### Question 1

Acceptable answer(s): One mark for each of the following, to a maximum of three marks:

- Cortex.
- Cuticle.
- Medulla.

Guidance: n/a

Max marks: 3

### Question 2

Acceptable answer(s): One mark for each of the following, to a maximum of four marks:

- Gliding.
- Hinge.
- Pivot.
- Ball and socket.
- Condyloid.
- Saddle.

Guidance: n/a

Max marks: 4

### Question 3

Acceptable answer(s): One mark for each of the following, to a maximum of two marks:

- Lymph composition/lymph fluid/lymphocytes.
- Lymphatic capillaries/capillaries.
- Lymphatic vessels.
- Lymphatic nodes.
- Ducts.
- Spleen.

Guidance: n/a

Max marks: 2

### Question 4

Acceptable answer(s): One mark for the identification of a function to a maximum of three marks, one mark for any linked explanation to a maximum six marks.

- Transports substances around the body (1)
  - which provides oxygen to organs and tissues (1)
  - which provides nutrients to the cells/organs/tissues (1)
  - which removes waste products from the body (1)

Guidance: Marks for transportation will be limited to four marks.

Max marks: 6

Marks will be attributed for different substances such as hormones, gases.

Marks for be limited to one mark for identification of specific substances.
<table>
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</table>
|   | • It regulates body temperature (1)  
  o by the dilation/constriction of blood capillaries (1)  
• It provides body with protection against infection (1).  
  o by white blood cells fighting invading pathogens (1).  
• Blood clotting aids the prevention of bacteria entering the blood (1)  
  o by forming clots which prevent excessive bleeding (1). | n/a      | 2         |
| 5 | One mark for each of the following, to a maximum of two marks:  
  • Disposable gloves.  
  • Plastic apron.  
  • Safety glasses.  
  • Particle face mask. | n/a      |           |
| 6 | One mark for the identification to a maximum of one marks, one mark for any linked explanation to a maximum four marks:  
  • Ensure the safety/wellbeing of all clients/visitors (1) by working together with colleagues to maintain the health and safety of the salon (1)  
  • Ensuring fire safety measures are adhered too (1) by identifying risks and hazards / in order to prevent accidents (1)  
  • The therapist must follow manufactures guidelines/legislations (1) by carrying out patch testing (1)  
  • Wear PPE as required (1) in order to protect the therapist and client (1)  
  • The therapist must attend any Health and Safety training required (1) to ensure their knowledge remains up to date/current (1).  
  • Reporting an issue/risks (1) in order to ensure it is appropriately resolved (1) | Marks should not be awarded for giving any responsibilities held primarily by the employer including carrying out a risk assessment.  
  Marks will be awarded for suitable explanations and correct legislations identified. | 4        |
| 7 | One mark for the identification to a maximum of two marks, one mark for any linked explanation to a maximum three marks:  
  • To gather/extend information from the client regarding their health and lifestyle.  
  • To identify the client’s treatment needs. | n/a      | 3         |
<table>
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<tr>
<td></td>
<td>- To build rapport/ healthy/ trusting relationship.</td>
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<td>- To avoid misunderstandings between client and therapist.</td>
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<td>- To recognise the need to manage the client’s expectations.</td>
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<td>- To ensure the safety of the client.</td>
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<td>- To help maintain professional working practices.</td>
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<td>- To understand their homecare routine.</td>
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<td>8</td>
<td><strong>One</strong> mark for each of the following, to a maximum of <strong>four</strong> marks:</td>
<td><strong>Do not accept</strong> oily patches</td>
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<td>- Large/open pores.</td>
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<td>- Blocked pores.</td>
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<td>- Comedones/black heads.</td>
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<td>- Milia.</td>
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<td>- Pustules.</td>
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<td>- Papules.</td>
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<td>- Inflammation.</td>
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<td>- Erythema/redness.</td>
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<td>- Bumpy in appearance.</td>
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<td>9</td>
<td><strong>One</strong> mark for each effect on the skin to a maximum of <strong>three</strong> marks, <strong>one</strong> mark for any explanation for the effect to a maximum of <strong>six</strong> marks:</td>
<td><strong>A maximum of one mark allocated for skin may burn quickly.</strong></td>
<td><strong>6</strong></td>
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<td>- Skin is more sensitive/likely to burn (1) as products used during the treatment may intensify the effects of UV light on the skin / due to photosensitivity (1).</td>
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<td>- Skin is exposed/sensitised (1) due to the facial exfoliation (1), and may become dehydrated under UV light (1).</td>
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<td>- Stimulation of nerve endings / a facial treatment stimulates the nerve endings (1), which can leave the skin feeling sensitive especially when exposed to UV light (1)</td>
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<td>10</td>
<td><strong>One</strong> mark for each of the following to a maximum of <strong>four</strong> marks:</td>
<td><strong>Do not accept</strong> broken bones and abrasions.</td>
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<td>- Fungal infection/onychomycosis/ringworm / Tinea unguium.</td>
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<td>- Bacterial infection/onychia/paronychia /impetigo.</td>
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| | • Viral infection/warts.  
  • Infestation/scabies/pediculosis corporis.  
  • Nail separation/onychatrophia/onychoptosis /onycholysis.  
  • Severe eczema.  
  • Severe psoriasis.  
  • Severe dermatitis. | | |
| 11 | **One** mark for the identification to a maximum of **two** marks, **one** mark for the linked explanation to a maximum **four** marks:  
  • Soaking in warm water will remove any dirt/impurities from the surface of the skin (1) which cleanses the feet in preparation for treatment (1).  
  • Soaking will soften any calluses/hard skin (1), making it easier for it to be removed/exfoliated away (1).  
  • Soaking will also soften the cuticles (1) which makes them pliable, to aid the pushing back of the cuticles (1) and removal where necessary (1).  
  • Soaking will soften the nails (1) which will make it easier to cut/avoid breakage/cracking (1).  
  • The heat soothes the muscles of the feet/lower legs (1), this will aid client relaxation (1). | n/a | 4 |
| 12 | **One** mark for each reason to a maximum of **two** marks, **one** mark for any linked impact to a maximum **three** marks:  
  • To prevent infection/bacteria/germs (1) as the pores/follicles surrounding the eyebrows will be open (1)  
  • To prevent irritation (1) due to the area being sensitive (1)  
  • To prevent breakout/ingrowing hairs (1) as applying products to the skin can cause the pores/follicles to become blocked (1) | n/a | 3 |
| 13 | **One** mark for each of the following, to a maximum of **three** marks:  
  • Lifting/Curling product.  
  • Fixing/Setting product.  
  • Lash lift adhesive/ glue  
  • Lash tinting/colour product. | n/a | 3 |
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<td>• Perming lotion/neutralising lotion.</td>
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| 14 | **Band 1: 1-4 marks** - A limited range of appropriate treatments were discussed for treatment one and treatment 2. Limited consideration was given to safety, budget, timescales and the requirement for preparation treatments prior to the interview. Limited treatment options considered, with no justification provided for choices made. Brief treatment plans proposed, not in a logical sequence with no account of timings. Limited advice and recommendations were provided and not tailored to suit the client’s needs. To access the higher marks within the band, the candidate has made some attempt to justify their choices made, but this is not always accurate or relevant to the client’s needs. | **Indicative content**  
Candidate’s response may include, but is not limited to, the following:  
**Pre-treatment checks**  
• Product patch testing  
• Skin analysis (including note of any contraindications that may prevent or restrict the treatment)  
• Timescales for treatments - Week prior:- facial, eyelash lift, brow shape, lash/brow tint, pedicure – including luxury if justified  
• Interview day:- manicure including luxury if justified, gel polish, make-up, lash application  
**Discussion for treatment plan for the day of the interview**  
• Clothes to be worn for the interview to inform gel polish colour choices and make-up colour choices  
**Homecare/aftercare plan**  
• Advice on removal of make-up/ strip lashes etc  
• Advice on maintaining results of any treatment  
• Rebooking for gel polish removal  
• Lifestyle advice that may help to improve the clients skin and | 12 |
|   | **Band 2: 5-8 marks** - Treatments discussed were relevant to the client’s needs and expectations, with some justification provided. Treatments proposed are in a logical sequence, but timing not always accurate. Tentative links between the choices made and the client’s needs, but lacks confidence in justifying their choices. Budget and client safety were considered but were not always effectively linked to the treatment plan. Advice and recommendations were suggested with some links to the treatments provided. To access the higher marks within the band, the candidate has shown greater ability to make links between the choices made and the client’s needs. |           |           |
|   | **Band 3: 9-12 marks**  
Comprehensive and logical treatment plan proposed, considering a range of treatments linked to the client’s needs and expectations. Clear justifications given for the choices made. Full consideration was given to the client’s budget and planning was clear regarding timescales to ensure the safety of the client and that the results are beneficial to the client. Discussion of techniques and products to be used was explored in depth. Retail opportunities were discussed, taking into account the client’s financial situation. Relevant advice, homecare and recommendations were provided to maintain the effects of the treatments. |           |           |
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|   | To access the higher marks within the band, the candidate has discussed, in detail, further treatments and products which will enhance the overall effectiveness of the treatment plan.                                      | retail products/future treatments  
Indication that the client is on a tight budget, so the candidate should show that this issue has been taken into consideration when selecting products that may be of benefit to the client. Eg facial products, hand & nail products, foot & nail products, lash products  
Recommendations of further treatments eg gel removal, pedicure, facial.                                                                 | 60        |