

# Level 2 Diploma for Hair Professionals (Hairdressing) - 6 units to be completed plus the final unit (end point assessment)

# **Major changes**

Units for Cutting, Styling, Relaxing and Hair Extensions now combine Level 2 & Level 3 skills

#### Diploma for Hair Professionals (Hairdressing) - 6 units to be completed plus the final unit (end point assessment)

#### **PART 1:**

#### Mandatory:

Professionalism and values – embedded within units Behaviours and communication – embedded within units

Safe working practices – embedded within units

Unit 201 Consultation

PART 2:

# Mandatory

Unit 202 Shampoo, condition and treat the hair and scalp

Unit 203 Cut hair using a range of techniques to create a variety of looks

Unit 204 Style and finish hair using a range of techniques to create a variety of looks

Unit 205 Colour and lighten hair using a range of techniques

**Options** - The apprentices in liaison with their employer and training provider will choose one optional unit:

Unit 206 Perming hair

Unit 207 Hair relaxing treatments and techniques

Unit 208 Hair extension services

## Final unit (end point assessment)

The final unit includes a synoptic practical assessment where the apprentice will demonstrate the skills required across the mandatory units and be questioned to demonstrate their knowledge and understanding, including professionalism, values, behaviours, safe working practices and consultation skills.



#### Part 1 - Professionalism and values

### The apprentice will be able to:

- Demonstrate professionalism
- Demonstrate a passion for the industry and industry knowledge
- Commitment to quality
- A positive attitude
- Work in a team
- Work under pressure
- Observe time management and self-management
- Show a willingness to learn
- Complete services in a commercially viable time and to a high standard
- Meet organisational and industry standards of appearance
- Observe professional ethics and conduct
- Ensure personal hygiene and protection meets accepted industry and organisational requirements
- Adherence to workplace, suppliers' or manufacturers' instructions for the safe use of equipment, materials and products

## The apprentice will know and understand:

- Industry codes of practice and ethics
- Quality assurance systems
- Time management principles
- Self-management principles
- Commercially viable times for the completion of services
- Industry and organisational standards of appearance
- The importance of continuing professional development, equality and diversity

#### Part 1- Behaviours and communication

# The apprentice will be able to:

- Greet clients in a friendly manner
- Choose the most appropriate way of communicating with clients



- Be helpful and courteous at all times
- Adapt behaviour in response to each client
- Respond promptly to clients' questions and comments and to clients seeking assistance
- Establish client expectations and needs
- Explain clearly any reasons why the client's needs or expectations cannot be met
- Keeping the client informed
- Giving clients information about services or products offered by the salon
- Willingly undertake wider salon duties, including sales and reception duties when required
- Demonstrate good verbal and non-verbal communication skills
- Provide a positive impression of yourself and your organisation

#### The apprentice will know and understand:

- Industry and salon standards of behaviour
- How to meet and greet clients
- Verbal and non-verbal communication techniques
- Client care principles and practices
- How to maintain rapport with clients
- The role of the reception area
- Making appointments
- Taking payments
- Who to refer to with different types of enquiries or problems and when to seek advice
- Sale of Goods and Services Act and the Data Protection Act
- How to provide advice and recommendations on the products and services provided in the salon
- Customer care and the client journey, including reception, housekeeping, front of house skills
- Selling and recommendations (retail)



Old	New	New Title	Key Changes	Qualification Standardised Assessment
Old ref CHB9	New ref Unit 201	New Title  Consultation	No major changes	On Programme  Simulation is not allowed for any performance evidence within this unit.  The learner will need to demonstrate in their everyday work that they have met the standard for client consultation.  The Assessor will observe these aspects of the learner performance as part of all technical observations and will be recorded on at least 3 occasions within any of the following units:  Unit 3 Cut hair using a variety of techniques  Unit 5 Colour and lighten hair using a range of techniques  Or one of:  Unit 6 Perming hair  Unit 7 Hair relaxing treatments and techniques  Unit 8 Hair extension services
				<ul> <li>From the range, learners must show they have:</li> <li>consulted with new and regular clients</li> <li>used all means of identifying clients' wishes</li> <li>adapted your advice to take into account the factors limiting or affecting services</li> <li>identified or can describe the problems</li> <li>taken into account all hair characteristics</li> <li>worked on 3 of the 4 hair classifications</li> <li>given all advice and recommendations</li> <li>If the range requirement has not been fully covered by these observations you may be able to provide additional observed evidence.</li> </ul>



Range
Client
• new
regular
Identify
• question
• observation
Factors that limit or affect services
adverse hair, skin and scalp conditions
incompatibility of previous services and products used
• client's lifestyle
• test results
hair classification
Problems
suspected infections
suspected infestations
Hair characteristics
hair density
hair texture
hair elasticity
hair porosity
hair condition
hair growth patterns
Hair classification
Type 1 – Straight Hair
Type 2 – Wavy Hair
Type 3 – Curly Hair
Type 4 – Very Curly Hair



			Advice and recommendations <ul> <li>how to maintain their look</li> <li>time interval between services</li> <li>present and future products and services</li> </ul>
CHB11 Unit 202	Shampoo, condition and treat the hair	No major changes	Simulation is not allowed for any performance evidence within this unit.  Learners must practically demonstrate in their everyday work that they have met the standard for shampooing, conditioning and treating the hair and scalp.  The Assessor will observe these aspects of the learner's performance on at least 2 occasions.  From the range, learners must show that they have:  • adapted their shampooing techniques for 3 out of the 5 hair conditions  • adapted their shampooing techniques for 3 out of the 5 scalp conditions  • used 2 out of the 3 shampooing massage techniques  • used all the conditioning products  • used all of the conditioning massage techniques  • given all advice and recommendations  Range  Hair condition  • damaged  • product build up  • normal  • oily  • dry  Scalp condition  • dandruff affected  • oily  • dry  • product build up  • normal



CH3 CH9	Unit 203	Cut hair using a range of techniques to create a variety of looks	L2 & L3 unit combined Due to the content of this unit, it is presented in two parts which are assessed separately:  Unit 3A  Unit 3B	Shampooing massage techniques



Unit 3B  The Assessor will observe the learner's performance on at least 2 occasions, using at least 3 techniques for:  ■ a creative restyle  Range Factors  ■ hair classifications ■ hair characteristics ■ head and face shape ■ hair growth patterns  Look  ■ one length ■ uniform layer ■ short graduation ■ long graduation ■ long graduation ■ with a fringe  Techniques  ■ club cutting ■ freehand ■ scissor over comb ■ texturising (could include razoring) ■ precision cutting techniques (including disconnection) ■ fringe cutting ■ clipper work
Tools & Equipment



		Advice and recommendations
CH1 CH2 CH7 CH8  Unit 204  Style and finish hair using a range of techniques to achieve a variety of looks	4 Units combined Due to the content of this unit, it is presented in two parts which are assessed separately:  Unit 4A Style and finish hair  Unit 4B Creatively set and dress hair	Unit 4A Style and finish hair  Simulation is not allowed for any performance evidence within this unit.  Learners must practically demonstrate in their everyday work that they have met the standard for Style and finish hair  The Assessor will observe the learner's performance on at least 3 occasions, each on different clients.  The learner must show that they have completed:  a one length blow dry  a curly look blow dry using a round brush  a finger dry  From the range, the learner must show that they have:  used 4 out of the 8 products  used all the types of tools and equipment  taken into account all factors  used both the types of heated styling equipment  styled all hair lengths  used all the blow drying tools and equipment  produced all the blow dry finishes  given all advice and recommendations



	If the range requirement has not been fully covered by these observations the learner can provide additional observed evidence.
	Range
	Techniques to include:
	blow drying
	• finger drying
	Heated styling equipment
	• straighteners
	• tongs
	Hair length
	above shoulder
	below shoulder
	• one length
	• layered
	Tools and equipment
	hand dryer
	attachments
	round brush
	• flat brush
	Blow dry finish
	straightening
	• smoothing
	creating volume
	creating movement
	• creating curl
	Factors
	hair characteristics
	hair classification
	• test results
	head and face shape
	- Head and race shape



Products
heat protectors
• sprays
• mousse
• creams
• gels
• serums
• wax
Advice and recommendations
how to maintain their look
time interval between services
<ul> <li>present and future products and services</li> </ul>
Unit 4B Creatively set and dress hair
Simulation is not allowed for any performance evidence within this unit.
Learners must practically demonstrate in their everyday work that they have met the
standard for creatively setting and dressing hair
The Assessor will observe the learner's performance on at least 5 occasions, each on
different clients.
The learner must show that they have completed:
a wet set
a dry set
a hair up style
a look using plaiting or twisting techniques
a look incorporating added hair
From the range, the learner must show that they beyon
From the range, the learner must show that they have:
used 4 out of the 8 products  and all the transport to all and a review and
used all the types of tools and equipment
taken into account all factors

• used **both** the types of heated styling equipment



<ul> <li>styled all hair lengths</li> <li>used all the blow drying tools and equipment</li> </ul>
produced all the blow dry finishes
given all advice and recommendations
If the range <b>requirement</b> has not been fully covered by these observations the learner can provide additional <b>observed</b> evidence.
Range
Techniques to include:
hair up
• setting
plaiting/braiding/ knots and twisting
dressing hair
adding hair to enhance a style
Tools and equipment
hood dryer
• rollers
• combs
pin curl clips
• brushes
grips and pins
heated equipment
Temporary added hair
• freehand
• clip in
• strand
• fringe
Factors
hair characteristics
hair classification
• test results



	• client's own hair length
	quantity of added hair
	head and face shape
	• finished look
	hair length
	head and face shape
	<ul> <li>the occasion for which the style is required</li> </ul>
	Products
	heat protectors
	• sprays
	• mousse
	• creams
	• gels
	• serums
	setting lotions
	• wax
	Tools and equipment
	• rollers
	• combs
	pin curl clips
	• brushes
	grips and pins
	heated equipment
	Setting techniques
	• rollering
	spiral curling
	wrap setting (optional)
	pin curling to give volume
	pin curling to give flat movement
 <u> </u>	



				Section and wind
				point to root
				• root to point
				on base
				off base
				directional
				• brick
				Dressing techniques and effects
				• curls
				• rolls
				• smoothing
				back-combing
				back-brushing
				• twists/knots
				plaits/braids
				Advice and recommendations
				how to maintain their look
				time interval between services
CH4	Unit 205	Colour and	L2 & L3 unit combined	Simulation is not allowed for any performance evidence within this unit.
CH10		Lighten Hair		Learners must practically demonstrate in their everyday work that they have met the
		using a range of		standard for Colour and lighten hair using a range of techniques.
		techniques		
				The Assessor will observe the learner's performance on at least 5 occasions, each on
				different clients.
				One observation must include:
				A change in depth and tone



From the range, learners must show that they have: • used **4 of the 5** types of products carried out all the tests taken into account all the factors used **all** colour and lightening techniques given all advice and recommendations If the range **requirement** has not been fully covered by these observations the learner can provide additional observed evidence. Range **Products** semi-permanent quasi-permanent permanent lighteners toners Tests skin incompatibility porosity elasticity colour **Factors** hair classifications hair characteristics temperature existing colour of hair percentage of white hair test results strength of hydrogen peroxide



				<ul> <li>hair length</li> <li>skin tone</li> <li>time interval from last perm or relaxer</li> <li>recent removal of hair extensions</li> </ul> Colouring and lightening techniques <ul> <li>full head application of quasi-permanent</li> <li>regrowth application of permanent colour</li> <li>full head application of permanent colour</li> <li>woven highlights and or lowlights</li> <li>sliced highlights</li> </ul> Change depth and tone techniques <ul> <li>restoring depth and tone</li> <li>neutralising colour tone</li> <li>colouring resistant hair.</li> </ul> Advice and recommendation <ul> <li>how to maintain their colour</li> <li>time interval between services</li> <li>present and future products and services</li> </ul>
CH5	Unit 206	Perm and neutralise hair	No major changes	OPTIONAL Simulation is not allowed for any performance evidence within this unit. Learners must practically demonstrate in their everyday work that they have met the standard for perming and neutralising hair The Assessor will observe these aspects of the learner's performance on at least 2 occasions each on a different client.



From the range, the learner must show that they have: 1 of the observed performances must be carried out on a full head used 3 out of the 6 the products carried out 4 out of the 5 tests taken into account all the factors carried out 1 out of the 3 sectioning techniques given all the advice and recommendations If the range requirement has not been fully covered by these observations the learner can provide additional observed evidence. Range **Products** barrier cream pre-perm treatments chemical re-arranger perm lotions neutralisers post-perm treatments Tests strand development elasticity porosity incompatibility **Factors** hair characteristics hair classification temperature direction and degree of movement required hair length



				<ul> <li>length of re-growth</li> <li>colour treated hair</li> <li>Sectioning techniques</li> <li>basic</li> <li>directional</li> <li>brick</li> <li>Advice and recommendations</li> <li>how to maintain their perm</li> <li>time interval between services</li> <li>additional products</li> <li>additional services</li> </ul>
AH2 AH7	Unit 207	Hair relaxing treatments and techniques	L2 & L3 unit combined	OPTIONAL Simulation is not allowed for any performance evidence within this unit. The learner will need to demonstrate in their everyday work that they have met the standard for Hair relaxing treatments and techniques.  The Assessor will observe these aspects of the learner's performance on at least 2 occasions for relaxing processes.  From the range, the learner must show that they have:  used all the products in the range carried out all the tests in the range used 3 out of the 4 types of tools listed considered all the factors listed in the range used all the application techniques carried out relaxing in 3 out of the 4 areas listed in the range given all advice and recommendations



If the range <b>requirement</b> has not been fully covered by these observations the learner can provide additional <b>observed</b> evidence.
Range Products  • scalp protectors  • sodium relaxer
<ul> <li>non-sodium relaxer</li> <li>pre-relaxing treatments</li> <li>post-relaxing treatments</li> <li>normalising shampoo</li> </ul>
Tests
<ul> <li>tail combs</li> <li>wide tooth combs</li> <li>hands</li> <li>tint brushes</li> </ul>
Factors  • hair characteristics • hair classifications • scalp condition
<ul> <li>degree of relaxation required</li> <li>previous chemical services</li> <li>length of re-growth</li> <li>temperature</li> </ul>
<ul><li>time</li><li>sequence of application</li><li>white hair</li></ul>



				a degree of modulational or
				degree of product build-up
				need to cut hair prior to relaxing
				Application
				top and bottom
				• top
				hand
				Relaxing process
				virgin application
				<ul> <li>re-growth application between 4 to 8 weeks</li> </ul>
				<ul> <li>re-growth application up to 12 weeks</li> </ul>
				Advice and recommendations
				how to maintain their look
				time interval between services
				additional products
				additional services
				Techniques to include:
				Relaxing/straightening treatments
				Straightening
				Smoothing systems
CHB8	Unit 208	Hair extension	L2 & L3 unit combined	OPTIONAL
CHB12		services		Simulation is not allowed for any performance evidence within this unit.
				The Learner will need to demonstrate in their everyday work that they have met the standard
				for providing hair extension services.
				The Assessor will observe the learner's performance on 3 occasions, each on different
				clients.
				From the range, the learner must show they have:
				used 2 out of the 3 cutting tools
				used <b>both</b> the attachment systems
				used <b>both</b> types of hair extensions



	• carried out <b>both</b> full head and partial head extensions
	• used <b>3 out of the 5</b> cutting techniques
	• used <b>3 out of the 4</b> creative finishing techniques
	given all advice and recommendations
	Range
	Cutting tools
	• scissors
	<ul> <li>thinning scissors</li> </ul>
	• razors
	Factors
	hair characteristics
	hair classification
	• test results
	attachment method
	direction and fall of the added hair
	client's own hair length
	• finished look
	Attachment systems
	• short term
	long term
	Hair extensions types
	artificial
	• human
	• clip in
	weft- weave in
	glue in
	<ul> <li>client's own hair length</li> <li>evident hair damage</li> <li>quantity of added hair</li> <li>head and face shape</li> <li>finished look</li> <li>Attachment systems</li> <li>short term</li> <li>long term</li> <li>Hair extensions types</li> <li>artificial</li> <li>human</li> <li>clip in</li> </ul>



Add and attach
full head
partial head
Cutting techniques
point cutting
tapering
freehand
• razoring
• texturising
Creative finishing techniques
• drying
product application
• setting
use of heated styling equipment
Advice and recommendations
how to maintain the attachment system
time interval between services
<ul> <li>present and future products and services</li> </ul>