Unit 304 Sample lesson plan 2

#### Unit 304: Contribute to the guest experience

#### Sample lesson plan 2

Course number:		Course title:	
Tutor's name:	Date:	Time:	Lesson length: 15.5 hours Room:
Lesson tonic: Factors influencing the gue	sete dining evnerienc	20	

#### Aims:

- To develop an awareness of the global influences on cuisine
- To develop an understanding of the external factors that affect the availability of food
- To gain an understanding of how trends influence the guest experience
- To develop an understanding of the factors that influence the guest dining experience
- To gain an awareness of how the media influence guest choices.

#### Learning outcomes:

To enable learners to:

- · describe global influences on cuisine
- explain external factors that affect the availability of food commodities
- describe how different trends influence the guest experience
- explain the factors that can influence the guests dining experience
- · describe different media influences on guest choices.



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
2 hours	Global influences on cuisine	Facilitate class discussion on key global influences on cuisine:	Listen and ask questions.	PowerPoint presentation 2
		<ul> <li>impacts on different styles of cuisine.</li> </ul>	Participate in class discussions.	Activities 11 and 12
		Present <b>PowerPoint 2</b> on global influences.	Complete Activities 11 and 12.	
		Introduce Activity 11 – global influences on: - commodities - etiquette - cooking techniques - menu structures - ingredients.	Share ideas on global influences.	
		Facilitate poster presentations and peer assessments.		
		Introduce individual <b>Activity 12</b> – impact of global influences on: - social media - conscious consumers.		
		Facilitate sharing ideas on key impacts.		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
2 hours	External factors that affect the availability of food	Facilitate class discussion on commodities/ingredients: - in short supply	Listen and ask questions.	PowerPoint presentation 2
	commodities	- not available.	Participate in class discussions.	Handout 4a and 4b
		Introduce small group <b>Activity 13</b> establishing external factors that affect availability:	Contribute to group Activity 13. Activities 13 and 14	Activities 13 and 14
		- climate - culture - economy - geographical location.  Facilitate sharing of ideas and discussion to establish a definitive list.  Present <b>PowerPoint 2</b> on external factors.	Share ideas on external factors that affect availability of commodities.	
			Complete Activity 14	
			independently.	
			Share ideas on addressing availability of commodities.	
			availability of commodities.	
			Read Handouts 4a and 4b.	
		Introduce individual <b>Activity 14</b> – addressing availability of commodities.		
		Facilitate presentation of ideas and discussion.		
		Issue Handouts 4a and 4b.		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
3 hours	Trends that influence the guest experience	Facilitate class discussion on trends that affect the guest experience:	Listen and ask questions.	PowerPoint presentation 2
		- current trends - national/international trends.	Participate in class discussions.	Activities 15 and 16
		Present PowerPoint 2 on trends.	Contribute to group <b>Activity 15.</b>	
		Introduce small group <b>Activity 15</b> – researching trends.	Complete Activity 16.	
		Facilitate group presentations to broaden discussion on trends.	Share ideas on trends.	
		Introduce individual <b>Activity 16</b> – how businesses can adapt to trends.		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
3 hours	Factors that can influence the guest dining experience	Facilitate class discussion on what is meant by:	Listen and ask questions.	PowerPoint presentation 2
		<ul><li>guest dining experience</li><li>how they can be influenced.</li></ul>	Participate in class discussions.	Handout 5
		Present <b>PowerPoint 2</b> on guest dining experience.	Complete <b>Activity 17</b> independently.	Activities 17 and 18
		Introduce individual <b>Activity 17</b> – factors that influence guest dining experience.	Share ideas on guest experience and influencing factors.	
		Facilitate sharing of ideas to produce a definitive list of factors.	Contribute to group Activity 18.	
		Introduce small group <b>Activity 18</b> – using the factors in a positive manner to influence guest dining experience.	Read <b>Handout 5</b> .	
		Facilitate presentation of ideas and discussion.		
		Issue <b>Handout 5.</b>		



Timing (mins)	Work to be covered	Teaching activity/assessment	Learner activity	Resources
3 hours	Media influences on guest choices	Facilitate class discussion how media influences personal choice when eating out.  Introduce small group Activity 19 – different media and how they influence customer choice.  Facilitate sharing of ideas on media and influences.  Present PowerPoint 2 on media influences.  Introduce individual Activity 20:  - matching media to influence customer choice - how media are used to influence customer choice.  Facilitate sharing outcomes from Activity 20 for discussion.  Issue Handout 6.	Listen and ask questions.  Participate in class discussions.  Contribute to group Activity 19.  Complete Activity 20 independently.  Share ideas on media influences.  Read Handout 6.	PowerPoint presentation 2  Handout 6  Activities 19 and 20



How learning is to be measured:				
<ul> <li>Q&amp;A during the session</li> <li>Completion of Activities 11– 20 and Worksheet 2</li> </ul>				
Homework/research work:				
<ul> <li>Review Worksheet 2 and class notes.</li> <li>Read Handouts 4– 6 to reinforce learning and understanding of the factors that influence the guests' meal experience.</li> </ul>				
Lesson evaluation	Was the lesson better than expected			
(delete as appropriate)	<ul><li>As expected</li><li>Worse than expected</li></ul>			
Lesson evaluation/comments:				
Suggestions/modifications for next lessons:				