0175-521 MARCH 2019
Level 2 Technical Certificate in Floristry
Level 2 Floristry – Theory Exam

Thursday 14 March 2019
09:30 – 11:30

You should have the following for this examination
• a multiple-choice answer sheet
• a pen with black or blue ink
• a calculator

This question paper is the property of the City and Guilds of London Institute and is to be returned after the examination.

Read the following notes before you answer any questions
• You must use a pen with black or blue ink to complete all parts of the answer sheet.
• Check that you have the correct answer sheet for the examination.
• Check that your name and candidate details are printed correctly at the top of your answer sheet.
• Inform the invigilator if your name or examination details are not correct.
• Each question shows four possible answers (lettered ‘a’, ‘b’, ‘c’ and ‘d’); only one is correct.
• Decide which one is correct and mark your answer on the answer sheet with your pen.

For example if you decide ‘a’ is correct, mark your answer like this

101

If you want to change your answer, cancel your first choice by filling in the ‘cancel’ box below the circle like this

101

Then mark the answer which you have now decided is correct. For example if you now decide ‘c’ is correct, mark your answer like this

101

Any other marks on the form may invalidate some of your answers.

• Any calculations or rough working can be done on the question paper.
• Attempt all questions. If you find a question difficult, leave it and return to it later.

This paper contains 50 questions. Answer them using the ‘boxes’ numbered 1 to 50 on the answer sheet.
1. What group does the plant in Figure 1 belong to?
   a. Succulent.
   b. Cacti.
   c. Foliage.
   d. Bromeliad.

2. Identify the cut flower in Figure 2.
   a. Gypsophila paniculata.
   b. Euphorbia fulgens.
   c. Celosia argentea.
   d. Aster novi-belgii.

3. Identify the cut flower in Figure 3.
   a. Phlox paniculata.
   b. Sedum spectabile.
   c. Syringa vulgaris.
   d. Veronica longifolia.

4. Which cut flower has its natural season in summer?
   a. Tulipa.
   b. Ranunculus.
   c. Gladiolus.
   d. Anemone.

5. Which of the following cut flowers are noted for their fragrance?
   a. Chrysanthemum.
   b. Eustoma.
   c. Solidago.
   d. Hyacinthus.

6. What is the stem type of a Narcissus?
   a. Soft.
   b. Woody.
   c. Hollow.
   d. Semi-woody.

7. Which describes the effect of phototropism on a pot plant?
   a. Stems grow towards light.
   b. Stunted growth with curled leaves.
   c. Flowers buds do not open.
   d. Roots grow towards the top of compost.
8. What causes a red Euphorbia pulcherrima to lose its colour?
   a. Too much heat.
   b. Not enough air circulation.
   c. Too much light.
   d. Not enough water.

9. Which environmental factor causes a Ficus benjamina to drop its leaves?
   a. Draught.
   b. Heat.
   c. Bright light.
   d. Humidity.

10. Which cut flower is classed as an irritant?
    a. Scabiosa.
    b. Freesia.
    c. Dahlia.
    d. Alstroemeria.

11. Where does osmosis take place in a plant?
    a. Root.
    b. Stem.
    c. Leaves.
    d. Flower.

12. The effects of etiolation are:
    Statement 1
    The plant will have long and weak stems.
    Statement 2
    The plant will have a stronger root system.

    Which one of the following is correct for the above statements?

    | Statement 1 | Statement 2 |
    |-------------|-------------|
    | a  True     | True        |
    | b  True     | False       |
    | c  False    | True        |
    | d  False    | False       |

13. For a funeral tribute a florist would use Lilium longiflorum:
    a. delivered that day
    b. delivered the day before
    c. delivered 20 days ago
    d. delivered 7 days ago.

14. When receiving stock it is important to:
    a. report discrepancies
    b. write cards for future orders
    c. order sundries
    d. plan window display.

15. What would help a florist shop adopt a sustainable practice?
    a. Use bleach to clean containers.
    b. Change vase water daily.
    c. Use polypropylene ribbon.
    d. Use paper for gift wrapping.

16. Which foliage is classified as a grass?
    a. Xerophyllum tenax.
    b. Eucalyptus parvifolia.
    c. Pittosporum tenuifolium.
    d. Viburnum tinus.

17. What is the main role of The British Floristry Association (BFA)?
    a. To arrange van insurance for florists.
    b. To ensure floristry businesses pay tax.
    c. To be directly responsible for legislation.
    d. To represent florists as a national trade body.

18. Who is the most likely to be responsible for staff recruitment in a florist shop?
    a. Junior florist.
    b. Delivery driver.
    c. Shop manager.
    d. Freelance florist.

19. What would be the most sustainable way for a UK based florist to purchase cut materials?
    a. Buying from the Dutch auction house.
    b. Buying from a local grower.
    c. Buying from the Dutch lorry.
    d. Buying directly from a Colombian grower.

20. What floristry event takes place in October each year?
    a. Chelsea Flower Show.
    b. Tatton Park.
    c. FleurEx.
    d. WorldSkills UK Live.
21 Which task is the most appropriate for a junior florist to undertake?
   a Order fresh flowers.
   b Conditioning materials.
   c Calculate price of stock.
   d Process invoices.

22 Which is an employment right of employees?
   a Subsidised lunch.
   b Annual pay increase.
   c Contract of employment.
   d Staff discount.

23 Statement 1
Freelance florists are always qualified to a Master level qualification (MDPF).

Statement 2
Freelance florists do not have to be self-employed.

Which one of the following is correct for the above statements?

<table>
<thead>
<tr>
<th>Statement 1</th>
<th>Statement 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>a True</td>
<td>True</td>
</tr>
<tr>
<td>b True</td>
<td>False</td>
</tr>
<tr>
<td>c False</td>
<td>True</td>
</tr>
<tr>
<td>d False</td>
<td>False</td>
</tr>
</tbody>
</table>

24 Which best describes the correct storage of orders prepared the day before delivery?
   a In shop window so customers can see work.
   b In a back room in a cool and draft free place.
   c In the delivery van ready for early deliveries.
   d In a back work room in a draft free light area.

25 Statement 1
It is only the responsibility of a manager to maintain safety of others in a working environment.

Statement 2
It is an employment responsibility of an employee to be punctual.

Which one of the following is correct for the above statements?

<table>
<thead>
<tr>
<th>Statement 1</th>
<th>Statement 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>a True</td>
<td>True</td>
</tr>
<tr>
<td>b True</td>
<td>False</td>
</tr>
<tr>
<td>c False</td>
<td>True</td>
</tr>
<tr>
<td>d False</td>
<td>False</td>
</tr>
</tbody>
</table>

26 A customer is placing an order in December for 100 Narcissus to be delivered in March.

The price of Narcissus will be based on a:
   a price at the time of ordering
   b higher price as they will be out of season
   c price from last March invoices
   d lower price as they will be in season.

27 A new florist shop is opening in a busy location.

What would be the best way to attract passing trade?
   a Use of social media.
   b Create a window display.
   c Stand at a wedding fair.
   d Set up a website.

28 Which workplace policy covers handling of poisonous, toxic and irritant plant materials?
   a Dress code.
   b Store presentation.
   c Professional standards.
   d Health and safety.

29 Which of the following products sold in a floristry business would be VAT exempt?
   a Chocolates.
   b Gerbera.
   c Tomato plants.
   d Cyclamen.
30. During a quiet period, staff are planning ways to prepare for the upcoming busy period.

Which of the following would be the most efficient use of time?

a. Make bows.
b. Give staff extra days off.
c. Buy less stock.
d. Write cards for next day’s orders.

31. What is the current rate of VAT?

a. 20%
b. 33%
c. 17.5%
d. 15%

32. What is the correct proportion of stems below the binding point of a hostess bouquet?

a. 1/2
b. 1/3
c. 2/3
d. 1/4

33. What would ensure rhythm was created within a floral design?

a. Use repetition of materials.
b. Place different colours in lines.
c. Use only three types of flowers.
d. Place flowers in groups of texture.

34. A large arrangement placed in a small room would be classed as:

a. in proportion
b. not in scale
c. in contrast
d. not in proportion.

35. A shade of blue would be classed as:

a. receding colour
b. advancing colour
c. achromatic colour
d. luminous colour.

36. What is the colour harmony in Figure 4?

a. Contrasting.
b. Complementary.
c. Near complementary.
d. Analogous.

37. Statement 1
Yellow flowers advance in a design.

Statement 2
Yellow flowers appear warm.

Which one of the following is correct for the above statements?

<table>
<thead>
<tr>
<th>Statement 1</th>
<th>Statement 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. True</td>
<td>True</td>
</tr>
<tr>
<td>b. True</td>
<td>False</td>
</tr>
<tr>
<td>c. False</td>
<td>True</td>
</tr>
<tr>
<td>d. False</td>
<td>False</td>
</tr>
</tbody>
</table>

38. Which best describes the colours in Figure 5?

a. Contrasting.
b. Achromatic.
c. Receding.
d. Advancing.
39 Which is a split complementary colour harmony?

- a Red-orange, green, blue.
- b Red-orange, yellow-green, blue-green.
- c Yellow-green, red, red-orange.
- d Green, red, red-orange.

40 A customer has requested a flower arrangement that will stand out in a dark reception area.

Which colours are the most suitable?

- a Tints and tones of red and green.
- b Yellow and orange.
- c Tints of blue.
- d Blue, blue-green and yellow.

41 A customer wants an arrangement for a 50th wedding anniversary.

Which colours would be the most suitable?

- a Tint of red, blue-green, violet.
- b Red, violet, green.
- c Yellow, yellow-orange, orange.
- d Yellow-orange, tint blue-green.

To answer questions 42 – 45 you must refer to scenario 1.

Scenario 1
Mr Bloom places an order for a special seasonal floral tribute for his late wife who is to be buried on the 4th of October. Additionally, their three children wish to have a floral design to be placed on top of the coffin which is 152.4 cm (5'8").

42 Which of the following collection of designs would be suitable and all fit onto the coffin?

- a Textured 58 cm heart and 94 cm textured cross.
- b Based wreath 31 cm, 25 cm posy pad, loose heart 31 cm.
- c Double ended spray 121.92 cm and loose posy pad.
- d Open wreath 31 cm, loose heart 31 cm, pillow 25 cm, posy pad 25 cm.

43 Which of the following collection of flowers would be suggested for Mr Bloom’s tribute?

- a Rosa, Tulipa, Hypericum, Cymbidiums.
- b Tulipa, Anemones, Freesia, Narcissus.
- c Dahlia, Carthamus, Hypericum, Sedum.
- d Alstroemeria, Lathyrus, Hypericum, Iris.

44 What are the four main points when evaluating the completed designs?

- a Looks as big as possible.
- b Nothing falls out.
- c Has balance.
- d All flowers are in bud.
- e Correct proportions.
- f Demonstrates harmony.
- g The senior florist likes them.

45 When the designs have been completed by the senior florist, the junior florist is responsible for looking after them until they are delivered.

Which of the following are correct conditions for storage and preserving the life of the designs?

- a In the shop window to promote skills.
- b Spray with water.
- c In a safe cool place.
- d Put in a light position.
- e Near a heater.
- f On the floor under the work bench.
- g Draft free place.
- h Out of the sun.
To answer questions 46 – 50 you must refer to scenario 2.

Scenario 2
The senior florist has been asked to create a new spring collection of designs. The collection will include three planted arrangements in a basket, three fresh flower baskets and three tied designs in a vase. The containers will be the same size but the price range will vary according to the content in the design.

46 As a junior florist you have been asked to select all the sundries and mediums required to construct the designs. Each arrangement uses 1/2 block of foam and each planted design uses 1/4 bag of compost.

Which selection is correct?

<table>
<thead>
<tr>
<th></th>
<th>a</th>
<th>b</th>
<th>c</th>
<th>d</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3 vases</td>
<td>6 vases</td>
<td>3 vases</td>
<td>3 vases</td>
</tr>
<tr>
<td></td>
<td>3 baskets</td>
<td>6 baskets</td>
<td>6 baskets</td>
<td>12 baskets</td>
</tr>
<tr>
<td></td>
<td>2 blocks foam</td>
<td>3 blocks foam</td>
<td>1.5 blocks foam</td>
<td>1.5 blocks foam</td>
</tr>
<tr>
<td></td>
<td>2 bags compost</td>
<td>3/4 bag compost</td>
<td>3/4 bag compost</td>
<td>1/2 bag compost</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Box Flat moss</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Box Flat moss</td>
</tr>
</tbody>
</table>

47 The senior florist is creating a care card to go with the planted basket which will include Kalanchoe.

Which of the following care cards is the most accurate?

<table>
<thead>
<tr>
<th></th>
<th>a</th>
<th>b</th>
<th>c</th>
<th>d</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Semi shade</td>
<td>Full sunlight</td>
<td>Full shade</td>
<td>Semi shade</td>
</tr>
<tr>
<td></td>
<td>Water frequently</td>
<td>Water sparingly</td>
<td>Water once a week</td>
<td>Water frequently</td>
</tr>
<tr>
<td></td>
<td>10 – 15°</td>
<td>15 – 20°</td>
<td>15 – 20°</td>
<td>5 – 10°</td>
</tr>
<tr>
<td></td>
<td>Feed everyday</td>
<td>Feed when flowering</td>
<td>Feed when watering</td>
<td>Feed when flowering</td>
</tr>
</tbody>
</table>

48 The senior florist is planning a time line for the new product launch.

Which is the logical order for completion of the following tasks?

1 Conditioning of materials.
2 Construction of hand tied.
3 Buying list.
4 Delivery of plants/materials.
5 Construction of basket arrangement.
6 Construction of planted arrangement.

<table>
<thead>
<tr>
<th></th>
<th>a</th>
<th>b</th>
<th>c</th>
<th>d</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3-4-1-6-5-2</td>
<td>4-1-3-6-2-5</td>
<td>3-4-5-1-6-2</td>
<td>6-3-1-4-2-5</td>
</tr>
</tbody>
</table>

49 The product range is to focus on natural seasonal materials.

Which of the following would be the most suitable flowers to use?

<table>
<thead>
<tr>
<th></th>
<th>a</th>
<th>b</th>
<th>c</th>
<th>d</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Kalanchoe</td>
<td>Kalanchoe</td>
<td>Aster</td>
<td>Dahlia</td>
</tr>
<tr>
<td></td>
<td>Ilex</td>
<td>Freesia</td>
<td>Hydrangea</td>
<td>Anemone</td>
</tr>
<tr>
<td></td>
<td>Tulipa</td>
<td>Tulipa</td>
<td>Helianthus</td>
<td>Euphorbia</td>
</tr>
<tr>
<td></td>
<td>Campanula</td>
<td>Salix</td>
<td>Gladiolus</td>
<td>Gebera</td>
</tr>
</tbody>
</table>

50 One of the designs in the new product range is form linear.

Which selection of materials would be the most suitable?

<table>
<thead>
<tr>
<th></th>
<th>a</th>
<th>b</th>
<th>c</th>
<th>d</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Fatsia japonica</td>
<td>Gaultheria shallon</td>
<td>Fatsia japonica</td>
<td>Lathyrus</td>
</tr>
<tr>
<td></td>
<td>Salix babylonica</td>
<td>Salix babylonica</td>
<td>Alstroemeria</td>
<td>Hedera helix</td>
</tr>
<tr>
<td></td>
<td>Xerophyllum tenax</td>
<td>Pittosporum tobira</td>
<td>Pittosporum tobira</td>
<td>Eucalyptus cinerea</td>
</tr>
<tr>
<td></td>
<td>Anthurium</td>
<td>Aster</td>
<td>Hypericum inodurum</td>
<td>Prunus</td>
</tr>
<tr>
<td></td>
<td>Ornithogalum</td>
<td>Anemone</td>
<td>Ornithogalum</td>
<td>Anthurium</td>
</tr>
</tbody>
</table>

NOW GO BACK AND CHECK YOUR WORK

• IMPORTANT -
Are the details at the top of the answer sheet correct?
Have you filled in your answers in INK in the appropriate boxes on the answer sheet?