state the potential consequences of failing to record appointments or messages accurately
- 3. state the importance of passing on messages and appointments details to the appropriate colleagues
- 4. outline the **legislation** designed to protect the privacy of client details
- 5. state the possible consequences of a breach of confidentiality

#### Range

#### Legislation

Data protection legislation

# Unit 216 Salon reception duties

# Outcome 3 Be able to deal with payments

#### **Practical skills**

The learner can:

- 1. calculate service costs accurately
- 2. deal with payments for services and or products to meet with salon policy
- 3. follow security procedures when handling payments

#### Underpinning knowledge

The learner can:

- 1. state how to process different methods of payment
- 2. describe how to deal with problems that may occur with payments
- 3. explain how to keep payments safe and secure

#### Range

#### Methods of payment

Cash, cheque, credit/debit card, vouchers

#### **Problems**

Invalid currency, invalid card, incorrect completion of cheque, suspected fraudulent use of credit/debit card and vouchers, payment disputes

## Unit 226 The art of colouring hair

Level: 2 Credit value: 7

**UAN number:** T/600/8626

#### **Unit aim**

The aim of this unit is to provide the learner with the knowledge and skills to change hair colour using basic temporary and semi permanent products. The skills developed by the learner include colour applications for temporary and semi permanent colouring. The knowledge acquired by the learner will enable them to understand how to select suitable application methods, choose suitable products, work safely and efficiently and to give aftercare advice.

#### **Learning outcomes**

There are **two** outcome to this unit. The learner will:

- 1. Be able to prepare for colouring hair
- 2. Be able to provide a colouring service

#### **Guided learning hours**

It is recommended that 60 guided learning hours are allocated for this unit, although patterns of delivery are likely to vary.

#### Details of the relationship between the unit and relevant national standards

This unit is linked to the Hairdressing NOS, unit GH9.

## Support of the unit by a sector or other appropriate body

This unit is endorsed by Habia.

#### **Assessment**

This unit will be assessed by:

- practical tasks, and
- knowledge and understanding task(s) in an assignment **or** an on-line test.

## Unit 226 The art of colouring hair

## Outcome 1 Be able to prepare for colouring hair

#### **Practical skills**

The learner can:

- 1. prepare self, the client and work area for colouring service
- 2. use suitable **consultation techniques** to identify service objectives
- 3. assess the potential of the hair to achieve the desired look by identifying the influencing factors

#### Underpinning knowledge

The learner can:

- 1. explain the safety considerations that must be taken into account when colouring hair
- 2. outline the types of colouring products and colouring techniques
- 3. state the **factors** that need to be considered when selecting colour products
- 4. explain the importance of carrying out the necessary **tests** prior to and during the colour service and recording the results
- 5. explain the principles of colour selection
- 6. explain how natural hair pigments influence colour selection
- 7. describe how the international colour chart is used to select colour
- 8. describe how each of the colour affects the hair structure
- 9. explain the uses of hydrogen peroxide when colouring the hair
- 10. describe the different consultation techniques used to identify service objectives
- 11. describe the salon's requirement for client preparation, preparing self and the work area

#### Range

#### **Consultation techniques**

Verbal: questioning techniques, language used, tone of voice.

*Non-verbal:* listening techniques, body language, eye contact, facial expressions.

Use of: client records

#### **Factors**

Skin tone, previous services, existing colour, lifestyle, hair condition, results of tests, client requirements, personality, fashion, advertising, media, celebratory coverage, and branding

#### Safety considerations

Client preparation, PPE, COSHH, manufacturers' instructions, client/self positioning, visual checks of electrical equipment, sterilising tools/equipment, first aid procedures, protection from infection and cross infection

#### **Products**

Semi-permanent, quasi-permanent, permanent, bleach, lightening products, high street retail products, professional salon products

#### **Colouring techniques**

Full head, partial head, foils, cap, spatula, freehand

#### **Tests**

Skin test, elasticity test, porosity test, colour development strand test

## The uses of hydrogen peroxide

To darken the base colour, to lighten the base colour and to tone

## Unit 226 The art of colouring hair

## Outcome 2 Be able to provide a colouring service

#### **Practical skills**

The learner can:

- 1. communicate and behave in a professional manner
- 2. select and use the **application method**, products, **tools and equipment** to temporary and semi permanent colour hair
- 3. position self and the client appropriately throughout the service
- 4. mix and apply the colour using neat sections
- 5. monitor the development of the colour accurately, following manufacturers' instructions
- 6. remove the colour product thoroughly from the hair and scalp
- 7. apply a suitable conditioner or post colour treatment to the hair, following manufacturers' instructions
- 8. create a desired look to the satisfaction of the client
- 9. provide suitable aftercare advice
- 10. follow safe and hygienic working practices
- 11. evaluate the results of the treatment with the client

#### Underpinning knowledge

The learner can:

- 1. describe the correct use and routine maintenance of tools and equipment
- 2. state the importance of restoring the pH of the hair after a permanent colour
- 3. describe the aftercare advice that should be provided
- 4. outline safe and hygienic working practices
- 5. state how to communicate and behave within a salon environment

#### Range

#### **Communicate and behave**

**Communicate**: Speaking, listening, body language, reading, recording, following instructions, using a range of related terminology

Behave: Working cooperatively with others, following salon requirements

#### **Application method**

Full head, re-growth

#### **Tools and equipment**

Brush and bowl, applicator bottle, highlighting cap, colour packages (foils/wraps), steamer, infra-red, drying equipment

#### Aftercare advice

How to maintain colour, suitable shampoo and conditioning products, future salon services

#### Safe and hygienic working practices

Methods of sterilisation, disposal of contaminated waste, legislation, PPE, positioning of client and stylist, removal of accessories, relevant Health & Safety

# Appendix 1 Anatomy and physiology

#### Anatomy and physiology

The following list contains all of the Anatomy and Physiology tasks for the Level 3 qualifications.

For different units different criteria need to be met, these are indicated by \*

Please see individual units in this document and assignments in the Assessment pack for specific requirements.

The chart provided in this Section provides a general overview of the Anatomy and Physiology tasks by unit.

Diagrams have been provided which may be used to complete the tasks. City & Guilds have provided them in a separate document available to download from the 3003 pages on **www.cityandguilds.com**.

#### \*Skin/\*Hair/\*Nail

- explain the function of the \*skin/\*hair/\*nail
- label the diagram: structure of cross section of the \*skin/\*hair/\*nail
- describe the growth and repair cycle of the \*skin/\*hair/\*nail

#### Cardiovascular system

- describe functions of the blood
- list the constituents of blood
- describe the structure and purpose of blood vessels
- label the diagram: primary vessels in the common treatment areas: head and body
- define the term blood pressure

#### Lymphatic system

- describe the structure and function of the lymphatic system
- describe the composition of lymph fluid
- label the diagram: major lymph nodes: head, neck and body

#### **Nervous system**

describe the structure of the nervous system: central, peripheral and autonomic

#### Skeletal system

- label the diagram: structure of the skeleton: bones of the head, bone and structure of the spine, bones of the torso, bones of the upper limbs, bones of the hands, bones of the lower limbs and bones of the feet
- describe the range of movement provided by each type of joint
- state the types of synovial joints and their location

#### Muscular system

- describe the different types of muscular tissue and indicate the typical location
- state the main functions of skeletal muscle
- label the diagram: muscles of the head, face, neck, shoulder, arm and hand, hip, leg and feet, thorax and abdomen
- state the action of muscles of the head, face, neck, shoulder, arm and hand, hip, leg and feet, thorax and abdomen

#### Urinary

describe the structure and function of the urinary system: kidneys, ureters, bladder, urethra

#### **Digestive system**

• briefly describe the process of digestion

#### **Endocrine system**

- describe the function of the endocrine system
- label the diagram: location of the following glands: pituitary, pineal, thyroid, parathyroid, thymus, adrenals, pancreas (islets of langerhans) and gonads
- for each of the above endocrine glands state the functions and hormones they secrete

#### **Reproductive system**

• label the diagram: male/female genitalia

# **Anatomy and Physiology: Overview by Unit**

Assignment	305	306	307	308	309	311	312	313	314	315	317	318	319	320	321	322	323	324	326	327	328	329	333	209	210
Skin/Hair/Nails*	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	<b>√</b>	✓	✓		✓	✓	✓	✓	✓	<b>✓</b>	<b>✓</b>	✓	✓
Cardiovascular system*	<b>✓</b>	<b>✓</b>	✓	✓	<b>√</b>	✓										✓			<b>\</b>					✓	
Lymphatic system*	✓	<b>✓</b>	✓	✓	✓	✓										✓			<b>✓</b>					✓	
Nervous system	<b>✓</b>		✓		1														<b>√</b>						
Skeletal system*	✓	✓	✓		<b>√</b>	✓										✓			<b>√</b>					✓	
Muscular system*	✓	✓	✓		✓	✓										✓			✓					✓	
Urinary	✓				✓																				
Digestive system	✓		✓		✓																				
Endocrine system	✓		✓	✓	✓																				
Reproductive system												<b>✓</b>	<b>\</b>												

Tasks for \*Skin/\*Hair/\*Nails, \*Cardiovascular, \*Lymphatic, \*Skeletal and \*Muscular systems cover a range of knowledge relating to different parts of the body to meet the requirements of different units. Please see individual units/assignments for specific requirements.

# Anatomy and physiology range

The range of knowledge for each system is listed on the following pages. This is guidance for tutors/assessors as to what needs to be covered within the delivery of the qualification for each body

# system. **Body systems** A Cells and tissue Skin Nail Hair Ε Cardiovascular system Lymphatic system G Nervous system H Skeletal system Muscular system Urinary system Digestive system Endocrine system M Reproductive system

## A Cells and tissue

Structure and division of a cell; Major tissue types

- 1 structure of a cell
  - a membrane
  - b nucleus
  - c cytoplasm and the organelles
  - d matrix
- 2 cell division
  - a mitosis
- 3 major tissue types
  - a epithelial tissue
  - b connective tissue
    - i fibrous
    - ii areolar
    - iii adipose
    - iv lymphatic
    - v cartilage
    - vi bone
  - c muscular tissue
    - i skeletal/voluntary
    - ii viscera/involuntary
    - iii cardiac
  - d nervous tissue
    - i neurons
  - e blood
    - i red blood cells
    - ii white blood cells
    - iii platelets
    - iv plasma

## B Skin

Function, normal structure, growth cycle and repair, characteristics, diseases and disorders

- 1 the function of the skin to provide:
  - a sensation: temperature; touch; pressure; pain
  - b heat regulation: sweating; vasoconstriction; vasodilation
  - c absorption
  - d protection
  - e excretion
  - f secretion
  - g vitamin production (vitamin D generation)
- 2 the normal structure of the skin
  - a main layers
    - i epidermis
    - ii dermis
    - iii subcutaneous
  - b epidermis layers/ structures
    - i horny stratum corneum
    - ii clear stratum lucidum
    - iii granular stratum granulosum
    - iv prickle cell stratum spinosum
    - v basal cell stratum germinativum
  - C dermis layers/ structures
    - i papillary layer
    - ii reticular layer
    - iii subcutaneous layer
    - iv hair in follicle
    - v hair bulb
    - vi dermal papilla
    - vii arrector pili muscle
    - viii eccrine and apocrine sweat glands and ducts
    - ix sebaceous gland and sebum
    - x blood and lymph capillary network
    - xi sensory and motor nerve fibres and endings
  - d subcutaneous
    - i adipose tissue
- 3 the growth and repair cycle of the skin
  - a general process: continuous cell formation; cell maturation; cell death and shedding (desquamation)

- b functioning of germinative zone: langerhan cells and melanocytes
- c functioning of keratinisation zone
- d the reticular layer: fibroblast cells formation of elastin and collagen; nerve endings register sensations
- e the papillary layer: blood supply; mast cells, histamine, macrophages; lymphatic vessels; nerve endings register sensations
- 4 diseases and disorders of the skin their causes and appearance
  - a bacterial infections
    - i impetigo
    - ii conjunctivitis
    - iii hordeolum stye
    - iv furuncles boils
    - v carbuncles
    - vi paronchyia tissue surrounding nails
    - vii conjunctivitis/pink eye
  - b viral infections
    - i herpes simplex
    - ii herpes zoster or shingles
    - iii verrucae or warts
  - c infestations
    - i scabies or itch mites
    - ii pediculosis capitis or head lice
    - iii pediculosis pubis
    - iv pediculosis corporis
  - d fungal diseases
    - i tinea corporis body ringworm
    - ii tinea capitis ringworm of the head
    - iii tinea pedis athlete's foot
  - e sebaceous gland disorders
    - i milia
    - ii comedones blackheads
    - iii seborrhoea
    - iv sebaceous cysts
    - v acne vulgaris
    - vi rosacea
  - f suderiferous (sweat) gland disorders
    - i bromidrosis body odour
    - ii anhidrosis lack of sweating
    - iii Hyperhydrosis excessive sweating
    - iv miliaria rubra (prickly heat)
  - g pigmentation disorders

- i ephilides freckles
- ii chloasma
- iii vitiligo
- iv albinism
- v vascular naevi
- vi erythema
- vii dilated capillaries
- h skin disorders involving abnormal growth
  - i psoriasis
  - ii seborrheic or senile warts
  - iii verrucae filliformis or skin tags
  - iv keloids
- i malignant tumours
  - i squamous cell carcinomas or prickle-cell cancers
  - ii basal cell carcinomas or rodent ulcers
  - iii melanoma
- j allergies
  - i dermatitis
  - ii eczema
  - iii urticaria nettle rash or hives
- 5 the effects of aging on the skin

#### C Nail

Function, normal structure, characteristics, diseases and disorders

- 1 the function of the nails
  - a protection of extra sensitive areas of fingers and toes
- 2 the structure of the nail unit
  - a technical terminology: onyx = nail
  - b nail bed
  - c hyponychium
  - d eponychium
  - e perionychium
  - f mantle or proximal nail fold
  - g lateral nail fold
  - h nail grooves
  - i matrix
  - j lunula
  - k cuticle
  - I nail plate
  - m free edge
- 3 natural nail shapes and related terminology
  - a fan
  - b narrow
  - c square
  - d oval
  - e ski jump- spoon or concave
  - f hook claw or convex
  - g pointed
- 4 the growth cycle of the nail
  - a nail formation
  - b normal growth rates hands and feet
  - c factors affecting growth and growth rate
  - d effect of damage on growth
  - e nail thickness
- 5 diseases and disorders of the nail their appearance and causes
  - a beau's lines deep horizontal depressions on all nails
  - b hang nail dry, split cuticle or skin at nail groove
  - c soft nails
  - d koilonychia spoon-shaped nails
  - e flaking end of nail
  - f leukonychia white nails or white spots
  - g longitudinal furrows
  - h onychophagy nail biting

- i onycholysis separation of the nail from the nail bed
- j paronychia bacterial infection of the cuticle
- k nail shedding new growth split/separated from old
- I tinea ungium ringworm of the nail
- m onychauxis thick, curved
- n onychocryptosis ingrowing nail
- o pterygium overgrowth of cuticle
- p severely bruised nail

#### D Hair

Normal structure, composition, properties, and adverse conditions and disorders

- 1 the basic classes of hair and where they are found
  - a vellus hair
  - b terminal hair
  - c lanugo hair
- 2 the hair in the skin, the hair growth cycle and hair follicle:
  - a the hair in the skin
    - i blood supply to hair papilla, artery, vein, capillary loop
    - ii hair bulb
    - iii germinal matrix
    - iv dividing cells
    - v dermal papilla
  - b growth cycle of the hair the characteristics stages
    - i anagen
    - ii catagen
    - iii telogen
  - c the hair follicle
    - i sebaceous gland
    - ii sweat gland
    - iii arrector pili muscle
    - iv inner root sheath
- 3 the structure of the hair shaft
  - a hair shaft structure
    - i hair cuticle
    - ii cortex
    - iii medulla (where present)
- 4 hair types and growth characteristics
  - a hair texture
    - i fine
    - ii coarse

## E Cardiovascular system

Structure, function, diseases and disorders

- 1 the basic structure of the cardiovascular system
  - a the heart
  - b the blood
  - c the blood vessels
- 2 the main circuits of the cardiovascular system, their location and function
  - a systemic
  - b pulmonary: particular purpose of
  - c portal/hepatic
- 3 the location, structure and functioning of the heart
  - a location of the heart
    - i behind the sternum between the lungs, in thoracic cavity
    - ii centrally placed but angled to left of midline of body
    - iii contained within protective pericardial sac
  - c internal structure of heart: identity and location
    - i right atrium
    - ii left atrium
    - iii right ventricle
    - iv left ventricle
    - v pulmonary artery
    - vi pulmonary vein
    - vii aorta
  - d passage of blood through the heart
    - i returned blood received via right atrium, except from lungs
    - ii right atrium to right ventricle
    - iii right ventricle to right and left pulmonary arteries, to lungs
    - iv oxygenated blood returned via pulmonary veins to left atrium
    - v left atrium to left ventricle
    - vi left ventricle to ascending aorta, to branches of the aorta to the heart and the rest of the body
- 4 the functions of the blood
  - a transports oxygen from the lungs to the cells of the body
  - b transports carbon dioxide from the cells to the lungs
  - c transports waste products from the cells to the kidneys, lungs
  - d transports hormones from the endocrine glands to the cells
  - e transports enzymes to the appropriate cells

- f helps in the regulation of body temperature
- g prevents fluid loss through its clotting mechanism
- h transports white corpuscles to the source of infection
- i transports nutrients from the digestive tract to the cells of the body
- 5 the constituents of the blood
  - a appearance (relative oxygenation)

i arterial blood: bright red

ii venous blood: dark red

- b blood volume in the body
  - i 5 6 litres in an adult
- c basic constituents
  - i 55% fluid: plasma
  - ii 45% solids: blood cells (corpuscles)
- d components of blood plasma
  - i water = 90%+ of volume
  - ii salts
  - iii hormones
  - iv proteins
  - v enzymes
  - vi antibodies
  - vii antitoxins
  - viii food substances: products of digestion
  - ix waste products
  - x gases
- e types of blood corpuscles: purpose
  - i erythrocytes (red blood cells) carry oxygen to the body cells
  - leucocytes (white blood cells) destroy disease causing micro-organisms, ingest
  - bacteria and dead matter
  - iii platelets role in clotting
- 6 the connection of the functions of the spleen and the liver to the cardio vascular system
  - a the liver
    - i cells break down worn out blood cells and destroy bacteria
    - ii stores iron from broken down red blood cells
  - b the spleen
    - role in immune response: T- and B- lymphocytes activated by the presence of disease organisms
    - ii can break down old, worn out blood cells
- 7 types of blood vessel: their structure and purpose
  - a arteries

- i thick-walled, muscular, elastic vessels conveying blood from the heart to the arterioles
- ii help maintain blood pressure
- b arterioles
  - i small arteries which convey blood to the capillaries capillaries
  - i microscopic blood vessels composed of a single layer of cells
  - ii connect arterioles and venules
  - iii allow the passage of nutrients and waste products between the blood and tissue cells
  - iv capillaries help to regulate body temperature by delating or contracting
- c venules
  - i form when groups of capillaries join
  - ii collect blood from capillaries and drain into veins
  - iii thinner walled than arteries
- d veins
  - i convey blood back to the heart from the venules
  - ii contain valves to prevent back flow
  - iii thinner walled than arteries
- 8 the primary vessels in the common treatment areas: identity and location
  - a the head, face and neck
    - i common carotid artery
    - ii external carotid artery
    - iii internal carotid artery
    - iv external jugular vein
    - v internal jugular vein
    - vi subclavian artery
      - subclavian vein
  - b hand, wrist and forearm
    - i brachial artery
    - ii radial artery
    - iii ulnar artery
    - iv cephalic vein
    - v basilic vein
  - c foot, ankle, and lower leg
    - i femoral artery
    - ii anterior tibial artery
    - iii posterior tibial artery
    - iv saphenous vein
    - v iliac vien
    - vi femoral vein

- 9 blood pressure
  - a source
    - i force exerted by blood on walls of blood vessels
  - b factors affecting blood pressure
    - i force of the heart beat
    - ii volume of blood in the cardiovascular system
    - iii resistance to the flow of blood in the arteries
    - iv viscosity of the blood
  - c simple cause of changes in blood pressure
    - i a decrease in volume, eg blood loss, causes drop in pressure
    - ii an increase in volume, eg fluid retention, causes an increase in pressure
    - iii activity/exercise/massage/heat
  - d related mechanisms
    - i varicose veins: definition and causes
    - ii erythema: definition and causes
- 10 contra-indications associated with disorders of the cardiovascular system
  - a angina
  - b deep vein thrombosis
  - c hypertension
  - d hypotension
  - e stroke

## F Lymphatic system

Function, structure, diseases and disorders

- 1 the origin, composition, basic flow of lymph fluid
  - a clear, straw-coloured, tissue fluid derived from blood plasma through capillary filtration
  - b comprises plasma substances eg fibrinogen; serum albumin; serum globulin; water; lymphocytes
  - c lymphatic system returns tissue fluid to blood
- 2 the basic functions of the lymphatic system: to
  - a carry excess fluid and foreign particles from the body tissues and cells
  - b transport fats from the digestive tract to the blood: chyle
  - c produce lymphocytes to deal with waste and toxins
  - d develop antibodies to defend the body against infection
- 3 definitions and basic considerations
  - a antigens, lymphocytes and antibodies
  - b notion of immunity acquired from infection
  - c notion of autoimmunity
  - d allergy triggers and the body's response
- 4 the general structure of the lymphatic system
  - a lymphatic capillaries
  - b lymphatic vessels
  - c lymphatic nodes (glands)
  - d lymphatic ducts
  - e lymphoid tissue including tonsils, spleen, appendix and Peyer's patches
- 5 the structure and function of lymph capillaries and lymph vessels
  - a lymphatic capillaries
    - i thin-walled, permeable,
    - ii collect tissue fluid
    - iii return some interstitial fluid to veins
    - iv carry lymph to lymphatic vessels
  - b lymphatic vessels
    - i contain valves to prevent backflow
    - ii transport lymph through lymphatic nodes
- 6 the structure, function, characteristics of lymph nodes and lymph nodules
  - a vary in size from a pin head to an almond
  - b found all over the body

- c nodes generally found at sites where infection can pass from one part of the body to another
- d structure of lymphatic nodes
  - i are a mass of lymphoid tissue
  - ii surrounded by connective tissue capsule
  - iii fed by lymphatic vessels
  - iv efferent and afferent vessels
- 7 the location of the major lymphatic nodes, their function
  - a nodes in the head and neck
    - i buccal group
    - ii mandibular group inc submandibular group
    - iii anterior / auricular (mastoid group)
    - iv occipital group
    - v parotid group
    - vi superficial cervical group
    - vii deep cervical group
  - b nodes in the body
    - i cervical
    - ii axillary
    - iii intestinal
    - iv iliac
    - v inguinal
    - vi supratrochlea
    - vii popliteal
  - c function
    - i lymph drainage
    - ii produce antibodies
    - iii detoxify lymph to fight infection
- 8 location and function of lymphatic organs
  - a spleen; its location and function
    - i largest lymphatic tissue mass in body
    - ii located in abdomen behind and left of the stomach
    - iii produces lymphocytes and assists in fighting infection
    - iv produces phagocytes to destroy worn out erythrocytes (red blood cells) and abnormal cells
    - v selectively filters white cells and platelets
  - b thymus
    - i processes lymphocytes into active 'T' cells vital to immune system
    - ii located behind sternum (breast bone)
    - iii endocrine function, pre-puberty, in the control of growth

- 9 location and function of the lymphatic ducts
  - a location
    - i thoracic duct
    - ii right lymphatic duct
    - iii cisterna chyli
  - b function
    - i general: drain lymph and return it to the blood stream
    - ii thoracic duct: drains lymph from abdomen and lower limbs; drains into left subclavian vein
    - iii right lymphatic duct: drains upper right quadrant; drains into right subclavian vein
    - iv cisterna chyli: drains lymph laden with digested fats (chyle) from the intestines
- 10 contra-indications associated with diseases and disorders of, or linked to, the lymphatic system
  - a cancer
  - b HIV (and AIDS)
  - c lymphoedema
  - d mastitis
  - e oedema

## **G** Nervous system

Structure, function, diseases and disorders

- 1 the basic function, to
  - a sense change within the body
  - b sense change in the environment outside the body
  - c interpret and respond to change to maintain homeostasis
- 2 the structure, organisation and basic function
  - a the three major parts of the nervous system
    - i the central nervous system (CNS)
    - ii the peripheral nervous system (PNS)
    - iii the autonomic nervous system (ANS)
  - b the three nerve types and roles of the peripheral nervous system
    - i the motor nerves
    - ii the sensory nerves
    - iii the autonomic nerves
  - c nerve cell structure
  - d the two basic functions of the peripheral nervous system
    - i the afferent system: conveys information from the sense organs and receptors to the central nervous system
    - ii the efferent system: conveys information from the central nervous system to the muscles and glands
  - e the basic parts and functions of the autonomic nervous system
    - i sympathetic system: stimulates activity
    - ii parasympathetic system: inhibits activity
- 3 the structure and basic function of the central nervous system
  - a the basic components
    - i the brain
    - ii the spinal cord
- 4 the structure and basic function of the brain
  - a the thalamus and hypothalamus
    - i helps to control autonomic nervous system, eg by regulating heartbeat, the secretions of many glands
    - ii receives sensory impulses
    - iii is the principal intermediary between the nervous system and the endocrine system: stimulating or inhibiting the action of the anterior pituitary gland
    - iv controls normal body temperature
    - v stimulates hunger and inhibits food intake when full
    - vi produces a sensation of thirst when fluid is reduced in the body

- vii helps maintain sleeping and waking patterns
- b the cerebrum: functions of
  - i mental activities eg memory, intelligence, sense of responsibility, thinking and reasoning
  - ii sensory perception of pain, temperature, touch, sight, hearing, taste and smell
  - iii initiation and control of voluntary muscle action
- c cranial nerves
  - i their location
  - ii olfactory
- 5 the function and structure of the spinal cord
  - a function
    - i conveys impulses to and from the brain and the peripheral nervous system
    - ii provides fast response reflexes to external/internal stimuli to help maintain homeostasis
  - b structure
    - i continuation of brain, extending down the vertebral column
    - ii vertebral column protects the spinal cord
- 6 contra-indications associated with disorders of the nervous system
  - a Bell's palsy
  - b cerebral palsy
  - c epilepsy
  - d multiple sclerosis (MS)
  - e Parkinson's

## **H** Skeletal system

Function, structure, characteristics, homeostasis, diseases and disorders

- 1 the function of the skeleton to provide
  - a shape
  - b allows for movement: attachment for skeletal muscles and leverage
  - c support
  - d protection of internal organs
  - e blood cell production
  - f calcium storage
- 2 the structure and classification of bone
  - a types of bone tissue
    - i compact
    - ii cancellous
    - iii bone marrow
- basic production of erythrocytes (red blood cells/ haemoglobin) and thrombocytes (platelets) and leucocytes in the marrow of spongy (cancellous) bones
- 4 Effects of ageing on the skeletal system
- 5 the structure of the skeleton
  - a distinction between axial and appendicular skeleton
  - b the bones of the head, features and functions
    - i frontal
    - ii parietal
    - iii temporal
    - iv occipital
    - v sphenoid
    - vi ethmoid
    - vii nasal
    - viii zygomatic
    - ix maxillae
    - x mandible
    - xi the four sunuses of the head frontal, ethmoidal, sphenoidal and maxillary
    - xii the basic functions of the bones of the head protect brain, provide face structure
  - c the bones and structure of the spine
    - i cervical vertebrae: atlas; axis
    - ii thoracic vertebrae
    - iii lumbar vertebrae
    - iv sacral vertebrae

- v coccygeal vertebrae
- vi intervertebral discs
- vii functions of the vertebral column
- d the bone structure of the torso
  - i ribs
  - ii sternum
  - iii function of the thoracic cage
  - iv clavicle
  - v scapula
  - vi pelvic girdle: ilium; ischium; pubis
- e the bone structure of the upper limbs (arms)
  - i humerus
  - ii radius
  - iii ulna
- f the bone structure of the hands
  - i carpals
  - ii metacarpals
  - iii phalanges
- g the bone structure of the lower limbs (legs)
  - i femur
  - ii patella
  - iii tibia
  - iv fibula
- h the bone structure of the feet
  - i tarsals
  - ii metatarsals
  - iii phalanges
- 6 types of joints and range of movement provided
  - a basic types of joint
    - i fibrous
    - ii cartilaginous
    - iii synovial
  - b types of synovial joint
    - i gliding
    - ii hinge
    - iii pivot
    - iv ball and socket
    - v condyloid and saddle
    - vi comparative movement range provided
    - vii location of examples of synovial joint types
  - c anatomical terms associated with joint movement and their meaning

- i flexion
- ii extension
- iii abduction
- iv adduction
- 7 contra-indications associated with homeostatic disorders and conditions of the skeletal system
  - a arthritis: osteo; rheumatoid; gout
  - b bursitis
  - c torn cartilage
  - d tendonitis
  - e sprain
  - f dislocation
  - g osteoporosis
  - h rickets
  - i bunions
  - j hammer toes
- 8 contra-indications or disorders of the spine
  - a scoliosis
  - b kyphosis
  - c lordosis
  - d herniated (slipped) disc

# I Muscular system

Function, structure, characteristics, diseases and disorders

- 1 the common properties of muscle tissue
  - a ability to contract, response to nervous stimuli
  - b ability to return to original shape
- 2 types of muscle tissue: typical location
  - a skeletal: voluntary; striated; attached to bone
  - b visceral: involuntary; non-striated (smooth)
  - c cardiac: involuntary; only found in the heart
- 3 the functions of skeletal muscles
  - a facilitate movement
  - b raise body temperature
  - c maintain posture
  - d assist venous return
- 4 skeletal muscle condition
  - a muscle tone
  - b muscle fatigue
- 5 the structure and organisation of skeletal muscles
  - a muscle
  - b muscle fibres (muscle cells)
  - c nucleus of muscle cell
  - d myofibrils
- 6 the location and action of skeletal muscles
  - a muscles of the head and face
    - i frontalis
    - ii occipito-frontalis
    - iii temporalis
    - iv procerus
    - v corrugator
    - vi orbicularis oculi
    - vii nasalis
    - vii orbicularis oris
    - ix risorius
    - x buccinator
    - xi quadratus labii superioris
    - xii depressor labii

- xiii mentalis
- xiv triangularis
- xv masseter
- xvi platysma
- xvii sternocleido-mastoid
- xviii trapezius
- xix zygomatic
- the role of the muscles of the head and neck in the control of facial expression
- b muscles and associated tissues of the shoulder, arm and hand
  - i deltoid
  - ii levator scapulae
  - iii biceps
  - iv triceps
  - v extensor carpi radialis: longus; brevis
  - vi flexor carpi radialis
  - vii extensor carpi ulnaris
  - viii flexor carpi ulnaris
  - ix extensor digitorum
  - x thenar eminence
- c muscles and associated tissues of the hip, leg and foot
  - i tensor fasciae latae
  - ii sartorius
  - iii adductor longus
  - iv adductor brevis
  - v adductor magnus
  - vi gracilis
  - vii gluteus maximus
  - viii vastus lateralis
  - ix vastus intermedius
  - x vastus medialis
  - xi biceps femoris (hamstrings)
  - xii gastrocnemius
  - xiii tibialis anterior
  - xiv Soleus
- d muscles of the thorax, and abdomen
  - i pectoralis major
  - ii trapezius
  - iii sacro-spinalis (erector spinae)
  - iv latissmus dorsi
  - v serratus anterior

- vi quadratus lumborum
- vii external obliques
- viii rectus abdominis
- ix internal obliques
- x transversus abdominis
- 8 physical working of skeletal muscles
  - a notion of antagonistic pairing
    - i prime mover
    - ii antagonist
- 9 contra-indications associated with disorders of the muscular system
  - a fibrositis
  - b lumbago
  - c muscular distrophy
  - d RSI (repetitive strain injury) variants
    - i tennis/golfers elbow
    - ii tendonitis
    - iii carpal tunnel

## J Urinary system

Function, structure, diseases and disorders

- 1 the basic function of regulation of body fluids
  - a distribution of intracellular and extra cellular fluid
  - b the need to balance fluid intake with fluid output
  - c general electrolyte composition and the need to maintain electrolyte balance
  - d pH values of the body's fluid systems
  - e basic mechanism of regulation of blood pressure
- 2 the general structure of the urinary system
  - a kidneys
  - b ureters
  - c bladder
  - d urethra
- 3 the functions of the urinary system
  - a kidneys
    - i the secretion and excretion of urine
    - ii filtration under pressure
    - iii basic action of osmosis
    - iv selective reabsorption
    - v active secretion
  - b ureters
    - i direction of urine from kidneys to bladder
  - c bladder
    - i average capacity
  - d urethra
    - i to conduct urine to the exterior
    - ii in males functions as part of both reproductive and urinary system
- contra-indications associated with diseases of the urinary system and those that are detectable by the composition of urine
  - a cystitis
  - b nephritis
  - c diabetes

# K Digestive system

Nutrition, function, structure, diseases and disorders

- 1 the basic dietary components
  - a carbohydrates
    - i starch
    - ii sugar
    - iii cellulose
  - b lipids/fats
  - c proteins
  - d vitamins
    - i A (retinol)
    - ii B1 (thiamine)
    - iii B2 (riboflavin)
    - iv B3 (nicotinic acid)
    - v B12
    - vi C (ascorbic acid)
    - vii D (calciferol)
    - viii E
    - ix K
  - e minerals
  - f fibre
  - g water
- 2 the structure, location and function of the components of the alimentary canal
  - a mouth
    - i tongue
    - ii teeth: types and purpose
    - iii salivary glands
  - b oesophagus
  - c stomach
  - d small intestine
  - e appendix
  - f ileocecal valve
  - g large intestine
- 3 the structure, location and function of the components of the accessory digestive organs
  - a liver
    - i production of bile
    - ii deactivates amino acids and converts simple sugars
    - iii stores various fat and water soluble vitamins, iron and copper

- iv synthesizes Vitamin A from carotene
- v detoxifies drugs and noxious substances
- vi metabolises ethanol in alcohol
- vii desaturates fat
- viii produces heat
- b gall bladder
  - i stores, concentrates and bile
- c pancreas
  - i produces enzymes to act upon carbohydrates, protein and fat in the small intestine
- 4 contra-indications associated with diseases and disorders of the digestive system
  - a Crohn's disease
  - b gall stones
  - c hiatus hernia
  - d irritable bowel syndrome (IBS)

## L Endocrine system

Function, structure, characteristics, diseases and disorders

- 1 the basic function of the endocrine system
  - a meaning of endocrine as 'ductless': hormone secretion directly into the blood stream
  - b function, in relation the nervous system, in the maintenance of homeostasis
  - c controlling effect on body's functions
    - i emotion
    - ii appetite
    - iii sexual activity
    - iv metabolism
    - v water balance
- 2 the location in the body, and the basic structure of the endocrine glands
  - a pituitary (anterior and posterior)
  - b pineal
  - c thyroid
  - d parathyroids
  - e thymus
  - f adrenals
  - g pancreas (islets of Langerhans)
  - h gonads (ovaries and testes)
- 3 the function of the hypothalamus
  - a primary link with the autonomic nervous system
  - b enables or inhibits the actions of the pituitary
  - c produces antidiuretic hormone (vasopressin) and oxytocin: both stored in the posterior pituitary
- 4 the anterior pituitary: the hormones secreted, their target sites, and functions
  - a thyroid stimulating hormone (TSH); targets thyroid; regulates metabolism,
  - b adrenocorticotrophic hormone (ACTH); targets cortex of suprarenal glands;
  - somatotrophic (growth) hormone; targets hard tissues of the body; increases rate of growth and maintains size in adults
  - d follicle stimulating hormone (FSH); targets sexual organs; oestrogen and maturation of ovarian follicles in females and sperm production in males
  - e luteinising hormone (LH); targets sexual organs; prepares breasts for lactation and progesterone in female and testosterone in the male
  - f lactogenic hormone (prolactin PRL); targets mammary glands; production of milk
- 5 the posterior pituitary: the hormones secreted, their target sites, and functions

- a antidiuretic hormone (vasopressin) ADH; targets kidneys and arteries; decreases urine production
- b oxytocin; targets uterus and breasts; stimulates labour and ejects milk from the nipple
- 6 the role of the pineal gland in production of melatonin and regulating the 'body clock'
- 7 the thyroid and parathyroid glands: the hormones secreted, their target sites, and functions
  - a thyroxine; target cells and tissues throughout the body; controls the basal metabolic rate
  - b calcitonin; targets bones and kidneys to regulate calcium levels
  - c parathormone PTH; targets bones; regulates calcium/phosphorus levels, increases blood calcium levels and activates Vitamin D
- 8 the adrenal glands: the hormones secreted, their target sites, and functions
  - a mineralocorticoids e.g. aldosterone; targets water content of tissues; regulates mineral content of body fluids, salt and water balance, blood pressure;
  - b glucocorticoids e.g. cortisone, cortisol; targets liver, blood sugar; regulates metabolism of carbohydrates, involvement in response to stress
  - sex hormones (androgens and oestrogen) target reproductive organs; development and function of the sex organs, and the physical and psychological characteristics of both sexes
  - d adrenaline; in conjunction with and stimulated by the sympathetic nervous system; controls 'fight or flight' mechanism
  - e no-adrenaline; targets circulation; contracts blood vessels and raises blood pressure;
- 9 the pancreas: the hormones secreted, their target sites, and functions
  - a relationship between its endocrine and exocrine functions
  - b insulin: target site blood sugar; controls metabolism of carbohydrates and lowers blood sugar levels.
  - glucagon: target site blood sugar; releases glycogen stored in the liver to raise blood sugar levels
  - d somatostatin: same hormone as released from hypothalamus but secreted from the pancreas inhibits growth hormone and glucagon, insulin and pancreatic enzymes
- 10 the gonads: the hormones secreted, their target sites, and functions
  - a oestrogen: affects secondary sexual characteristics in females; development of female reproductive system, external genitalia, uterus and breasts, regulates menstrual cycle
  - b progesterone: affects structures involved in pregnancy; maintenance of pregnancy, development of the placenta, preparation of breast for lactation
  - c androgens: development of male reproductive system, male hair growth patterns, voice deepening, muscle bulk
  - d testosterone: controls male secondary sex characteristics and promotes development of sperm in the testes
- disorders of the endocrine system; the glands affected, causes of the disorders and the characteristic presentation
  - a goitre

- b thyrotoxicosis (hyperthyroidism)
- c myxoedema (hypothyroidism)
- d polycystic ovaries
- e Cushing's syndrome
- f Addison's disease
- g diabetes insipidus
- h diabetes mellitus

# M Reproductive system

Female and male – basic anatomy

- 1 internal female genitalia
  - a ovaries
  - b fallopian tubes
  - c uterus
  - d cervix
  - e vagina
- 2 external female genitalia
  - a clitoris
  - b labia minora
  - c labia majora
- 3 internal male genitalia
  - a testes
  - b scrotum
  - c penis
- 4 describe the function of hormones on the
  - a female system
    - i puberty
    - ii menstruation
    - iii ovulation
    - iv menopause
  - b male system
    - i puberty
- 5 disorders of this system affecting other systems should be discussed e.g. polycystic ovaries syndrome affecting hair growth

## **Appendix 2** Connections to other qualifications and NOS

City & Guilds has identified the connections to other qualifications and the NOS. This mapping is provided as guidance and suggests areas of overlap and commonality between the qualifications. It does not imply that candidates completing units in one qualification are automatically covering all of the content of the qualifications listed in the mapping.

Centres are responsible for checking the different requirements of all qualifications they are delivering and ensuring that candidates meet requirements of all units/qualifications. For example, a qualification may provide knowledge towards an N/SVQ, but centres are responsible for ensuring that the candidate has met all of the knowledge requirements specified in the N/SVQ standards.

The qualifications have connections to N/SVQ Beauty Therapy Level 3

#### **Relationship to NVQ Standards**

The following grid maps the knowledge covered in the City & Guilds Level 2 Diploma/Certificates and Awards in Hairdressing and Barbering against the underpinning knowledge of the Level 2 N/SVQ in Hairdressing, Level 2 N/SVQ in Barbering and Level 2 N/SVQ Hairdressing (Combined Hair Types)

	Unit G8	Unit G22	Unit G22	Unit G17	Unit G18	Unit G7	Unit B11	Unit B12	Unit B13	Unit B14	Unit B15	Unit B20	Unit B21	Unit B22	Unit B23	Unit B24	Unit B25	Unit B26	Unit B27	Unit B28	Unit B29	Unit N6	Unit N7	Unit N8	Unit N9	Unit N10	Unit N11	Unit N12	Unit S2	Unit S3	Unit GH19	Unit GH21	Unit GH23	Unit H32
Unit 301	✓																																	
Unit 302			<b>√</b>																															
Unit 304		<b>~</b>																																<b>√</b>
Unit 305												<b>✓</b>																						
Unit 306										✓																								
Unit 307									<b>√</b>																									
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Unit 314																						<b>√</b>	<b>√</b>	<b>√</b>										
Unit 316																																✓		

	Unit G8	Unit G22	Unit G22	Unit G17	Unit G18	Unit G7	Unit B11	Unit B12	Unit B13	Unit B14	Unit B15	Unit B20	Unit B21	Unit B22	Unit B23	Unit B24	Unit B25	Unit B26	Unit B27	Unit B28	Unit B29	Unit N6	Unit N7	Unit N8	Unit N9	Unit N10	Unit N11	Unit N12	Unit S2	Unit S3	Unit GH19	Unit GH21	Unit GH23	Unit H32
Unit 317											✓																							
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Unit 333														✓																				
Unit 334																						<b>√</b>	✓	✓	✓	<b>√</b>	✓	✓						
Unit 333																																		

	Unit G8	Unit G22	Unit G22	Unit G17	Unit G18	Unit G7	Unit B11	Unit B12	Unit B13	Unit B14	Unit B15	Unit B20	Unit B21	Unit B22	Unit B23	Unit B24	Unit B25	Unit B26	Unit B27	Unit B28	Unit B29	Unit N6	Unit N7	Unit N8	Unit N9	Unit N10	Unit N11	Unit N12	Unit S2	Unit S3	Unit GH19	Unit GH21	Unit GH23	Unit H32
Unit 334																																		
Unit 336																																	✓	
Unit 337																															<b>✓</b>			

## Appendix 3 The wider curriculum

Delivery of these units can contribute to the learner's understanding of spiritual, moral, ethical, social and cultural issues in the following manner:

**Spiritual/Moral/Ethical:** Providing quality of service and value for money has an important moral/ethical dimension, as does the importance of respecting client confidentiality. Appreciating and respecting other's beliefs, values, gender and disabilities is key to building good client and working relationships. It underpins all of the units in these qualifications.

**Social/Cultural:** Learning how to communicate effectively and to develop good relationships with others – their peers, assessors/teachers, supervisors, and clients – will be key to their career success and the success of the salon. It underpins all of the units in these qualifications.

**Environmental/Health and Safety:** Understanding the importance of maintaining cleanliness in the salon, the safe disposal of waste products, and ensuring that the salon environment is congenial and free of avoidable risks, is key to providing good service. It underpins all of the units in these qualifications.

# City & Guilds Skills for a brighter future



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