Unit 202: Understand business success

# Sample lesson plan 15

**Course number:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **Course title:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Tutor’s name:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_ **Time:** \_\_\_\_\_\_\_\_\_\_\_\_\_ **Lesson length:** 2 hours **Room:** \_\_\_\_\_\_\_\_\_\_\_

**Lesson topic:** Know how technology contributes to business success

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| **Aims**:   * By the end of the session the learner will know how technology contributes to business success. | **Learning outcomes**:  To enable learners to:   * outline the technologies used in the hospitality industry * describe how technologies can be used to contribute to business success. |

| **Timing (mins)** | **Work to be covered** | **Teaching activity/assessment** | **Learner activity** | **Resources** |
| --- | --- | --- | --- | --- |
| 2.5 | Registration and welcome | Take register. |  |  |
| 2.5 | Aims and objectives | Discuss the aims and objectives for the lesson. | Learner discussion and Q&A. | Whiteboard |
| 20 | Introduction task 1:  Outline the technologies used in the hospitality industry | Outline the focus of the lesson to include know how technology contributes to business success.  Activity: Split the class into smaller groups and ask them to list on a whiteboard examples of the latest trends in technology, also listing the oldest form of technology they have used, i.e. dial telephone, typewriter etc. | List on the whiteboard examples of the latest trends in technology, also listing the oldest form of technology they have used. | Whiteboard |
| 50 | Main body of lesson:  Describe how technologies can be used to contribute to business success | Deliver **PowerPoint presentation 15**  Activity: Tutor-led discussion on a scenario example of the latest trends in technology within hospitality. Use an internet sourced video or news broadcast to show the technology in use.  Encourage learners to discuss the technical issues if any experienced using the technology. | Listen  Take notes  Learners to discuss the technical issues if any experienced using the technology. | PowerPoint presentation 15  Whiteboard  IT Technology  Internet  Pen/pencil  Notebook |
| 25 | Main body of lesson:  Describe how technologies can be used to contribute to business success | Group discussion: Discuss the groups’ awareness and any experience they have encountered with the latest technology.  Leaners to complete **Worksheet 15** | Learner discussion and Q&A.  Complete **Worksheet 15** | Worksheet 15 |
| 15 | Summary of session | Tutor-led summary of session  Encourage peer-to-peer reflection and feedback on the exercise. Direct the discussion, and identify any points not picked up by the learners.  Group question and answer session: Ask individual learners oral questions specific to the topic. | Learner discussion and Q&A. |  |
| 5 | Next session | Explain content of next session.  Q&A | Listen and ask questions. |  |

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| **How learning is to be measured:**   * Oral questions and answers | |
| **Homework/research work:** | |
| **Lesson evaluation** (delete as appropriate) | * Was the lesson better than expected * As expected * Worse than expected |
| **Lesson evaluation/comments:** | |
| **Suggestions/modifications for next lessons** | |