

Susie Brennan
Portfolio Manager
City & Guilds Land Based Services
1 Giltspur St
London
EC1A 9DD

11 August 2015

Dear Susie

I'm writing with regard to my discussions with Martin Lennon about the following City and Guilds qualification:

- City & Guilds Level 3 Advanced Technical Extended Diploma in Forestry & Arboriculture (Forestry) (1080)

UPM Tilhill is a large employer within the UK forestry sector; we employ 200 people directly within our business and many more as sub-contractors. UPM Tilhill manages & maintains 200,000 hectares of forest on behalf of our clients and we also harvest & market approximately 2 million tonnes of timber annually.

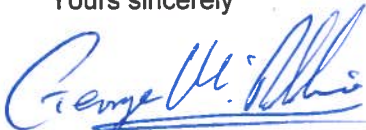
We recognise this qualification covers a wide range of basic skills and knowledge that would be required to enter or work within our industry. As an employer we might look to take on a young person holding this qualification in a job such as:

- Forest crafts person.
- Forest contractor / operator.
- Forest supervisor.

The sort of skills that we would be looking for in a young person, or an individual looking to join our business to hold and which are included in this qualification, are:

- Using and maintaining chainsaws
- Felling and cross-cutting small trees
- Emergency tree work operations
- Working with due regard to health and safety, risk assessments
- Manual practical skills – clearing sites, fencing, hedging etc
- Safe use of machinery
- Tree planning, protection and aftercare
- Measuring trees
- Tree health and signs of ill health

Yours sincerely



George McRobbie
Managing Director