## August 2014

## City \& Guilds

## 600/4062/2 Level 3 Diploma in Retail Skills (Visual Merchandising)

## OVERVIEW

- What does this qualification cover?

This qualification in provides an introduction to the retail sector for learners looking for work in the industry. It covers the following:

- Dress displays to attract customers
- Order and position signage
- Organise and monitor storage of stock
- Manage budgets for visual merchandising projects
- Evaluate the effectiveness of visual merchandising displays
- Manage staff to receive goods
- Assemble visual merchandising displays
- Make props and decorate fixtures.

It covers the essential retail and visual merchandising skills that employers are looking for.
This is a Framework qualification.
-Who could take this qualification?
This qualification allows candidates to learn, develop and practise the skills required for employment and/or career progression as a visual merchandising specialist.

## WHAT COULD THIS QUALIFICATION LEAD TO?

This qualification could lead to a wide range of retail jobs, including:

- Sales Assistant
- Supervisor
- Retail Manager
- Visual Merchandiser.

The learner could progress onto a Retail Apprenticeship at Level 3 or other qualifications such as:

- City \& Guilds Level 3 Diploma in Retail Skills (Management) (7536)
- City \& Guilds Level 3 \& 4 Diplomas in Business Administration (5528)
- City \& Guilds Level 3 \& 4 Diplomas in Customer Service (5530)
- ILM qualifications in Leadership and Management


## WHO SUPPORTS THIS QUALIFICATION?

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This qualification is supported by
IMRG (Interactive Media in Retail Group) - industry association for e-retail in the UK Waitrose
Sainsbury

