



# Guide to fees

The complete guide to ILM fees and services for the UK

1 September 2025 - 31 August 2026

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# Your guide to ILM programmes and fees

ILM gives organisations and training providers the support they need to develop effective leaders. ILM is a leading specialist provider of leadership, coaching and management qualifications and accredited training.

ILM Approved Centres develop more leaders across the UK than anyone else. Our expertly-designed and flexible qualifications allow you to tailor your training to meet your organisation's unique needs - and we're committed to offering you premium quality at a reasonable price.

Working with ILM gives you the chance to help leaders at all levels gain the right skills through trusted and quality assured training in leadership, management, coaching, mentoring and enterprise. This one-stop guide contains all the fees relevant to ILM customers/partners in the UK. They're presented here in an easy-to-navigate guide including payment routes for ILM qualifications, training and services.

# Choosing the right approach for your business

We maintain the quality and integrity of our qualifications by ensuring that only 'ILM Approved Centres' deliver our programmes.

ILM customers find that becoming an Approved Centre gives them the flexibility they need to develop the next generation of leaders.



# Becoming an ILM Approved Centre

## Unrivalled level of service and support

- Your dedicated team are available to help you make the most of working with ILM
- Our team will manage financial processing on your behalf, ensuring you enjoy a seamless process
- You'll receive an approval letter to help you showcase the quality of your provision

# Centre charges All centre charges for ILM and City & Guilds approved centres are available in the City & Guilds and ILM UK centre charges list. For full details and Terms and Conditions of approval, please refer to the ILM website.

### An edge over the competition

You will have access to expert support and guidance from many sources:

- Your ILM External Quality Assurer is just a phone call or email away
- Our dedicated customer service team is available to answer any day-to-day questions or issues you may have
- You'll benefit from ILM's high-profile marketing and PR campaigns and will have access to a range of marketing content
- You'll be able to discover even more ways to get the most out of working with ILM at numerous webinars and events throughout the year
- All learners studying for ILM qualifications or end-point assessment, will receive Studying Membership of the Institute of Leadership, giving them added recognition and access to a raft of resources
- All tutors involved in delivering ILM qualifications and apprenticeships, will have access to Tutor Membership of the Institute of Leadership, giving them added recognition and access to a raft of tutor resources

# **Additional** benefits of working with ILM

Choosing the right approach for your business

### Outsource your marking to the ILM **Assessment Service**

The ILM Assessment Service (ILMA) is a costeffective and quality-assured way of assessing ILM qualifications. ILMA is available for several of our most popular qualifications, including leadership and management and coaching and mentoring.

The ILMA team mark and quality assure the assessments, enter results for your learners on Walled Garden, and provide feedback for every assessment criterion. The ILMA team will provide you with support, training and guidance, and experienced ILM Lead Assessors help you prepare your learners for successful assessments.

For ILMA prices, see page 17.

Find out more on our website

# Get access to the Institute of Leadership resources and membership benefits

In collaboration with The Institute of Leadership, providers of ILM leadership qualifications and their learners will receive complimentary access to The Institute's studying membership.

Find out more on our website

### Elevate your university with ILM dual accreditation

ILM's dual accreditation is a bespoke service designed for universities to map your existing qualifications to the quality and requirements set out by ILM. Your students achieve a fully recognised ILM qualification with a digital credential to showcase their achievements and enhance career progression.

### Find out more on our website

### Showcase skills with digital credentials

We offer digital credentials for the majority of our qualifications, apprenticeship programmes and skills solutions, including ILM Assured services and ILM dual accreditation, helping individuals to share and validate their skills online, anytime, anywhere.

### Find out more on our website

# Recognition services

Not everyone wants to take a formal management qualification, which is why we recognise quality in-house management development through our ILM Assured recognition service. From short courses and induction training, to longer-term development plans, our flexible recognition solutions provide a mark of excellence that will set your training apart. You do not need to be an ILM Approved Centre to have your programmes recognised.



## ILM and City & Guilds Assured

Gain recognition for a number of training programmes across your business with our ILM and City & Guilds Assured service. Our consultants will help you to showcase the holistic quality of your in-house training programmes and support you in improving and mapping them against the Assured benchmark standards.

# Gaining recognition for your training programmes can enable you to:

- Stand out from the crowd
- Align to global standards
- Give learners the right tools to succeed
- Validate investment in talent
- Future proof talent and skills

## As leading specialists in leadership, management and coaching skills development, we provide:

- Expert recognition of training delivery quality
- The ILM Assured logo to promote your programme(s)
- Option for certificates for participants
- Tailored digital credentials that are easily shared on social media, helping learners demonstrate their skills and abilities
- A dedicated account manager to support you

Speak to your account manager for pricing information and to find out which service is right for your business.

For more information, visit our website.

# Learner fees

The following pages contain the full range of qualifications available to Approved Centres, along with prices and relevant product codes. All ILM qualifications are recognised and are extremely popular with learners as more employers recognise ILM qualifications than any other vocational qualifications.



# Qualification payment routes

As part of our commitment to giving you the utmost flexibility, we offer a range of different payment routes for several of our qualifications. Below we outline the key differences and benefits of the three main payment types available to you and your learners.

These fees only relate to qualifications carried out by Approved Centres. You can find out more in Walled Garden or by getting in touch with our customer service team.

## Full Payment Route - Centre Assessed

With our Full Payment Route you pay for your learners' qualifications in full with a single payment – prior to beginning their qualification or training. The fee includes registration for the full qualification and certification once they successfully complete their course of study.

### Top-up Payment Route - Centre Assessed

You can use the Top-up Payment Route to top-up either the size or level of a qualification a learner has already achieved. For example, learners can convert a level 2 Award to a level 2 Diploma or level 3 Certificate.

### Unit Payment Route - Centre Assessed

The Unit Payment Route is for learners looking for the flexibility to complete one or more units in a qualification on a three-stage, pay-as-you go basis. The optional final overall qualification fee is only due if a learner has gained enough credits and they want to convert these credits into a full qualification.

# Core leadership and management

	Full Top-up		o-up Unit					
Qualification title	Fee code	Fee	Fee code	Fee	Fee code	Reg. fee	UC fee	QC fee
Vocationally related qualifications (VRQs)								
Level 2 Award for Young Leaders	8004-10	£66						
Level 2 Award in Leadership and Team Skills	8000-11	£112			8000-13	£37.30	£35.60	£44.70
Level 2 Certificate in Leadership and Team Skills	8000-21	£143						
Level 2 Certificate in Team Leading	8002-21	£152			8002-23	£35.80	£34.40	£43
Level 3 Award in Leadership and Management	8600-11	£115			8600-13	£37.30	£38.80	£44.70
Level 3 Certificate in Leadership and Management	8600-21	£161	8600-22	£140				
Level 3 Diploma in Leadership and Management	8600-31	£220	8600-32	£192				
Level 3 Diploma for Team Leaders	8411-31	£238			8411-33	£37.40	£46.10	£44.80
Level 4 Award in Leadership and Management	8605-11	£123			8605-13	£37.40	£41.80	£44.80
Level 4 Certificate in Leadership and Management	8605-21	£171						
Level 4 Diploma in Leadership and Management	8605-31	£269						
Level 5 Award in Leadership and Management	8607-11	£142			8607-13	£44.10	£54	£53
Level 5 Certificate in Leadership and Management	8607-21	£192	8607-22	£174				
Level 5 Diploma in Leadership and Management	8607-31	£255	8607-32	£218				
Level 5 Diploma for Operational Leaders and Managers	8421-31	£284			8421-33	£37.50	£46.20	£44.90
Level 6 Award in Leadership and Management	8360-11	£169						
Level 6 Certificate in Leadership and Management	8360-21	£249	8360-22	£120				
Level 6 Diploma in Leadership and Management	8360-31	£329	8360-32	£120				
Level 7 Award in Strategic Leadership and Management	8618-11	£178						
Level 7 Certificate in Strategic Leadership and Management	8618-21	£262	8618-22	£120				
Level 7 Diploma in Strategic Leadership and Management	8618-31	£346	8618-32	£120				
Level 7 Extended Diploma in Strategic Leadership and Management	8618-41	£373	8618-42	£120				

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# Core leadership and management continued

	Full T		Top-up		Unit			
Qualification title	Fee code	Fee	Fee code	Fee	Fee code	Reg. fee	UC fee	QC fee
National vocational qualifications (NVQ)								
Level 4 NVQ Diploma in Management ‡	8622-41	£221						
Level 5 NVQ Diploma in Management and Leadership ‡	8623-41	£256						
Level 7 NVQ Diploma in Strategic Management and Leadership*	8624-41	£353						

**<sup>‡</sup>** This qualification forms part of a Framework Apprenticeship or Dual package.

<sup>\*</sup>registrations will close on 31.12.2025

# ILM management (on-programme) diplomas for apprenticeships

ILM's suite of market-leading management apprenticeship solutions cover level 3 up to level 7 and are designed to create a more qualified and better trained workforce. Our end-to-end offer has been custom built for the English apprenticeship occupational standards to include qualifications, training resources, end-point assessment (EPA) and digital credentials.

The table below provides guidance on the costs of an ILM qualification. For more detailed and specific support on what you need to deliver the new qualifications please contact <a href="mailto:customer@i-l-m.com">customer@i-l-m.com</a> or your account manager.

		Full		Unit			
Qualification title	Supports	Fee code	Fee	Fee code	Reg. fee	UC fee	QC fee
Qualifications (published in 2021/2022)   Fully maps to on-programme learning to support apprentices on the cur		current Asse	ssment Plan	ıs (England)	Full Unit		
Level 3 Diploma for Team Leaders	Reference: ST0384   Assessment plan: v1.2	8411-31	£238	8411-33	£37.40	£46.10	£44.80
Level 5 Diploma for Operational Leaders and Managers	Reference: ST0385   Assessment plan: v1.2	8421-31	£284	8421-33	£37.50	£46.20	£44.90
Level 7 Diploma for Senior Leaders*	Reference: ST0480   Assessment plan: v1.1	8431-31	£357	8431-33	£40.40	£49.80	£48.40
Qualifications (published in 2018)   Supports the delivery of on-programme learning (England)							
Level 5 Certificate in Effective Coaching and Mentoring	Reference: ST0809   Assessment plan: v1.0	8588-21	£205				

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# **ILM** management (on-programme) learning resources for apprenticeships

The table below provides the costs of ILM's learning resources for apprenticeships in England. For more details and specific support please contact digitalsales@i-l-m.com or your account manager. Alternatively, visit our website for more details.

e-Workbooks (published in 2022) have been designed to mirror all of the units within the new ILM Level 3 Diploma for Team Leaders (8411) and the Level 5 Diploma for Operational Leaders and Managers (8421), which have been developed to provide seamless delivery of the on-programme learning through to end-point assessment. These workbooks can be utilised to deliver the full occupational standard or can be used to deliver unit by unit as part of CPD or short courses.

e-Workbooks (published in 2017) have been designed to mirror all of the units within the ILM Level 3 Diploma for Managers (8410) and the Level 5 Diploma for Leaders and Managers (8420).

Supports	Fee code	Fee	
ted learners			
Reference: ST0384   Assessment plan: v1.2	SS0006-WB3/AL/22	£12,250	
Reference: ST0385   Assessment plan: v1.2	SS0010-WB5/AL/22	£15,500	
Reference: ST0384   Assessment plan: v1.2	SS0008-WB3/PL/22	£125	
Reference: ST0385   Assessment plan: v1.2	SS0012-WB5/PL/22	£155	
ted learners			
Reference: ST0384   Assessment plan: v1.0	SS0005-WB3/AL	£12,250	
Reference: ST0385   Assessment plan: v1.0	SS0009-WB5/AL	£15,500	
Reference: ST0384   Assessment plan: v1.0	SS0007-WB3/PL	£125	
Reference: ST0385   Assessment plan: v1.0	SS0011-WB5PL	£155	
	ted learners  Reference: ST0384   Assessment plan: v1.2  Reference: ST0385   Assessment plan: v1.2  Reference: ST0384   Assessment plan: v1.2  Reference: ST0385   Assessment plan: v1.2  ted learners  Reference: ST0384   Assessment plan: v1.0  Reference: ST0385   Assessment plan: v1.0  Reference: ST0384   Assessment plan: v1.0	ted learners         Reference: ST0384   Assessment plan: v1.2       SS0006-WB3/AL/22         Reference: ST0385   Assessment plan: v1.2       SS0010-WB5/AL/22         Reference: ST0384   Assessment plan: v1.2       SS0008-WB3/PL/22         Reference: ST0385   Assessment plan: v1.2       SS0012-WB5/PL/22         ted learners       Reference: ST0384   Assessment plan: v1.0       SS0005-WB3/AL         Reference: ST0385   Assessment plan: v1.0       SS0009-WB5/AL         Reference: ST0384   Assessment plan: v1.0       SS0007-WB3/PL	

# End-point assessment (EPA) (England only)

### **EPA Pro**

EPA Pro is our EPA service delivery platform bringing the end-to-end EPA journey, from registration to results, all into one place.

- Simplified and streamlined: We've simplified all aspects of EPA delivery from registration to evidence upload and exam booking through to results and certification, reducing the administration and allowing you to reach EPA success sooner.
- Clarity and control: The end-to-end journey is made clearer for you and your apprentices. with real-time information sharing, two-way planning meetings and speedy results and action planning, you're more in control of EPA than ever.
- Fully supported: EPA Pro centralises your EPA support from City & Guilds and ILM, giving you a single platform where we help manage and improve your EPA experience.

Speak to your account manager to find out more about our EPA service and EPA Pro.

# EPA payment schedule

For all end-point assessment, we charge an upfront registration fee of £50. The balance is invoiced upon completion. Please speak to your Account Manager for more information.

	Full		
Apprenticeship standard	Fee code	Fee	Re-sit fee*
Level 3 Team Leader/Supervisor v1.2			
End-point assessment	9308-22	£760	
Presentation with questions and answers	9308-703		£310
Professional Discussion underpinned by the portfolio	9308-704		£400
Level 3 Team Leader v1.4			
End-point assessment	9308-33	£765	
Presentation with questions and answers	9308-706		£315
Professional discussion underpinned by the portfolio	9308-705		£400
Level 5 Operations/Departmental Manager v1.2			
End-point assessment	9309-22	£975	
Project proposal, presentation and questioning	9309-704		£615
Profession discussion underpinned by the portfolio	9309-705		£310
Level 5 Operations Manager version 1.4			
End-point assessment	9309-33	£1050	
Project, presentation and questioning	9309-706		£665
Profession discussion underpinned by the portfolio	9309-707		£335
Level 6 Chartered Manager Degree Apprenticeship (CMDA	<b>N</b> )		
End-point assessment	9310-12	£1225	
Work based project	9310-700		£340
Presentation and interview	9310-701		£495
Portfolio	9310-702		£340
Level 7 Senior Leader Master's Degree Apprenticeship v1.0	D**		
End-point assessment	9311-12	£1225	
Project showcase	9311-700		£585
Professional discussion, underpinned by the portfolio	9311-701		£590

<sup>\*</sup>Fee relates to either a re-sit or re-take. Please note, the code is the same when booking a first attempt or re-sit / re-take in EPA Pro. \*\*Registrations will close on 31.12.2025

# End-point assessment (EPA) (England only)

The information displayed in the table on the right is a continuation of the table on the previous page.

	Full	Full						
Apprenticeship standard	Fee code	Fee	Re-sit fee*					
Level 7 Senior Leader Apprenticeship v1.2								
End-point assessment	9311-22_1.2	£1225						
Strategic business proposal, presentation with questioning	9311-702		£585					
Professional discussion	9311-703		£590					

### Learner fees

# ILM management apprenticeships (Nations)

The following SASW framework apprenticeships will continue to run until further notice.

		Full		Unit			
Qualification title	Component qualifications	Fee code	Fee	Fee code	Reg. fee	UC fee	QC fee
Apprenticeship Frameworks							
Level 2 Apprenticeship in Team Leading	Level 2 Diploma in Team Leading*	8620-31	£166				
Level 3 Apprenticeship in Management	Level 3 Diploma in Management*	8621-31	£198	8621-33	£36	£36	£43.20
Level 4 Apprenticeship in Management	VRQ 8625-31 + NVQ 8622-41 + ESW	8799-02	£324				
Level 5 Apprenticeship in Management and Leadership	VRQ 8610-31 + NVQ 8623-41 + ESW	8800-02	£418				
Dual packages							
Level 4 Dual Diploma in Management	VRQ 8625-31 + NVQ 8622-41	8799-04	£290				
Level 5 Dual Diploma in Management and Leadership	VRQ 8610-31 + NVQ 8623-41	8800-04	£380				
Vocationally related qualifications (VRQs)							
Level 4 Diploma in Principles of Leadership and Management		8625-31	£237				
Level 5 Diploma in Principles of Leadership and Management		8610-31	£271				

<sup>\*</sup> This qualification forms part of a Framework Apprenticeship or Dual package.

**Reg. fee** - Registration fee **UC fee** - Unit Certification fee **QC fee** - Qualification certification fee

# Coaching and mentoring qualifications

	Full		Top-up	
Qualification title	Fee code	Fee	Fee code	Fee
Level 2 Award in Effective Mentoring Skills	8584-11	£119		
Level 3 Award in Effective Coaching	8585-11	£122		
Level 3 Certificate in Effective Coaching	8585-21	£179		
Level 3 Award in Effective Mentoring	8586-11	£126		
Level 3 Certificate in Effective Mentoring	8586-21	£179		
Level 3 Certificate in Effective Coaching and Mentoring	8587-21	£174		
Level 5 Certificate in Effective Coaching and Mentoring	8588-21	£205		
Level 5 Diploma in Effective Coaching and Mentoring	8588-31	£275		
Level 7 Certificate for Coaching Supervisors	8590-21	£277		
Level 7 Diploma for Coaching Supervisors	8590-31	£354	8590-32	£288
Level 7 Certificate for Executive and Senior Level Coaches and Mentors	8589-21	£271		
Level 7 Diploma for Executive and Senior Level Coaches and Mentors	8589-31	£364	8589-32	£290



### Additional resources

To support your delivery, comprehensive tutor and learner resources have been developed for our level 3 and level 5 coaching qualifications.

Find out more on page 19

# **Specialist**

	Full		Top-up		Unit			
Qualification title	Fee code	Fee	Fee code	Fee	Fee code	Reg. fee	UC fee	QC fee
Business and Enterprise								
Level 2 Certificate in Enterprise	8149-21	£158						
Level 3 Award in Enterprise and Entrepreneurship*	8141-11	£122						
Construction and Built Environment								
Level 3 Award in Leadership and Management Practice for the Construction and Built Environment Sector	8626-11	£126			8626-13	£35.80	£37.40	£43
Level 3 Certificate in Leadership and Management Practice for the Construction and Built Environment Sector	8626-21	£169			8626-23	£38.20	£40	£45.90
Level 3 Diploma in Leadership and Management Practice for the Construction and Built Environment Sector	8626-31	£247			8626-33	£38.70	£40.40	£46.30
Equality and Diversity	_							
Level 4 Award in Managing Equality and Diversity in Organisations	8757-11	£133						
Leadership								
Level 3 Certificate in Leadership	8603-21	£189						
Level 5 Award in Leadership	8322-80	£145						
Level 5 Certificate in Leadership	8322-90	£205						
Management of Volunteers								
Level 3 Award in Management of Volunteers	8309-10	£122						
School Business Management								
Level 4 Diploma in School Business Management	8392-31	£240			8392-33	£35.90	£43.10	£43.10
Social Care								
Level 4 Certificate in Principles of Leadership and Management for Adult Social Care*	8806-21	£185						
Team Leading and Management								
Level 2 Award in Effective Team Member Skills	8003-11	£113						
Level 2 Certificate in Effective Team Member Skills	8003-21	£157						

<sup>\*</sup>registrations will close on 31.12.2025

# **ILM Assessment Service**

The ILM Assessment Service (ILMA) is a cost-effective and quality-assured way of assessing ILM qualifications. ILMA is available for several of our most popular qualifications, including leadership and management and coaching and mentoring.

The ILMA team mark and quality assure the assessments, enter results for your learners on Walled Garden, and provide feedback for every assessment criterion. The ILMA team will provide you with support, training and guidance, and experienced ILM Lead Assessors help you prepare your learners for successful assessments.

The fees listed include fees for learner registration, assessment for the qualification and final certification.

### Re-assessments

On occasion, learners may require their qualification to be reassessed. There is a charge for each reassessment, based upon the number of credits for each unit involved.

# Enquiries to re-mark assessments

All centres have the right to appeal an ILM assessment decision. An enquiry to re-mark an assessment would be required. Where the original decision is upheld following a re-mark, a fee will be charged. However, where a decision is overturned, no fee will be charged.

Re-assessment and re-marking fees	Fee
1 credit assessment	£32.80
2–3 credit assessment	£36.90
4-5 credit assessment	£51.30
6-8 credit assessment	£62.00
9 or more credit assessment	£100

"The ILM course has helped a lot and is a very good investment. I will always have the knowledge that I have gained from the course."

### **Mark Preston**

Apprentice, Airbus, ILM Level 3 Award in Service Improvement and Level 2 Award in Effective Team Member skills



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# **ILM Assessment Service**

Qualification title	Fee code	Fee
Leadership and Management		
Level 2 Award in Leadership and Team Skills (with 2–3 assessments)	8000-14	£242
Level 2 Certificate in Leadership and Team Skills (with 9–12 assessments)	8000-25	£626
Level 2 Certificate in Team Leading (with 9–12 assessments)	8002-25	£664
Level 3 Award in Leadership and Management (with 2–3 assessments)	8600-14	£222
Level 3 Award in Leadership and Management (with 4–6 assessments)	8600-15	£364
Level 3 Certificate in Leadership and Management (TPR with up to 8 assessments)	8600-27	£442
Level 3 Certificate in Leadership and Management (with 4–8 assessments)	8600-24	£442
Level 3 Certificate in Leadership and Management (with 9–12 assessments)	8600-25	£764
Level 3 Certificate in Principles of Leadership and Management (with 9–12 assessments)	8606-25	£613
Level 3 Diploma in Leadership and Management (with 13 – 16 assessments)	8600-35	£1004
Level 5 Award in Leadership and Management (with 2–4 assessments)	8607-14	£271
Level 5 Certificate in Leadership and Management (with 3–6 assessments)	8607-24	£475
Level 5 Diploma in Leadership and Management (with 7–12 assessments)	8607-35	£712
Coaching and Mentoring		
Level 3 Award in Effective Coaching (with 3 assessments)	8585-14	£293
Level 3 Certificate in Effective Coaching (with 3 assessments)	8585-24	£338
Level 5 Certificate in Effective Coaching and Mentoring (with 3 assessments)	8588-24	£368
Level 5 Diploma in Effective Coaching and Mentoring (with 3 assessments)	8588-34	£433

# **ILM** training resources

Our range of digital training resources are designed to help organisations create immersive leadership, management and coaching training programmes, specific to their needs.

# Leadership & Management eWorkbooks

Our innovative eWorkbooks cover a range of leadership and management topics and are presented in a refreshing and absorbing way to ensure your learners stay engaged throughout their programme.

# Coaching & Mentoring packs

Our comprehensive coaching resource packs are custom built to support delivery of our coaching and mentoring qualifications at levels 3 and 5.

# Digital learning library

Taking a blended learning approach, ILM's Digital Learning Library combines 67 animated bite-sized videos with 134 'good to know' factsheets and 'good to do' follow-up action plans to provide a dynamic learning experience for managers at all levels.

Product	Fee code	Fee
Leadership & Management eWorkbooks		
Single		£350
Bundle of 15 workbooks	SS0189-WBS15	£3,000
Coaching & Mentoring packs		
Level 3 package	SS0001-ILMCM/3	£1,250
Level 5 package	SS0003-ILMCM/5	£1,500
Level 3 and Level 5 package	SS0002-ILMCM/35	£2,250
Digital Learning Library		
67 videos	SS0206-DLL67	£2,500

Please note: Fees quoted above are on an annual license basis.

# Apprenticeship resources (England)

For all on-programme apprenticeship learning resources please read our comprehensive e-Workbooks and e-Learning products.

See page 12





### **About ILM**

ILM, a City & Guilds brand, is the leading specialist in leadership, management, coaching and mentoring qualifications in the UK. ILM offers a specialist suite of qualifications ranging from Level 2 to Level 7, which are awarded by The City and Guilds of London Institute. ILM also specialises in assessment, learning content, and accreditation of training.

We believe that great leaders can come from anywhere. Developing great leaders at all levels is what makes organisations great places to work and with the right support, anyone can grow and develop to make a real difference. Which is why we help people at every stage of their careers to realise and apply their potential, so that the organisations they work for can reap the benefits.

Contact us

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