

2762-101 Introducing the hair and beauty sector

Practice question paper mark scheme

Duration: 1 hour

Number of marks: 48

Learning outcomes	Assessment criteria	Ques. No	No of marks	Total marks	%
1 Know the importance of the hair and beauty sector within the UK economy	a state the size of the hair and beauty sector	3	3	30	62.5
	b identify other sectors of the economy with links to the hair and beauty sector	2	5		
	c list the key range of services offered by the hair and beauty sector	1	6		
	d state the role and influence of trade and professional organisations within the hair and beauty sector	9	6		
	e describe how the hair and beauty sector has changed over time	10	10		
2 Be able to determine health and safety requirements for different services within the sector	a state the key health and safety requirements within the hair and beauty sector	4 5 6 7	3 6 3 2	18	37.5
	b describe personal health and safety responsibilities required by the hair and beauty sector	8	4		
Total			48	48	100

Learning outcome	Question number	Marking guidance	Marks	Comments
1c	1	<p>Complete the table below by naming one different service offered by each of the following hair and beauty sectors.</p> <p>Answer 1 mark for naming a service for each of the following sectors:</p> <p>Sector</p> <ul style="list-style-type: none"> women's hairdressing - setting, blow drying, styling, cutting, perming, colouring, plaiting, extensions barbering - facial hair trimming, hair cutting, colouring, shaving African Caribbean type hairdressing - relaxing, colouring, thermal styling, braiding, cutting, locking techniques, extensions, straightening, setting, dressing beauty therapy - hair removal (eg waxing, electrolysis), massage services, facials, eyebrow shaping, eyebrow/eyelash tinting, eyelash perming, manicure/pedicure, body wrap/tone, make-up, aromatherapy, tanning treatments spa therapy - body massage (any), any holistic/complementary treatment (e.g. hot stones, dry floatation), hot tub services, aromatherapy, spa pool, sauna, steam/dry hot treatments nail services - nail art, nail extension (any type), manicure, pedicure, hand/foot massage (any) <p>Accept other relevant answers The same answer can only be credited for one sector</p>	Maximum of 6	

1b	2 a)	<p>List four sectors of the economy that have links to the hair and beauty sector.</p> <p>Answer Maximum of 4 marks, 1 mark each for the following:</p> <ul style="list-style-type: none"> • health and fitness • retail • fashion • sport therapy • complementary and alternative medicine • paramedical treatments • media. <p>Accept other relevant answers</p>	Maximum of 4	
1b	2 b)	<p>Describe how one of the sectors identified in 2 a) links to the hair and beauty sector.</p> <p>Answer Maximum of 1 mark for identification of any one of the following:</p> <ul style="list-style-type: none"> • retailing of hair or beauty products within the salon for aftercare • hairdressing styles, or make-up follow catwalk fashion, or iconic image • beauty and spa therapy relating to body linking with health and fitness - body <p>Accept other relevant answers</p>	Maximum of 1	
1a	3	<p>List the top three largest industry employers within the hair and beauty sector.</p> <p>Answer</p> <ul style="list-style-type: none"> • Hairdressing • Beauty Therapy • Nail Services 	Maximum of 3	

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2a	4 a)	<p>Name two items of Personal Protective Equipment (PPE) that can be used in hair and beauty salons.</p> <p>Answer Maximum of 2 marks, 1 each for listing any of the following:</p> <ul style="list-style-type: none"> • gloves • apron/overall • barrier cream • mask. 	Maximum of 2	
2a	4 b)	<p>Give one reason why Personal Protective Equipment (PPE) is used in hair and beauty salons.</p> <p>Answer Maximum of 1 mark, 1 each for explanation on the following:</p> <ul style="list-style-type: none"> • protecting the skin • protecting clothes • preventing inhalation of hazardous substances 	Maximum of 1	
2a	5 a)	<p>State three requirements of the Control of Substances Hazardous to Health (COSHH) Regulations when working in hair and beauty sector.</p> <p>Answer Maximum of 3 marks, 1 each for reference to any 3 of the following:</p> <ul style="list-style-type: none"> • Correct storing • correct handling • using/disposing of chemicals following manufacturer's instructions • salon policies and local by-laws 	Maximum of 3	

Learning outcome	Question number	Marking guidance	Marks	Comments
2a	5 b)	<p>List three substances that are used in the hair and beauty sector that are covered by the COSHH Regulations.</p> <p>Answer Maximum of 3 marks, 1 each for:</p> <ul style="list-style-type: none"> • perm lotion • colourant • shampoo • conditioner • styling products • dressing products • cleaning products • nail enamels • cleansers • toners • massage oils • moisturisers <p>Accept any other relevant answer</p>	Maximum of 3	
2a	6	<p>State three requirements of the Electricity at Work Regulations related to the use of electrical equipment in the hair and beauty industry.</p> <p>Answer Maximum of 3 marks, 1 each for identifying any of the following:</p> <ul style="list-style-type: none"> • use for intended purpose • fit for use 	Maximum of 3	

		<ul style="list-style-type: none"> • use as trained/following manufacturer's instructions • check equipment prior to use • remove faulty equipment • report faulty equipment 		
2a	7	<p>Outline two responsibilities of employees under The Health and Safety at Work Act.</p> <p>Answer Maximum of 2 marks, 1 each for reference to any of the following:</p> <ul style="list-style-type: none"> • to work in a healthy environment and safe manner • to take reasonable care for the health and safety of others • reasonable care of self • support employer to maintain health and safety • follow salon health and safety policies 	Maximum of 2	
2b	8	<p>You should take responsibility for health and safety when you working in a salon. Give one action you would take if you came across the following hazards in the salon.</p> <p>Answer Maximum of 4 marks, for each hazard 1 mark for identifying any of the following actions taken:</p> <ul style="list-style-type: none"> • water spillage - wear PPE, clean up spillage, put up sign, report if necessary • blocked fire exit - remove blockage if able to, report hazard • heated equipment left on after use - switch off appliance, put away in safe storage, remove trailing wire • broken chair - remove chair from salon, label to warn others, report hazard 	Maximum of 4	

Learning outcome	Question number	Marking guidance	Marks	Comments
1d	9	<p>Name three professional organisations in the hair and beauty industry and give one different role for each.</p> <p>Answer 1 mark for naming each organisation (maximum 3 marks) with 1 mark for giving 1 different role for each (maximum 3 marks):</p> <ul style="list-style-type: none"> • Habia - setting of standards for hair and beauty sectors, support to learners and training providers • British Association of Beauty Therapy and Cosmetology - gives support to members in beauty sector, professional recognition • Hairdressing Council - gives support to hairdressing sector, professional recognition • International Federation of Aromatherapies - endorses new therapies and therapists, gives support to therapists in the form of Y2 price workshops, a quarterly magazine and access to forums on the website • Caribbean and Afro Society of Hairdressers - professional recognition, support to members • Hairdressing Federation - support for salon owners/chair renters in salons includes: legal helpline, downloadable forms such as deeds of apprenticeships, appraisal form, contracts of employment, discounts to insurance companies, information on insurance and other legal requirements for employers • Freelance Hair and Beauty Federation - benefits to members include: training courses, quarterly magazine, free technical and legal helpline, local support groups, website with member forums <p>Accept any other relevant answers</p>	Maximum of 6	
1e	10	Describe how each of the six industries within the hair and beauty sector have changed over recent years.		

		<p>Answer 1-2 marks = basic description; just 1 or 2 correct changes given for 1 or 2 of the sectors 3-5 marks = good description; 2 or more correct changes given for 2 - 4 of the sectors 6-8 marks = detailed description; 3 or more correct changes given for 3 - 4 of the sectors 9-10 marks = detailed description; 4 or more correct changes given for 5 - 6 of the sectors</p> <p>Maximum of 2 marks for each sector, for a brief description in any two of the following: changes in service demands, increase in retail profile, development of new services, or products, iconic influences, or any other relevant reference For example:</p> <p>Hairstressing and barbering</p> <ul style="list-style-type: none"> • Decrease in shaving services within barber shops • Growth in retail sales in both hairstressing salons and barber shops • Decline in perming services • Increase in colouring services • Clients visit the salon less often • Clients spend more money per visit now than they did 20 years ago • Development of hair extension products and techniques • Growth of hair extension services • Iconic influences have increased demand for extensions, hair styles and colouring services with both men and women's hairstressing <p>African Caribbean type hairstressing</p> <ul style="list-style-type: none"> • Growth of salons specialising in African Caribbean type hair • Development on hairstressing products specifically for African type hair • Development of Relaxing and hair straightening products • Development of heated styling equipment • Increase in retail products for African type hair <p>Beauty therapy and spa therapy</p>	Maximum of 10	
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