

## Purpose statement

The following purpose is for the **City & Guilds Level 4 Diploma in Management Practice and Advanced Techniques in the Hair and Beauty Sector (600/2461/6)**

Area	Description
OVERVIEW	
<p>What does this qualification cover?</p>	<p>This qualification is for those looking to run their own hair or beauty salon. The qualification covers a wide range of skills from the creation of a hairstyle collection, salon management, laser and light treatments, fashion, theatrical and special effects to the chemistry of hair and beauty products.</p> <p>This qualification is ideal for experienced and qualified hair and beauty professionals who work unsupervised, possibly in a supervisory or managerial role, and have a high level of relevant knowledge and skills.</p> <p>You can choose this qualification to demonstrate the specialist knowledge and skills you have developed such as:</p> <ul style="list-style-type: none"> <li>• Quality management of client care</li> <li>• Managing staff and resources, including Sales, PR and Marketing</li> <li>• Developing and promoting your business</li> <li>• Expanding and enhancing your technical skills in Hairdressing, Beauty Therapy and Media Make-up</li> <li>• Assessment and quality assurance within a training role.</li> </ul> <p>There is a range of specialist pathways within this qualification:</p> <p>City &amp; Guilds Level 4 Diploma in Management Practice and Advanced Techniques in the Hair and Beauty Sector – <b>Hair</b></p> <p>To achieve this qualification you must obtain a minimum of <b>84 credits</b>, 12 credits from mandatory units and a minimum of 22 credits from the optional units.</p> <p>City &amp; Guilds Level 4 Diploma in Management Practice and Advanced Techniques in the Hair and Beauty Sector - <b>Beauty</b></p> <p>To achieve this qualification you must obtain a minimum of <b>89 credits</b>, 12 credits from mandatory units and a minimum of 27 credits from the optional units.</p>

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City & Guilds Level 4 Diploma in Management Practice and Advanced Techniques in the Hair and Beauty Sector –  
**Theatrical and Media Make-Up**

To achieve this qualification you must obtain a minimum of **92 credits**, 12 credits from mandatory and a minimum of **80 credits** from the optional units.

City & Guilds Level 4 Diploma in Management Practice and Advanced Techniques in the Hair and Beauty Sector –  
**Management**

To achieve this qualification you must obtain a minimum of **86 credits**, 62 credits from mandatory units and a minimum of 24 credits from the optional units.

For the full list of units, download the qualification handbook from the centre documents section:

**<http://www.cityandguilds.com/qualifications-and-apprenticeships/hairstyling/hairstyling/5450-higher-professional-qualifications-in-technical-salon-management#tab=information&acc=level4>**

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WHAT COULD THIS QUALIFICATION LEAD TO?

Why choose this qualification over similar qualifications?

City & Guilds offers different qualifications at Level 4 covering the specific skills and knowledge needed to work within the discrete job roles in the Hair and Beauty Sector.

These qualifications can help you to progress in a wide range of roles within the hair and beauty sector including:

- Salon Owner/Manager
- Training Provider.

You can also progress on to ILM Management qualifications.

Alternatives routes to achieve the same outcome?

You can achieve a stand-alone route, an apprenticeship at this level is not available.

How this qualification supports the identified outcome(s)?

Upon completion, learners can progress onto a job as a salon manager/owner or training provider working in one of the following environments:

- Hair salon
- Beauty & Spa Salon
- Hotel
- Within the media make-up industry

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## WHO SUPPORTS THIS QUALIFICATION?

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Employer/Professional  
Association

British Association of Beauty Therapy & Cosmetology  
(BABTAC)

Federation of Holistic Therapists (FHT)

Hairdressing Council

Benefit

Mac Cosmetics

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