

Unit 201: Understanding the hospitality industry

Sample lesson plan 4

Course number:	Course title	Course title:		
Tutor's name:	Date: Tin	ne:	Lesson length: 4.5 hours	Room:
Lesson topic: Career opportunities in hospit	ality			
 Aims: By the end of the lesson the learner will know how skills are transferable across different working patterns in hospitality progression routes for team member role 	nt job roles	Learning outcome To enable learners • career opportur		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
5	Registration and welcome	Take register.		
	Recap previous session:	Discuss any follow-up points or questions the learners may have from previous lesson.	On a whiteboard, summarise the responsibilities for six different job roles in the hospitality industry.	Whiteboard
	Job roles			
10		Split learners into small groups. Learners to summarise the key roles and responsibilities of several different of jobs within the hospitality industry that were covered in the previous lesson. Allow 5 minutes for each, covering a maximum of six different job roles.	Learners to present to the rest of the group.	
		Encourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit.		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
20	Follow-up of pre-lesson preparation: Job roles	Follow-up from independent learning task in the previous session. Learners were to complete Worksheet 2 on job roles. This should have been completed independently and handed in to the tutor at this session. Encourage Q&A and discussion in	Individual learners to present their paper for peer review/marking. Any areas of concern should be addressed to the tutor for review. Learner discussion and Q&A.	
		order to engage and develop ideas and thinking which will help with the completion of this unit.		
5	Aims and objectives	Discuss the aims and objectives for the lesson.	Learner discussion and Q&A.	Whiteboard
10	Introductory task 1: Understand career opportunities in hospitality	 Outline the focus of the lesson, to include: how skills are transferable across different job roles working patterns in hospitality progression routes for team member roles. Encourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit. 	Learner discussion and Q&A.	Whiteboard



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
30	Introductory task 2: Behaviours and skills	Activity 5: Split the class into smaller groups. Ask groups to list on a whiteboard the expected skills and behaviours when working in the hospitality industry and why they think these are important. Encourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit.	List on a whiteboard (or using the activity sheet) the required expected skills and behaviours when working in a hospitality industry and why they think are important. Select individual groups to present their thoughts to the rest of the group. Encourage Q&A session after each presentation.	Whiteboard Activity 5 Handout 3



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
40	Main body of lesson: Behaviours and skills	 Group discussion: Describe and underpin the importance of the correct skills and behaviours and how these can be transferred between roles. Activity: Demonstrate with the learners a scenario with examples of good behaviours and then bad behaviours. Encourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit. Deliver PowerPoint Presentation 3: Understand career opportunities in hospitality Cover transferable skills across different job roles. 	Learner discussion and Q&A.	Whiteboard PowerPoint Presentation 3 Handout 4



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
15	Main body of lesson: Working patterns	Discuss working patterns in hospitality. • full time • part time • shift work • split shifts • rotational • seasonal.	Learner discussion and Q&A.	Use of IT Equipment PowerPoint Presentation 3
40	Main body of lesson: Transferable skills	Activity: Task learners to produce a one-page handout that can be given to new employees in the kitchen with regards to personal behaviour and the why it is important. Encourage learners to use text and pictures. Discuss/fill gaps as a class. Each group are to present to the rest of the class. Encourage Q&A session after each presentation.	Produce a one-page hand out that can be given to new employees in the kitchen with regards to personal behaviour and the why it is important. Select individual groups to present their thoughts to the rest of the group. Encourage Q&A session after each presentation.	Use of IT Equipment



3	0	groups. Task learners to research using the internet different types of job adverts and get them to identify one available job roles at each level: Team member, supervisor and manager, in each of the following areas:using the internet different types of job adverts and get them to identify one available job roles at each level: Team member, supervisor and manager, in each of the following areas:Whiteboard• kitchen (i.e. commis chef, chef de partie, head chef)• food and beverage (i.e. waitress, sommelier, bar manager)• front of house (i.e. porter, Receptionist, front of foice manager)• fort of house (i.e. porter, Receptionist, front office manager)• housekeeping (i.e. room attendant, floor housekeeper, executive housekeeper)• housekeeping (i.e. room attendant, floor housekeeper)• Back office (i.e. account clerk, HR supervisor, hotel manager).• Back office (i.e. account clerk, HR supervisor, hotel manager).Ask learners to identify and compare the differences in salary, working patterns, employment benefits and main job role activities.• dentify and compare the differences in salary, working patterns, employment benefits and main job role activities.Discuss/fill gaps as a class.Select individual groups to present	
		Discuss/fill gaps as a class.Select individual groups to presentEncourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit.Select individual groups to present their thoughts to the rest of the group. Encourage Q&A session after each presentation.	



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
30	Main body of lesson: Progression routes	Group discussion: Tutor to ask the questions: 'Where would you like to see yourself in 5 years and 10 years?' 'What opportunities are available for your progression?' Deliver PowerPoint Presentation 3: Understand career opportunities in hospitality. Discuss/fill gaps as a class. Encourage Q&A and discussion in order to engage and develop ideas and thinking which will help with the completion of this unit.	Learner discussion and Q&A.	Use of IT Equipment PowerPoint Presentation 3 Worksheet 3



30	Summary of session	 Facilitate an interview scenario in which 2–3 learners are going to be applying for a role as a chef de Partie (alternative job-related roles can be used). Ask them what skills are necessary for the role and what transferable skills that have gained as a team member which could be used in the new role. Encourage peer-to-peer reflection and feedback on the exercise. Direct the discussion, and identify any points not picked up by the learners. Group question and answer session: Ask individual learners oral questions specific to the topic. Set Independent learning: Worksheet 3 on career Opportunities, to be completed independently and handed in the tutor at the next session. Learner to research body language and produce a quick summary. 	2–3 learners to be involved with the scenario. Learner discussion and Q&A.		
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Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources				
How lear	How learning is to be measured:							
• 0								
Opportu	nities for embedding functio	nal skills:						
Basic	se of IT in producing a leaflet. English speaking and listening writing skills to include spelling							
Homewo	ork/research work							
		ndependently and handed in the tutor a age and produce a quick summary.	at the next session					
	Lesson evaluation	• Was the lesson better than expected	ed					
		As expected						
		Worse than expected						
Lesson evaluation/comments								
	Suggestions/modifications for next lessons							