Level 3 Diploma in Auto Electrical and Mobile Electrical Principles (4290-63)

September 2014 Version 1.2
Qualification at a glance

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<thead>
<tr>
<th>Subject area</th>
<th>Vehicle Maintenance and Repair</th>
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<tr>
<td>City &amp; Guilds number</td>
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</tr>
<tr>
<td>Age group approved</td>
<td>16+</td>
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<tr>
<td>Entry requirements</td>
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<tr>
<td>Assessment and grading</td>
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<tr>
<td>Fast track</td>
<td>Not available; automatic approval applies in some cases</td>
</tr>
<tr>
<td>Support materials</td>
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<tr>
<th>Title and level</th>
<th>City &amp; Guilds number</th>
<th>Accreditation number</th>
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<tbody>
<tr>
<td>Level 3 Diploma in Auto Electrical and Mobile Electrical Principles</td>
<td>4290-63</td>
<td>501/0131/6</td>
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<tr>
<td>Level 3 Diploma in Auto Electrical and Mobile Electrical Principles – Auto Electrical Technical</td>
<td>4290-63</td>
<td>501/0131/6</td>
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<table>
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<tr>
<th>Version and date</th>
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<td>1.1 Oct 2013</td>
<td>Unit supporting information updated with introductory text</td>
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</tr>
<tr>
<td>1.2 September 2014</td>
<td>Amend UAN for Unit 008 Unit 087 – merge ACs 1.4 and 1.5</td>
<td>Units</td>
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<td>53</td>
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<td>Unit 087</td>
<td>Knowledge of Supporting Customer Service Improvements in the Automotive Sector</td>
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<td>58</td>
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<tr>
<td>Unit 268</td>
<td>Knowledge of removing and fitting basic light vehicle Mechanical, Electrical and Trim (MET) components and non permanently fixed vehicle body panels</td>
<td>60</td>
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<tr>
<td>Unit 404</td>
<td>Skills in diagnosing and rectifying engine electrical faults</td>
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<tr>
<td>Unit 405</td>
<td>Skills in diagnosing and rectifying transmission and chassis electrical faults</td>
<td>67</td>
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<td>Unit 406</td>
<td>Skills in diagnosing and rectifying vehicle auxiliary electrical faults</td>
<td>69</td>
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<tr>
<td>Unit 407</td>
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<td>Knowledge of diagnosis and rectification of engine electrical faults</td>
<td>80</td>
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<td>Unit 455</td>
<td>Knowledge of diagnosis and rectification of transmission and chassis electrical faults</td>
<td>90</td>
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<td>Unit 456</td>
<td>Knowledge of diagnosis and rectification of vehicle auxiliary electrical faults</td>
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<tr>
<td>Unit 457</td>
<td>Knowledge of fitting auxiliary locks and security devices (electrical &amp; mechanical)</td>
<td>104</td>
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<tr>
<td>Unit 458</td>
<td>Knowledge of inspecting vehicles using prescribed methods</td>
<td>108</td>
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<tr>
<td>Unit 459</td>
<td>Knowledge of the suitability, installation and configuration of vehicle electrical enhancements and security systems</td>
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1 Introduction

This document tells you what you need to do to deliver the qualification:

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<tr>
<th>Area</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Who are the qualifications for?</td>
<td>Candidates wanting to develop some of the key skills and understanding in motor vehicle systems. Successful candidates will have the basic skills needed to apply for an automotive apprenticeship or similar engineering pathway. These qualifications could also be used as an ‘interest’ course for a wide range of learners.</td>
</tr>
<tr>
<td>What do the qualifications cover?</td>
<td>Allow candidates to learn, develop and practise the skills required for employment and/or career progression in the automotive industry.</td>
</tr>
<tr>
<td>Are the qualifications part of a framework or initiative?</td>
<td>These qualifications are part of the Automotive Maintenance and Repair Young and Intermediate Apprenticeship Frameworks (framework 1) which will replace current framework 4 from April 2011.</td>
</tr>
<tr>
<td>Who did we develop the qualification with?</td>
<td>This qualification was developed in collaboration with the Institute of the Motor Industry (IMI) the sector skills council for the automotive retail industry and other awarding organisations.</td>
</tr>
</tbody>
</table>
| What opportunities for progression are there? | Allow candidates to progress into employment or to the following City & Guilds qualifications:  
  - 4290-13 Level 3 Diploma in Light Vehicle Maintenance & Repair Principles  
  - 4270-12 City & Guilds Level 2 Diploma in Light Vehicle Maintenance & Repair Competence  
  - 4270-13 City & Guilds Level 3 Diploma in Light Vehicle Maintenance & Repair Competence |
# Structure

<table>
<thead>
<tr>
<th>Qualification title</th>
<th>City &amp; Guilds qualification number</th>
<th>Units required</th>
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<tbody>
<tr>
<td>City &amp; Guilds Level 3 Diploma in Auto Electrical and Mobile Electrical Principles</td>
<td>4290-63</td>
<td><strong>Auto Electrical Technical Pathway</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td>To achieve this pathway learners must gain a minimum of <strong>69</strong> credits.</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>43</strong> credits from core mandatory units:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>001, 003, 004, 051, 053, 054, 406, 408, 456, 458</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Plus a total of <strong>22</strong> credits from units:</td>
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<tr>
<td></td>
<td></td>
<td>404, 405, 454, 455</td>
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<td>Plus a minimum of <strong>4</strong> credits from:</td>
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<tr>
<td></td>
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<td>006 and 056</td>
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<td>Or</td>
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<td></td>
<td></td>
<td>008 and 058</td>
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<td></td>
<td>Or</td>
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<td></td>
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<td>037 and 087</td>
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<td>Or</td>
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<td>218 and 268</td>
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<td>Or</td>
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<td>407 and 457</td>
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<td>Or</td>
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<td></td>
<td></td>
<td>409 and 459</td>
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<td></td>
<td></td>
<td>Or</td>
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<tr>
<td></td>
<td></td>
<td>410 and 460</td>
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<tr>
<td></td>
<td></td>
<td><strong>Aftermarket Enhancement Pathway</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td>To achieve this pathway learners must gain a minimum of <strong>62</strong> credits.</td>
</tr>
<tr>
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<td><strong>43</strong> credits from core mandatory units:</td>
</tr>
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<td>001, 003, 004, 051, 053, 054, 406, 408, 456, 458</td>
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<td>Plus a total of <strong>15</strong> credits from:</td>
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<td>409, 410, 459, 460</td>
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<tr>
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<td></td>
<td>Plus a minimum of <strong>4</strong> credits from:</td>
</tr>
<tr>
<td></td>
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<td>Y/601/7254</td>
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<td>Skills in supporting job roles in the automotive work environment</td>
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<td>4290-004</td>
<td>Skills in materials, fabrication, tools and measuring devices used in the automotive environment</td>
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<td>Skills in how to make learning possible through demonstrations and instruction</td>
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<td>K/601/6286</td>
<td>4290-008</td>
<td>Skills to identify and agree motor vehicle customer service needs</td>
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<td>T/601/6337</td>
<td>4290-037</td>
<td>Skills in Supporting Customer Service Improvements in the Automotive Sector</td>
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<td>D/601/6171</td>
<td>4290-051</td>
<td>Knowledge of health, safety and good housekeeping in the automotive environment</td>
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<td>T/601/6175</td>
<td>4290-053</td>
<td>Knowledge of support for job roles in the automotive work environment</td>
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<td>K/601/6237</td>
<td>4290-054</td>
<td>Knowledge of materials, fabrication, tools and measuring devices used in the automotive environment</td>
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<td>T/601/6242</td>
<td>4290-056</td>
<td>Knowledge of how to make learning possible through demonstrations and instruction</td>
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<td>R/601/6247</td>
<td>4290-058</td>
<td>Knowledge of how to identify and agree motor vehicle customer service needs</td>
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<td>M/601/6255</td>
<td>4290-087</td>
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<tr>
<td>Y/601/6038</td>
<td>4290-404</td>
<td>Skills in Diagnosing and Rectifying Engine Electrical Faults</td>
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<td>Y/601/6041</td>
<td>4290-405</td>
<td>Skills in Diagnosing and Rectifying Transmission and Chassis Electrical Faults</td>
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<td>H/601/3868</td>
<td>4290-406</td>
<td>Skills in Diagnosing and Rectifying Vehicle Auxiliary Electrical Faults</td>
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<td>H/601/6043</td>
<td>4290-407</td>
<td>Skills in Fitting Auxiliary Locks and Security Devices (Electrical &amp; Mechanical)</td>
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<td>T/601/6046</td>
<td>4290-408</td>
<td>Skills in Inspecting Vehicles Using Prescribed Methods</td>
</tr>
<tr>
<td>L/601/6053</td>
<td>4290-410</td>
<td>Skills in Conducting Vehicle Enhancement and Installation Consultations with Customers in the Motor Vehicle Environment</td>
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<tr>
<td>R/601/6023</td>
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<td>Knowledge of Diagnosis and Rectification of Engine Electrical Faults</td>
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<td>Knowledge of Diagnosis and Rectification of Transmission and Chassis Electrical Faults</td>
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<td>Knowledge of Fitting Auxiliary Locks and Security Devices (Electrical &amp; Mechanical)</td>
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<td>Knowledge of Inspecting Vehicles Using Prescribed Methods</td>
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<tr>
<td>T/601/6029</td>
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<td>Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
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<tr>
<td>M/601/6031</td>
<td>4290-460</td>
<td>Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
</tr>
</tbody>
</table>

Full qualification certificates will be awarded to successful candidates on completion of the required combinations of units. Candidates completing one or more units, rather than the full qualification(s), will receive a Certificate of Unit Credit (CUC).
2 Centre requirements

Approval
Centres already approved to offer the Level 3 Certificate/Diploma in Maintenance and Repair - Auto-Electrical (4101-54) will be automatically approved to register and certificate candidates on the 4290-63 (unless the centre is already subject to sanctions).

For all other cases, centres will need to gain both centre and qualification approval. Please refer to the Centre guide and Providing City & Guilds Qualifications for further information.

Centre staff should familiarise themselves with the structure, content and assessment requirements of the qualifications before designing a course programme.

Physical resources and site agreements
Centres must have access to sufficient equipment in the college, training centre or workplace to ensure candidates have the opportunity to cover all of the practical activities.

Centre staffing
Staff delivering these qualifications must be able to demonstrate that they meet the following occupational expertise requirements. They should:

• be occupationally competent or technically knowledgeable in the area(s) for which they are delivering training and/or have experience of providing training. This knowledge must be to the same level as the training being delivered
• have recent relevant experience in the specific area they will be assessing
• have credible experience of providing training.

Centre staff may undertake more than one role, e.g. tutor and assessor or internal verifier, but cannot internally verify their own assessments.

Assessor and verifiers
While the Assessor/Verifier (A/V) units are valued as qualifications for centre staff, they are not currently a requirement for this qualification.

Continuing professional development (CPD)
Centres must support their staff to ensure that they have current knowledge of the occupational area, that delivery, mentoring, training, assessment and verification is in line with best practice, and that it takes account of any national or legislative developments.
Candidate entry requirements
City & Guilds does not set entry requirements for these qualifications. However, centres must ensure that candidates have the potential and opportunity to gain the qualifications successfully.

Please note that for funding purposes, candidates should not be entered for a qualification of the same type, content and level as that of a qualification they already hold.

Age restrictions
City & Guilds cannot accept any registrations for candidates under 16 as this qualification is not approved for under 16s.

Guidance on risk management of pre 16 candidates
Centres offering the City & Guilds Level 2 Certificate/Diploma in Light Vehicle Maintenance & Repair (4290) to candidates under the age of 16 must assume responsibility for the safe delivery of the qualification. This will include those units that require using and working with power tools and machinery and using and working under lifts and hoists.

In order to ensure that the risk related to the delivery and assessment of this qualification is managed appropriately, City & Guilds requires the Head of Centre to provide a satisfactory risk assessment. The risk assessment should outline those activities within the units which, specific to the centre, may pose a risk or hazard to the safety of the candidate and identify how these risks/hazards will be managed to reduce or alleviate risk.

The risk assessment should be forwarded to your local City & Guilds regional office to be held on file. A copy should be retained by the centre and made available to a City & Guilds external verifier or representative on request.
3 Delivering the qualification

Initial assessment and induction
An initial assessment of each candidate should be made before the start of their programme to identify:

- if the candidate has any specific training needs,
- support and guidance they may need when working towards their qualification,
- any units they have already completed, or credit they have accumulated which is relevant to the qualification.
- the appropriate type and level of qualification.

We recommend that centres provide an induction programme so the candidate fully understands the requirements of the qualification, their responsibilities as a candidate, and the responsibilities of the centre. This information can be recorded on a learning contract.

Support materials
The following resources are available for these qualifications:

<table>
<thead>
<tr>
<th>Description</th>
<th>How to access</th>
</tr>
</thead>
<tbody>
<tr>
<td>Centre handbook</td>
<td><a href="http://www.cityandguilds.com/automotive">www.cityandguilds.com/automotive</a></td>
</tr>
<tr>
<td>Practical assessment workbook</td>
<td><a href="http://www.cityandguilds.com/automotive">www.cityandguilds.com/automotive</a></td>
</tr>
<tr>
<td>Practical training workbook</td>
<td><a href="http://www.cityandguilds.com/automotive">www.cityandguilds.com/automotive</a></td>
</tr>
<tr>
<td>Exam Success book</td>
<td>Walled Garden (TL024290)</td>
</tr>
<tr>
<td>Online practice tests</td>
<td>Walled Garden</td>
</tr>
<tr>
<td>SmartScreen</td>
<td><a href="http://www.smartscreen.co.uk">www.smartscreen.co.uk</a></td>
</tr>
</tbody>
</table>
4 Assessment

Assessment of the qualification
City & Guilds has written the following assessments to use with this qualification:

- Assignments (practical assessment workbooks) comprising of practical tasks and knowledge based questions to cover all learning outcomes. Graded Pass only.
- Online multiple choice tests graded as Pass, Merit, Distinction.
- Assignments can be downloaded from www.cityandguilds.com/automotive. These assessments are carried out in centres and must be completed to current industry standards and practice. It is important to note that although the units within these qualifications bear a close relationship to the VCQ units, they do not imply occupational competence.

Assessment requirements for all skills units are shown in full in our assessment documentation.

Full details of the assessment requirements relating to these qualifications can be obtained directly from the Institute of the Motor Industry (IMI) http://www.motor.org.uk

Time constraints
The following must be applied to the assessment of this qualification:
- Candidates must complete their assessments within their registration period.

Recognition of prior learning (RPL)
Proxy units / credit transfer
Learners transferring from City & Guilds 4101 NQF qualifications or from another awarding organisation may be exempt from taking the 4290/4270/4291/4271 online multiple choice tests, on production of a valid certificate of equivalent units achieved. Proxy units are available in these circumstances. Please note that a certificate of unit credit (CUC) is not available when claiming a proxy unit. For more information on credit transfer please refer to our 9420 Automotive Apprenticeship Framework centre guide available from www.cityandguilds.com

Test specifications
Summary test specifications for all 4290 online tests can be found in the ‘Automotive online test specifications’ document, downloadable from the 4290 website.
<table>
<thead>
<tr>
<th>City &amp; Guilds unit number</th>
<th>Level</th>
<th>Unit title</th>
<th>Credit value</th>
<th>Assessment method</th>
</tr>
</thead>
<tbody>
<tr>
<td>4290-001</td>
<td>Level 2</td>
<td>Skills in health, safety and good housekeeping in the automotive environment</td>
<td>7</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-003</td>
<td>Level 3</td>
<td>Skills in supporting job roles in the automotive work environment</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-004</td>
<td>Level 2</td>
<td>Skills in materials, fabrication, tools and measuring devices used in the automotive environment</td>
<td>7</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-006</td>
<td>Level 3</td>
<td>Skills in how to make learning possible through demonstrations and instruction</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-008</td>
<td>Level 3</td>
<td>Skills to identify and agree motor vehicle customer service needs</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-037</td>
<td>Level 2</td>
<td>Skills in Supporting Customer Service Improvements in the Automotive Sector</td>
<td>2</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-051</td>
<td>Level 2</td>
<td>Knowledge of health, safety and good housekeeping in the automotive environment</td>
<td>3</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-053</td>
<td>Level 3</td>
<td>Knowledge of support for job roles in the automotive work environment</td>
<td>3</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-054</td>
<td>Level 2</td>
<td>Knowledge of materials, fabrication, tools and measuring devices used in the automotive environment</td>
<td>4</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-056</td>
<td>Level 3</td>
<td>Knowledge of how to make learning possible through demonstrations and instruction</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-058</td>
<td>Level 3</td>
<td>Knowledge of how to identify and agree motor vehicle customer service needs</td>
<td>5</td>
<td>Assignment</td>
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<tr>
<td>4290-087</td>
<td>Level 2</td>
<td>Knowledge of Supporting Customer Service Improvements in the Automotive Sector</td>
<td>2</td>
<td>Assignment</td>
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<tr>
<td>City &amp; Guilds unit number</td>
<td>Level</td>
<td>Unit title</td>
<td>Credit value</td>
<td>Assessment method</td>
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<tr>
<td>4290-218</td>
<td>Level 2</td>
<td>Skills in removing and fitting of basic light vehicle mechanical, electrical and trim (MET) components and non permanently fixed vehicle body panels</td>
<td>3</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-268</td>
<td>Level 2</td>
<td>Knowledge of removing and fitting basic light vehicle mechanical, electrical and trim (MET) components and non permanently fixed vehicle body panels</td>
<td>2</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-404</td>
<td>Level 3</td>
<td>Skills in Diagnosing and Rectifying Engine Electrical Faults</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-405</td>
<td>Level 3</td>
<td>Skills in Diagnosing and Rectifying Transmission and Chassis Electrical Faults</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-406</td>
<td>Level 3</td>
<td>Skills in Diagnosing and Rectifying Vehicle Auxiliary Electrical Faults</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-407</td>
<td>Level 2</td>
<td>Skills in Fitting Auxiliary Locks and Security Devices (Electrical &amp; Mechanical)</td>
<td>3</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-408</td>
<td>Level 2</td>
<td>Skills in Inspecting Vehicles Using Prescribed Methods</td>
<td>2</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-409</td>
<td>Level 3</td>
<td>Skills in Identifying Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
<td>5</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-410</td>
<td>Level 2</td>
<td>Skills in Conducting Vehicle Enhancement and Installation Consultations with Customers in the Motor Vehicle Environment</td>
<td>2</td>
<td>Assignment</td>
</tr>
<tr>
<td>4290-454</td>
<td>Level 3</td>
<td>Knowledge of Diagnosis and Rectification of Engine Electrical Faults</td>
<td>6</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-455</td>
<td>Level 3</td>
<td>Knowledge of Diagnosis and Rectification of Transmission and Chassis Electrical Faults</td>
<td>6</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>City &amp; Guilds unit number</td>
<td>Level</td>
<td>Unit title</td>
<td>Credit value</td>
<td>Assessment method</td>
</tr>
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</tr>
<tr>
<td>4290-456</td>
<td>Level 3</td>
<td>Knowledge of Diagnosis and Rectification of Vehicle Auxiliary Electrical Faults</td>
<td>6</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-457</td>
<td>Level 3</td>
<td>Knowledge of Fitting Auxiliary Locks and Security Devices (Electrical &amp; Mechanical)</td>
<td>3</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-458</td>
<td>Level 2</td>
<td>Knowledge of Inspecting Vehicles Using Prescribed Methods</td>
<td>1</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-459</td>
<td>Level 2</td>
<td>Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
<td>6</td>
<td>Multiple choice test</td>
</tr>
<tr>
<td>4290-460</td>
<td>Level 3</td>
<td>Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
<td>2</td>
<td>Multiple choice test</td>
</tr>
</tbody>
</table>
5 Units

Structure of units
These units each have the following:
- City & Guilds reference number
- unit accreditation number
- title
- level
- credit value
- unit aim
- relationship to NOS
- learning outcomes which are comprised of a number of assessment criteria
- unit range
Unit 001  Skills in health, safety and good housekeeping in the automotive environment

UAN: Y/601/7254
Level: 2
Credit value: 7
GLH: 60
Relationship to NOS: This unit is linked to G1 Contribute to Housekeeping in Motor Vehicle Environment and G2 Reduce Risks to Health and Safety in the Motor Vehicle Environment.

Assessment requirements specified by a sector or regulatory body
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim
This unit will enable the learner to develop the skills required to:
- carry out day to day work area cleaning, clearing away, dealing with spillages and disposal of waste, used materials and debris.
- identify hazards and risks in the automotive environment and complying with relevant legislation and good practice.
- work safely at all times within the automotive environment, both as an individual and with others.

Learning outcome | The learner will:
--- | ---
1. | be able to use correct personal and vehicle protection within the automotive work environment

Assessment criteria
The learner can:
1.1 select and use personal protective equipment throughout activities. to include appropriate protection of:
   a. eyes
   b. ears
   c. head
   d. skin
   e. feet
   f. hands
   g. lungs
1.2 select and use vehicle protective equipment throughout all activities.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to carry out effective housekeeping practices in the automotive work environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1</td>
<td>select and use cleaning equipment which is of the right type and suitable for the task</td>
</tr>
<tr>
<td>2.2</td>
<td>use utilities and appropriate consumables, avoiding waste</td>
</tr>
<tr>
<td>2.3</td>
<td>use materials and equipment to carry out cleaning and maintenance duties in allocated work areas, following automotive work environment policies, schedules and manufacturers’ instructions</td>
</tr>
<tr>
<td>2.4</td>
<td>perform housekeeping activities safely and in a way which minimizes inconvenience to customers and staff</td>
</tr>
<tr>
<td>2.5</td>
<td>keep the work area clean and free from debris and waste materials</td>
</tr>
<tr>
<td>2.6</td>
<td>keep tools and equipment fit for purpose by regular cleaning and keeping tidy</td>
</tr>
<tr>
<td>2.7</td>
<td>dispose of used cleaning agents, waste materials and debris to comply with legal and workplace requirements.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to recognise and deal with dangers in order to work safely within the automotive workplace</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>3.1</td>
<td>name and locate the responsible persons for health and safety in their relevant workplace</td>
</tr>
<tr>
<td>3.2</td>
<td>identify and report working practices and hazards which could be harmful to themselves or others</td>
</tr>
<tr>
<td>3.3</td>
<td>carry out safe working practices whilst working with equipment, materials and products in the automotive environment</td>
</tr>
<tr>
<td>3.4</td>
<td>rectify health and safety risks encountered at work, within the scope and capability of their job role.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td>be able to conduct themselves responsibly</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>4.1</td>
<td>show personal conduct in the workplace which does not endanger the health and safety of themselves or others</td>
</tr>
<tr>
<td>4.2</td>
<td>display suitable personal presentation at work which ensures the health and safety of themselves and others at work.</td>
</tr>
</tbody>
</table>
### Unit 003: Skills in supporting job roles in the automotive work environment

<table>
<thead>
<tr>
<th>UAN:</th>
<th>J/601/6262</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>40</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G3 Maintain Working Relationships in the Motor Vehicle Environment.</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
</tbody>
</table>

**Aim**

This unit will help the learner develop the skills required to keep good working relationships with all colleagues and customers in the automotive work environment by using effective communication and support.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to work effectively within the organisational structure of the automotive work environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

1. respond promptly and willingly to requests for assistance from customers and colleagues
2. refer customers and colleagues to the correct person should requests fall outside their responsibility and capability.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to obtain and use information in order to support their job role within the automotive work environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

2.1 select and use legal and technical information, in an automotive work environment.
### Learning outcome | The learner will:
--- | ---
3. | be able to communicate with and support colleagues and customers effectively within the automotive work environment

### Assessment criteria

The learner can

3.1 use methods of communication with customers and colleagues which meet their needs
3.2 give customers and colleagues accurate information
3.3 make requests for assistance from or to customers and colleagues clearly and courteously.

---

### Learning outcome | The learner will:
--- | ---
4. | be able to develop and keep good working relationships in the automotive work environment

### Assessment criteria

The learner can

4.1 contribute to team work by initiating ideas and co-operating with customers and colleagues
4.2 treat customers and colleagues in a way which shows respect for their views and opinions
4.3 make and keep achievable commitments to customers and colleagues
4.4 inform colleagues promptly of anything likely to affect their own work.
Unit 004  
Skills in materials, fabrication, tools and measuring devices in the automotive environment

<table>
<thead>
<tr>
<th>UAN:</th>
<th>Y/601/6279</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>2</td>
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<tr>
<td>Credit value:</td>
<td>7</td>
</tr>
<tr>
<td>GLH:</td>
<td>60</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G4 Use of hand tools and equipment in motor vehicle engineering.</td>
</tr>
</tbody>
</table>

**Assessment requirements specified by a sector or regulatory body**

This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Aim**

This unit helps the learner to develop the skills required for:

- the correct selection, care and use of key hand tools and measuring devices for modification, fabrication and repair in the automotive environment
- the correct preparation and use of common work environment equipment
- the correct selection and fabrication of materials used when modifying and repairing
- the correct application of automotive engineering fabrication and fitting principles.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to select, maintain and use hand tools and measuring devices in the automotive environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

1. select, maintain and use suitable hand tools safely when fabricating and fitting in the automotive workplace
2. select, maintain and use suitable measuring devices safely when fabricating and fitting in the automotive environment
3. select, maintain and use suitable ppe for fabrication, repair and fitting in the automotive environment
4. select, maintain and use suitable electrical measuring tools safely when repairing vehicles and components.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>be able to prepare and use common workshop equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 use suitably maintained workshop equipment safely
2.2 use correct interpretation of ‘safe working load’ on lifting and supporting equipment
2.3 report any faulty or damaged tools and equipment to the relevant persons clearly and promptly
2.4 store work tools and equipment in a safe manner which permits ease of access and identification for use.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>be able to select materials when fabricating, modifying and repairing vehicles and fitting components</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 select and use appropriate materials whilst constructing, fitting, modifying or repairing vehicles and components.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>be able to apply automotive engineering, fabrication and fitting principles when modifying and repairing vehicles and components</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.2 use correct procedures when:
   a. filing
   b. tapping threads
   c. cutting plastics and metals
   d. drilling plastics and metals
   e. fitting
3.3 use appropriate techniques when fabricating, repairing and modifying vehicles and components
3.4 select and use:
   a. gaskets
   b. seals
   c. sealants
   d. fittings and fasteners
3.5 apply modification and repair techniques to automotive electrical circuits
3.6 select and use locking, fixing and fastening devices.
Unit 006  Skills in how to make learning possible through demonstrations and instruction

UAN: Y/601/6282
Level: Level 3
Credit value: 5
GLH: 40
Relationship to NOS: This unit is linked to G6 Enable Learning through Demonstration and Instruction.

Assessment requirements specified by a sector or regulatory body: This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim: This unit covers the skills needed in order to carry out demonstrations and instruction which will help the learner to learn. It includes demonstrating equipment, showing skills, giving instruction, deciding when to use demonstration or instruction, potential of technology based learning, checking on learners’ progress and giving feedback.

Learning outcome | The learner will:
--- | ---
1 | be able to demonstrate skills and methods to learners

Assessment criteria

The learner can:

1.1 perform demonstrations based on an analysis of the skills needed and the order in which they must be learned
1.2 perform demonstrations that are accurate and realistic
1.3 perform structured demonstrations so that the learner can get the most out of it
1.4 perform demonstrations whilst encouraging learners to ask questions and get explanation at appropriate stages in the demonstration
1.5 provide positive feedback to learners whilst they are being given the opportunity to practise the skills that have been demonstrated
1.6 perform additional demonstrations of skills being taught to reinforce learning
1.7 perform demonstrations in a safe environment which also allows learners to see clearly
1.8 respond to the needs of the learners during demonstrations
1.9 reduce distractions and disruptions as much as possible.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to instruct learners</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 implement instruction which is matched to the needs of learners

2.2 use identified learning outcomes which can be achieved through instruction

2.3 perform instruction, ensuring that the manner, level and speed of the instruction encourages learners to take part

2.4 perform instruction whilst regularly checking that the learners understand and adapt instruction as appropriate

2.5 give learners positive feedback on the learning experience and the outcomes achieved

2.6 carry out a review with the learners to identify anything that prevented learning and adapt instruction as appropriate.
### Unit 008
**Skills to identify and agree motor vehicle customer service needs**

<table>
<thead>
<tr>
<th>UAN:</th>
<th>M/601/6286</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
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<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>40</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G8 Identify and agree the motor vehicle customer needs.</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body:</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
</tbody>
</table>

**Aim:**

This unit is about the competency required to: gain information from customers on their perceived needs; give advice and information and agree a course of action; contract for the agreed work and complete all necessary records and instructions.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to obtain relevant information from the customer</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

1.1 obtain and interpret sufficient, relevant information, from the customer to make an assessment of their needs

1.2 clarify customer and vehicle needs by referring to vehicle data and operating procedures.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to provide relevant information to the customer</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 provide customers with accurate, current and relevant advice and information, in a form that the customer will understand

2.2 demonstrate techniques which encourage customers to ask questions and seek clarification during conversation.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to agree work undertaken with the customer</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 summarise and record work agreed with the customer, before accepting the vehicle
3.2 implement confirmation of the agreement by ensuring customer understanding.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>4.</td>
<td>be able to ensure recording systems are implemented correctly</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

4.1 use recording systems which are accurate and complete, in the required format and signed by the customer where necessary
4.2 perform the next stage in the process by passing on completed records to the correct person promptly
4.3 demonstrate correct procedures for customer approval where the contracted agreement is likely to be exceeded.
Unit 037  
Skills in supporting customer service improvements in the automotive sector

<table>
<thead>
<tr>
<th>UAN:</th>
<th>T/601/6337</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>2</td>
</tr>
<tr>
<td>Credit value:</td>
<td>2</td>
</tr>
<tr>
<td>GLH:</td>
<td>8</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G37S – Demonstrating Skills in Supporting Customer Service Improvements in the Automotive Sector</td>
</tr>
</tbody>
</table>

Assessment requirements specified by a sector or regulatory body: 
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim: 
This unit will enable the learner develop skills in Supporting Customer Service Improvement in the Automotive Sector

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to use feedback to identify potential customer service improvements</td>
</tr>
</tbody>
</table>

Assessment criteria

The learner can:
1.1 gather informal feedback from their customers
1.2 use customer feedback procedures to collect information from the customers
1.3 use the information from customers to develop a better understanding of the customer’s experience
1.4 identify ways the service they give could be improved based on information they have gathered
1.5 share their ideas for improving customer service with colleagues.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to implement changes in customer service</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 identify a possible change that could be made to improve customer service
2.2 present their idea for improving customer service to a colleague with the appropriate authority to approve the change
2.3 carry out changes to customer service procedures based on their own idea or proposed by the organisation
2.4 keep their customers informed of changes to customer service
2.5 give customers a positive impression of changes that have been made
2.6 work positively with others to support customer service changes

---

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to assist with the evaluation of changes in customer service</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 discuss with others how changes to customer service are working
3.2 work with others to identify any negative effects of changes and how these can be avoided.

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<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>4.</td>
<td>be able to support customer service improvements</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

4.1 show that they know and understand how customer experience is influenced by the way service is delivered
4.2 show that they know and understand how customer feedback is obtained
4.3 show that they know and understand how to work with others to identify and support change in the way service is delivered
4.4 show that they know and understand why it is important to give a positive impression to the customer about the changes made by their organisation even if they disagree with the changes.
Unit 051  Knowledge of health, safety and good housekeeping in the automotive environment

UAN: D/601/6171
Level: 2
Credit value: 3
GLH: 30
Relationship to NOS: This unit is linked to G1 Contribute to Housekeeping in Motor Vehicle Environment and G2 Reduce Risks to Health and Safety in the Motor Vehicle Environment.

Assessment requirements specified by a sector or regulatory body
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim This unit enables the learner to develop an understanding of:
- routine maintenance and cleaning of the automotive environment and using resources economically
- health and safety legislation and duties of everyone in the motor vehicle environment. It will provide an appreciation of significant risks in the automotive environment and how to identify and deal with them. Once completed the learner will be able to identify hazards and evaluate and reduce risk.

Learning outcome | The learner will:
--- | ---
1. understand the correct personal and vehicle protective equipment to be used within the automotive environment

Assessment criteria
The learner can
1.1 explain the importance of wearing the types of ppe required for a range automotive repair activities
1.2 identify vehicle protective equipment for a range of repair activities
1.3 describe vehicle and personal safety considerations when working at the roadside.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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</thead>
<tbody>
<tr>
<td>2.</td>
<td>understand effective housekeeping practices in the automotive environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

<p>| | |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>2.1</td>
<td>describe why the automotive environment should be properly cleaned and maintained</td>
</tr>
<tr>
<td>2.2</td>
<td>describe requirements and systems which may be put in place to ensure a clean automotive environment</td>
</tr>
<tr>
<td>2.3</td>
<td>describe how to minimise waste when using utilities and consumables</td>
</tr>
<tr>
<td>2.4</td>
<td>state the procedures and precautions necessary when cleaning and maintaining an automotive environment</td>
</tr>
<tr>
<td>2.5</td>
<td>describe the selection and use of cleaning equipment when dealing with general cleaning, spillages and leaks in the automotive environment</td>
</tr>
<tr>
<td>2.6</td>
<td>describe procedures for correct disposal of waste materials from an automotive environment</td>
</tr>
<tr>
<td>2.7</td>
<td>describe procedures for starting and ending the working day which ensure effective housekeeping practices are followed</td>
</tr>
</tbody>
</table>

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<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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</thead>
<tbody>
<tr>
<td>3.</td>
<td>understand key health and safety requirements relevant to the automotive environment</td>
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</tbody>
</table>

**Assessment criteria**

The learner can

<p>| | |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>3.1</td>
<td>list the main legislation relating to automotive environment health and safety</td>
</tr>
<tr>
<td>3.2</td>
<td>describe the general legal duties of employers and employees required by current health and safety legislation</td>
</tr>
<tr>
<td>3.3</td>
<td>describe key, current health and safety requirements relating to the automotive environment</td>
</tr>
<tr>
<td>3.4</td>
<td>describe why workplace policies and procedures relating to health and safety are important</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
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<tbody>
<tr>
<td>4.</td>
<td>understand about hazards and potential risks relevant to the automotive environment</td>
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</table>

**Assessment criteria**

The learner can

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<tr>
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<tbody>
<tr>
<td>4.1</td>
<td>identify key hazards and risks in an automotive environment</td>
</tr>
<tr>
<td>4.2</td>
<td>describe policies and procedures for reporting hazards, risks, health and safety matters in the automotive environment</td>
</tr>
<tr>
<td>4.3</td>
<td>state precautions and procedures which need to be taken when working with vehicles, associated materials, tools and equipment</td>
</tr>
<tr>
<td>4.4</td>
<td>identify fire extinguishers in common use and which types of fire they should be used on</td>
</tr>
<tr>
<td>4.5</td>
<td>identify key warning signs and their characteristics that are found in the vehicle repair environment</td>
</tr>
<tr>
<td>4.6</td>
<td>state the meaning of common product warning labels used in an automotive environment</td>
</tr>
<tr>
<td>Learning outcome</td>
<td>The learner will:</td>
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</tr>
<tr>
<td>5.</td>
<td>understand personal responsibilities</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

5.1 explain the importance of personal conduct in maintaining the health and safety of the individual and others

5.2 explain the importance of personal presentation in maintaining health safety and welfare.
Unit 051  Knowledge of health, safety and good housekeeping in the automotive environment

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Economic use of resources
  a. Consumable materials eg grease, oils, split pins, locking and fastening devices.

Requirement to maintain work area effectively
  a. Cleaning tools and equipment to maximise workplace efficiency.
  b. Requirement to carry out the housekeeping activities safely and in a way that minimises inconvenience to customers and staff.
  c. Risks involved when using solvents and detergents.
  d. Advantages of good housekeeping.

Spillages, leaks and waste materials
  a. Relevance of safe systems of work to the storage and disposal of waste materials.
  b. Requirement to store and dispose of waste, used materials and debris correctly.
  c. Safe disposal of special / hazardous waste materials.
  d. Advantages of recycling waste materials.
  e. Dealing with spillages and leaks.

Basic legislative requirements
  a. Provision and Use of Work Equipment Regulations 1992
  b. Power Presses Regulations 1992
  c. Pressure Systems and Transportable Gas Containers Regulations 1989
  d. Electricity at Work Regulations 1989
  e. Noise at Work Regulations 1989
  g. Health and Safety (Display Screen Equipment) Regulations 1992
  h. Abrasive Wheel Regulations
  i. Safe Working Loads
  j. Working at Height Regulations.
Routine maintenance of the workplace

a. Trainee's personal responsibilities and limits of their authority with regard to work equipment.
b. Risk assessment of the workplace activities and work equipment.
c. Workplace person responsible for training and maintenance of workplace equipment.
d. When and why safety equipment must be used.
e. Location of safety equipment.
f. Particular hazards associated with their work area and equipment.
g. Prohibited areas.
h. Plant and machinery that trainees must not use or operate.
i. Why and how faults on unsafe equipment should be reported.
j. Storing tools, equipment and products safely and appropriately.
k. Using the correct PPE.
l. Following manufacturers' recommendations.
m. Location of routine maintenance information e.g. electrical safety check log.

Legislation relevant to Health and Safety

a. HASAWA
b. COSHH
c. EPA
e. PPE Regulations 1992.

General regulations to include an awareness of:

a. Health and Safety (Display Screen Equipment) Regulations 1992
b. Health and Safety (First Aid) Regulations 1981
c. Health and Safety (Safety Signs and Signals) Regulations 1996
d. Health and Safety (Consultation with Employees) Regulations 1996
f. Confined Spaces Regulations 1997
g. Noise at Work Regulations 1989
h. Electricity at Work Regulations 1989
i. Electricity (Safety) Regulations 1994
j. Fire Precautions Act 1971
k. Reporting of Injuries, Diseases and Dangerous Occurrences Regulations 1985
l. Pressure Systems Safety Regulations 2000
m. Waste Management 1991
n. Dangerous Substances and Explosive Atmospheres Regulations (DSEAR) 2002
o. Control of Asbestos at Work Regulations 2002.
Legislative duties
   a. The purpose of a Health and Safety Policy.
   b. The relevance of the Health and Safety Executive.
   c. The relevance of an initial induction to Health and Safety requirements at your workplace.
   d. General employee responsibilities under the HASAWA and the consequences of non-compliance.
   e. General employer responsibilities under the HASAWA and the consequences of non-compliance.
   f. The limits of authority with regard to Health and Safety within a personal job role.
   g. Workplace procedure to be followed to report Health and Safety matters.

Precautions to be taken when working with vehicles, workshop materials, tools and equipment including electrical safety, pneumatics and hydraulics
   a. Accessing and interpreting safety information.
   b. Seeking advice when needed.
   c. Seeking assistance when required.
   d. Reporting of unsafe equipment.
   e. Storing tools, equipment and products safely and appropriately.
   f. Using the correct PPE.
   g. Following manufacturers’ recommendations.
   h. Following application procedures e.g. hazardous substances.
   i. The correct selection and use of extraction equipment.

PPE to include:
   a. Typical maintenance procedures for PPE equipment to include:
      i. typical maintenance log
      ii. cleaning procedures
      iii. filter maintenance
      iv. variation in glove types
      v. air quality checks.
   b. Choice and fitting procedures for masks and air breathing equipment.
   c. Typical workplace processes which would require the use of PPE to include:
      i. welding
      ii. sanding and grinding
      iii. filling
      iv. panel removal and replacement
      v. drilling
      vi. cutting
      vii. chiselling
      viii. removal of broken glass
      ix. removal of rubber seals from fire damaged vehicles
      x. removal of hypodermic needles
      xi. servicing activities
      xii. roadside recovery.
   d. Unserviceable PPE.
e. PPE required for a range of automotive repair activities. To include appropriate protection of:
   i. eyes
   ii. ears
   iii. head
   iv. skin
   v. feet
   vi. hands
   vii. lungs.

**Fire and extinguishers**

a. Classification of fire types.
b. Using a fire extinguisher effectively.
c. Types of extinguishers:
   i. foam
   ii. dry powder
   iii. CO2
   iv. water
   v. fire blanket.

**Action to be taken in the event of a fire to include:**
a. The procedure as:
   i. raise the alarm
   ii. fight fire only if appropriate
   iii. evacuate building
   iv. call for assistance.

**Product warning labels to include:**
a. Reasons for placing warning labels on containers.
b. Warning labels in common use
   i. toxic
   ii. corrosive
   iii. poisonous
   iv. harmful
   v. irritant
   vi. flammable
   vii. explosive.

**Warning signs and notices**
a. Colours used for warning signs:
   i. red
   ii. blue
   iii. green.
b. Shapes and meaning of warning signs:
   i. round
   ii. triangular
   iii. square.
c. The meaning of prohibitive warning signs in common use.
d. The meaning of mandatory warning signs in common use.
e. The meaning of warning notices in common use.
f. General design of safe place warning signs.
Hazards and risks to include:

a. The difference between a risk and a hazard.
b. Potential risks resulting from:
   i. the use and maintenance of machinery or equipment
   ii. the use of materials or substances
   iii. accidental breakages and spillages
   iv. unsafe behaviour
   v. working practices that do not conform to laid down policies
   vi. environmental factors
   vii. personal presentation
   viii. unauthorised personnel, customers, contractors etc entering the work premises
   ix. working by the roadside
   x. vehicle recovery.
c. The employee’s responsibilities in identifying and reporting risks within their working environment.
d. The method of reporting risks that are outside own limits of authority.
e. Potential causes of:
   i. fire
   ii. explosion
   iii. noise
   iv. harmful fumes
   v. slips
   vi. trips
   vii. falling objects
   viii. accidents whilst dealing with broken down vehicles.

Personal responsibilities

a. The purpose of workplace polices and procedures on:
   i. the use of safe working methods and equipment
   ii. the safe use of hazardous substances
   iii. smoking, eating, drinking and drugs
   iv. emergency procedures
   v. personal appearance.
b. The importance of personal appearance in the control of health and safety.
Action to be taken in the event of colleagues suffering accidents

a. The typical sequence of events following the discovery of an accident such as:
   i. make the area safe
   ii. remove hazards if appropriate i.e. switch off power
   iii. administer minor first aid
   iv. take appropriate action to re-assure the injured party
   v. raise the alarm
   vi. get help
   vii. report on the accident.

b. Typical examples of first aid which can be administered by persons at the scene of an accident:
   i. check for consciousness
   ii. stem bleeding
   iii. keep the injured person’s airways free
   iv. place in the recovery position if injured person is unconscious
   v. issue plasters for minor cuts
   vi. action to prevent shock i.e. keep the injured party warm
   vii. administer water for minor burns or chemical injuries
   viii. wash eyes with water to remove dust or ingress of chemicals (battery acid)
   ix. need to seek professional help for serious injuries.

c. Examples of bad practice which may result in further injury such as:
   i. moving the injured party
   ii. removing foreign objects from wounds or eyes
   iii. inducing vomiting
   iv. straightening deformed limbs.
### Unit 053

**Knowledge of support for job roles in the automotive work environment**

<table>
<thead>
<tr>
<th>UAN:</th>
<th>T/601/6175</th>
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<tbody>
<tr>
<td>Level:</td>
<td>3</td>
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<tr>
<td>Credit value:</td>
<td>3</td>
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<tr>
<td>GLH:</td>
<td>20</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G3 Maintain Working Relationships in the Motor Vehicle Environment.</td>
</tr>
</tbody>
</table>

**Assessment requirements specified by a sector or regulatory body**

This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Aim**

This unit enables the learner to develop an understanding of how to keep good working relationships with all colleagues in the automotive work environment by using effective communication and support skills.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>1.</td>
<td>understand key organisational structures, functions and roles within the automotive work environment</td>
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<table>
<thead>
<tr>
<th>Assessment criteria</th>
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<tbody>
<tr>
<td>The learner can:</td>
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<td>1.1</td>
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<td>1.2</td>
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<td>1.3</td>
</tr>
<tr>
<td>a.</td>
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<tr>
<td>b.</td>
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<tr>
<td>c.</td>
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<td>d.</td>
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<tr>
<td>Learning outcome</td>
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**Assessment criteria**

The learner can:

- 2.1 explain the importance of different sources of information in an automotive work environment
- 2.2 explain how to find, interpret and use relevant sources of information
- 2.3 describe the main legal requirements relating to the vehicle, including road safety requirements
- 2.4 explain the importance of working to recognised procedures and processes
- 2.5 explain when replacement units and components must meet the manufacturers’ original equipment specification
- 2.6 explain how to use identification codes.

<table>
<thead>
<tr>
<th>Learning outcome</th>
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<tbody>
<tr>
<td>3.</td>
<td>understand the importance of different types of communication within the automotive work environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

- 3.1 explain where different methods of communication would be used within the automotive environment
- 3.2 explain the factors which can determine their choice of communication
- 3.3 explain how the communication of information can change with the target audience to include informed and uninformed people.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>4.</td>
<td>understand communication requirements when carrying out vehicle repairs in the automotive work environment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

- 4.1 explain how to report using written and verbal communication
- 4.2 explain the importance of documenting information relating to work carried out in the automotive environment
- 4.3 explain the importance of working to agreed timescales.
<table>
<thead>
<tr>
<th><strong>Learning outcome</strong></th>
<th><strong>The learner will:</strong></th>
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<tbody>
<tr>
<td>5.</td>
<td>understand how to develop good working relationships with colleagues and customers in the automotive workplace</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

| 5.1 | describe how to develop positive working relationships with colleagues and customers |
| 5.2 | explain the importance of developing positive working relationships |
| 5.3 | explain the importance of accepting other peoples’ views and opinions |
| 5.4 | explain the importance of making and honouring realistic commitments to colleagues and customers. |
Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

**The structure of a typical vehicle repair business**

a. How these areas relate to each other within the business:
   i. body shop
   ii. vehicle repair workshop
   iii. paint shop
   iv. valeting
   v. vehicle parts store
   vi. main office
   vii. vehicle sales
   viii. reception.

**Sources of information:**

a. other staff
b. manuals
c. parts lists
d. computer software and the internet
e. manufacturer
f. diagnostic equipment.

**Communication requirements when carrying out vehicle repairs**

a. Locating and using correct documentation and information for:
   i. recording vehicle maintenance and repairs
   ii. vehicle specifications
   iii. component specifications
   iv. oil and fluid specifications
   v. equipment and tools
   vi. identification codes.

b. Procedures for:
   i. referral of problems
   ii. reporting delays
   iii. additional work identified during repair or maintenance
   iv. keeping others informed of progress.

c. Methods of communication:
   i. verbal
   ii. signs and notices
   iii. memos
   iv. telephone
   v. electronic mail
   vi. vehicle job card
vii. notice boards
viii. SMS text messaging
ix. letters.

d. Organisational and customer requirements:
   i. importance of time scales to customer and organization
   ii. relationship between time and costs
   iii. meaning of profit.

e. Choice of communication
   i. distance
   ii. location
   iii. job responsibility.

f. Importance of maintaining positive working relationships:
   i. morale
   ii. productivity
   iii. company image
   iv. customer relationships
   v. colleagues.
Unit 054  Knowledge of materials, fabrication, tools and measuring devices in the automotive environment

UAN:  K/601/6237
Level:  2
Credit value:  4
GLH:  40
Relationship to NOS:  This unit is linked to G4 Use of hand tools and equipment in Motor Vehicle Engineering.

Assessment requirements specified by a sector or regulatory body
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim
This unit enables the learner to develop an understanding of:
• the correct selection, care and use of key hand tools and measuring devices for modification, fabrication and repair in the automotive environment
• the correct preparation and use of common work environment equipment
• the correct selection and fabrication of materials used when modifying and repairing
• the correct application of automotive engineering fabrication and fitting principles.

Learning outcome  The learner will:
1. understand how to select, use and care for hand tools and measuring devices in the automotive environment

Assessment criteria
The learner can:
1.1 identify and explain the use of common types of hand tools used for fabricating and fitting in the automotive environment
1.2 identify and explain the use of common measuring devices used for fabrication and fitting in the automotive environment
1.3 describe, within the scope of their responsibilities, how to select, prepare and maintain hand tools, measuring devices and ppe used for fabrication, repair and fitting in the automotive environment
1.4 state the limitations of common hand tools and measuring devices used for fabricating, repair and fitting in the automotive workplace
1.5 explain how common hand tools and measuring devices used for fabricating, repair and fitting in the automotive environment should be stored and maintained
### Learning outcome

1. **identify common electrical measuring tools used in the repair of vehicles and components**
2. **explain the preparation and safe and correct use of common electrical tools when measuring voltage, current and resistance.**

### Assessment criteria

#### Learning outcome

2. **understand how to prepare and use common workshop equipment**

#### Assessment criteria

The learner can:

- 2.1 describe the preparation and safe use of workshop equipment
- 2.2 explain the term: safe working load.

### Learning outcome

3. **understand how to select materials when fabricating, modifying and repairing vehicles and fitting components**

#### Assessment criteria

The learner can:

- 3.1 describe the properties, application and limitations of ferrous and non-ferrous metals, including their safe use
- 3.2 describe the properties, application and limitations of common non-metallic materials, including their safe use
- 3.3 define common terms relating to the properties of materials

### Learning outcome

4. **understand how to apply automotive engineering, fabrication and fitting principles when modifying and repairing vehicles and components**

#### Assessment criteria

The learner can:

- 4.1 describe how to tap threads, file, cut and drill plastics and metals when modifying or repairing vehicles
- 4.2 describe how to measure, mark out, shape and join materials when fabricating
- 4.3 describe the selection and fitting procedures of the following:
  a. gaskets and seals
  b. sealants and adhesives
  c. fittings and fasteners
  d. electrical circuit components
- 4.4 identify locking, fastening and fixing devices
- 4.5 state the importance of current operating specifications for limits, fits and tolerances in the automotive environment.
Unit 054  Knowledge of materials, fabrication, tools and measuring devices in the automotive environment

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Common types of hand tools used for fabricating and fitting in the automotive workplace to include:
  a. files
  b. hacksaws and snips
  c. hammers
  d. screwdrivers
  e. pliers
  f. spanners
  g. sockets
  h. punches
  i. types of drill and drill bits
  j. taps and dies
  k. stud removers
  l. marking out tools.

Common measuring devices used for fabrication and fitting in the automotive environment. To include:
  a. rule or tape
  b. callipers
  c. feeler gauge
  d. volume measures
  e. micrometer
  f. dial gauges
  g. torque wrenches
  h. depth gauges

Common electrical measuring tools used in the repair of vehicles and components. To include:
  a. ammeter
  b. voltmeter
  c. ohmmeter
  d. multi-meter.

Common electrical terms when measuring:
  a. voltage
  b. current
  c. resistance.
Workshop equipment (including appropriate PPE) to include:

a. hydraulic jacks
b. axle stands
c. pillar drills
d. air tools
e. vehicle lifts
f. cranes
g. hoists
h. electrical power tools.

The properties, application and limitations (to include safe use) of ferrous and non-ferrous metals used when constructing, modifying and repairing vehicles and components.

Materials to include:

a. carbon steels
b. alloy steels
c. cast iron
d. aluminium alloys
e. brass
f. copper
g. lead.

Properties, application and limitations (to include safe use) of non-metallic materials used when constructing, modifying and repairing vehicles and components.

Materials to include:

a. glass
b. plastics (inc. GRP)
c. Kevlar
d. rubber.

Terms relating to the properties of materials to include:

a. hardness
b. toughness
c. ductility
d. elasticity
e. tenacity
f. malleability
g. plasticity.
Unit 056 Knowledge of how to make learning possible through demonstrations and instruction

<table>
<thead>
<tr>
<th>UAN:</th>
<th>T/601/6242</th>
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<tbody>
<tr>
<td>Level:</td>
<td>Level 3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>45</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G6 Enable Learning through Demonstration and Instruction.</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body:</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
<tr>
<td>Aim:</td>
<td>This unit enables the learner to develop an understanding of how to carry out demonstrations and instruction which will help the learner to learn. It includes demonstrating equipment, showing skills, giving instruction, deciding when to use demonstration or instruction, potential of technology based learning, checking on learners’ progress and giving feedback.</td>
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Learning outcome | The learner will:
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<tbody>
<tr>
<td>1.</td>
<td>understand the nature and role of demonstrations and instruction</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

1.1 classify the separate areas of demonstrations which encourage learning
1.2 identify which types of learning are best achieved and supported through demonstrations
1.3 explain how to identify and use different learning opportunities
1.4 explain how to structure demonstrations and instruction sessions
1.5 explain how to choose from a range of demonstration techniques.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>understand the principles and concepts of demonstration and instruction</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 describe how to put learners at ease and encourage them to take part
2.2 justify the choice between demonstration and instruction as a learning method
2.3 explain how to identify individual learning needs
2.4 clarify which factors are likely to prevent learning and how to overcome them
2.5 explain how to check learners' understanding and progress
2.6 explain how to choose and prepare appropriate materials
2.7 explain the separate areas of instructional techniques which encourage learning
2.8 describe which types of learning are best achieved and supported through instruction.

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<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>3.</td>
<td>understand the external factors influencing human resource development</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 explain how to make sure everybody acts in line with health, safety and environmental protection, legislation and best practice
3.2 analyse developments in technology based learning and new ways of delivery.
Unit 056  Knowledge of how to make learning possible through demonstrations and instruction

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Separate areas of demonstration which encourage learning to include:

a. Demonstration is particularly applicable to learning manual skills.
b. Learning to do something usually involves:
   i. purpose – the aim or objective
   ii. procedure - the most effective way of completing the task
   iii. practice – all skills require practice to improve
c. Practical tasks are more quickly learnt through demonstration.
d. Emphasis is required to body movements when demonstrating.
e. The demonstrator should encourage learners to ask questions.
f. Emphasis should be placed upon key points whilst demonstrating.
g. Any demonstration should ensure that all safety aspects are covered.

Types of learning which are best achieved and supported through demonstrations to include:

a. Types of learning:
   i. psychomotor – measurement of manual skill performance
   ii. cognitive – learning involving thought processes
   iii. affective – demonstration of feelings, emotions or attitudes.
b. Demonstration - involves learning to do something (Psychomotor Domain).
c. Combination of instruction and practical demonstrations are very effective means of learning practical skills.

How to structure demonstration and instruction sessions to include:

a. Before the demonstration and/or instruction ensure that the following good practice is recognised:
   i. identify key points
   ii. relate theoretical underpinning knowledge to key points
   iii. rehearse to ensure that all equipment is working
   iv. ensure all students can see even small equipment and processes
   v. time the demonstration
   vi. consider how to make students participate
   vii. consider how to emphasise safe working practices.
b. During the demonstration and/or instruction good practice is to:
   i. give a clear introduction
   ii. identify any tools/equipment
   iii. determine the current audience level of knowledge
   iv. complete the demonstration correctly (do not show how not to do it)
   v. stress key points and show links between them
   vi. monitor safety aspects
   vii. check learner understanding.

c. After the demonstration (if possible)
   i. enable the audience to practice the techniques
   ii. provide feedback on their performance.

How to identify individual learning needs

a. Diagnose the learning needs of your audience to include:
   i. what competencies they already have
   ii. what experience they have of the subject area
   iii. what competencies they need to achieve
   iv. what demonstration techniques are best suited to their needs
   v. how you will assess their needs have been met.

What factors are likely to prevent learning to include:

a. language barriers
b. physical barriers
c. specialist knowledge
d. pace of learning
e. method of delivery
f. environmental factors
g. teaching styles
h. dyslexia.

How to check learner’s understanding and progress

a. Questionnaires.
b. Verbal questioning.
c. Observation.
d. Assessment.
e. Role play.
f. Projects/assignments.
g. Multi-choice questions.
h. Simulation.
i. Tests.

How to organise information and prepare materials

a. Identify the course aim.
b. Identify the subject aim.
c. Identify the lesson aim.
d. Complete a lesson plan - plan the teaching.
e. Identify a series of ‘cues’ to be used during the lesson.
f. Logically organise the information.
g. Use suitable resources and equipment to maximise learning opportunities.
h. Assess the learner's progress and understanding.

**Instructional techniques**

a. Types of instructional techniques to include:
   
   I. lectures
   II. handouts
   III. team teaching
   IV. peer teaching
   V. discussion – individual, group and peer
   VI. question and answer
   VII. multimedia
   VIII. seminars
   IX. case studies
   X. project/assignments.

**Environmental factors that affect learning**

a. Environmental factors that should be considered before demonstration/instruction to include:
   
   I. loud noises
   II. bright colours
   III. bright lights
   IV. strong smells
   V. atmosphere
   VI. temperature
   VII. classroom seating
   VIII. classroom layout

**Health and safety factors that affect learning**

a. Health and safety factors that should be considered before demonstration/instruction to include:
   
   i. assessment of risk and hazards
   ii. condition of electrical/electronic equipment
   iii. position of cables and wires
   iv. safety of equipment used in demonstration/instruction
   v. condition of classroom equipment/furniture/structure
   vi. suitable protective clothing/equipment.

**Analysis of demonstration/instruction**

a. Analysis of demonstration/instruction to include:
   
   i. feedback from students
   ii. feedback from colleagues
   iii. organisational quality assessment
   iv. feedback from external organisations
   v. awarding body requirements.

**Developments in learning**

To include:

a. multimedia based materials
b. web based materials
c. interactive materials.
How to choose and prepare appropriate materials.
To include:
   a. putting information in order
   b. deciding whether the language used is appropriate
   c. type of material i.e. paper and technology based etc.
Unit 058  Knowledge of how to identify and agree motor vehicle customer service needs

<table>
<thead>
<tr>
<th>UAN:</th>
<th>R/601/6247</th>
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<tbody>
<tr>
<td>Level:</td>
<td>3</td>
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<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>45</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to G8 Identify and Agree the Motor Vehicle Customer Needs.</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body:</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
<tr>
<td>Aim:</td>
<td>This unit enables the learner to develop an understanding of how to gain: information from customers on their perceived needs; give advice and information and agree a course of action; contract for the agreed work and complete all necessary records and instructions.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>understand legislative and organisational requirements and procedures</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Assessment criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>The learner can:</td>
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<tr>
<td>1.1</td>
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<td>1.6</td>
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<tr>
<td>Learning outcome</td>
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<tr>
<td>------------------</td>
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<tr>
<td>2.</td>
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</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 explain how to communicate effectively with customers
2.2 describe how to adapt their language when explaining technical matters to non-technical customers
2.3 explain how to use effective questioning techniques
2.4 describe how to care for customers and achieve customer satisfaction.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>3.</td>
<td>understand company products and services</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 describe the range of options available to resolve vehicle problems
3.2 describe the range and type of services offered by their company
3.3 explain the effect of resource availability upon the receipt of customer vehicles and the completion work
3.4 explain how to access costing and work completion time information.
Unit 058 Knowledge of how to identify and agree motor vehicle customer service needs

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Organisational requirements
a. Explain the organisation's terms and conditions applicable to the acceptance of customer vehicles.
b. Explain the content and limitations of vehicle and component warranties for the vehicles dealt with by your organisation.
c. Detail what, if any, limits there are to the authority for accepting vehicles.
d. Detail why it is important to keep customers advised of progress and how this is achieved within the organisation.
e. Detail the organisation's procedures for the completion and processing of documentation and records, including payment methods and obtaining customer signatures as applicable.

Principles of customer communication and care
a. First Impressions.
b. Listening skills – 80:20 ratio.
c. Eye contact and smiling.
d. Showing interest and concern.
e. Questioning techniques and customer qualification.
f. Giving clear non-technical explanations.
g. Confirming understanding (statement/question technique, reflective summary).
h. Written communication – purpose, content, presentation and style.
i. Providing a high quality service – fulfilling (ideally exceeding) customer expectations within agreed time frames.
j. Obtaining customer feedback and corrective actions when dissatisfaction expressed.
k. Dealing with complaints.

Company products and services
a. Service standards
   i. national
   ii. manufacturer
   iii. organisational.
b. The range and type of services offered by the organisation.
   i. diagnostic
   ii. servicing
   iii. repair
   iv. warranty
   v. MOT testing
   vi. fitment of accessories/enhancements
   vii. internal.
c. The courses of action available to resolve customer problems:
   i. the extent and nature of the work to be undertaken
   ii. the terms and conditions of acceptance
   iii. the cost
   iv. the timescale
   v. required payment methods.

d. The effect of resource availability upon the receipt of customer vehicles and the completion of work:
   i. levels and availability of equipment
   ii. levels and availability of technicians
   iii. workshop loading systems.

e. How to access costing and work completion time information:
   i. manuals
   ii. computer based.

Vehicle information systems, servicing and repair requirements
a. Accessing technical data including diagnostics.
b. Servicing to manufacturer requirements/standards.
c. Repair/operating procedures.
d. MOT standards/requirements.
e. Quality controls – interim and final.
f. Requirements for cleanliness of vehicle on return to customer.
g. Handover procedures.

Consumer legislation to include:
  a. consumer protection
  b. sale of goods
  c. data protection
  d. product liability
  e. health and safety
  f. discrimination.
Unit 087  Knowledge of Supporting Customer Service Improvements in the Automotive Sector

UAN: M/601/6255
Level: 2
Credit value: 2
GLH: 12
Relationship to NOS: This unit is linked to G37 Knowledge of Supporting Customer Service Improvements in the Automotive Sector

Assessment requirements specified by a sector or regulatory body
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs

Aim
This unit will enable the learner develop knowledge in Supporting Customer Service Improvement in the Automotive Sector

Learning outcome | The learner will:
--- | ---
1. | understand how to support customer service improvements

Assessment criteria
The learner can:
1.1 describe how customer experience is influenced by the way service is delivered
1.2 identify how customer feedback is obtained
1.3 describe how to work with others to identify and support change in the way service is delivered
1.4 identify why it is important to give a positive impression to the customer about the changes made by their organisation, even if they disagree with the changes.
Unit 218

Skills in removing and fitting of basic light vehicle mechanical, Electrical and Trim (MET) components and non permanently fixed vehicle body panels

<table>
<thead>
<tr>
<th>UAN: K/601/3869</th>
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<tbody>
<tr>
<td>Level: 2</td>
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<tr>
<td>Credit value: 3</td>
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<tr>
<td>GLH: 20</td>
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</tbody>
</table>

Relationship to NOS: This unit is linked to BP18 Remove and Fit Basic Motor Mechanical, Electrical and Trim (MET) Components and Non Permanently Fixed Motor Vehicle Body Panels.

Assessment requirements specified by a sector or regulatory body

This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim

This unit allows the learner to demonstrate they can carry out a range of removal and fitting of basic mechanical, electrical and trim (MET) components and non-permanently fixed light vehicle body panels. It also covers the evaluation of the operation of the components when fitted.

Learning outcome | The learner will:
--- | ---
1. | be able to work safely when carrying out removal and fitting of basic met components and non-permanently fixed light vehicle body panels

Assessment criteria

The learner can

1.1 use suitable personal protective equipment and vehicle coverings throughout all light vehicle removal and fitting of basic met components and non-permanently fixed light vehicle body panels

1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>2.</td>
<td>be able to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

2.1 select suitable sources of technical information to support light vehicle removal and fitting activities including:
   a. vehicle technical data
   b. removal and fitting procedures
   c. legal requirements

2.2 use technical information to support light vehicle removal and fitting activities.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>3.</td>
<td>be able to use appropriate tools and equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

3.1 select the appropriate tools and equipment necessary for carrying out removal and fitting of basic met components and non-permanently fixed light vehicle body panels

3.2 ensure that equipment has been calibrated to meet manufacturers' and legal requirements

3.3 use the correct tools and equipment in the way specified by manufacturers when carrying removal and fitting of basic met components and non-permanently fixed light vehicle body panels.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>4.</td>
<td>be able to carry out removal and fitting of basic met components and non-permanently fixed light vehicle body panels</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

4.1 remove and fit basic met components and non-permanently fixed light vehicle body panels

4.2 ensure that the removal and fitting of basic met components and non-permanently fixed light vehicle body panels conforms to the vehicle operating specification and any legal requirements

4.3 ensure no damage occurs to other components when carrying out removal and fitting of basic met components and non-permanently fixed light vehicle body panels

4.4 ensure all components and panels are stored safely and in the correct location.

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<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tr>
<td>5.</td>
<td>be able to record information and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

5.1 produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required

5.2 make suitable and justifiable recommendations for cost effective repairs

5.3 record and report any additional faults noticed during the course of their work promptly in the format required.
Unit 268  Knowledge of removing and fitting basic light vehicle Mechanical, Electrical and Trim (MET) components and non permanently fixed vehicle body panels

<table>
<thead>
<tr>
<th>UAN:</th>
<th>F/601/3747</th>
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<tbody>
<tr>
<td>Level:</td>
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<td>Credit value:</td>
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<tr>
<td>GLH:</td>
<td>20</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to BP18 Remove and Fit Basic Motor Mechanical, Electrical and Trim (MET) Components and Non Permanently Fixed Motor Vehicle Body Panels.</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
<tr>
<td>Aim</td>
<td>This unit enables the learner to develop an understanding of carrying out a range of removal and fitting of basic mechanical, electrical and trim (MET) components and non-permanently fixed light vehicle body panels. It also covers the evaluation of the operation of the components when fitted.</td>
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<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>understand how to carry out removal and fitting of basic light vehicle mechanical electrical and trim (MET) components</td>
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<table>
<thead>
<tr>
<th>Assessment criteria</th>
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<tbody>
<tr>
<td>The learner can</td>
<td>1.1 identify the procedures involved in carrying out the systematic removal and fitting of basic light vehicle met components to the standard required including:</td>
</tr>
<tr>
<td></td>
<td>a. bumpers</td>
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<td></td>
<td>b. headlamp units</td>
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<tr>
<td></td>
<td>c. road wheels</td>
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<td></td>
<td>d. batteries</td>
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<td></td>
<td>e. bonnet and boot trim</td>
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<td></td>
<td>f. interior trim components</td>
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<td></td>
<td>g. exterior trim components</td>
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<tr>
<td></td>
<td>1.2 identify the procedures involved in working with supplementary safety systems when fitting basic light vehicle met components</td>
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<tr>
<td>Learning outcome</td>
<td>The learner will:</td>
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<tr>
<td>2.</td>
<td>understand how to carry out removal and fitting of basic light vehicle non permanently fixed vehicle body panels</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

<table>
<thead>
<tr>
<th>2.1</th>
<th>identify the procedures involved in carrying out the systematic removal and fitting of basic light vehicle non-welded, non-structural body panels to the standard required including:</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. wings</td>
<td>b. doors</td>
</tr>
<tr>
<td>c. bonnets</td>
<td>d. boot lids and tailgates</td>
</tr>
<tr>
<td>e. bumper bars, covers and components</td>
<td></td>
</tr>
<tr>
<td>2.2</td>
<td>identify the procedures involved in working with supplementary safety systems when fitting basic light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.3</td>
<td>explain the methods and procedures for storing removed light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.4</td>
<td>identify the different types of fastenings and fixings used when removing and fitting light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.5</td>
<td>explain the reasons for the use of different types of fastenings and fixings used in light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.6</td>
<td>explain the procedures, methods and reasons for ensuring correct alignment of light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.7</td>
<td>identify the quality checks that can be used to ensure correct alignment and operation of light vehicle non-welded, non-structural body panels</td>
</tr>
<tr>
<td>2.8</td>
<td>identify correct conformity of vehicle systems against light vehicle specification and legal requirements on completion</td>
</tr>
<tr>
<td>2.9</td>
<td>explain the procedure for reporting cosmetic damage to light vehicle non-welded, non-structural body panels</td>
</tr>
</tbody>
</table>
Unit 268 Knowledge of removing and fitting basic light vehicle
Mechanical, Electrical and Trim (MET) components and non permanently fixed vehicle
body panels

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Describe procedures to prevent damage to the vehicle, components and contents when removing, storing and refitting basic MET components

a. The methods that can be used to protect undamaged items to ensure they are removed and refitted without causing unnecessary damage:
   i. bumpers
   ii. headlamp units
   iii. road wheels
   iv. batteries
   v. bonnet and boot trim
   vi. interior trim components
   vii. exterior trim components.

b. The procedures for the correct storage of vehicle contents.

c. The process for the reporting of extra damage and items that may have broken when removed or refitted.

The processes involved when handling batteries

a. The procedure for the removal, storage and refitting of lead acid batteries.

b. The procedure for the disposal of lead acid batteries.

c. Battery checks:
   i. electrolyte
   ii. discharge
   iii. specific gravity.

d. The charging process and procedures:
   i. trickle charge
   ii. normal charge
   iii. boost / start.

e. The health and safety issues involved when charging (explosive gasses).
Types of clips and fixings

a. The following types of clips and identify reasons and limitations for their use:
   i. speed
   ii. ‘c’
   iii. ‘d’
   iv. ‘j’ type captive nut
   v. ‘r’
   vi. ‘u’ type captive nut
   vii. cable clip
   viii. trim clips.

b. The following types of fixings and identify reasons and limitations for their use:
   i. pop rivet
   ii. plastic rivet
   iii. plastic capture nut
   iv. nut and bolt
   v. soulder bolt
   vi. ‘Nyloc’ type nuts
   vii. washers
   viii. ‘Spring’ type washers
   ix. self tapping screws and bolts
   x. quick release plastic trim fastenings
   xi. trim tapes
   xii. adhesives and sealers.

The processes involved when carrying out quality checks

a. Items that may have been ‘workshop’ soiled and describe processes for rectifying:
   i. door cards
   ii. seats
   iii. carpets
   iv. boot and bonnet trims

b. Methods for checking gaps.

c. The process for checking and aligning headlamps:
   i. address handling procedures for halogen bulbs
   ii. address handling and health and safety issues relating to xenon bulbs and systems.

d. Operational checks and rectification methods to include:
   i. lights
   ii. washers and wipers
   iii. SRS systems (checking not rectification)
   iv. charging system (checking not rectification)
   v. horn
   vi. fluid levels
   vii. interior switches
   viii. operation of door lock mechanisms.
Removing and Fitting Non-Structural Body Panels

a. Find, interpret and use sources of information applicable to the removal and fitting of basic non welded non-structural body panels.

b. Select check and use all the tools and equipment required to remove and fit basic non welded non-structural body panels including:
   i. hinge pin removers
   ii. spanners
   iii. screwdrivers.

c. The different types of mechanical fixings for non welded non-structural body panels and when and why they should be used including:
   i. bolts
   ii. self tapping bolts
   iii. speed nuts
   iv. washers.

d. The correct procedures and processes for removing and fitting of non welded non-structural body panels.

e. The need for correct alignment of panels and methods to achieve this:
   i. aperture gaps
   ii. alignment of panel features
   iii. best fit of components to panels
   iv. vehicle geometry
   v. operation of openings such as doors, tailgates, bonnets etc.

f. The types of quality control checks that can be used to ensure correct alignment and contour of panels and operation of components to manufacturer's specification.

g. The method of storing removed panels and the importance of storing them correctly.
Unit 404  
Skills in diagnosing and rectifying engine electrical faults

**UAN:** Y/601/6038  
**Level:** 3  
**Credit value:** 5  
**GLH:** 45  
**Relationship to NOS:** This unit is linked to NOS AE04K – Knowledge of Diagnosis and Rectification of Engine Electrical Faults

**Assessment requirements specified by a sector or regulatory body**  
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Aim**  
This unit is about diagnosing and rectifying electrical faults occurring within the vehicle engine area.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to work safely when carrying out engine electrical diagnostic and rectification activities</td>
</tr>
</tbody>
</table>

**Assessment criteria**  
The learner can  
1.1 use suitable personal protective equipment and vehicle coverings throughout when carrying out engine electrical diagnostic and rectification activities  
1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

**Assessment criteria**  
The learner can  
2.1 select suitable sources of technical information to support engine electrical diagnostic and rectification activities including:  
   a. vehicle technical data  
   b. diagnostic test procedures  
2.2 use sufficient diagnostic information in a systematic way to enable an accurate diagnosis of engine electrical system faults.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>3.</strong></td>
<td>be able to use appropriate tools and equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

| 3.1 | select the appropriate tools and equipment necessary for diagnostic and rectification activities |
| 3.2 | ensure that equipment has been calibrated to meet manufacturers' and legal requirements |
| 3.3 | use the equipment required, correctly and safely throughout all engine electrical diagnostic and rectification activities. |

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>4.</strong></td>
<td>be able to carry out engine electrical diagnosis, rectification and test activities</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

| 4.1 | use diagnostic methods that are relevant to the symptoms presented |
| 4.2 | evaluate your assessment of dismantled sub-assemblies and identify their condition and suitability for repair or replacement accurately |
| 4.3 | carry out all diagnostic and rectification activities following: |
| | a. manufacturers' instructions |
| | b. recognised researched repair methods |
| | c. workplace procedures |
| | d. health and safety requirements |
| 4.4 | ensure all repaired and replaced components and units conform to the vehicle operating specification and any legal requirements |
| 4.5 | when necessary carry out adjustments to components and units correctly to ensure that they operate to meet system requirements |
| 4.6 | use testing methods that are suitable for assessing the performance of the system rectified |
| 4.7 | ensure the engine electrical system rectified performs to the vehicle operating specification and any legal requirements. |

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>5.</strong></td>
<td>be able to record information and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

| 5.1 | produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required |
| 5.2 | make suitable and justifiable recommendations for cost effective repairs |
| 5.3 | record and report any additional faults noticed during the course of their work promptly in the format required. |
# Unit 405

**Skills in diagnosing and rectifying transmission and chassis electrical faults**

<table>
<thead>
<tr>
<th>UAN:</th>
<th>Y/601/6041</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>45</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE05K – Knowledge of Diagnosis and Rectification of Transmission and Chassis Electrical Faults</td>
</tr>
</tbody>
</table>

## Aim:
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

This unit is about identifying and rectifying electrical faults occurring within a variety of electrical systems within the vehicle transmission and chassis areas.

## Learning outcome

<table>
<thead>
<tr>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. be able to work safely when carrying out transmission and chassis electrical diagnostic and rectification activities</td>
</tr>
</tbody>
</table>

## Assessment criteria
The learner can:

| 1. use suitable personal protective equipment and vehicle coverings throughout when carrying out transmission and chassis electrical diagnostic and rectification activities |
| 1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment. |

## Learning outcome

<table>
<thead>
<tr>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. be able to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

## Assessment criteria
The learner can:

<p>| 2.1 select suitable sources of technical information to support transmission and chassis electrical diagnostic and rectification activities including: |
| a. vehicle technical data |
| b. diagnostic test procedures |
| 2.2 use technical information to support transmission and chassis electrical diagnostic and rectification activities. |</p>
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to use appropriate tools and equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

| 3.1              | select the appropriate tools and equipment necessary for diagnostic and rectification activities |
| 3.2              | ensure that equipment has been calibrated to meet manufacturers’ and legal requirements |
| 3.3              | use the equipment required, correctly and safely throughout all transmission and chassis electrical diagnostic and rectification activities |

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td>be able to carry out transmission and chassis electrical diagnosis, rectification and test activities</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

| 4.1              | use diagnostic methods that are relevant to the symptoms presented |
| 4.2              | evaluate your assessment of dismantled sub-assemblies and identify their condition and suitability for repair or replacement accurately |
| 4.3              | carry out all diagnostic and rectification activities following: |
|                  | a. manufacturers’ instructions |
|                  | b. recognised researched repair methods |
|                  | c. workplace procedures |
|                  | d. health and safety requirements |
| 4.4              | ensure all repaired and replaced components and units conform to the vehicle operating specification and any legal requirements |
| 4.5              | carry out adjustments to components and units correctly to ensure that they operate to meet system requirements |
| 4.6              | use testing methods that are suitable for assessing the performance of the system rectified |
| 4.7              | ensure the transmission and chassis electrical system rectified performs to the vehicle operating specification and any legal requirements |

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.</td>
<td>be able to record information and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

| 5.1              | produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required |
| 5.2              | make suitable and justifiable recommendations for cost effective repairs |
| 5.3              | record and report any additional faults noticed during the course of their work promptly in the format required |
Unit 406  

Skills in diagnosing and rectifying vehicle auxiliary electrical faults

<table>
<thead>
<tr>
<th>UAN:</th>
<th>H/601/3868</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>45</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE06K – Knowledge of Diagnosis and Rectification of Vehicle Auxiliary Electrical Faults</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body:</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
</tbody>
</table>

Aim: This unit is about identifying and rectifying electrical faults occurring within a variety of electrical systems.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to work safely when carrying out automotive vehicle auxiliary electrical diagnostic and rectification activities.</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

1. use suitable personal protective equipment and vehicle coverings throughout when carrying out auxiliary electrical diagnostic and rectification activities
2. work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 select suitable sources of technical information to support automotive vehicle diagnostic and rectification activities including:
   a. vehicle technical data
   b. diagnostic test procedures
2.2 use sufficient diagnostic information in a systematic way to enable an accurate diagnosis of automotive auxiliary electrical system faults.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to use appropriate tools and equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 select the appropriate tools and equipment necessary for diagnostic and rectification activities
3.2 ensure that equipment has been calibrated to meet manufacturers’ and legal requirements
3.3 use the equipment required, correctly and safely throughout all automotive auxiliary electrical diagnostic and rectification activities.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td>be able to carry out automotive vehicle auxiliary electrical diagnosis, rectification and test activities.</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

4.1 use diagnostic methods that are relevant to the symptoms presented
4.2 evaluate your assessment of dismantled sub-assemblies and identify their condition and suitability for repair or replacement accurately
4.3 carry out all diagnostic and rectification activities following:
   a. manufacturers’ instructions
   b. recognised researched repair methods
   c. health and safety requirements
4.4 ensure all repaired or replacement components and units conform to the vehicle operating specification and any legal requirements
4.5 adjust components and units correctly to ensure that they operate to meet system requirements
4.6 use testing methods that are suitable for assessing the performance of the system rectified
4.7 ensure the rectified automotive auxiliary electrical system performs to the vehicle operating specification and any legal requirements.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.</td>
<td>be able to record information and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

5.1 produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required
5.2 make suitable and justifiable recommendations for cost effective repairs
5.3 record and report any additional faults noticed during the course of their work promptly in the format required.
# Unit 407
**Skills in fitting auxiliary locks and security devices**
**(electrical & mechanical)**

**UAN:** H/601/6043  
**Level:** 2  
**Credit value:** 3  
**GLH:** 25  
**Relationship to NOS:** This unit is linked to NOS AE07 – Motor Vehicle Auxiliary Locks and Security Devices

**Assessment requirements specified by a sector or regulatory body:** This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Aim:** This unit is about identifying and fitting suitable auxiliary locking and security devices that are permanently fitted to vehicles to deter theft.

### Learning outcome | The learner will:
--- | ---
1. | be able to work safely when carrying out the fitting of auxiliary locks and security devices

### Assessment criteria
The learner can:
1.1 use suitable personal protective equipment and vehicle coverings throughout when fitting auxiliary locks and security devices
1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.

### Learning outcome | The learner will:
--- | ---
2. | be able to use relevant information to carry out the task

### Assessment criteria
The learner can:
2.1 select suitable sources of technical information to support the fitting of auxiliary locks and security devices including:
   a. vehicle technical data
   b. manufacturers fitting procedures
2.2 use technical information to support the fitting of auxiliary locks and security devices.
### Learning outcome | The learner will:
--- | ---
3. &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;be able to use appropriate tools and equipment

### Assessment criteria
The learner can:
3.1 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;select the appropriate tools and equipment necessary for the fitting of auxiliary locks and security devices  
3.2 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;check that equipment has been calibrated to meet manufacturers’ and legal requirements  
3.3 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;use the equipment required, correctly and safely throughout all of the fitting activities.

---

### Learning outcome | The learner will:
--- | ---
4. &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;be able to carry out the overhauling of light vehicle steering and suspension units

### Assessment criteria
The learner can:
4.1&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp; ensure fitment of components are compatible with the vehicle specification and the customers requirements  
4.2&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp; carry out all vehicle fitting activities following:  
   a. manufacturers’ instructions  
   b. legal requirements  
   c. workplace procedures  
   d. health and safety requirements  
4.3 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;ensure when necessary that adjustments to components and systems are carried out to ensure correct and effective operation  
4.4 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;ensure all auxiliary locks and security devices conform to the vehicle operating specification and are secure and function as specified by the manufacturer or any legal requirements.

---

### Learning outcome | The learner will:
--- | ---
5. &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;be able to record information and make suitable recommendations

### Assessment criteria
The learner can:
5.1 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required  
5.2 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;make suitable and justifiable recommendations for cost effective repairs  
5.3 &nbsp;&nbsp;&nbsp;&nbsp;&nbsp;&nbsp;record and report any additional faults noticed during the course of their work promptly in the format required.
Unit 408  
Skills in inspecting vehicles using prescribed methods

UAN: T/601/6046
Level: 2
Credit value: 2
GLH: 4
Relationship to NOS: This unit is linked to NOS AE08 – Inspect Motor Vehicle using Prescribed Inspection Methods

Assessment requirements specified by a sector or regulatory body: This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim: This unit is about carrying out a range of inspections on vehicles using a variety of prescribed testing and inspection methods.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. be able to work safely when carrying out light vehicle inspections using prescribed methods</td>
<td></td>
</tr>
</tbody>
</table>

Assessment criteria

The learner can:

1.1 use suitable personal protective equipment and vehicle coverings throughout when carrying out vehicle inspection activities
1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. be able to use relevant information to carry out the task</td>
<td></td>
</tr>
</tbody>
</table>

Assessment criteria

The learner can:

2.1 select suitable sources of technical information to support light vehicle inspection activities including:
   a. vehicle technical data
   b. inspection procedures
   c. legal requirements
2.2 use technical information to support light vehicle inspection activities.
### Learning outcome | The learner will:
---|---
3. | be able to use appropriate tools and equipment

### Assessment criteria

The learner can:

3.1 select the appropriate tools and equipment necessary for carrying out a range of inspections on light vehicle systems

3.2 use tools and equipment in the way specified by manufacturers when carrying out a range of inspections on light vehicle systems including:

| Learning outcome | The learner will: |
---|---|
4. | be able to carry out light vehicle inspections using prescribed methods

### Assessment criteria

The learner can:

4.1 carry out light vehicle inspections using prescribed methods, adhering to the specifications and tolerances for the vehicle and following:

a. the manufacturer’s approved inspection methods

b. recognised researched inspection methods

c. health and safety requirements

d. prescribed documentation

4.2 ensure that inspected light vehicle conforms to the vehicle operating specification and any legal requirements

4.3 ensure any comparison of the vehicle against specification accurately identifies any:

a. differences from the vehicle specification

b. vehicle appearance and condition faults

4.4 use suitable testing methods to evaluate the performance of the inspected systems.

| Learning outcome | The learner will: |
---|---|
5. | be able to record information and make suitable recommendations

### Assessment criteria

The learner can:

5.1 produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required

5.2 make suitable and justifiable recommendations for cost effective repairs

5.3 record and report any additional faults noticed during the course of their work promptly in the format required.
Unit 409  **Skills in identifying suitability, installation and configuration of vehicle electrical enhancements and security systems**

<table>
<thead>
<tr>
<th>UAN:</th>
<th>A/601/6050</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>5</td>
</tr>
<tr>
<td>GLH:</td>
<td>45</td>
</tr>
</tbody>
</table>

**Relationship to NOS:**
The unit is linked to NOS AE09K – Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems.

**Assessment requirements specified by a sector or regulatory body:**
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Aim:**
This unit is about identifying electronic enhancements, vehicle electronic security systems and vehicle tracking systems for vehicle types to ensure that the vehicle enhancement meets the specification and functionality of the vehicle and also correctly installing those products to ensure that the vehicle systems function correctly after installation.

**Learning outcome** | **The learner will:**
---|---
1. | be able to work safely when carrying out vehicle electrical enhancement and security activities

**Assessment criteria**
The learner can:

1.1 use suitable personal protective equipment and vehicle coverings throughout when carrying out vehicle electrical enhancement and vehicle electrical security systems activities:

1.2 work in a way which minimises the risk of damage or injury to the vehicle, people and the environment.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>be able to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 select suitable sources of technical information to support the vehicle electrical enhancement and security activities, by reviewing:
   a. technical data
   b. fitting procedures
   c. legal requirements
   d. customer requirements

2.2 use technical information to support the vehicle electrical enhancement and security activities.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to use appropriate tools and equipment</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 select the appropriate tools and equipment necessary for carrying out vehicle electrical enhancement and security activities

3.2 ensure that equipment has been calibrated to meet manufacturers’ and legal requirements

3.3 use the correct tools and equipment in the way specified by manufacturers when carrying out vehicle electrical enhancement and security activities

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.</td>
<td>be able to install vehicle electrical enhancement and vehicle electrical security systems</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

4.1 ensure fitment of components are compatible with the vehicle specification and the customers requirements

4.2 carry out all vehicle enhancement activities following:
   a. manufacturers’ instructions
   b. legal requirements
   c. workplace procedures
   d. health and safety requirements

4.3 ensure when necessary that adjustments to components and systems are carried out to ensure correct and effective operation

4.4 ensure all vehicle electrical components are secure and function as specified by the manufacturer or any legal requirements
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.</td>
<td>be able to record information and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

5.1 produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required
5.2 make suitable and justifiable recommendations for cost effective repairs
5.3 record and report any additional faults noticed during the course of their work promptly in the format required.
Unit 410  
Skills in conducting vehicle enhancement and installation consultations with customers in the motor vehicle environment

<table>
<thead>
<tr>
<th>UAN:</th>
<th>L/601/6053</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
</tr>
<tr>
<td>Credit value:</td>
<td>2</td>
</tr>
<tr>
<td>GLH:</td>
<td>20</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE10K – Knowledge of Conducting Vehicle Enhancement and Installation Consultations with Customers in the Motor Vehicle Environment</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body:</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
<tr>
<td>Aim:</td>
<td>This unit is about carrying out consultations with customers to investigate their concerns relating to electrical enhancements for their vehicle. It also includes making recommendations to ensure that the customer's concerns are addressed and explaining the outcomes that the enhancements will achieve so that customers fully understand the work that will be undertaken.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>be able to use relevant information to carry out the consultation with customers</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Assessment criteria</th>
</tr>
</thead>
<tbody>
<tr>
<td>The learner can:</td>
</tr>
<tr>
<td>1.1</td>
</tr>
<tr>
<td>1.2</td>
</tr>
<tr>
<td>Learning outcome</td>
</tr>
<tr>
<td>------------------</td>
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<tr>
<td>2.</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 explain clearly the implications of any vehicle enhancement
2.2 respond to customers concerns in a positive and friendly manner
2.3 give a positive impression of yourself and your organisation when dealing with customers
2.4 obtain sufficient, detailed information using suitably structured questions
2.5 provide customers with accurate, current and relevant advice and information on any further investigation that is needed
2.6 give technical advice clearly and accurately and in a manner which the customer will understand
2.7 liaise with the customer and or other relevant person to agree your recommendations for the next course of action.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>be able to carry out post work consultations and make suitable recommendations</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 explain clearly to customers the action that has been taken regarding their vehicle
3.2 produce work records that are accurate, complete and passed to the relevant person(s) promptly in the format required
3.3 suggest possible methods for improving the customer care process to your manager, when necessary
Unit 454  Knowledge of diagnosis and rectification of engine electrical faults

UAN: R/601/6023
Level: 3
Credit value: 6
GLH: 45

Relationship to NOS:
This unit is linked to NOS AE04K – Knowledge of Diagnosis and Rectification of Engine Electrical Faults

Assessment requirements specified by a sector or regulatory body
This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

Aim:
This unit enables the learner to develop an understanding of diagnosis and rectification of engine electrical system faults. It also covers the evaluation of performance of the systems. This includes SI, CI, Hybrid and Alternative fuel vehicles.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>understand how engine electrical systems operate</td>
</tr>
</tbody>
</table>

Assessment criteria

The learner can:
1.1 identify engine electrical system components
1.2 explain the construction and operation of engine electrical systems to include:
   a. starting systems
   b. charging systems
   c. engine management systems
   d. electrical components of the cooling system
1.3 explain the interaction between electrical, electronic and mechanical components within the system defined
1.4 explain how the electrical systems interlink and interact, including multiplexing and fibre optics
1.5 explain how to dismantle and reassemble the electrical and electronic units of engine electrical systems
### Learning outcome  |  The learner will:
--- | ---
2. understand how to find, select and use sources of information

#### Assessment criteria
The learner can:

2.1 identify suitable sources of technical information to support engine electrical repair and diagnostic procedures including:
   a. technical data
   b. manufacturers instructions
   c. legal requirements
   d. industry recognised repair methods

2.2 explain how to interpret and use technical information to support the engine electrical repair and diagnostic procedures

---

### Learning outcome  |  The learner will:
--- | ---
3. understand how to diagnose and rectify faults in engine electrical systems

#### Assessment criteria
The learner can:

3.1 analyse symptoms and causes of faults found in engine electrical systems to include:
   a. starting systems
   b. charging systems
   c. engine management systems
   d. electrical components of the cooling system

3.2 explain how to select the most appropriate diagnostic testing method for the symptoms present

3.3 explain systematic diagnostic techniques used in identifying engine electrical system faults to include:
   a. verify the fault
   b. collect further information
   c. evaluate the evidence
   d. carry out further tests in a logical sequence
   e. rectify the problem
   f. check all systems

3.4 explain how to examine, measure and make suitable adjustments to components including:
   a. settings
   b. input and output values
   c. voltages
   d. current consumption
   e. resistance
   f. output patterns with oscilloscope
   g. condition
   h. wear and performance

3.5 explain how to evaluate and interpret test results found in diagnosing engine electrical system faults against vehicle manufacturer specifications and settings

3.6 explain how to carry out the rectification activities in order to correct the faults in the engine electrical systems
| 3.7 | explain the engine electrical and unit replacement procedures and the circumstances which will necessitate replacement and or other possible courses of action |
| 3.8 | make suitable and justifiable recommendations for cost effective repairs. |
Unit 454 Knowledge of diagnosis and rectification of engine electrical faults

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Advanced battery technology
a. Batteries must include:
   I. maintenance free
   II. sodium-nickel-chloride
   III. fuel cell
   IV. sodium sulphur and swing lead acid
   V. fuel cell
b. Electrochemistry
c. Calculation on battery efficiency/rating.

Battery condition and faults
a. Faults including:
   I. battery not holding charge
   II. unwanted drain
   III. diluted electrolyte
   IV. Impurities in electrolyte
   V. excessive gassing
   VI. low state of charge
   VII. sulphating
   VIII. excessive volt drop during component operation
   IX. open circuit cell
   X. overcharging
   XI. temperature related faults

Operating principles charging systems
a. Charging systems should include:
   I. alternators with internal and external regulators
   II. water cooled alternators
   III. integrated alternators (ISAD)
   IV. dynalto systems.
b. Electrical loads imposed by vehicle systems.
c. Rectification and regulation
Test procedures for diagnosing faults with charging systems
a. Stages in the fault finding process to include:
   I. hand and eye checks
   II. supply voltage
   III. generator outputs
   IV. under and off load testing for rectification and regulation
   V. bench testing
   VI. vehicle testing

Symptoms of faults found on charging systems
a. Faults to include:
   I. charging light inoperative
   II. charging light staying on all the time
   III. battery discharges during normal operation
   IV. high resistance in charging circuits
   V. loose broken wiring/connections
b. Internal faults:
   I. diode open circuit
   II. worn brushes
   III. regulator faults
   IV. rotor open circuit
   V. stator open circuit

Advanced charging system technology
a. Charge balance calculation.
b. Charging system problems and solutions including:
   I. upgrading alternator
   II. power management systems
   III. two stage
   IV. dual voltage systems

Advanced starting system technology
a. Outputs in relation to engine size:
   I. speed
   II. torque
   III. power
   IV. efficiency
b. System design characteristics:
   I. DC motor characteristics
   II. parallel
   III. shunt
   IV. compound
   V. series
c. Electronic starter control
d. High voltage systems.
e. Inhibitor circuits.
f. Starter types to include:
   I. pre – engaged
   II. permanent magnet for heavy and diesel vehicles
   III. integrated starters
Faults and diagnostic procedures for starting systems
a. Components to include:
   I. solenoid
   II. armature
   III. commutator
   IV. brush assemblies
   V. drive systems
   VI. ignition switches
   VII. torque drive systems

b. Faults to include:
   I. battery
   II. wiring
   III. starter switch
   IV. inhibitor switch
   V. pinion
   VI. flywheel
   VII. bearings
   VIII. internal starter components

c. Identify stages of fault finding

Ignition system technology
a. Components to include:
   I. ignition switch
   II. oil packs
   III. spark plugs and leads
   IV. distributors and amplifier units
   V. knock sensor
   VI. engine speed sensor
   VII. manifold sensor
   VIII. coolant sensor
   IX. ECU

b. Materials used in component manufacture

c. Systems to include:
   I. constant energy systems
   II. hall effect
   III. inductive pulse
   IV. open and closed loop
   V. distributorless ignition
   VI. direct ignition
   VII. advance angle timing
   VIII. integrated ignition circuit
The construction of ignition components
a. Spark plugs including:
   I. heat range
   II. electrode gap
   III. choosing correct plug
b. Ignition components to include:
   I. ignition switch
   II. coil packs and leads
   III. resistors
   IV. amplifier units
   V. electronic systems

Faults and diagnostic procedures for ignition systems
a. Diagnostic equipment and procedures relating to the ignition system and components including:
   I. wiring, and connections
   II. code readers
   III. oscilloscopes
   IV. ohmmeter
   V. volt meter
   VI. other dedicated equipment
   VII. testing sequences
b. Faults to include:
   I. no spark
   II. cold and hot starting problems
   III. erratic running
   IV. damp components
   V. worn components
   VI. incorrect plug gaps
   VII. high resistance in circuit
   VIII. intermittent connections
   IX. incorrect timing
   X. coil or distributor cap tracking
   XI. HT breaking down
   XII. running on when switched off
   XIII. pinking and knocking
   XIV. misfire
   XV. erratic idle
   XVI. lack of power
   XVII. backfire and fouling
The operation and requirements of fuel systems

a. Fuel systems to include:
   I. single point
   II. multi point control layout
   III. sequential multi point
   IV. diesel fuel injection
   V. petrol injection
   VI. computer controlled
   VII. lean burn
   VIII. common rail
   IX. catalytic converters

b. Theories and terms to include:
   I. combustion
   II. burn range and rate
   III. detonation
   IV. mixture strength effects
   V. air-fuel ratios
   VI. fuelling and emissions
   VII. CoNox
   VIII. HC
   IX. exhaust emission regulations

The function of fuel system components and the relationship between components

a. Petrol fuel systems:
   I. stepper motors
   II. sensors
   III. injectors
   IV. fuel pumps
   V. relays
   VI. cold start
   VII. lambda sensors
   VIII. idle control actuators
   IX. single and multipoint injection systems
   X. throttle valve potentiometer
   XI. phase sensor

b. Compression ignition systems:
   I. engine stop solenoid
   II. injectors
   III. fuel pumps
   IV. relays
   V. heater plugs
   VI. injection pumps
   VII. high pressure pumps
   VIII. filters

c. Block, flow and circuit diagrams
Faults and diagnostic procedures for fuel system systems
a. The stages of fault finding
b. Diagnostic procedures including:
   I. the use of fault code readers
   II. oscilloscopes
   III. break out boxes
   IV. on-board diagnostics
   V. other dedicated equipment
c. Faults:
   I. no fuel
   II. filters dirty or blocked
   III. fuel pump
   IV. hot and cold start
   V. erratic idle
   VI. misfire
   VII. stalling
   VIII. lack of power
   IX. backfire
   X. incorrect co
   XI. air leaks

The operation of engine management components and relationship with vehicle systems
a. Components:
   I. ECU units
   II. input sensors
   III. output actuators
b. Data flow, distribution and interconnection
c. Control of phases:
   I. starting
   II. enrichment
   III. cold running
   IV. idle
   V. full load
   VI. acceleration
   VII. deceleration
   VIII. engine speed limitation
d. CANBUS.
e. Performance mapping implications.
f. Block, flow and circuit diagrams
Faults and diagnostic procedures for engine management systems
a. The stages of fault finding.
b. Diagnostic procedures including:
   I. the use of fault code readers
   II. oscilloscope
   III. break out boxes
   IV. on-board diagnostics
   V. other dedicated equipment
c. Faults:
   I. engine fails to start
   II. hot and cold start
   III. erratic idle
   IV. misfire
   V. hesitation under acceleration or constant speed
   VI. knock
   VII. poor response
   VIII. poor fuel consumption
   IX. incorrect CO
   X. poor performance
   XI. limp home mode
   XII. fuses

Adjustments to components are:
a. settings
b. input and output values
d. voltages
e. current consumption
f. resistance
g. output patterns with oscilloscope
h. condition
i. wear and performance
# Unit 455

**Knowledge of diagnosis and rectification of transmission and chassis electrical faults**

<table>
<thead>
<tr>
<th>UAN:</th>
<th>Y/601/6024</th>
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<tbody>
<tr>
<td>Level:</td>
<td>3</td>
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<tr>
<td>Credit value:</td>
<td>6</td>
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<tr>
<td>GLH:</td>
<td>45</td>
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<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE05K – Knowledge of Diagnosis and Rectification of Transmission and Chassis Electrical Faults</td>
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<tr>
<td>Assessment requirements specified by a sector or regulatory body</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
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</tbody>
</table>

## Learning outcome

The learner will:

### 1. understand how transmission and chassis electrical systems operate

**Assessment criteria**

The learner can

1. identify transmission and chassis electrical system components
2. explain the construction and operation of transmission and chassis electrical systems
3. explain the interaction between electrical, electronic and mechanical components within the system defined
4. explain how the electrical systems interlink and interact, including multiplexing and fibre optics
5. explain how to dismantle and reassemble the electrical and electronic units of transmission and chassis electrical systems.

## Learning outcome

The learner will:

### 2. understand how to find, select and use sources of information

**Assessment criteria**

The learner can

1. identify suitable sources of technical information to support transmission and chassis electrical repair and diagnostic procedures including:
   - technical data
   - manufacturers instructions
   - legal requirements
   - industry recognised repair methods
2. explain how to use technical information to support the transmission and chassis electrical repair and diagnostic procedures
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>the learner will:</th>
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<tbody>
<tr>
<td>3.</td>
<td>understand how to diagnose and rectify faults in transmission and chassis electrical systems</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

3.1 describe symptoms and causes of faults found in engine electrical systems

3.2 explain how to select the most appropriate diagnostic testing method for the symptoms present

3.3 explain systematic diagnostic techniques used in identifying transmission and chassis electrical system faults

3.4 explain how to examine, measure and make suitable adjustments to components

3.5 explain how to evaluate and interpret test results found in diagnosing transmission and chassis electrical system faults against vehicle manufacturer specifications and settings

3.6 explain how to carry out the rectification activities in order to correct the faults in the transmission and chassis electrical systems

3.7 explain the transmission and chassis electrical and unit replacement procedures and the circumstances which will necessitate replacement and or other possible courses of action.
Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

**Identification of various types of electrical/electronic transmission control systems**
- a. Electronic clutch control, torque converter control systems.
- c. Electronically controlled automatic transmission.
- d. Retarders and diff-lock systems

**The function and operating principles of each of these areas**
- a. Electronic clutch control, torque converter control systems.
- c. Electronically controlled automatic transmission.
- d. Retarders and diff-lock systems.

**Common faults and basic tests for these systems**
- a. Hand held diagnostics, meters and oscilloscopes.
- b. Electronic Clutch Control, torque converter control systems.
- d. Electronically controlled automatic transmission.
- e. Retarders and diff-lock systems.

**The function and operating principles of the following systems**
- a. ABS
- b. Traction control.

**Identification of components and their function within the system**
- a. Sensors, actuators, modulators and the control system for ABS.
- b. Sensors, actuators, modulators and the control system for traction control.

**Common faults and basic tests for these systems**
- a. ABS
- b. Traction control

**Function and operating principles of steering systems**
- a. Electro/hydraulic systems.
- b. Speed sensitive systems.
- c. Full electric assistance systems.
- d. 4 Wheel steering systems.

**Identification of all components and their function within the steering system**
- a. Sensors, actuators and control systems for each system.
Common faults and basic tests for these steering systems
a. Electro/hydraulic systems.
b. Speed sensitive systems.
c. Full electric assistance systems.

Function and operating principles of electric/electronic suspension control
a. Sensors, actuators and control systems
b. Hydra-electric systems
c. Pneumatic electric

Identification of all components and their function within the suspension systems
a. Sensors, actuators and control systems
b. Hydra-electric systems
c. Pneumatic electric

Common faults and basic tests for these suspension systems
a. Sensors, actuators and control systems
b. Hydra-electric systems
c. Pneumatic electric

How the below systems come together to create a stability control system
a. Aerodynamic control systems
b. Transmission systems
c. ABS/traction control systems
d. Steering systems
e. Suspension systems
f. Engine management system

Identification and description of how all these systems unite to create stability control
a. Aerodynamic control systems
b. Transmission systems
c. ABS/traction control systems
d. Steering systems
e. Suspension systems
f. Engine management system

Common faults and basic tests for these combined systems
a. Aerodynamic control systems
b. Transmission systems
c. ABS/traction control systems
d. Steering systems
e. Suspension systems
f. Engine management system
Unit 456  Knowledge of diagnosis and rectification of vehicle auxiliary electrical faults

<table>
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<th>UAN:</th>
<th>A/601/3746</th>
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<td>GLH:</td>
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<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE06K – Knowledge of Diagnosis and Rectification of Vehicle Auxiliary Electrical Faults</td>
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<td>Assessment requirements specified by a sector or regulatory body:</td>
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**Aim:**

This unit enables the learner to develop an understanding of diagnosis and rectification of vehicle auxiliary electrical systems and their units. It also covers the evaluation of performance of the systems. This includes SI, CI, Hybrid and Alternative fuel vehicles.

**Learning outcome**

1. understand vehicle electrical and electronic principles

**Assessment criteria**

The learner can:

1.1 explain the principles of electrical inputs, outputs, voltages and oscilloscope patterns, digital and fibre optics
1.2 explain the principles of sensor inputs, computer processing and actuator outputs
1.3 identify sensor types (passive and active)
1.4 identify the electrical principles that are related to light vehicle electrical circuits
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>2.</td>
<td>understand how light vehicle auxiliary electrical systems operate</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

- **2.1** identify advanced automotive auxiliary electrical system components
- **2.2** explain the construction and operation of automotive auxiliary electrical systems
- **2.3** explain the interaction between electrical, electronic and mechanical components within the system defined
- **2.4** explain the operation of the electrical and electronic systems for electric, hybrid and alternative fuel vehicles including regenerative braking systems
- **2.5** explain how electrical systems interlink and interact, including multiplexing and fibre optics
- **2.6** compare automotive auxiliary electrical system components and assemblies against alternatives to identify differences in construction and operation.

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<tr>
<td>3.</td>
<td>understand how to diagnose and rectify faults in auxiliary electrical systems</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

- **3.1** explain the symptoms and causes of faults found in automotive auxiliary electrical systems
- **3.2** explain systematic diagnostic techniques used in identifying automotive auxiliary electrical system faults
- **3.3** explain how to examine, measure and make suitable adjustments to components
- **3.4** explain how to carry out the rectification activities in order to correct the faults in the automotive auxiliary electrical systems
- **3.5** explain how to select, prepare and use diagnostic and rectification equipment for automotive auxiliary electrical systems
- **3.6** explain how to evaluate and interpret test results found in diagnosing automotive auxiliary electrical system faults against vehicle manufacturer specifications and settings.
- **3.7** explain how to evaluate the operation of components and systems following diagnosis and repair to confirm system performance.
Unit 456  

Knowledge of diagnosis and rectification of vehicle auxiliary electrical faults

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

The electrical principles that are related to light vehicle electrical circuits:

a. Ohms law  
b. Voltage  
c. Power  
d. Current (AC and DC)  
e. Resistance  
f. Magnetism  
g. Electromagnetism and electromagnetic induction  
h. Digital and fibre optic principles  
i. Electrical units and symbols  
j. Electrical and electronic terminology  
k. Relevant electrical safety

Battery and Charging

a. The construction and operation of vehicle batteries including:  
   i. low maintenance and maintenance free  
   ii. lead acid and nickel cadmium types  
   iii. cells  
   iv. separators  
   v. plates  
   vi. electrolyte  
b. The operation of the vehicle charging system:  
   i. alternator  
   ii. rotor  
   iii. stator  
   iv. slip ring  
   v. brush assembly  
   vi. three phase output  
   vii. diode rectification pack  
   viii. voltage regulation  
   ix. phased winding connections  
   x. cooling fan  
   xi. alternator drive system
Starting
a. The layout, construction and operation of engine starting systems: inertia and pre-engaged principles.
b. The function and operation of the following components:
   i. inertia and pre-engaged starter motor
   ii. starter ring gear
   iii. pinion
   iv. starter solenoid
   v. ignition/starter switch
   vi. starter relay (if appropriate)
   vii. one-way clutch (pre-engaged starter motor)

Lighting systems and technology
a. lighting systems should include:
   i. Xenon lighting
   ii. gas discharge lighting
   iii. ballast system
   iv. LED
   v. intelligent front lighting
   vi. blue lights
   vii. complex reflectors
   viii. fibre optic
   ix. optical patterning

Lighting circuits and the relationship between each circuit
a. circuits must include:
   i. sidelights including number plate lights and marker lights
   ii. dipped beam
   iii. main beam
   iv. dim/dip
   v. indicators and hazard lights
   vi. high intensity and fog light

Common faults and testing methods associated with external lighting system
a. fault diagnosis for:
   I. lighting systems failing to operate correctly
   II. switches
   III. relays
   IV. bulbs failing to operate

The operating principles of external lighting systems and multiplexing systems
a. to include all external lighting systems and a good knowledge of multiplexing systems.
The different types of electric windows and mirror systems and components
a. components should include:
   i. window
   ii. mirror motors
   iii. multi-functional switches
   iv. relays
   vi. total closure modules

The function of component parts in the electric window and mirror systems
a. components must include:
   i. motors
   ii. relays
   iii. interfaces
   iv. modules
   v. switches

The operating principles of electric windows and mirror systems
a. operating principles of the following:
   I. motors
   II. interfaces
   III. switches
   IV. modules

Common faults and testing methods associated with electric windows and mirror systems
a. fault diagnosis for:
   I. electric windows failing to open or close
   II. electric mirrors fail to adjust
   III. slow operation on both systems

The different types of screen heating systems and components
a. systems must include:
   I. heated front screens
   II. heated rear screens
   III. heated mirrors

The function and operating principles of components for heated screen and mirror systems
a. components must include:
   I. front screen elements
   II. mirror elements
   III. time control relays
   IV. multifunction relays and switches

Common faults and testing methods associated with heated screen and mirror systems
a. faults must include:
   I. screen elements not operating
   II. timer relays not operating and staying on permanently
The different types of In Car Entertainment (I.C.E.) systems and components
a. systems and components must include:
   I. radio CD and multi play units
   II. DVD players
   III. MP3 players
   IV. speakers
   V. aerial systems
   VI. amplifiers
   VII. V.D.U. screens
   VIII. Satellite Navigation
   IX. communication units

The function of components in I.C.E. systems
a. systems include:
   I. radios
   II. CD players
   III. video players
   IV. DVD players
   V. aerial systems
   VI. speakers
   VII. amplifiers
   VIII. VDU screens
   IX. mobile communication units

The operating principles of I.C.E. systems
a. operation of entertainment systems speaker and aerial systems

Common faults and testing methods associated with I.C.E. systems
a. faults to include:
   I. entertainment and navigation units not operating
   II. speaker, aerial and amplifier systems not functioning correctly
   III. excessive radio interference (suppression)
   IV. use of diagnostic computers and systems

The different types of integrated security/warning systems and components
a. components to include:
   I. control units
   II. alarm modules
   III. audible warning units
   IV. immobiliser units
   V. sensing units
   VI. horn
   VII. audible warning speakers
The function of component parts in integrated security and warning systems
a. components to include
   I. control units
   II. alarm modules
   III. audible warning units
   IV. interior sensing systems
   V. immobiliser units
   VI. relays
   VII. LEDs
   VIII. horns

The operating principles of integrated security and warning systems
a. operation of alarm systems and audible warning units.

The relevant legislation relevant to security and warning systems
a. find and apply all relevant legislation for the fitment and use of security and warning systems.

Common faults and testing methods associated with security and warning systems
a. components to include:
   I. control units
   II. audible warning units
   III. immobiliser units
   IV. horns
   V. relays
   VI. LEDs
   VII. wiring
   VIII. connections and protection devices
   IX. removal and refitting procedures
   X. using computer diagnostics to identify faults
   XI. use of manufacturers diagnostic equipment

The different wiper system components
a. components must include:
   I. wiper motors, washer motors
   II. wiper linkage
   III. multifunction relays
   IV. headlamp wash/wipe

The function of component wiper and washer components
a. components and systems must include:
   I. wiper motors
   II. intermittent wash wipe relays
   III. parking systems
The operating principles, faults and testing methods of wiper and washer systems
a. principles, fault diagnosis and testing for:
   I. wiper motors failing
   II. damaged linkages
   III. incorrect operation of intermittent and parking systems
   IV. earth faults
   V. control unit failure

The different heater, cooling system components and air con.
a. components include:
   I. heater motors
   II. speed rheostats,
   III. switches
   IV. valves
   V. radiator cooling fan motors
   VI. relays
   VII. air conditioning units

The function of component heater, cooling parts and air conditioning
a. components include:
   I. heater motors
   II. rheostats
   III. valves
   IV. switches
   V. relays
   VI. cooling fan motors
   VII. air conditioning units
   VIII. thermostatic switches

The operating principles of heater, cooling systems and air conditioning
a. principles to include:
   I. conduction
   II. convection
   III. radiation
   IV. circulation
   V. boiling points
   VI. states of matter (Gas, liquid, solid)
   VII. temperature control
   VIII. antifreeze mixtures
   IX. heat transfer

Common faults and testing methods associated with heater, cooling systems and air conditioning
a. fault diagnosis for:
   I. heater motor failing to operate on all/one speed
   II. radiator cooling fan not operating
   III. valves
   IV. relays
   V. switches not operating
   VI. electrical related faults on the air conditioning system

The different types of locking system components
a. door locking actuators, solenoids, deadlocking actuators, anti-theft modules.

**The function of component parts in the locking system**
a. solenoids, actuators (electrical and pneumatic), multifunctional relays, anti-theft modules and release systems.

**The operating principles of locking systems**
a. doors and cabs

**Common faults and testing methods associated with locking systems**
a. door locking actuators, solenoids, , connections, wiring, relays, and protection devices/fuses

**The different types of Supplementary Restraint and Airbag systems**
a. components include:
   I. control units
   II. sensors
   III. seat belt pretensioners
   IV. airbag assemblies
   V. wiring systems
   VI. warning systems

**The function of component parts in the Supplementary Restraint and Airbag systems**
a. components include:
   I. control units
   II. interfaces
   III. sensors
   IV. airbag units
   V. pretensioners

**The operating principles of Supplementary Restraint and Airbag systems**
a. operation of the sensors
b. operation of the airbag unit
c. operation of the various types of pretension
d. safe handling procedures and regulations

**Common faults and testing methods associated with Supplementary Restraint and Airbag systems**
a. fault diagnosis for Airbag and SRS faults:
   I. fault code identification
   II. wiring faults
   III. component failure
   IV. earth problems
   V. sensor faults.
How to examine, measure and make suitable adjustments to components:
   a. Settings
   b. Input and output values
   c. Voltages
   d. Current consumption
   e. Resistance
   f. Input and output patterns with oscilloscope (including frequency and duty cycle measurements)
   g. Condition
   h. Wear and performance

How to select, prepare and use diagnostic and rectification equipment for automotive auxiliary electrical systems:
   a. Voltmeters
   b. Ammeters
   c. Ohmmeters
   d. Multi-meters
   e. Battery testing equipment
   f. Dedicated and computer based diagnostic equipment
   g. Oscilloscopes
Unit 457  Knowledge of fitting auxiliary locks and security devices (electrical & mechanical)

UAN: K/601/6027
Level: 2
Credit value: 3
GLH: 25
Relationship to NOS: This unit is linked to NOS AE07 – Motor Vehicle Auxiliary Locks and Security Devices

Assessment requirements specified by a sector or regulatory body: This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

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<tr>
<th>Learning outcome</th>
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<tbody>
<tr>
<td>1.</td>
<td>understand how auxiliary locks and security devices operate</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

1.1 identify auxiliary locks and security devices including:
   a. electronic and electro mechanical lock mechanisms
   b. additional auxiliary mechanical door locks using cylinder type locks
   c. additional auxiliary mechanical door and aperture locks using external locking systems
   d. mechanical window protection devices (internal and external)
   e. replacement security windows and window security films
   f. pneumatic locking systems

1.2 describe the function and operation of the auxiliary locks and security devices

1.3 describe how the fitment may be limited by the existing vehicle systems and fitments

1.4 compare the advantages and disadvantages of carrying out the fitting of auxiliary locks and security devices

1.5 describe the interaction between electrical and electronic and mechanical components within auxiliary locks and security devices.
<table>
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<tbody>
<tr>
<td>2.</td>
<td>understand how to fit auxiliary locks and security devices</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

2.1 describe the procedures involved in fitting auxiliary locks and security devices
2.2 describe how to integrate vehicle electrical systems with auxiliary locks and security devices
2.3 describe how to apply vehicle body anticorrosion to meet vehicle requirements.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>3.</td>
<td>understand how to carry out checks to auxiliary locks and security devices fitted</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can:

3.1 describe the checks that are made to make sure the components are compatible with the vehicle specification and the customer requirements
3.2 explain how to test and evaluate the performance of any auxiliary locks and security devices fitted against vehicle specification and the importance of doing so
3.3 describe how to prepare, calibrate and use any equipment required to fit auxiliary security devices
3.4 explain how to make adjustments to components and to any surrounding systems to ensure effective operation.
Unit 457  Knowledge of fitting auxiliary locks and security devices (electrical & mechanical)

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

The identification of different types of auxiliary locks and security devices components
a. Systems and components to include:
   i. electronic/electro mechanical lock mechanisms
   ii. additional auxiliary mechanical door locks using cylinder type locks
   iii. additional auxiliary mechanical door/aperture locks using external locking systems
   iv. mechanical window protection devices (internal and external)
   v. replacement security windows/ window security films
   vi. pneumatic locking systems

The function of components in the auxiliary locks and security devices components
a. Components include:
   i. electronic/electro mechanical lock mechanisms
   ii. additional auxiliary mechanical door locks using cylinder type locks
   iii. additional auxiliary mechanical door/aperture locks using external locking systems
   iv. mechanical window protection devices (internal and external)
   v. replacement security windows/ window security films
   vi. pneumatic locking systems

The operating principles of auxiliary locks and security systems
a. Systems include:
   i. electronic/electro mechanical lock mechanisms
   ii. additional auxiliary mechanical door locks using cylinder type locks
   iii. additional auxiliary mechanical door/aperture locks using external locking systems
   iv. mechanical window protection devices (internal and external)
   v. replacement security windows/ window security films
   vi. pneumatic locking systems

The relevant legislation relevant to the auxiliary locks and security systems
a. Find and apply all relevant legislation for the fitment and use of auxiliary locks and security systems.
Faults and testing methods associated with auxiliary locks and security systems

a. Test and procedures for the following:
   i. lock mechanisms
   ii. cylinder locks
   iii. external locks
   iv. window protection devices
   v. pneumatic locks
Unit 458  
Knowledge of inspecting vehicles using prescribed methods

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>understand how to carry out inspections on light vehicle using prescribed methods</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

1.1 explain the difference between the various prescribed light vehicle inspection methods to include:
   a. pre-work
   b. installed system functional check
   c. post-work
   d. vehicle handover inspection

1.2 identify the different systems to be inspected when using the prescribed inspection methods

1.3 identify the procedures involved in carrying out the systematic inspection of the prescribed inspection methods on light vehicles

1.4 identify correct conformity of vehicle systems and condition on light vehicles inspections

1.5 compare test and inspection results against light vehicle specification and legal requirements

1.6 explain how to record and complete the inspection results in the format required

1.7 identify the recommendations that can be made based on results of the light vehicle inspections

1.8 explain the implications of failing to carry out light vehicle inspections activities correctly

1.9 explain the implications of signing workplace documentation and vehicle records

1.10 explain the procedure for reporting cosmetic damage to light vehicle components and units outside normal inspection items.
Unit 458  Knowledge of inspecting vehicles using prescribed methods

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

Pre and post work vehicle inspections and record findings
a. PPE and vehicle protection relating to:
   i. vehicle body panels
   ii. paint surfaces
   iii. seats
   iv. carpets and floor mats prior to conduction vehicle inspections
b. Pre and post work vehicle inspection procedures:
   i. aural
   ii. visual and functional assessments on engine
   iii. engine systems
   iv. chassis systems
   v. wheels and tyres
   vi. transmission system
   vii. electrical and electronic systems
   viii. exterior vehicle body
   ix. vehicle interior
c. The methods for carrying out inspections for: damage, corrosion, fluid leaks, wear, security, mounting security and condition to include;
   i. engines and engine systems
   ii. chassis systems
   iii. brakes
   iv. steering
   v. suspension
   vi. wheels
   vii. tyres
   viii. body panels
   ix. electrical and electronic systems and components
   x. vehicle seating and vehicle interior
   xi. vehicle instrumentation
   xii. driver controls
d. Check conformity to manufacturer's specifications and legal requirements.
e. Completion of documentation to include:
   i. inspection records
   ii. job cards
   iii. vehicle records
f. Make recommendations based on results of vehicle inspections.
g. The checks necessary to ensure customer satisfaction for:
   i. vehicle body panels
   ii. paint surfaces
   iii. seats
   iv. carpets and floor mats following pre or post vehicle inspections
h. Prepare and use appropriate inspection equipment and tools.
   Inspection procedures following inspection checklists.
Unit 459  
Knowledge of the suitability, installation and configuration of vehicle electrical enhancements and security systems

<table>
<thead>
<tr>
<th>UAN:</th>
<th>T/601/6029</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
<td>3</td>
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<td>Credit value:</td>
<td>6</td>
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<tr>
<td>GLH:</td>
<td>45</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE09K – Knowledge of the Suitability, Installation and Configuration of Vehicle Electrical Enhancements and Security Systems</td>
</tr>
<tr>
<td>Assessment requirements specified by a sector or regulatory body</td>
<td>This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.</td>
</tr>
</tbody>
</table>

**Learning outcome**

The learner will:

1. understand how vehicle electrical enhancement and vehicle electrical security systems operate

**Assessment criteria**

The learner can

1.1 identify the vehicle electrical enhancement systems and components fitted in:
   a. in car entertainment
   b. audio systems
   c. communication equipment
   d. networking systems
   e. body electrical systems
   f. data logging

1.2 identify the vehicle electrical security systems and components fitted in:
   a. alarm systems
   b. immobiliser systems
   c. location tracking systems
   d. electronic deadlocking systems

1.3 explain the function and operation of the vehicle electrical enhancement systems and components

1.4 explain the function and operation of the vehicle electrical security systems and components

1.5 explain how the enhancement may be limited by the existing vehicle systems and fitments

1.6 compare the advantages and disadvantages of carrying out the vehicle electrical customisation.
<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>2.</td>
<td>understand how to use relevant information to carry out the task</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

2.1 explain how to find, interpret and use technical information to support the vehicle electrical enhancement and security activities, by reviewing manufacturer and workshop information.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>3.</td>
<td>understand how to specify and fit vehicle electrical enhancement and vehicle electrical security systems</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

3.1 explain the procedures involved in fitting electrical vehicle enhancement equipment and security systems
3.2 explain how to follow manufacturers requirements relating to the components that are fitted
3.3 explain the interaction between electrical, electronic and mechanical components within the system defined
3.4 explain how electrical systems interlink and interact, including multiplexing and fibre optics
3.5 explain how installed electrical enhancements can interact with factory fitted electrical components including network systems
3.6 explain how to use dedicated and computer based equipment to configure vehicle electronic controlled systems to operate correctly
3.7 explain how to prepare and reconfigure electronically controlled vehicle enhancement systems to allow them to function correctly with factory fit vehicle systems.

<table>
<thead>
<tr>
<th>Learning outcome</th>
<th>The learner will:</th>
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<tbody>
<tr>
<td>4.</td>
<td>understand how to carry out checks to vehicle electrical enhancement and vehicle electrical security systems fitted</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

4.1 describe the checks that are made to make sure the components are compatible with the vehicle specification and the customer requirements
4.2 explain how to test and evaluate the performance of any electrical enhancements fitted against vehicle specification and the importance of doing so.
4.3 explain how to make adjustments to components and to any surrounding systems to ensure effective operation.
Unit 459  Knowledge of the suitability, installation and configuration of vehicle electrical enhancements and security systems

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

The different types of electrical enhancement systems and components
a. Systems and components to include:
   I. radio/CD players
   II. multi-play CD players
   III. DVD
   IV. MP3 players
   V. speakers
   VI. aerial systems
   VII. amplifiers
   VIII. visual display screens
   IX. satellite navigation
   X. mobile communication units
   XI. networking systems
   XII. body electrical systems
   XIII. data logging

The function of component parts in the electrical enhancement systems
a. Components include:
   I. Radio
   II. CD
   III. Video
   IV. DVD players
   V. aerial systems
   VI. speakers
   VII. amplifiers
   VIII. visual display screens
   IX. mobile communication systems
   X. networking systems
   XI. body electrical systems
   XII. data logging
The operating principles of electrical enhancement systems

I. in car entertainment
II. audio systems
III. communication systems
IV. networking systems
V. body electrical systems

The relevant legislation relevant to the electrical enhancement systems

a. Find and apply all relevant legislation for the fitment and use of I.C.E systems.

Faults and testing methods associated electrical enhancement systems

a. Test and procedures for the following:
   I. radio/CD players
   II. speakers
   III. aerial systems
   IV. amplifiers
   V. wiring
   VI. connections
   VII. relays
   VIII. fuses
   IX. removal and refitting procedures
   X. networking systems
   XI. body electrical systems
   XII. data logging

Types of security/warning systems and components to include: control units

I. alarm modules
II. audible warning units
III. immobiliser units
IV. location/tracking units
V. electronic deadlock units
VI. sensing units
VII. horn
VIII. audible warning speakers

The function of component parts in security and warning systems

a. Components to include:
   I. control units
   II. alarm modules
   III. audible warning units
   IV. interior sensing systems
   V. immobiliser units
   VI. location/tracking units
   VII. electronic deadlock units
   VIII. relays
   IX. diodes
   X. horns
The operating principles of security and warning systems

- Operation of alarm systems and audible warning units.
- Immobiliser systems
- Location/tracking systems
- Electronic deadlocking systems

The relevant legislation relevant to security and warning systems

- Find and apply all relevant legislation for the fitment and use of security and warning systems.

Faults and testing methods associated security and warning systems

- Components to include:
  - control units
  - audible warning units
  - immobiliser units
  - horns
  - relays
  - diodes
  - wiring
  - connections and protection devices
  - removal and refitting procedures
Unit 460  Knowledge of conducting vehicle enhancement and installation consultations with customers in the motor vehicle environment

<table>
<thead>
<tr>
<th>UAN:</th>
<th>M/601/6031</th>
</tr>
</thead>
<tbody>
<tr>
<td>Level:</td>
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<td>Credit value:</td>
<td>2</td>
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<tr>
<td>GLH:</td>
<td>20</td>
</tr>
<tr>
<td>Relationship to NOS:</td>
<td>This unit is linked to NOS AE10K – Knowledge of Conducting Vehicle Enhancement and Installation Consultations with Customers in the Motor Vehicle Environment</td>
</tr>
</tbody>
</table>

This unit was developed by the IMI, the sector skills council for the automotive retail industry. All assessments have been developed in accordance with the IMI Assessment Requirements for VRQs.

**Learning outcome**

<table>
<thead>
<tr>
<th>The learner will:</th>
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<tbody>
<tr>
<td>1. understand how to conduct installation and system consultations with customers</td>
</tr>
</tbody>
</table>

**Assessment criteria**

The learner can

1.1 explain how to give straightforward presentations to customers on vehicle enhancements

1.2 identify and explain suitable communication methods to use when working with customers

1.3 explain how to present yourself in a positive and professional manner to customers and explain different methods of handling customers who react differently

1.4 explain how to adapt language when explaining technical matters to customers

1.5 describe how to use effective questioning techniques with customers

1.6 identify and explain how to care for customers and achieve customer satisfaction
Unit 460  Knowledge of conducting vehicle enhancement and installation consultations with customers in the motor vehicle environment

Supporting information

Candidates will be assessed on the assessment criteria as specified within the unit. The following information has been provided by IMI SSC and is included to support centres in terms of teaching and delivery.

The identification of different types of electrical enhancement systems and components
a. Systems and components to include:
   i. radio/CD players
   ii. multi-play CD players
   iii. DVD
   iv. MP3 players
   v. speakers
   vi. aerial systems
   vii. amplifiers
   viii. visual display screens
   ix. satellite navigation
   x. mobile communication units
   xi. networking systems
   xii. body electrical systems

The function of component parts in the electrical enhancement systems
a. Components include:
   i. radio
   ii. CD
   iii. video
   iv. DVD players
   v. aerial systems
   vi. speakers
   vii. amplifiers
   viii. visual display screens
   ix. mobile communication systems
   x. networking systems
   xi. body electrical systems
   xii. data logging
The operating principles of electrical enhancement systems
a. Operation of electrical enhancement systems
   i. in car entertainment
   ii. audio systems
   iii. communication systems
   iv. networking systems
   v. body electrical systems

The relevant legislation relevant to the electrical enhancement systems
a. Find and apply all relevant legislation for the fitment and use of electrical enhancement systems.

Show positive personal image
a. The importance of achieving and maintaining a physical appearance suitable for the motor industry
b. Why it is important to maintain good personal appearance whilst working in the motor industry
c. The use of simple body language such as body posture, eye contact and smiling and recognize it in others
d. How to meet and greet customers and recognize the importance of making a customer feel welcome
e. How to start conversations.

Respond to different types of motor industry customer
a. Why it is important to be able to assist all customers equally
b. How best to assist customers with physical needs
c. How best to assist customers with sensory needs
d. How best to assist customers with learning needs
e. How best to assist customers from other cultures
f. The communication methods best suited to the needs of the individual customer

Respond to a motor industry customer by telephone
a. The importance of using the correct greeting for incoming calls
b. The correct methods for dealing with telephone enquiries
c. The importance of obtaining and providing names
d. The importance of creating a positive impression on the telephone
e. Why it is important to record information
f. Select the correct questioning techniques used to obtain information over the telephone
g. The correct procedures for dealing with telephone calls.

Handle motor industry customer complaints
a. The variety of emotions customers may display when complaining
b. Identify that some customers are experienced at complaining and will need to be assisted in a specific manner
c. Explain that some unhappy customers may be reluctant to complain and they will need to be made to feel comfortable to do so
d. Explain why it is important to try to resolve a customer’s complaint
e. Identify the importance of active listening
f. Explain how to approach a customer
g. Recognise the limits of their own authority and who to refer to when customer requests are outside own limitations.
Appendix 1  Relationships to other qualifications

Links to other qualifications

Mapping is provided as guidance and suggests areas of commonality between the qualifications. It does not imply that candidates completing units in one qualification have automatically covered all of the content of another.

Centres are responsible for checking the different requirements of all qualifications they are delivering and ensuring that candidates meet requirements of all units/qualifications.

These qualifications have connections to the 4270 Level 2/3 VCQs in Light Vehicle Maintenance and Repair.

Literacy, language, numeracy and ICT skills development

These qualifications can develop skills that can be used in the following qualifications:

Functional Skills (England) – see www.cityandguilds.com/functionalskills
Essential Skills (Northern Ireland) – see www.cityandguilds.com/essentialskillsni
Essential Skills Wales (from September 2010).
Appendix 2  Sources of general information

The following documents contain essential information for centres delivering City & Guilds qualifications. They should be referred to in conjunction with this handbook. To download the documents and to find other useful documents, go to the Centres and Training Providers homepage on www.cityandguilds.com.

Providing City & Guilds qualifications – a guide to centre and qualification approval contains detailed information about the processes which must be followed and requirements which must be met for a centre to achieve ‘approved centre’ status, or to offer a particular qualification. Specifically, the document includes sections on:

- The centre and qualification approval process and forms
- Assessment, verification and examination roles at the centre
- Registration and certification of candidates
- Non-compliance
- Complaints and appeals
- Equal opportunities
- Data protection
- Frequently asked questions.

Ensuring quality contains updates and good practice exemplars for City & Guilds assessment and policy issues. Specifically, the document contains information on:

- Management systems
- Maintaining records
- Assessment
- Internal verification and quality assurance
- External verification.

Access to Assessment & Qualifications provides full details of the arrangements that may be made to facilitate access to assessments and qualifications for candidates who are eligible for adjustments in assessment.

The centre homepage section of the City & Guilds website also contains useful information such on such things as:

- Walled Garden
  Find out how to register and certificate candidates on line
- Qualifications and Credit Framework (QCF)
  Contains general guidance about the QCF and how qualifications will change, as well as information on the IT systems needed and FAQs
- Events
  Contains dates and information on the latest Centre events
- Online assessment
  Contains information on how to register for GOLA assessments.
City & Guilds
Skills for a brighter future

www.cityandguilds.com
Useful contacts

**UK learners**
General qualification information

**International learners**
General qualification information

**Centres**
Exam entries, Certificates, Registrations/enrolment, Invoices, Missing or late exam materials, Nominal roll reports, Results

**Single subject qualifications**
Exam entries, Results, Certification, Missing or late exam materials, Incorrect exam papers, Forms request (BB, results entry), Exam date and time change

**International awards**
Results, Entries, Enrolments, Invoices, Missing or late exam materials, Nominal roll reports

**Walled Garden**
Re-issue of password or username, Technical problems, Entries, Results, GOLA, Navigation, User/menu option, Problems

**Employer**
Employer solutions, Mapping, Accreditation, Development Skills, Consultancy

**Publications**
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