

## Unit 202: Understand business success

### Worksheet 10: Understand the importance of profitability to hospitality businesses

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Identify factors that affect profitability:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

What is meant by 'break-even point'?

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Suggest three ways to increase revenue within a hospitality business:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Identify three fixed costs within a hospitality business:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Identify three variable costs within a hospitality business:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_